OCTOBER, 1904

PRICE 10 CENTS

THE RED BOOK

Paid One Premium November, 1903. Widow Received $500,000 July, 1904.

CHICAGO, ILL., July 19, 1904.

MR. WM. B. CARLILE, Mgr..
MUTUAL LIFE INSURANCE CO., OF N.Y.,
Tribune Building, Chicago, Ill.

DEAR SIR:

I acknowledge with thanks the receipt of your company's check, dated July 15, 1904, for the sum of $500,000, in settlement of the claim under my late husband's policy, No. 1,415,815, in the Mutual Life Insurance Co. of New York.

In the best of health when this policy was issued him (November, 1903), Mr. Netcher had every expectation of living for many years. This policy was taken out to safeguard the large transactions and enterprises which he had lately entered upon, and his sudden demise in the midst of these plans presents an excellent example of the wisdom contained in the words of your President, Mr. Richard A. McCurdy, concerning the value of life insurance for the protection of large estates.

Mr. Netcher was operated upon for appendicitis June 16, and died June 20. The final proofs of death were not placed in your hands until July 4.

While Mr. Netcher leaves as parts of his estate the well-known "Boston Store" of Chicago, and valuable parcels of real estate, this item of a half million dollars of life insurance, so quickly convertible into cash, is undoubtedly among his wisest investments.

Yours very truly,
(Signed) MOLLIE NETCHER.

Miniature Reproduction of Advertisement Which Appeared in June Magazines

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Mr. Netcher says: "I selected the policy of THE MUTUAL LIFE after I had obtained the best available expert advice."

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A well-known New York banker and financier, has just taken out in The Mutual Life the largest single policy ever issued, for $1,500,000.00.

The Mutual Life re-insures all but $500,000 of these large policies.

New-York Daily Tribune.

SUNDAY, JANUARY 17, 1904.

TAKES LIFE POLICY FOR $500,000.

Mutual Life Insurance Company Insures Chicago Merchant for a Half Million.

[BY TELEGRAPH TO THE TRIBUNE.]

Chicago, Jan. 16.—An important milestone in the life of a Buffalo boy who came West to make his fortune twenty-five years ago, was marked this week when Charles Netcher, proprietor of the Boston Store, took out a life insurance policy for $500,000 in the Mutual Life Insurance Company, of New-York. The policy, which is payable to Mr. Netcher's wife, is said to be by far the largest ever issued on the life of a Chicago man. Mr. Netcher says: "I selected the policy of the Mutual Life Insurance Company, of New-York, after I had obtained the best available expert advice upon life insurance."

The Mutual Life Insurance Company of New York

Richard A. McCurdy, Pres.

Policies written from $1,000, to $1,000,000 at the same rate per thousand.

If you are in good health fill out and mail attached coupon, and we will send exact figures showing the rates paid by the largest buyers of investment policies.

Take out your next policy in THE MUTUAL LIFE, which has paid to policy-holders nearly two hundred millions more than any other Company in the world, and now holds for the protection of its policy-holders over $401,000,000.

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Red Book No. 14

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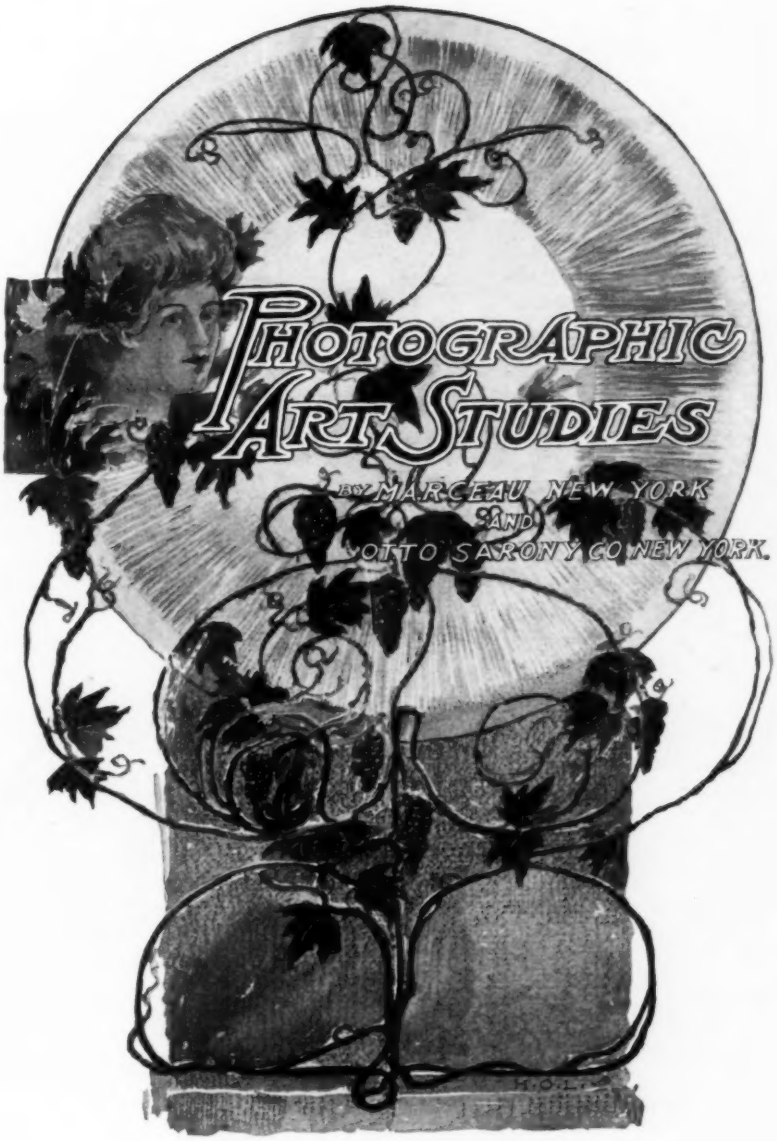
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DRAWN BY GUSTAVUS C. WIDNEY

"Sullen and abashed, he moped slowly to the back door."

"Cock o' the Walk;" see page 692

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THE RED BOOK

Vol. III October, 1904 No. 6

Cock o' the Walk

BY FORREST CRISSEY

Author of "The Country Boy," and "Tattlings of a Retired Politician."

Up to the time he took possession of the hen-house, Harlow's commercial instincts had slumbered peacefully. His faculty of acquisitiveness had showed itself solely in teasing for the things he wanted, and in receiving thankfully the stray coppers that came his way. Not even the gift of a freshly-minted half-dollar from his uncle in Cincinnati was sufficient to fire a dormant sense of financial thrift in the boy, although this parting present from the relative who was spoken of by the other boys as "your rich uncle," was given with the admonition to "use it as a nest-egg for a bank account."

Perhaps the fact that nearly all the money that came to Harlow's hands was associated with doing disagreeable tasks, taking bitter medicine when sick, having teeth pulled, and going without the things he most desired, had something to do with discouraging any budding inclination he might have had to "save up" the coin of the realm. At any rate, money that cost him so dearly in the sacrifice of coveted pleasures and in actual hardships had small attractions for Harlow. His thrift was, therefore, wholly compulsory until he reached the hen-house period of existence which, sooner or later, comes to the experience of every country boy.

Possibly the surprising act of parental generosity which made him the proprietor of a huge Buff Cochin rooster with feathered pantalets and a harem of plump pullets, was deliberately intended to arouse his sleeping commercial faculties and launch him into the current of barter and trade. If so, it succeeded beyond all expectations—although, perhaps, not in the precise manner intended.

But certainly his devotion to the interests of the hen-house thereafter passed any record which he had made when this part of his daily "chores" was purely disinterested. And he did not fail to boast of his feathered possessions to Skinny, Shucks and the rest of the boys until they began to call him "Henny" and would set up a mock cackle whenever he appeared on the school-ground.

Harlow's most sympathetic listener, however, was Steve, the hired man, who patiently coached his small admirer in the mysteries of chicken raising, and had a wonder-

ful knowledge of the virtues of the various breeds of fowls. As any utterance from the companionable Steve was accepted by the boy as carrying a weight of authority second only to that of the preacher, whose word was held to be divinely inspired, Harlow made haste to carry out every suggestion that dropped from the lips of his adviser.

"What you want to do, son," said the hired man, as he whittled a shingle into a dough-paddle, "is to mix the breeds. One kind of hens are great layers but don't fat up worth a cent; another kind runs to meat but won't lay; the kind you've got is all right for killing and fair for eggs, but so lazy that you've simply got to shove the feed into 'em to keep 'em going at all. Besides, they've got no more spunk than a toadstool. Now, if you was to mix your lubberly Cochins with a commoner kind of breed that can shift for themselves and scratch their own living, you'd have about the right kind of a combination, to my notion. There's such a thing as thrifty hens as well as thrifty folks."

"What's the name of a good common kind?" inquired Harlow.

"Oh, Shanghais, I guess," carelessly responded Steve, as he put the finishing strokes on the paddle he was whittling, and handed it to Harlow.

The next Saturday, Harlow hurried through breakfast and quickly disappeared in the direction of the hen-house.

"That boy didn't eat more'n a mouthful or two," mused his mother, "an' he'll bear watchin'. When a boy don't relish his victuals there's mischief doin', sure's the gospel."

As she washed the breakfast dishes she kept a furtive eye on the hen-house. Soon she saw Harlow come out with the big buff rooster under his arm.

"Harlow! Harlow!" she called, "where you goin' with that rooster? Come here this minit an' tell me all about it."

Sullen and abashed, he moped slowly to the back door and stood digging his toes into the bare soil.

The promise of a smile showed faintly at the corners of the mother's mouth and there was a trace of gentleness in her voice as she prompted, "Well?"

"Steve—he says you want t' mix the breeds, an' I'm goin' to swap roosters with Buck Colvin He's got a be-*u*-ty."

"All right," answered his mother with a sigh of resignation. "A boy's got to learn to trade sometime, I s'pose. But you can just leave it to old Colvin's boys t' dress you down when it comes t' tradin'. That old scamp never did an honest day's work in his life—just hung about a circus an' lived off his wits, cheating country folks until he got enough ahead t' start a pony show himself."

"Buck c'n lick any boy in town, do tight-rope tricks an' ride a horse standin'," asserted Harlow, glad to lead the discussion away from the dangerous topic of the rooster trade.

"Yes," responded the mother, flourishing her dish towel back and forth against the screen door to shoo out the flies. "I've seen him bully a dozen of you boys and treat you mean as pu'sley. He's the dead image of old Colvin, an' if he don't get you boys into some miserable scrape before he leaves the village it'll be a mercy. But go on an' learn things for yourself—only be back in time t' do up the chores."

With a hurried "Yes'm," Harlow turned and ran towards the bars—the rooster squawking a startled

DRAWN BY GUSTAVUS C. WIDNEY

"I like a chicken with spunk—can't help it, son." See page 696

protest at every jolt and the mother smiling at the quaint figure of the boy with his feathered burden.

"He'll slack up his pace," she mused, "soon's he's out of calling distance. Queer things—boys!"

Steve had just brought out the milk pails that evening, when Harlow entered the barnyard bearing under his arm a scarred and scrawny rooster of about a third the size of the one he had carried away in the morning. "Cussedness" glared from the eye of the fowl, and his ragged comb and wattles completed the story of his vicious disposition.

"Ain't he a beauty?" proudly asked Harlow. "Just look a' them feathers!" And he passed the long, bronzed "streamer" feathers of the rooster's tail caressingly between his fingers.

The hired man suppressed the smile that twitched at the corners of his mouth and solemnly answered, "He ain't quite so heavy 's th' Cochin, but I'll bet he's got spunk."

"Spunk!" exclaimed Harlow. "He's pecked my hand until I've had to muffle his head."

"There's old Kinney's old Dominick rooster comin' through the bars

right now," innocently observed Steve. "S'pose you set him loose an' see what he'll do."

By the time the bag-strings which bound the legs of the new fowl were untied, the interloping rooster was nearing the tomato vines in the garden, beyond the barnyard.

"Look a' that streak of red feathers!" exclaimed Steve as the liberated bird shot under the barnyard fence and made a vicious lunge at the invader. The scrimmage was short, and only the shelter of a broad and friendly burdock leaf saved the astonished Dominick from sudden death.

Capturing the aggressor and carrying him to the hen-house, Steve remarked, "That bird's a reg'lar captain! Your ma won't have to fence in them tomatoes t' keep out Kinney's chickens now. Th' captain's settled that. An' we'll have some fun with that rooster before th' summer's over—see if we don't, son!"

The story of how the new leader of the flock had vanquished the invader somewhat softened the scorn with which Harlow's mother commented upon his first attempt in the world of barter and trade; but she could not help saying, a few days later, "Mebby you'd like to know what that young Colvin scamp got for your Cochin at th' butcher shop. Sixty-eight cents! Sold him by weight and bragged that the Shanghai he traded you for it wasn't worth two shillin's and had cost him an old jackknife with one broken blade. Th' butcher told me all about it."

Monday morning, as Harlow came into the school yard, the game of one-ol'-cat suddenly stopped and a chorus of squawking "Cock-a-doodle-doo's" greeted him from a score of boyish throats.

Skinny, who was nearest him, called out, "Want t' trade roosters? I got——"

"Shuttup!" snapped Harlow. "Mine'll lick yourn stiff 'fore you c'n say Jack Robinson. You don't dast t' try it!"

"Don't, eh?" sneeringly responded Skinny. "Just you fetch your rooster down t' th' swimmin' hole 'fore th' folks get out to-morrow mornin' 'n' I'll show y' what my black——"

The sentence was cut short by the grip of a freckled hand upon the back of his neck. At the same time the mate to that hand fastened upon the neck of Harlow and the heads of the two boys came together in a series of bumps that made them "see stars."

Grinning upon his victims, Buck, the school bully, remarked, "Now crow 'r I'll choke y' till y' can't squawk."

They crowed obediently, but he commanded, "Louder!"

This diversion was repeated until the last bell sounded the warning tardy stroke, and all made a grand rush for the schoolhouse door.

Although his forehead ached and swelled from the bumping, it did not occur to Harlow that rebellion against the rule of the school bully was a possibility. To dispute the sway of a boy who had traveled with a circus and could do a trapeze trick was mutiny beyond the dreams of Shucks or Skinny, to say nothing of the slight and pacific Harlow. They took their drubbings at the hands of freckled Buck philosophically, as became loyal and obedient subjects.

That night when Harlow sat in the dusk, out under fragrant locust trees, and confided to the hired man the story of his challenge to Skinny and its acceptance, Steve's eyes snapped with delight, and he remarked, "Guess I'd better go 'long with yuh—

DRAWN BY GUSTAVUS C. WIDNEY

"Buck turned his attention to Harlow."

just t' see fair play. 'Course I hate t' see young boys get t' fightin' chickens like a lot of Greasers, but he provoked yuh an' you had t' call him 'r stand t' be hooted as a coward. An' by the way, son, after I said what I did about mixin' th' breeds, I thought I'd help you out a little, so I got a settin' of eggs from Jim Sands, over on the Flat—put 'em under old Speck. She's settin' on a stolen nest under the west haystack. I guess I wouldn't mind sayin' anything particular about it to the folks. Y' see, I didn't know you's goin' t' trade roosters an' so I went ahead. Anyhow, if them chicks hatch they'll look enough like th' Captain t' b'long t' his tribe."

The battle of the feathered knights at the swimming hole, in the gray of the morning, was triumphantly over before the household was astir, but throughout the day Steve would break into spasms of mirth, slap his knee, and exclaim, "Cap'n's a reg'lar pirate! Just finished off that black 's if he'd been bred t' th' pit."

A victory is only an invitation to a challenge, and in the weeks that followed Harlow acquired a habit of early rising that perplexed his mother, and a deftness in slipping out of his chamber window upon the roof of the "L" that would have done credit to a professional burglar. And Steve unaccountably gave up his determination to work for Deacon Hargis at higher wages.

As Harlow and the hired man were one day watching the brood of old Speck scratching contentedly in the hay, Steve squinted up one eye and the boy opened his eyes wide, for this maneuver on the part of the hired man was an invariable signal that he had a secret of delicious significance to tell.

"See them red feathers an' them little spurs comin' out?"

"Yep!" answered Harlow.

"Know what they mean?"

"Nope."

"Game! Thoroughbred game. Fighters from 'way back. Won't be bigger'n a pint o' cider, but they'll lick th' tails right off anything on this side the creek. Probably I hadn't ought to 'a' done it, Harlow; but I like a chicken with spunk—can't help it, son!"

Then there was an interval of waiting in which Harlow cut a straw into segments, his eyes fixed on the face of Steve, who was whistling the melody of "Those Endearing Young Charms," with the soft trills and quavers that the boy so delighted to hear. Finally the whistling stopped, a smile came to the lips of the hired man, and he remarked, "That bull-necked young circus chap's layin' for you, son—raisin' up a Brown Leghorn rooster that he thinks 'll wipe the earth with anything that ever wore feathers. But just you wait till that little pirate over there by the pitchfork is a couple of months older. Then we'll take his challenge and settle his hash so's he won't ever crow again. Mark that down, son! Just keep quiet and let young Buck come at you with a dare. He won't say a word till his chicken's old enough for business—and yours 's got the start of his by several weeks."

Never had Harlow failed implicitly to follow any suggestion offered by his chief counselor, and, although it was a constant inward struggle for him not to boast of his trim and dashing "little red beauty," he contrived to keep his secret until the fall term of school was well under way, and Buck, who had been twisting the wrist of Shucks, released his victim and turned his attention to Harlow with the remark, "See here, Smartie! You think your old Shanghai's some punkins. I've got a rooster that'll let the daylight right through him. An' if y' *take* my dare I'll churn y' till you can't see. You've bragged 'nough 'bout Cap'n."

"Cap'n's dead," answered Harlow. "Cow stepped on him."

"Well, you've got *some* rooster, hain't y'?"

"Yep."

"Then you'll fight him 'gainst mine 'r take my dare an' a churnin' with it!"

"All right," Harlow replied, "th' folks 'r goin' to Aunt Em's weddin' to-morrow, over on Town Line, an' you fetch him 'round."

"I'll be there, all right, Rube!" answered Buck, wiggling his ears and turning a somersault, as became the son of a circus man.

"Just my dinged luck! Dad bing it!" muttered Steve that evening when Harlow brought him the great tidings of the long-expected battle. "Nothin' on the place but a pair of high-strung colts that'd run away with y'r ma before she'd got outside the bars—an' a weddin' that she's dead set on! Got t' drive her over an' miss th' fun. No way out of it. But if anything happens to that rooster that ain't square an' right, I'll larrup that young circus chap till his freckles run together! He don't want to come any shenanegan on y'r Uncle Benson's red beauty—not if he knows it!"

The double buggy bearing the rebellious Steve and Harlow's mother had scarcely rumbled over the bridge before the boy heard Buck's whistle in the barnyard.

"Folks gone?" inquired Buck.

Harlow nodded.

"Hired man, too?"

"Yep."

"Now bring out your rooster an' Brownie'll finish him in two jerks. Hurry up!"

As the visiting gamester untied the bag in which he carried his Leghorn, Harlow went inside the hen-house, picked up his pet, stroked his glossy neck, felt the points of his spurs and cuddled him against his chin with a tenderness that he would have been ashamed to display towards any other being or creature.

"Huh!" snorted Buck. "An' that's y'r bird! Say, I'm almost ashamed f'r Brownie t' fight a thing like that. Little stunted snip! But come on, anyway. Let him down—an' no blubberin' if he's killed, mind y'!"

As Harlow placed the champion of his hopes on the ground, a fear that Steve might have overestimated the powers and prowess of the thoroughbred made the boy's heart flutter uncomfortably. But Steve had said that the red beauty would whip anything in feathers that ever scratched dirt west of the creek—and who was to question Steve's word?

The instant Red Beauty touched the ground he stood like a tiny statue—beak, breast and toes marking a straight, perpendicular line. There was something splendidly military, defiant and haughty in his bearing that brought a flush of confidence to the pale cheeks of Harlow.

But for the next few moments Harlow held his breath and felt his knees shake with the tension of excitement.

Buck's rooster circled about, throwing out his wings in angry challenge, dipping his head with taunting menace and breathing a throaty defiance. But the little Game stood erect, immovable, silent. He stirred not a feather and gave no sign of animation beyond a vicious blinking of his beady eyes.

Again and again the aggressor blustered backwards and forwards and pushed closer to his statuesque antagonist until their beaks almost touched—and still Red Beauty remained blinkingly indifferent to every threat.

"Th' little coward!" shouted Buck. "He dasn't fight. He's scared stiff. If he don't wake up I'll throw Brownie on top of him—and lick you, too! There's goin' to be a fight here anyhow!"

Harlow leaned against the corner of the barn, his face as gray and chalky as the big boulder on which the foundation beams of the barn rested. Could it be that the pluck of his pet was all a mistake, that Red Beauty was afraid, and that he himself would be the laughingstock of the boys, destined to bear the increased tyranny and punishments that the circus bully would surely heap upon him?

Once more the Leghorn backed away, advanced with a rush, then leaped into the air. A quick, perpendicular flash of red, and Harlow knew that, whatever the result, his pet had not showed the white feather!

Both boys instinctively crowded forward, close to the combatants. For an instant all was confusion; the birds seemed almost to be blended into one. But this was only for a second of time. Then Red Beauty stepped aside, flirted his wings, and gave one triumphant crow—while Brownie rolled upon his side, kicked feebly, gasped, and closed his eyes in death.

In the fierce excitement of the moment Harlow forgot all save the one glorious fact of Red Beauty's splendid victory; even the presence of Buck had passed out of his mind.

DRAWN BY GUSTAVUS C. WIDNEY

"Crying with the same wild fury with which he had fought."

But this was swiftly recalled as the boy who had held long and undisputed his reign of terror over the entire school-yard yelled, "Damn him!" and gave the victorious bird a kick that sent him with a thud against the wagon shed. As quickly and as silently as his pet, a moment before, had shot into the air, Harlow's arm, backed by his whole weight, shot out against the cheek of the bully and felled him to the ground. Fired with blind rage at the cruelty that had been visited upon Red Beauty, Harlow landed upon the half-stunned Buck and rained blows upon him that brought howls and pleadings. But the punishment kept on until the strength of the assailant was spent.

" 'Nough!" muttered the cowed and beaten Buck. "Let me up 'n I'll never touch y' 'gain—cross m' heart an' hope t' die. Do anything y' say, Harlow."

As Harlow arose from his position astride of Buck and allowed the bully to regain his feet, he caught sight of his fluttering, gasping pet.

"You're a brute an' a coward!" he shouted. "Speak t' me again an' I'll lick y' 'thin 'n inch er yer life. If Steve was here I guess he'd kill y'. Now clear out!"

As Buck vanished through the barnyard gate, leaving his dead rooster and his sack behind, Harlow turned to his pet, gathered him into his arms, and sat down in the barn door, crying with the same wild fury with which he had fought. He was conscious of nothing save the keen and overmastering pity for his murdered pet. Hour after hour passed, and he moved only to bring dough and water, which he held helplessly before the dying bird.

At last the rattle of the wagon and the sound of the horses' hoofs startled him; but he had no voice with which to call out to Steve. A moment later the hired man was bending over him. Between the sighs which shook the boy's chest he said, "Bu—ck k—icked him. He'd k—illed Bu—ck's ro—oster."

Instantly the hired man vanished into the horse barn, backed the team out, and started the colts at their top pace towards the bars.

Within an hour he was back again, standing beside Harlow and saying, "He's skinned out—gone to join his dad's show at Busti. Guess it's a good thing, Harlow, fer I'm 'fraid I'd a'most killed him if I'd caught him."

Harlow kept silence, his gaze fastened on the glazing eyes of Red Beauty. Then, as the bird gave a final gasp, the boy again broke into sobs of grief and the hired man turned away and flecked from his cheek, with a dash of his thumb, the tears that trickled from his overflowing eyes.

"But," said Harlow, when his storm of grief was over, "I licked him—pounded him till he begged."

The hired man's hand fell upon the boy's shoulder with a grip that made him wince.

"Son — by Mighty! — that six-shooter of mine, up 'n my room, is yourn—this minit! Yessur—yourn t' keep. An' th' saddle—whole outfit that I used t' ride th' range with out 'n th' Hills. An' if I had a hoss I'd throw it in, too. You're th' partner fer me. Licked him good! —th' overgrown bully. That's what I call grit."

And yet, the pride that burned in the heart of Harlow did not fully compensate for the dead pet that lay stiff and prone in the doorway of the barn!

A Narragansett Castaway

By HENRY GALLUP PAINE.

Big Jim Oliver lay on the raft, filled with happy thoughts. As the great rollers passed under the floating platform on which he reclined, it rose and fell with a gentle motion that lulled him into a half dreamy state, and he did not care whether school kept or not. The future seemed all rosy before him, as he pictured it spent with the girl of his choice, who had just promised to be his wife.

If he had known that he had proposed to the wrong girl, doubtless he would have been less serene and more alive to what was happening. For the bathing hour was long past; the lifeboat men had gone ashore to dinner; the raft had quietly broken loose from its moorings, and Jim was drifting out to sea on the ebb tide — a Narragansett castaway.

All of which requires a few words of explanation.

Jim ran down to the Pier almost every summer for a few days and the bathing. Incidentally he saw a lot of pretty girls whom he knew, and met a few new ones. Three years before, he had been introduced to a Miss Blake, a girl of a type that he admired, but not a particularly entertaining specimen, he thought, and so paid very little attention to her—less, in fact, than she felt that she was entitled to under the cir-

DRAWN BY F. DE FORREST SCHOOK

"He lost sight of her as little as possible for the next two weeks."

cumstances. For he took her in to dinner one evening at an entertainment given by one of the cottagers, and talked almost the entire time to the girl on his right.

Miss Blake's name was Kate, but it might have been Jerusha or Belinda for all he knew or cared. He met her once or twice thereafter and they bowed coldly. He realized dimly that she was stopping with her aunt, Mrs. Fosdick, and, with a certain degree of approval, that she was an excellent swimmer and made a rather attractive appearance in the water, with her red-gold hair floating loose behind her. He took the trouble to wonder if she had a private steam-drying establishment to fluff it up so nicely for her in the afternoons.

The Blake girls, Bessie and Kate, took turns in spending the summer with their aunt; and the next summer it was Bessie's turn. Bessie was about fifteen months younger than Kate, and while very similar to her in looks and build and coloring, in other respects she was very different. When somebody introduced Jim Oliver to her in the surf, the morning he arrived, he thought her one of the most charming girls he had ever met.

She greeted him cordially, with a gay little smile that made his heart turn a somersault, and saying, "Oh, I know you are a good swimmer. I'm off for the raft!" she dived through a breaker and left him to follow.

He did, and lost sight of her as little as possible for the next two weeks.

He was a good swimmer and could easily have outdistanced her, but he preferred to feast his eyes on the glorious red-gold locks that floated behind her on the water. He wondered how he could have thought her so unattractive the year before, and resolved to make up for lost time.

He did.

He was a little doubtful about recalling their past acquaintance, and as she met his "I think I have had the pleasure before," with a careless "Perhaps," he thought it wise to say no more about it. It did not take him long to discover that her name was Bessie. Incidentally he learned that she had an older sister Kate, who sometimes came to Narragansett; but he was quite sure he had never met her.

Bessie and he became great chums. They didn't get on far enough to write to each other by the time he had to go back to his business. But Jim had definitely made up his mind that if he were in a position to marry, Bessie Blake was the girl he would choose.

That winter he had to go West for his firm, and so he was unable to run down to Baltimore to see Bessie as he had planned; but he looked forward with impatience to the summer and Narragansett. Great was his disappointment when he learned that Mrs. Fosdick had taken her nieces to Europe.

By this time Jim was in a position to marry, but none of the other girls at the Pier or in New York society could compare with Bessie. He kept her image constantly in his mind and in his heart, and fell more and more deeply in love with it as time went on.

He instituted inquiries about her and learned that she was still in Europe. Late in the spring, however, he heard that Mrs. Fosdick would reopen her cottage at Narragansett Pier and that her niece, Miss Blake, would be with her.

Jim was on the ground almost as soon as they were.

It was Kate's turn to spend the summer with her aunt, but Jim knew nothing of that. Her year in Europe had done wonders for Kate. She had come out, developed, broadened, expanded. She was brighter, gayer, happier, much more like her younger sister Bessie. She was easier in her manner, less constrained, more a woman of the world than before. So she greeted Jim pleasantly enough when he spoke to her in the water.

As he stood on the beach he had seen that unmistakable red-gold hair floating through the breakers, recognized the bathing suit, even—for Kate was wearing Bessie's old one while her new one was being made to fit.

She had climbed upon the raft by the time he had caught up with her, and he was surprised to see how much she had changed in the two years that had passed. Kate on her part was surprised, first that he remembered her, and secondly that he should address her so warmly.

She remembered him well enough. Jim was not the kind of man that women forget readily, and the snub he had given her had long rankled in her bosom. But he seemed so really glad to see her that she was fairly taken off her figurative feet. They swam back to the shore, and Jim called in the afternoon. Mrs. Fosdick was indisposed, but Miss Blake was at home.

Jim started in at once with Kate where he had left off with Bessie. They swam, drove, golfed, rocked and waltzed together. Kate was having the time of her life. Mrs. Fosdick's indisposition continued, and there was no one else at the Pier who knew Kate well enough to call her by her first name. So Jim never learned his mistake, though he had a well-defined feeling that he was having to begin all over again, and he could hardly understand why she shied so persistently at all references to their previous acquaintance and would always turn the conversation to the Riviera, Venice or the Nile.

The distance at which she seemed to wish to keep him piqued him; and while, when he was alone, he argued with himself that he had no reason for supposing that she had been thinking about him with the same persistence that he had been idealizing her, the moment they were together he found himself resenting the lack of warmth in her attitude toward him. And as he was with her most of the time, he soon worked himself into a pretty desperate state of mind.

Kate, for her part, was quite as much at a loss to understand Jim. She knew he was making love to her; and being a woman, and one who had received very little attention from men, she was flattered and pleased. But she was not in the least in love with him, and was surprised that he kept it up when she had never given him the least encouragement. Kate never could forget nor forgive the way he had snubbed her when he first met her, and she resolved to get even with him some day, some way. In the meantime there was a certain prestige in being the object of handsome Jim Oliver's attentions; and as time went on, and to her amazement she suspected that a very little encouragement from her would be likely to precipitate a proposal, she was tempted to lead him on just for the sake of refusing him.

On the morning that this story opened, they had taken a long walk down the beach and had gone in for a final swim. It was after one o'clock, there were few bathers, and none on the raft when they climbed on it to rest.

DRAWN BY F. DE FORREST SCHOOK

"She had climbed upon the raft by the time he had caught up with her."

Kate had seemed especially difficult that day, leading him on more than ever before at one moment, and bringing him up with a round turn the next. Jim could stand the tension no longer, and asked her why she treated him so. He told her how he had first admired her, and then loved her; how he had cherished her in his heart for two years and had come to the Pier expressly to see her and to take up their friendship where they had left off; that, in fact, he wanted to marry her and must know if there was or was not any hope for him—and called her Bessie!

In a flash, Kate took in the whole situation. He had mistaken her for her sister. His love-making had not been to her at all, but to Bessie!

This was even more humiliating to her than the snub at the dinner. She had thought of revenging herself by refusing him, but now, a deeper, keener blow could be struck by accepting him—and she did.

She acted on the impulse, knowing the place was too public for any demonstration on his part; yet the moment she had spoken, the possible consequences and complications of the situation rose before her like a cloud. She wanted time to think and to determine on her future action—how to let him discover that she was not the sister he really wanted to marry and—and—yes, she must have time.

So she said she must go ashore at once and alone, and begged him not to follow her until she had had time to dress and to go home. He could call that evening. In the meantime, he must tell absolutely nobody. "It was so sudden."

The day was warm, but overcast. Jim was happy enough to accede to any whim of the girl he loved. And so he lay with his eyes shut, and dreamed—while the rope by which the raft was anchored, worn by constant chafing, parted; and Jim went drifting, drifting out to sea on the ebb tide.

Jim discovered what had happened when he started to go ashore. He had then drifted farther than he cared to attempt to swim; he did not wish to make an object of himself by jumping up and down and yelling; he knew that he could not drift far without being picked up, and he supposed that a boat would soon be sent out from the shore after the raft. He rather enjoyed the experience on the whole, and resolved to keep quiet and to see what would happen.

Oddly enough, he did not; for, as he lay on the raft waiting, he fell asleep, and did not notice the dense fog that came up from the sea and enveloped him and his low-lying craft from sight—from sight even of the quartermaster of Hiram Spencer's steam yacht *Hippocamp*, bound for Newport from Bar Harbor.

The first the quartermaster knew of it was when he heard the crash as the yacht's sharp bow struck the raft, and, jumping to the side, he saw the unconscious form of Jim Oliver drifting by.

Mr. Spencer had Jim taken to his own stateroom, and Doctor Gordon, who was one of the guests, soon brought him around, although he feared that the injury to Jim's eyes from a splinter of the raft might prove a rather tedious affair—and told Jim so.

"But you are in good hands, Mr. Oliver," he said. "Mr. Spencer will go to Narragansett at once for your traps and then take you wherever you desire. An old friend of yours, Miss Bessie Blake, is on board and recognized you and would be

DRAWN BY F. DE FORREST SCHOOK

"Jim went drifting out to sea on the ebb tide."

glad to see you again, if you feel able, though I fear you will not be able to see her or any one else for some weeks."

Jim passed his hand across his bandaged eyes and tried to figure it out. How could Bessie be on the yacht? She must have made a lightning change of base. But then he did not know how long he had slept on the raft. The yacht might have stopped at the Pier. She might have been asked to take a sail. She might—oh, his head was so weak and dizzy!—and he gave it up.

The delightful fact remained that she was on board and wanted to come to him. She could explain everything; and even if she couldn't explain, she could come to him, and she couldn't come too quick. He intimated as much to the doctor, and in a moment Bessie tiptoed into the darkened stateroom. A few minutes later, she tiptoed out again, pale and agitated and on the verge of tears.

"Oh, doctor," she almost sobbed in answer to his anxious query, "I—I don't know what to do. He thinks we are engaged! He called me his darling and his sweetheart, and asked me how I came to be on board. And when I told him we were on our way from Mt. Desert he seemed so troubled, and tried to take the bandage from his eyes. Please go to him and quiet him, and tell him there must be some mistake."

The surgeon soon returned to the saloon.

"My dear Miss Bessie," he said, "I am afraid our patient is in a very bad way. He will say nothing to me about the matter you spoke of; but he has had a very severe injury and is suffering greatly both physically and mentally. There has been a serious brain shock, and unless he can be kept perfectly quiet both in body and mind for the next few hours I shall not be able to answer for the consequences.

"You say you are old friends. Perhaps his feelings for you have been stronger than you supposed. This blow may have produced a temporary disturbance of the ganglia that leads him to believe that what he may have hoped for has really happened. In any case the continuance of such a condition of excitement as that under which he is now laboring may readily induce fatal

results—or worse. If you can bring yourself to go to him again, to humor him, to agree with his beliefs and to soothe him until he can take a natural rest, I have every hope of a speedy recovery. In that case, he will, of course, forget all about what happens now. And even if this hallucination should continue, he need not be told until he is strong enough to bear the disappointment. For even so great a disappointment as that will not kill a man as strong as he should be very soon."

The doctor smiled sympathetically and opened the door of the stateroom—and Bessie, choking down her natural expression of protest, and still very white and shaky, went in quietly, and sitting by the bedside, took Jim's feverish hand in hers and listened to what the doctor supposed to be his ravings, murmuring words of acquiescence and comfort until, calmed and satisfied, he slept.

It was thus that Bessie gathered a fragmentary idea of what had happened. For it was quite plain to her that he was sane enough on some points. His recollection of their friendship of two years before was minute and accurate. And his reiterated assertion that he had fallen in love with her then, she was quite ready to believe. If his recollection of more immediate events was as correct it was equally evident that he had proposed to Kate and had been accepted by her.

The situation was an interesting one, and as Bessie sat by his bedside, her hand clasped in his, not daring to try to release it lest she awaken him, she strove to unravel the tangled skein. Was the confusion simply the result of his accident, or had Jim really mixed up the two sisters? In the latter case, was he in love with Kate or with Bessie, or with both?

Had he proposed to Kate because he loved Bessie, or did he love Kate thinking she was Bessie? Did Kate love him? Evidently, if she had accepted him. But if he did think she was Bessie, could he have got as far as a proposal without letting Kate know it? And could Kate have accepted him, knowing he thought she was Bessie? And if there had been a mistake, who was the victim? Was it Kate, who thought Jim loved her; or Jim, who thought he was engaged to Bessie; or was it Bessie, who—but that was bringing the question too near home—and she had no answer ready.

When the yacht dropped anchor off the Pier and Kate Blake came flying on board in answer to Bessie's anxious summons, the two sisters had it out in Bessie's stateroom. And when Mrs. Fosdick, happily sufficiently recovered, followed her niece shortly afterward, she insisted on the young man's being brought to her house.

He was engaged to one of her nieces; which one she didn't know, nor he either, for that matter, but the girls could settle it between them. The one they decided was the real *fiancée* could stay and look after him, and the other could go to Newport on the yacht. Mrs. Fosdick had a masterful way of ignoring details and settling matters out of hand. That she had not cast her two nieces for their respective roles was doubtless because she regarded that as a mere detail—for which the girls were duly grateful.

Bessie was for having Kate stay at the Pier with Jim, while she continued on the yacht.

"You are the one he is engaged to, and if you don't love him and if he does not love you, there won't be much trouble in breaking off with him."

"Oh, I couldn't do it, I couldn't do it!" cried Kate. "I never meant to be engaged to him at all. I meant to write and explain to him this afternoon. It was just an outbreak of my mean, miserable nature, that I am always fighting against. I couldn't stand it to have him making love to me after I had deceived him so, or allowed him to deceive himself so—it amounts to the same thing. And when they took the bandage off, do you suppose I could ever look him in the eyes? Never! And besides, I don't love him. It would be torture. *You* must stay."

"I don't see that, at all," protested Bessie. "How about my feelings when he makes love to me and assumes that I am his *fiancée?* Why I—I'm not in love with him, either."

"*Aren't* you?" exclaimed Kate. "Well, you will be."

"What do you mean by that? That you would be if you stayed? Then you must."

"And have him find out his mistake *then?* That would be a greater punishment than even my crime deserves. No, my dear. He is in love with you, and he thinks he is engaged to you. It is much better for him to hear the truth, if he must, from you than from me. And in the meantime you will not suffer nearly so much as I should. You'll have to call him 'Jim,' of course, and you'll not find it hard. I simply couldn't.

"I've played you both a mean trick, but I could not have suspected it would turn out as badly as this, could I? I would gladly go to him and tell him now if Doctor Gordon would let me; but he has told you positively that he must be humored in every way, and that he must hear nothing, must learn nothing likely to confuse or to disturb him—so there you are!"

And so there she was.

Bessie went ashore to finish out Kate's visit with her aunt and to play trained nurse to Jim Oliver; while Kate took Bessie's place on the yacht and sailed away, leaving the two victims of her duplicity to get out of the scrape as best they could or into it as best they might.

Bessie consoled herself by thinking that it would not be so hard to act her part so long as Jim was weak and suffering, and while humoring his delusions, even though she knew they were no delusions, was considered a necessary part of the treatment; but she dreaded the time when he should grow stronger and more assertive. Would she then be equal to the task either of carrying on the deception or of telling him the truth?

But as force moves always in the line of least resistance, so, as time went on, Bessie found it easier and easier to listen to Jim's fervent lovemaking, and easier and easier to reply to it, and oh, very much easier to put off the hour when she must, as of course she must—so she told herself—tell Jim into what a fearful blunder he had been led.

"Talk some more," said Jim, one evening after he was able to sit up a bit; "I can't see you, but I love to hear you talk. You seem so much more like the Bessie of two years ago than you did the first part of this summer. You seemed so much more reserved, to have withdrawn yourself into your shell. Why, I had to do all the talking myself, and sometimes got mighty little response to it. Why was it? Well, never mind. Some day, perhaps, you'll tell me. And never mind if you don't. You're mine now, or rather we're ours, aren't we? Do you

know, I almost thought I'd lost you, and that I had been making a great mistake, and that you didn't, and couldn't and wouldn't care for me. I had no idea of putting you to the test so soon; but after our talk on the beach that morning, I simply couldn't stand it a moment longer. I just had to know whether there was any hope for me or not. And then all of a sudden I found there wasn't any, but what was best of all—fulfillment. That shows how little men know about girls. You didn't seem like yourself in the least before I spoke, but I must have had the magic word, for it changed you right back into the dear, dear Bessie I loved and I've got."

These were the little things that made it easier for Bessie.

Jim had to be very careful in resuming the use of his eyes. Smoked goggles at first, and only a few moments at a time. Bessie grew very nervous as she caught him looking earnestly at her at every opportunity. But she was relieved when his lips broke into a smile and he said:

"Thank you, dear."

"You're welcome, Jim; but for what?"

"Why, for putting up your hair the way you used to wear it two years ago. You've no idea how much more becoming it is; and it makes you look years younger, besides. You know you did it on account of what I said the other day, so that my first sight of you should be the Bessie I first fell in love with two years ago. Come and give me my reward for noticing it."

Bessie had never thought about her hair, or, in her present state of feelings, she would probably have dressed it like Kate's; but she went over to Jim and kissed him.

After this it was easier still.

Bessie considered herself engaged to Jim, and yet some day he must be told that Kate had stolen her proxy. He must be told soon, too, because he was fast getting beyond the interesting-invalid state when people could be warned that any allusion to his accident must be avoided. The engagement was not to be announced until the autumn.

In fact, a caller had already alluded in his presence to his acquaintance with Kate, to be met with, "Oh, pardon me, I have never met Miss Bessie's sister," from Jim, and mysterious headshakings with forefinger to lips, from Bessie.

"You see," explained Bessie to the guest, Mrs. Barclay, later, "he doesn't remember what happened for a few weeks before his accident."

"He doesn't?" retorted that lady. "Well, he remembered an afternoon we played croquet at the Point Judith Club very well, and even reminded me of some incident that I had forgotten."

"Yes, that's just it," said Bessie nervously; "he remembers some things, of course, but—but," triumphantly, "he gets them all mixed up with the things that he doesn't remember, or that other people have forgotten. Fortunately, the doctor says he'll soon get over it."

"Really!" commented Mrs. Barclay.

That evening Bessie saw an opportunity to open the door of explanation on a crack, with a half-formed idea that it might perhaps blow open of itself, if she gave it so much start.

"Jim," she said, "you mustn't say you don't know Kate."

"Why not? I have never laid eyes on her."

"Why, Jim! don't you remember meeting her three years ago, and taking her in to dinner at the Pembertons'?"

DRAWN BY F. DE FORREST SCHOOK

"Had he proposed to Kate because he loved Bessie, or did he love Kate thinking she was Bessie?"

"Was that *Kate?* Why—why—I always supposed that was you!"

"Not really?" cried Bessie. "What a joke! Why, of course, there is a very strong family resemblance, but we are ever so different in other ways."

"That's just what I thought, when I met you the following summer," said Jim. "You seemed lots different, and I'm awfully glad it wasn't you, because, to tell the truth, I really paid very little attention to the girl I took in at the Pembertons'."

"Yes, so Kate said," remarked Bessie.

"So that was Kate," mused Jim, and for some time he sat very quiet, and three little wrinkles appeared between his eyes, and were still there when he went up to bed.

"Bessie," Mrs. Fosdick asked the following morning, "have you told Mr. Oliver yet?"

"Oh, mercy, no!"

"Do you mean to say that he doesn't *know?*"

"W—well, I—think he's doing a little wondering."

"Dear me, you'll have to get along a little faster than that, I'm afraid," Mrs. Fosdick declared; "because this matter has got to be cleared up at once. I'm not used to living in the same house with a mystery, and I don't like it, and I don't approve of it. I'll do anything in reason to save somebody's else feelings; but I fancy the time for consideration on that score has passed some time ago, and besides, from the way you two take on, I think he'll be able to stand almost any shock so long as he is sure of you. At any rate, I've telegraphed to Lenox for Kate, and she'll be here this afternoon, so you've got five hours to settle everything."

"Oh, aunt!"

"Oh, niece! 'Oh, aunt' knows what is best, and you'd rather tell him than have me do it, wouldn't you?"

"Oh, aunt!"

But Bessie didn't settle a thing. She tried very hard, but her efforts ended in failure.

"Jim," she said, "Kate's coming to-day."

Jim thought that would be pleasant.

"You know her, you know; I mean you know you know her. You met her here three summers ago."

Jim remembered perfectly.

"You—you'll be nice to her, won't you, Jim?"

"I always try to be nice to the ladies, and I should certainly be nice to your sister."

"Well, you weren't any too nice to her before, when you first met her, I mean. At any rate, she thought you weren't. She said you snubbed her *dreadfully*. And—and I don't believe she ever forgave you for it. She always said she'd pay you back some day if she once had the chance. And when Kate, who is really the dearest thing in the world, cherishes a grudge like that, she'd hardly stop at anything, for all she's so quiet."

"I suppose I was rude, real rude to Kate that evening; and I'm dreadfully sorry for it," said Jim apologetically; "but, you must remember, at the time I did not know she was your sister."

"No; you told me yesterday that you thought she was me"—(defective grammar due to mental agitation). (Kisses.)

And that was as far as Bessie's explanation proceeded.

Mrs. Fosdick met Kate at the railway station and told her that Bessie and Jim had come to "a complete understanding" and that "everything was all right."

Relieved in mind by this sweeping, if somewhat premature assurance, Kate nerved herself for the ordeal. It was a comfort to remember that Jim Oliver was a gentleman, and that what had passed between them could never be even distantly alluded to. Even so, she did not look forward with eagerness to the coming meeting. But she had mixed the dose herself, and she was ready to take the medicine.

Kate entered the parlor where Jim and Bessie were having five o'clock tea. Jim rose to greet her and then, as he caught full sight of her, he stopped, and turned to look at Bessie, who had also risen and now rushed to throw herself into her sister's arms.

Jim suddenly felt himself growing pale and his knees giving way. He put out his hand for some support. Kate took it.

"Jim," she said—she had never called him that before—"I want to congratulate you and Bessie on your engagement. It has made us *all* very happy," and she was gone.

Jim had no word to say. He dropped helplessly into a chair and gripped the arms with both hands.

"Jim," said Bessie, with a confident little smile, as she quietly shut the door, and resumed her seat on the sofa, "I think Kate congratulated us very sweetly on our engagement; don't you? And yet—and yet—it's funny, but I don't remember that you ever asked me to marry you. You may do it now," and she buried her face in the cushions.

The New Barracks at Pansy

BY ARTHUR CHILION JOHNSON

Captain De Gattles' band of Salvation warriors, total strength three, with flag planted squarely in the enemy's preserves in the cattle country, was out delivering its evening invitation to the citizens of Pansy to desert the Devil's stockade and join in the round-up of righteousness.

The Devil had roped off headquarters for the evening in the "Senate." The Army had entrenched itself at the entrance.

"On Jordan's happy shore, hallelujah,
We'll rest for evermore, evermore——"

"Tum-te-tum!" "Bangety-bang!" Jangling but melodious, for full a quarter-hour the bombardment had been going on with no one in sight to receive the broadsides of "Jordan's happy shore" but a collection of gaily painted ostriches that stood out garishly in the moonlight as they entwined their necks lovingly around the big letters, S-E-N-A-T-E, high up on the flaring faded white front of Grimes' wine, liquor and cigar emporium. Evening lights glittered through the windows of intermittent houses and log-cabin business blocks farther down the street, but the Army had the outside life of Pansy's main highway all to itself.

Captain De Gattles lowered his dripping cornet and signaled for a stealthy flank attack in the twenty-fifth round.

"On Jordan's happy shore——"

He crooned the words as if they were a mother's lullaby. Mrs. Lieutenant De Gattles softened up

the jiggling and the tinkling of her tambourine, and Private Jones, the man behind the drum, held his strokes down until they made just a far-off, rhythmical booming.

"We'll rest for evermore, evermore——"

You could almost hear the ripple of Jordan's waves themselves, were it not for the distracting sounds coming from the Senate. The noise made by billiard-cues hitting the floor heavily at irregular intervals, the shuffling of feet, the clink of glasses, the rattle of poker-chips and a general guttural roar of talking, laughing and singing, came out as a decided spoiler of the illusion. The Captain again ordered loud pedal, withheld his sonorous voice from the chorus, and sent the strains of "Jordan" tearing in through the open door of the saloon with his cornet. The fresh burst drowned the clatter within, but not a citizen of Pansy, nor any of the town's visitors, answered the rallying call of the Salvationists. The Army had been in town a week, and the novelty had worn off.

The main street of Pansy was one-sided, for the town board had decided to leave the narrow strip of land, covered mostly with cactus and buffalo-grass, intervening between the street and the railroad tracks, for the city park. It was to be planted in trees and handsome shrubbery in the dim days of the future, when irrigation water would be less scarce and Pansy would have more citizens to enjoy it. Across City Park switch hands were busy waving lantern signals, and aiding a noisy freight-engine in making up into a train the long line of cars into which the steers from Platt's Cupid ranch had been loaded that afternoon. They were now standing, crowded and silent, within their movable prisons, stupidly awaiting their impending doom. Their reeking, sweaty haunches bore Platt's brand, the arrow and heart. The Cupid cow-hustlers had "yipped" the last animal into the cars at five o'clock, and thus completed their job of seeing them over the first thirty-five miles of their trip to the mart at Chicago. The Cupid overseer had spent a busy half-hour passing out green bills and silver, after which there was a general repairing across City Park and a presenting of petitions for liquor at the bar of the Senate. Judging from the fact that the main street of Pansy was deserted thereafter of its usual quota of male whittlers and loafers, the principal citizens of the place must all have been appearing at said bar as counsel for the Cupidites.

"On Jordan's happy shore, hallelujah!
We'll rest for——"

Captain De Gattles suddenly abandoned his cornet and turned on his voice full stream. The tambourine all at once commenced giving forth sounds like the wrecking of a china shop. Private Jones started a veritable Battle of Gettysburg on his dainty instrument. The enemy had advanced an outpost. Mr. Zebulon Pike Tompkins was standing in the doorway of the Senate, swabbing perspiration from his brow. His blue flannel shirt was open at the throat, showing an expanse of breast as red and leathery as the top of a small boy's boot. His overalls and leathern breeches needed a little hauling, and he hauled them as he swabbed, incidentally giving his besweated cartridge belt and dangling revolver-holster a little adiustment at the same time. Up to the time he

DRAWN BY WALTER J. ENRIGHT

"His arms seemed to freeze in midair."

slipped the anarchist flag, with which he had been wiping his face, into the pocket of his shirt, and took off his sombrero to run his hand through his straight black locks, the martial music of the Army hadn't absorbed a whit of his attention. He was arranging the neck-thong of his hat and raising it to replace it, when his arms seemed to freeze in mid-air.

"—Rest for evermore, evermore."

"Toot-toot-toot!"

"Bangety-bang!"

"Tum-te-tum."

Zebulon Pike Tompkins lowered his arms, and with hat still off, advanced slowly towards the noisy trio like a man in a trance. Captain De Gattles smiled and bowed, and then proceeded to whoop "Jordan's Shore" up for another turn for the benefit of the new arrival. Praise God, could he be a recruit! Surely the shafts of righteousness were piercing home. The next moment they must have struck Zebulon Pike Tompkins'

vitals, for he suddenly let out a yell calculated to shrivel the soul of an unruly steer, and, facing the saloon, joined in the fierce gospel bombardment with a guttural roar.

Three bearded fellows with billiard cues in their hands rushed to the door, peered out into the uncertain light, and then came forth for a view. The effulgence of the Senate's lamps through the moist windows was dim, but there was light enough to disclose to them the fact that it was Zebulon Pike Tompkins who was responsible for the increased bedlam. And hold! There was something unmistakable in shape and appearance in Tompkins' hand, and he was pointing it directly at them.

"Sing, you fellers, or eat lead!"

The three billiardists who came to scoff remained to pray, as it were, and it was not long before they caught the air of the melody and stood sheepishly bellowing the Jordan refrain. Perhaps they just "tra-la-la-a-d" in places where they could not catch the words.

The reinforced chorus made half a dozen chaps at the bar set down their glasses and look at each other. One of them with clinking spurs went to the door, looked out, and then turned to shout: "Pike Tompkins has got religion and is out here singin' melodies from on high!"

Grimes' trade at the bar suddenly slumped from a general run of prosperity to nothing.

"I'm proud t' see so many o' my young friends here t'night. The late arrivals will join in the chorus, and I want no snubbing-off on that hallelujah." Tompkins and the Army stood facing a collection of fifteen cowboys and half a dozen loafers of Pansy Station. The arms of the former were half-folded, and in the fold of the left arm there reposed, barrel to the front and its butt firmly gripped in Tompkins' right hand, a well-polished, but not gleaming, Colt's revolver.

"Aw, come off, Pike."

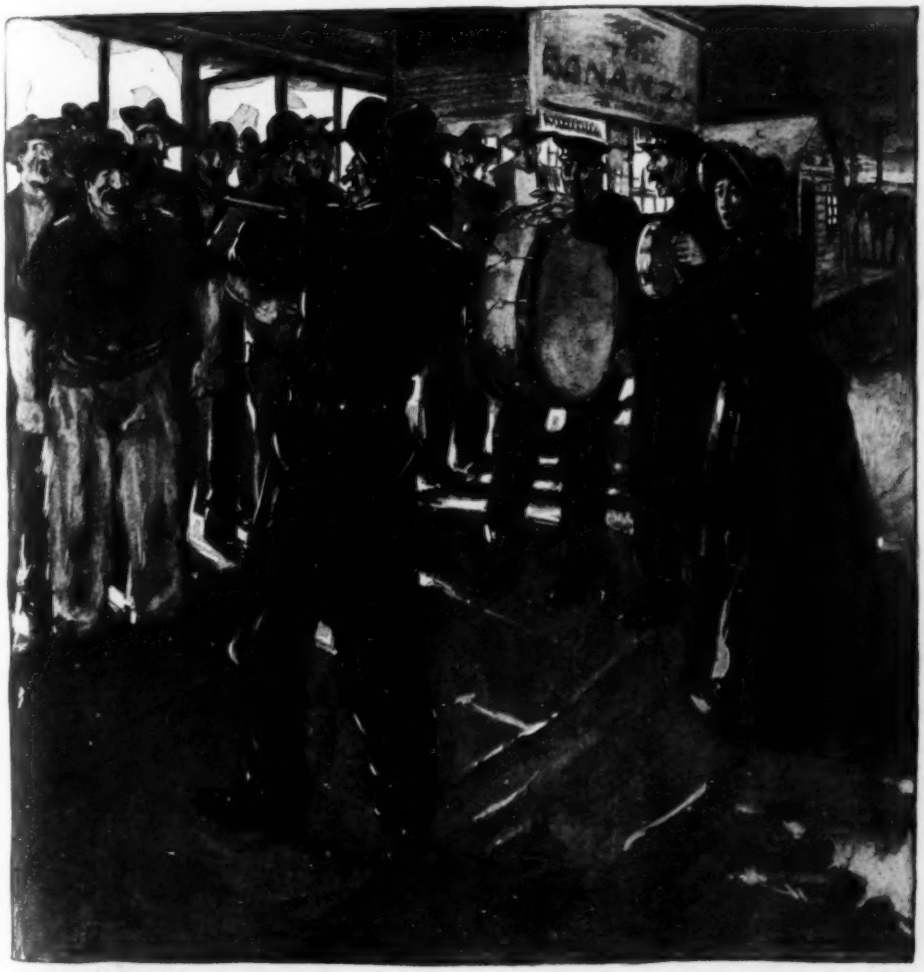
"Cut it out, old man, can't y' see yer disturbin' the Captain's meetin'?"

A general querulous laugh went round. It died out when it was discovered that Tompkins' face was solemn as a judge, and when it was noticed that the barrel of his revolver invariably stared a man in the face when he shifted a foot or moved his hands. The little round hole at the front of the shooting-iron seemed to be shutting out everything from their view, even Private Jones and the ponderous bass drum.

Tompkins nodded to Captain De Gattles, who proceeded to tear into another "repeat" on Jordan's Shore. Tompkins didn't sing this time, because he was busy giving directions to certain recalcitrant members of the congregation, which resulted in a perceptible swelling of the "tra-la-la-as," and brought forth a rousing crescendo on the Hallelujah. He caught the sound of chairs being shoved and chips being gathered within the saloon, and found time to watch the door narrowly, as well as to urge on the lagging sinners. The poker party of six arrived in good order, and pretty well bunched. They chose rear places.

"Plenty o' room right up here in front, gents," called Tompkins.

"Haw! Haw! Aw g'wan, Pike Tompkins. We ain't goin' to spoil yer meetin'." Then they caught queer looks from the already-gathered members, and realized that "business" was written all over the proceedings of the hour, and a sort of a "*Mene, mene, tekel, upharsin,*" seemed to be inscribed in the air around Pike's revolver. They



DRAWN BY WALTER J. ENRIGHT

"And I want no snubbing-off on that hallelujah."

slouched around and ranged themselves across the front of the party.

"We'll have another go at the hallelujah chorus, Cap, and then the deaconess here with the tambourine will pass among the brethren and receive the evenin' offering. Gents, I understand the Army is in need of funds; fact is I've decided they ought t' have a new barracks. The present quarters ain't fit t' house a sheep in, an' the Lord knows a sheep don't get much carin' fer in this cow country."

"Jordan's Shore" did duty once more.

"Now, brethren, let every feller give accordin' to how he has prospered. I know durn well some o' ye has prospered a lot more'n yer willin' to let on to the Lord."

The front row shifted uneasily.

"—An' I want it understood that all chips put in the basket must be redeemed at saloon rates and redeemed at the close of this meetin'."

The Lieutenant started in with

her tambourine, and Tompkins stood back at a convenient distance with gun ready to "pink" any one who showed signs of rebelling against army law.

"If anybody gets absent-minded when ye get to 'em, Miss, just sing out t' me."

She started at the front with Billy Meade, who gazed straight into Tompkins' eyes with an expression that only a cowboy can read. He mechanically pulled out a big silver dollar, and let it bump into the inverted tambourine. Some members of the congregation were slow in finding "the only coin they had in their pocket," but they all contributed. Some talked out in meeting and said they had intended to give an "offerin' " to the Army that night anyway, and were glad they had the job off their hands so nicely.

There were three pink poker-chips visible on top of the collection of coins and bills with which the Lieutenant smilingly emerged.

Tompkins looked straight at a member of the front rank. The member evidently knew what it meant, for his hand twitched suddenly towards his revolver, and then as quickly dropped, for the little black circle peering over Tompkins' arm suddenly had everything eclipsed for him again.

DRAWN BY WALTER J. ENRIGHT

"I guess you'd better hang on to the wad, Cap."

"It pains me to state to the congregation," began Tompkins, speaking slowly and gazing steadfastly at the nervous member in the front

rank, "that Brother 'Oats' Van Dusen is cheating the Army of its due. I'm afraid Brother 'Oats' ain't givin' as he has prospered. I notice a suspicious bulge in the region of his near pocket."

And then more slowly and firmly than ever——

"Brother Van Dusen will place the entire contents of that pocket in the basket. I want the hull roll, Van, and right now." This latter as the gun corrected its angle slightly and finger curled firmly around the trigger.

The words fell like shot on a tin roof in the silence that reigned.

"You dog," hissed Van Dusen, "I'll get you yet."

"The Lord loveth a cheerful giver, Van."

Van Dusen hauled forth a fat roll of bills around which a rubber band was snapped. Tompkins nodded to the Lieutenant to step forward and receive it. The engine far down the track at the head of Platt's cattle train gave a series of long toots and the bumpers of the cars commenced to jar and strain.

"And now, brethren," said Tompkins, "I've got an engagement at the theater in Chicago on Wednesday night, and must be goin'. I'm happy to state before leavin' that, thanks"—he was backing across City Park to the tracks, and raising his voice higher so as to be heard—"to Brother Van Dusen, the new barracks fer the Army is assured. And now"—he kept his revolver leveled on the congregation with his right hand, turned half about and with his left deftly caught the hand-bar on the rear step of the cattle-train caboose as it rolled up—"we'll have another verse of the good old hallelujah chorus."

His voice was well raised, but it sounded faintly as he pushed open the door of the receding caboose.

"Everybody sing."

The door of the caboose slammed, with Tompkins inside. The glass of one of the caboose windows flew into smithereens, and a bullet flicked out one of the green tail-lights.

A majority of the citizens and sojourners in Pansy proceeded to double up with howls of merriment, and cuff each other into insensibility over their glee. "Oats" Van Dusen didn't join in the fun. He solemnly put his smoking revolver back into its holster, and then turned to give attention to Captain De Gattles, who approached him with the roll of bills surrounded by the rubber band.

"Here it is, my dear sir. The Army needs money badly, but we couldn't keep it for the world."

Van Dusen straightened up and looked the Captain over with a quizzical air.

"I guess you'd better hang on to the wad, Cap. It's poker money an' I won it from that feller who just took the train to go to the theeayter in Chicago, but seein' as how he's got religion now, I 'low the Lord won't object to the money."

Mr. Bluebeard of Bellosguardo

Charles Belmont Davis

It was late on a June afternoon and the heat had driven even the Arno dogs into the deserted doorways. My lonely *fiacre*, protected by its yellow linen canopy, and with my trunk perched on the seat beside the driver, jogged slowly through the narrow streets of the old town and, having passed under the Porta Romana, began its lazy ascent of the steep hill of Bellosguardo. The sun was setting as we at last drove up in front of a villa with a front wall of yellow stucco and two rows of closed green shutters. Ten minutes later the cab, with its brake hard down, was creeping back to town and I was seated on a stone bench on the terrace, telling my old friend Curtin and his young wife just why I had chosen to surprise them.

"I thought you might have some engagement or be off on one of your little excursions, so when I got Billy's letter I said to myself, 'I've had enough of Paris and its impressionists, so I'll take the next train to Florence, where I can see old pictures and old friends and eat my dinner on a real Italian terrace. If the friends happen to be away, I'll just settle down and wait until they come back.'" I turned on the bench and looked out over the great valley below us.

"It's like the sea," I said; "it is no wonder you don't go back to America."

"I don't know," said Curtin; "ten years is a long time to be away from one's own land. We came to this villa two years ago to spend our honeymoon and have practically lived here ever since. The love of Italy is a bad thing to get into one's bones."

"I should think it might be," I said. "I am so glad to have come when I did and just as I did. The sky is as blue and the olive green is just as soft and the villas just as old and beautiful as I have always read of and dreamed that they would be."

"You are quite right," said Mrs. Curtin. "Florence seen through a *pension* and a Baedecker in March, and from a terrace in June, are two very different things. Aren't they, Billy?"

"My dear," said Curtin, "what shall we do about our guest tonight?" And then, turning to me, "We have promised to dine in town. I'm very sorry but——"

"Not at all," I interrupted. "If you will allow me to dine on this terrace and drink your health in real Chianti, I shall be absolutely happy. I want nothing better than to smoke here until you return."

"Very good," said Curtin. "I'm afraid it's time now for us to dress."

"All right, but I must see the servants about the dinner," answered Mrs. Curtin, and followed her husband up the terrace. She hesitated for a moment at the door leading into the villa and then returned to where I was standing.

"I'm very sorry," she said, "about to-night, but it's so seldom that Billy goes anywhere that I do not like to have him give it up."

"Please don't speak of it," I said. "But I had an idea you two were very gay down here."

"We used to be, that is, when we first came here," said Mrs. Curtin, "but lately Billy never goes anywhere. He lives only with me and his books and the dogs. I wish you could rouse him up a little and make him take an interest in things and people. You will find him very much changed, I know, since you last saw him. He takes life so very seriously now, but I'm sure you will take him back to the old days. Do try—for me, won't you?" Mrs. Curtin held out her hand and I took it with a feeling of real sympathy for the young wife, and a promise to do all that lay in my power to carry out her wishes.

I did not dress for dinner, but remained on the terrace watching one of the servants prepare the table. In a short time I was joined by Curtin. He came over and sat beside me on the stone balustrade and lit a cigarette.

"That's a wonderful view," he said. "I have looked at it for two years and I never tire of it. Every new season, every cloud, every wind changes it into something more beautiful." And then, suddenly turning to me, he asked, "How did you find my wife? Not changed much, I think, since you last saw her? As young as ever, eh?"

"Why shouldn't she be?" I answered. "She has everything a woman could wish for."

"Yes, of course," he said, "but sometimes I think she would rather travel or perhaps live somewhere else. I don't know. I've done all I could to make the place attractive. I don't believe there is a more comfortable villa in Italy than this one, and Florence itself is an ideal town—at least to me. But you see she is very young—she was only nineteen when I married her, and we have been here ever since. Sometimes I think she is lonely and must tire of me and the place. I'm very glad you came. You will brighten her up, I know."

An old English servant announced that my dinner was served.

"You remember Peter, don't you?" asked Curtin. "He used to take care of us in the old Paris days. He has never left me."

"Rather!" I said, and Peter and I shook hands and all but embraced each other. He had been not only our servant, but guide and mentor as well, and had many times rescued us from our youthful escapades.

"If anything could make my dinner more attractive," I said, "it is to have Peter wait on me and talk over old times." The old man grinned and bowed and led me to the table. Mrs. Curtin came out on the terrace, and, with a few warning remarks about the strength of the Chianti, she and Billy took their places in the waiting carriage and I was left alone with my dinner and the faithful Peter. In front of me was the white cloth and the heavy silver and the Venetian glass I knew at home. But there was a foreign touch in the straw-covered Chianti flask, and the quaint basket filled with strawberries, and the lighted candle with the curious silver prongs to hold the cigar while it was being

roasted. On my right was the villa of yellow stucco and green shutters, and the broad, overhanging eaves. On the other side was the great gray valley, and beyond, the Apennines fast closing out the light of day. All around were the green hills of Florence, and each hill had its own curiously-pointed pines and its own villa, or a gray monastery from whose tower every now and then the old bell rang out with a peculiar softness and yet with a great distinctness on the stillness of the early night.

It was well past nine o'clock when I had finished my long dinner and Peter had lit the candle for my cigar. He asked me if he should bring a lamp, but I preferred the light of the new moon and the yellow rays of the candle, too feeble to detract from the great whiteness of the scene in front of me. During the dinner Peter and I had gone over the old days together in Paris when Billy and I had been struggling artists and he had been our only servant. He chatted along freely enough about those times, and laughed and talked with me as an equal, but when I mentioned the life of his master and mistress at Florence he became singularly silent and assumed the deferential air of the servant.

"Of course Curtin keeps up his painting?" I asked. Peter bowed and hesitated before he answered me. "He has a studio, sir, but I have not seen any of his work since his marriage."

"That's funny," I said. "Billy used to turn out pictures faster than any other man in the Latin Quarter. You mean he has painted nothing since his marriage?"

"I can't really say, sir. You see, Mr. Billy has a room in the house he calls his studio. It is on the lower floor, just back of you. He spends a good deal of time there, but nothing has ever come out of it."

"He must be doing his *chef-d'œuvre*," I said. "What does it look like?"

The old man looked down at the stone pavement and twisted his napkin between his fingers. "I don't know, sir. I have never been in the room."

"Never been in the room?" I echoed.

"No, sir, no one except Mr. Billy has ever been in the room. Will you have some brandy, sir?"

"Thank you," I said.

Several times during my talk with Peter it had seemed to me that I had seen a shadow of a figure as it passed hurriedly from one tree to another in the little grove at the end of the terrace. As the servant was pouring out the brandy I saw the shadow again, and this time most distinctly, as it fell across a white patch of moonlight.

"It may be the Chianti I was warned against," I said, "but I believe, Peter, that there is some one dodging about among those trees just off the terrace."

I noticed that the waiter's hand trembled slightly as he set the bottle on the table. "I will look, sir," he answered, and walked to the edge of the grove.

"There is no one," he said, returning. "The trees and bushes throw curious shadows themselves sometimes in the moonlight. Is there anything else I can do for you?"

"Nothing," I said. "I will sit here and smoke until they return."

I lit a cigar and leaned back in my chair. How beautiful and peaceful it all was in the moonlight, and how happy I was, or at least might have been if there had only been

DRAWN BY JOHN CLITHEROE GILBERT

"You will find him very much changed."

some one sitting across the table there—some one I really cared about! The whole scene seemed to breathe romance and to impress its beauty upon me through the heart rather than the eyes. I recalled the days when I was very young, and how in my ignorance I used to imagine that there was only one fate and one great happiness for us all, and that was marriage, and that with it came a perfect peace and a relief from all the troubles of this world. Billy Curtin I had known intimately for five years in our student days at Paris. Young, good-looking, with a peculiarly sensitive and sentimental nature, he was always in love with somebody and beloved by everybody. Most of my time and that of his intimate friends had been spent in preventing his marrying various worthy but ineligible models. For Billy had been rich in all else save worldly goods, and his talent or disposition was not the kind to acquire them. Of all men he was destined, at least so we thought, to marry a fortune, and in the end he had not failed us.

From Paris he had gone to Florence to work in the galleries, and for two years he passed completely out of the lives of his old friends and we heard nothing of him until we were bidden to his wedding. That was the first and the last day I had seen Mrs. Curtin until my present visit to them. She had seemed to me then to possess all the attributes to make Billy very happy. Of her ample fortune I had already heard, and added to this I found beauty and a feminine sweetness which is the greatest charm in woman to a manly man. And now I found them in Florence, two years later, with everything about them that should ensure happiness and content, and yet in the short hour that I had been with them I knew that they were not happy. I turned in my chair and looked at the long green shutters of the room which had been pointed out to me as the studio. Whatever the difficulty was, I felt instinctively that it lay behind those green blinds and that if I could only open them I might save him from his present trouble, probably his greatest and perhaps the last he would ever know. All the old affection for dear, weak, lovable Billy had come back to me and it seemed that once more old Peter and I must save our friend from himself. And then I heard the carriage wheels on the gravel driveway, and Billy and his wife were soon seated at the table and telling me all about their dinner party. The talk drifted back to the wedding in Florence and still further to the student days at Paris, and then back again to the present.

"Of course I know," I said, "that I must go to look at the old masters again at the Uffizzi and the Pitti, but the first thing I want to do is to go to your own studio, Billy, and see what effect two years of married life have had on your work."

Mrs. Curtin picked up a wine glass from the table and turned the shank slowly between her fingers. Billy took a few long-drawn pulls at his cigarette before he answered me.

"I'm afraid you'll be disappointed," he said. "I've wanted to do something really worth while since my marriage, and, to tell you the truth, I have not worked up to the high standard I set for myself. I'm afraid I've nothing to show. Some of these days—perhaps."

"Surely," I said, "you are going to let me see your failures anyhow. I have been looking forward to spending at least half my time loafing around your studio. You know how I love to criticise."

"I'm afraid you are asking a greater favor than you know," said Mrs. Curtin. "Even I have never been permitted in Billy's studio. It is that room just back of you, with the closed shutters. The rest of the house is mine, to do what I choose with, but he absolutely forbids my entering there. I call him Mr. Bluebeard of Bellosguardo, and I know that there must be a long line of beautiful ladies' heads hung up inside."

"And you have never tried to enter the forbidden chamber?"

Mrs. Curtin shook her head. "Billy hasn't got even as much confidence in his wife as Bluebeard had. He has never gone away and left me the key, have you, Billy?"

"Why put temptation in a woman's way?" he asked. "Mrs. Curtin, I'm afraid, is adding almost unnecessary mystery to a very simple fact. I have never believed in a complete knowledge between a man and his wife. It leaves nothing to the imagination. There are elements in every one's life, present and past, which I think should be shared with no one. I have never followed Mrs. Curtin to her dressmaker's and I have never asked for the key of her desk. There may be a package of letters in the latter which would interest me greatly, but I recognize the fact that they are no part of my life."

"But how about my morning mail since I married you? That at least has been part of your life if you wanted to make it so. I will gladly exchange the key of my desk any time for the key of your studio. What do you say?"

"What do I say?" he answered. "I say that we would both probably find something, perhaps a bundle of old letters or just a worthless trinket which would mean nothing to one of us but so much to the other. And now let us all go to bed and forget the things that don't exist for us, and to-morrow we shall show our guest the villa and *la bella Firenze.*"

"Good," I said. And yet in my heart I knew that I would have rather had one glimpse at Billy's studio than the villa and all the picture galleries of Florence, and I also knew, to my sorrow, that Mrs. Curtin shared my wish.

It seemed that an absurdly short time had passed when I had become part of the family at the Curtin villa. I was just as much a factor in the life there as was old Peter or the dogs or the frescoes, and for the first time in my life I felt that I was as welcome in another's home as I would have been in my own. Any suggestion of my leaving was regarded as a jest by the Curtins, and I knew that they felt about my presence there just as I did and that I had arrived at a moment when an outside element was most needed. Even to play the part of the oil on troubled waters is sometimes a pleasure, and as I learned more of the condition of the house which had become my temporary home I feared to take my leave, even had it been my pleasure to do so.

And so the summer days rolled on. Billy and I were boys again, and every day my respect and admiration for his young wife grew stronger. Every day I was adding to my debt to them both—a debt which I knew I could never pay unless I could open the studio shutters to the free air and sunshine and brush away the dust and cobwebs. It was all that stood between a contented life for my two friends, and I knew that such a life could never exist while the shutters remained closed. We never spoke of the

studio again, but the locked door and the closed shutters were always before Mrs. Curtin and myself at least and it seemed as if they were never to open for us.

On my arrival at Bellosguardo I had been installed in a great square room at the southern end of the villa and had occupied it ever since. From my window I could look down on the grove of trees and heavy bushes at the end of the terrace, and beyond, at the valley with its endless miles of waving grass. It was the habit of the Curtins to retire rather early, and as I had never been a particularly good sleeper I usually took a novel to my room after the house had been locked up, and read late into the night. Often I would lay down my book and go to the window for a breath of fresh air, and on moonlight nights for a long look at that beautiful view that lay below me. Several times on such occasions during the summer I was sure that I had seen a figure moving about in the grove, and the circumstance vividly recalled to my mind the night of my arrival, when I was equally convinced that I had seen some one in the shrubbery. Twice I had spoken to Peter about it on the morning after I had seen the night visitor, but he had always tried to convince me that I had seen nothing but the shadow of the trees. But notwithstanding the remonstrances of the old servant I was not satisfied, and so I determined to investigate the matter for myself.

My first move was to buy a revolver and some cartridges, which I placed in my bureau drawer. It had always been my custom to undress partially when I went to my room and before I began my reading, but now I remained fully dressed, and every night when it was at all light I went to my window at intervals and cautiously looked out for the midnight visitor among the shadows of the grove.

It was on a bright moonlight night early in October that my vigilance was rewarded. I could distinctly see a figure moving slowly about among the trees, always, however, with the apparent intent of remaining unseen from the villa. I loaded my revolver, and taking a candle, stole softly down the stairway and through the drawing-rooms to a long window that opened on the terrace just at the edge of the grove. I noiselessly pulled back the bolts, and having placed my candle on the floor, suddenly threw open the shutters, and holding my revolver before me, ran out into the moonlight. The night was absolutely still—not a leaf or twig moved—and I feared that the man whom I had hoped to surprise had anticipated my coming and taken flight. I walked slowly towards a clump of trees which stood perhaps fifty feet from the villa, but before I reached it the figure of a girl suddenly appeared before me in the moonlight. She stood quite motionless, her head bowed and her hands clasped behind her back.

For a moment I remained where I stood, surprised and dumfounded at the sight of the slight figure before me. She raised her head and brushed the sleeve of her dress across her forehead as if she were very tired. In the moonlight I could see her now quite plainly—she was a girl perhaps twenty years of age, with a small, finely-cut face, but the most striking feature about her was a great mass of golden brown hair which she wore low on her forehead and down over her ears. It was a face that, once seen, one would not be likely to forget.

"I'm not armed, myself," she said. "If you are as brave and daring as

DRAWN BY JOHN CLITHEROE GILBERT

"'I am not armed, myself,' she said."

you seem to be, don't you think you might put away that revolver?"

I dropped the weapon into my coat pocket. "I don't know that I am particularly brave," I said. "I am stopping in this villa and happen to consider it part of my duty to keep away intruders. May I ask why you come here at this hour of the night? It is not the first time, I believe."

The girl bit her lip and looked up at my face with apparent curiosity. "Oh, you have seen me before," she said.

"Yes," I answered. "At least I

imagine it is you whom I have seen several times in the grove at night."

"That is quite possible," she said, "but what are you going to do with me now that you have caught me? You know that you made a good deal of noise when you threw back the shutters. It is more than possible that you wakened the servants or Billy or Billy's wife." The girl smiled.

Back of me on the terrace pavement I heard footsteps. "Yes," she said, "you see I was right; here comes Peter now." I turned to look back and, as I did so, the girl ran up to the old servant and put both of her hands on his shoulders.

"Dear old Peter," she said, "I'm so very glad you came," and with a sigh of relief she laid her head on the old man's breast.

I stood silent for a moment, looking at the curious couple before me. The old man had one arm about the girl, and with his hand stroked the mass of golden hair very gently and just as a father might have done to the child he loved. "It's all right, dearie," he whispered to her, "it's all right." Then he looked up at me. "You'll have to pardon me, sir," he said, "but you would better leave this to me. If you will allow me, I'll walk back to the town with the young lady. It's getting quite late."

In answer I nodded my assent. The girl took the old man's hand and, as she passed me, slightly bowed her head and in a low voice whispered, "You are very good, sir."

I watched them as, hand in hand, they walked slowly among the trees in the direction of the road which led to town. For moments they were lost in the queer crooked shadows of the hemlocks, and again the bent form of the old servant and the straight, lithe figure of the girl stood out in bold relief against the snow-white patches of moonlight, and then they turned into the road and were lost to me. I started to walk back to the villa, and as I did so I felt the revolver in my coat pocket. I returned to the edge of the terrace and, throwing it as far as I could, watched it fall and forever bury itself in the heavy underbrush.

The next morning I went out into the grove to smoke my cigar alone, and in a few minutes I saw Peter crossing the lawn in my direction. The old man approached me with unusual deference and took off his hat as an extra mark of civility.

"None of that, Peter," I said; "put on your hat and sit down on this bench and tell me all about it."

"I will do that, sir," he began, "because I know how you care for Mr. Billy and you know how I care and so you won't misunderstand. You remember when he left Paris five years ago I didn't come with him. I knew he couldn't afford to keep a servant all to himself, and I never thought I'd like Italy nohow. But after a time I found I just couldn't live without Mr. Billy, and I had a feeling all the time he was needing me, for you know the master always was in some sort of a scrape or other. So I wrote him I was coming, and, before he had time to answer and tell me not to come 'cause he didn't have the money, I came right along and I've never left him since. I found things down here in Florence just as I expected they would be, and yet in a way they was different, too. You remember, of course, sir, Mr. Billy was always flirting around with some girl, and sometimes you and me broke it up easy and sometimes it was harder."

I cheerfully nodded my assent, for there were many of Billy's troubles

which came very near ending in tragedies.

"But the girl I found here," continued Peter, "was quite different from those we knew in Paris, quite different, sir. There was no skylarking in crowds and no fancy balls, nothing like that at all. For although it was what you would call a Bohemian life that we lived, there was never no ugly talk about the girl, because she was just as good and pure then as she is now, and they don't make them no better, sir. Billy would have married her sure, but it was the same old story of no money. We all lived in that old Palazzo Boldensi on the Via dei Bardi, just close to the Bridge. She had a room on the *entresol*, and Billy and I had two awful little rooms at the very top of the place. Billy and she used to go to the galleries every morning and sit on high ladders and copy Madonnas and old pictures and try to sell them to the visitors. And whenever one of them would sell one, then we'd have a regular feast up in our rooms. It was great fun, sir, great fun when we'd sold a picture."

"And when you didn't sell a picture?" I asked.

The old man looked down and sighed. "Well," he said, "we was happy even then. You see, we was young, at least they was, and macaroni and Chianti is very filling. There was a rich family lived on the first floor, and although they pretended to give us no heed, I guess they suspected and every once and a while they would send up a rich dish, just the kind we have here now every day. And once we all three came out to this very villa and spent most of the spring and summer. You see it was different then, the Italian lady who owned it being very poor and forced to take in boarders. Mr. Billy was always very fond of the place and Mrs. Billy bought it and had it all fixed up just before the wedding. And yet with all the new fixings it has never seemed quite the same to me as in the old days. We was really very happy, only when they went off for the afternoon sketching in the country and left me alone."

"And how long did this last?" I asked.

"For pretty near two years, sir. You'd hardly believe it, knowing Mr. Billy as you did. But she was different from the rest. She was a good girl, which I fear I can't say of all the others, and she was so sweet and kind and gentle, even to me, sir, and she loved Billy a whole lot and Billy loved her, and he loved her quite different from the rest, sir. He thought she was the most beautiful girl in the world, and I guess he was right. She had none of those dark rings and the lines you saw in her face last night. She was as fresh and bright as a peach, sir. All the artist people used to say she looked just like a picture of those Madonnas over there in the galleries, and Mr. Billy himself painted her once like a Madonna in a plain dress, and he left out the little tilt in her nose which gave her a saucy look and not at all becoming a Madonna. It was a fine picture, sir, and I've seen her when she looked just like it, especially after—well, I mean just after the trouble." The old man hesitated and stooped to pick up some twigs which lay at his feet.

"The trouble?" I asked.

"I shouldn't have said that, I suppose," he answered, "but when Mrs. Billy that is now came to the hotel and settled down with her mother and her carriages and the fine clothes and everything and Billy got going over to see her, of course it upset our home in the old palace a bit.

And then they was married—you were there yourself, sir."

"And the girl?" I asked.

"I guess she was invited—but I didn't see her there."

"And after the wedding, Peter," I asked, "what then?"

The old man cleared his throat and continued to look down at the ground. "Well, she went on copying pictures just the same, sir. Mr. Billy bought some of them indirect like, but she got suspicious, I guess, and it's very hard to do anything lately. I just wish you could have seen her in those old days—I was very proud of her. You see, those two were just like my children. She laughed quite a bit last night—she said she had answered you very pert like, but I told her you wouldn't mind, she didn't mean nothin' by it."

"Why did she come here?" I asked.

The old man looked up at me with some surprise. "Well," he said, "when a woman loves a man—you know really loves a man, it isn't for us to judge them harshly or try to explain, is it? She was happy in this place once, and, as long as Billy and Mrs. Billy don't know it, I can't see she is doin' harm by wandering around the grounds a bit. Anyhow it seems to give the poor thing a little pleasure, and if you had only known how sweet and good she had been to him and me, sir, I know you wouldn't tell. I'd like to give her your promise."

The fine, clear days of the Italian autumn passed and in their place came the piercing winds from the snow-clad mountains, and still I lingered on in Florence. It had become necessary for me to leave the villa and take a little studio and apartment in the town. Several times a week I visited my friends at Bellosguardo, but as I never spent the night I was not in a position to know if Billy's friend of his poorer days continued her midnight visits to the villa. I had seen the girl several times at the galleries, but she did not choose to recognize me. From Peter I learned that she still occupied her old room at the Boldensi palace and was well looked after by some of the people in the house. I arranged to have a few of my tourist friends buy some of her copies of the old masters, and so I knew that the girl was not in actual want.

The great day in the life of Billy and his wife came late in December. The baby-boy was born in the early evening, and Billy at once sent Peter down to town to tell me the great news and to demand my immediate presence at the villa. Always excitable and nervous, I have never seen a man so wrought up as Billy was on this particular night. He was alternately beside himself with happiness and overcome with solicitude for his wife. He continually rushed upstairs to Mrs. Billy's room and then back to me in the drawing-room. He spoke ceaselessly of all the fine things that he was going to do in the future, and then quite suddenly he would return to the old days and his regret for the past life and how unworthy he had been of the woman he had married. I listened with the silence of sympathy and was happy in the thought that this little child had swept away the only shadow that had fallen over the happiness of my two friends' lives.

It was near midnight when Peter came to tell me that my cab was waiting to take me back to the city. I rose to go, but Billy detained me until Peter had left the room.

DRAWN BY JOHN CLITHEROE GILBERT

"That was the last thing I did." See page 730

"There is one thing I have yet to ask you, my dear old friend," he said, "just one. When you leave here to-night I want you to know that hereafter I shall have but one thought—the happiness of my wife and the child. That woman upstairs has done everything for a man that a woman can, and you will see that I can be grateful."

He led me out of the room and down the hallway until we had reached his studio. He unlocked the door and asked me to go in. It was absolutely dark, and so I stood still while Billy closed the door behind him, and then, striking a match, found his way to the high French window that opened on the terrace. He threw back the shutters and the room was flooded with the silver light of the December moon. I looked about me and found the old furniture and pieces of brocade and unfinished sketches common to every artist's studio. On the table there lay some brushes and a palette with the colors grown hard from lack of use. In the center of the room there was an easel, and Billy had returned from the window and was standing in front of it and gazing

curiously at an unframed portrait. I crossed the room and stood beside him. It was the picture of a girl with great masses of golden hair and dressed in the simple robe of the Madonna.

"That was the last thing I did," he said, "before I was married, and I haven't seemed to care to do anything else until now." Billy walked over to the table and picked up a palette knife colored with rust and stale paint. He returned and stood for a moment silently looking into the eyes of the picture, and then quite deliberately stuck the knife through the canvas at the top of the portrait. And as he did so, I cried to him to stop and tried to seize his hand, for through the window I saw silhouetted against the moonlight the outlines of a girl's figure. But he did not heed me, and with his free hand pushed me aside, and as the knife cut through the portrait I saw the figure on the terrace waver and with a low cry fall to the ground.

Billy started for the window, but I took him by the shoulders and thrust him back.

"This is no affair of yours," I said. "Your place is by your wife upstairs." And there was something in my voice which made him obey me. With Peter's help we carried the girl to my cab, and took her back to her home.

The next morning I went to a flower-shop, where I bought two great bunches of white roses. One I sent to the villa, and the other I carried to the Via dei Bardi. The porter's wife led me to the girl's room, where I found her sitting up in her bed. The little room was filled with the orange sunshine of the early morning, and from where she sat she could look out on an old garden filled with flowering plants and great spreading trees. I am sure that she looked that morning as she had some years before, because there were no lines or shadows in the young face, and there was that look of peace and content which I had seen in Billy's portrait the night before. When I gave her my little offering she looked up at me and smiled, and her lips parted as if she were about to say something, but instead she buried her face deep in the bunch of flowers.

There was a knock outside and I opened the door and found Peter. I was very glad that he had come, for I felt that I was only an outsider after all, and that of all others he was the one to be with her then. As I reached the door I turned and looked back into the little room. Through the open window there came the sweet odor of growing plants, and the sunshine fell in an unbroken shaft on the narrow bed and the girl with her face still buried in the bunch of roses, and on dear old Peter kneeling at her side.

THE BULLET

BY ADELINE KNAPP

A driftwood fire blazed gloriously in the huge mud-and-stick fireplace of the old shelter hut, and the hunters lounged, smoking, feasted and care-free, in its glow. It is good to stretch out before an open fire when one's legs have been doubled up in a duck-boat all day, and a fine drizzle has soaked one's face and hands for hours. Supper had been a success; Barnhisel cooked the ducks, and Barnhisel cooked for cooking's sake.

The Doctor had prescribed hot Scotch all round, and it was under discussion now, by all except the Judge; he passed the bottle on untouched, when it went into circulation. His companions, old cronies all, took his ancient custom as a matter of course, but Barnhisel did not understand. He was a new member of the fraternity, junior of the other men by a dozen years, albeit their host—he owned the island in the San Joaquin, where they had foregathered. Now he held the bottle of Scotch in his right hand, inclined to hospitality toward the Judge, his guest.

"You are sure you won't reconsider?" he said, tentatively.

The Judge smiled his negative. He liked Barnhisel immensely; he could not remember when he had ever before taken such a liking for a younger man, but not even for him was the rule of his life to be broken.

"You'll never get the Judge to reconsider *that* motion, Barnhisel," laughed Stackford, the city banker, who sat on the floor, his back against an overturned chair, his wool-clad feet toasting before the blaze. "If you did," he added, "you'd succeed where all his old pals have failed these twenty-five years."

Barnhisel looked apologetic and passed the bottle on to the Doctor.

"I beg pardon," he said, with a frank glance of liking toward the Judge. "I didn't think of its being a matter of principle; I suppose, though, your position and all——" He completed the sentence by a comprehensive gesture.

The Judge shook his head; he was staring into the blaze with a curiously softened face, and when he spoke he addressed the company at large.

"No," he said, "I don't know that it could be called a matter of principle. It's more a matter of experience—an experience which I have never shared with any of my friends. It has been haunting me, though, ever since we've been on this trip, and to-night I am in a mood to risk telling it, since we are all tried friends and trusted."

Barnhisel looked up at this, and the Judge nodded toward him.

"You seem like an old friend, young man," he said, half severely; "at all events you're trusted."

"Tell your story, by all means, Judge," Stackford said. "We've always been sure you had one to tell, and I, for one, am eager to hear it."

A murmur of assent went through the group; pipes and glasses were filled and there was a general movement nearer the fire as the Judge began:

"Let me see; it must have been a matter of twenty-odd years ago. I was a member of the State Legislature at the time, and I was on a committee that came down to this part of the State to look up a swamp-land matter. There was a bill under consideration, to redeem some of this territory — parties interested claimed that it was State lands—and make it fit for railroad use. It was a very pretty seeming bill, and there was big influence back of it."

"I remember about that," Barnhisel said; "I was only a lad at the time, but my father came near to losing this very island we're camping on to-night."

"Yes?" inquired the Judge, and resumed:

"We got down here on just about such a day as this has been. We kept to the mainland, which, as I remember, was pretty much all marsh, and we sozzled about all the forenoon with a surveying engineer who accompanied us. We wore rubber boots, of course; but it drizzled all day, and by noon we were wet and cold, and generally uncomfortable when we got back to the Junction for dinner at the hotel.

DRAWN BY WILLIAM SCHMEDTGEN

"Barnhisel cooked for cooking's sake."

"I was brought up in the Quaker faith, as you perhaps all know," the Judge continued in a tone of explanation, "and as a matter of fact, although I was then past thirty years old, I had never tasted any intoxicant, nor used tobacco. As I say, however, we were all wet and cold, and before we went in to dinner we lined up at the bar and had hot whisky and water all round—myself included.

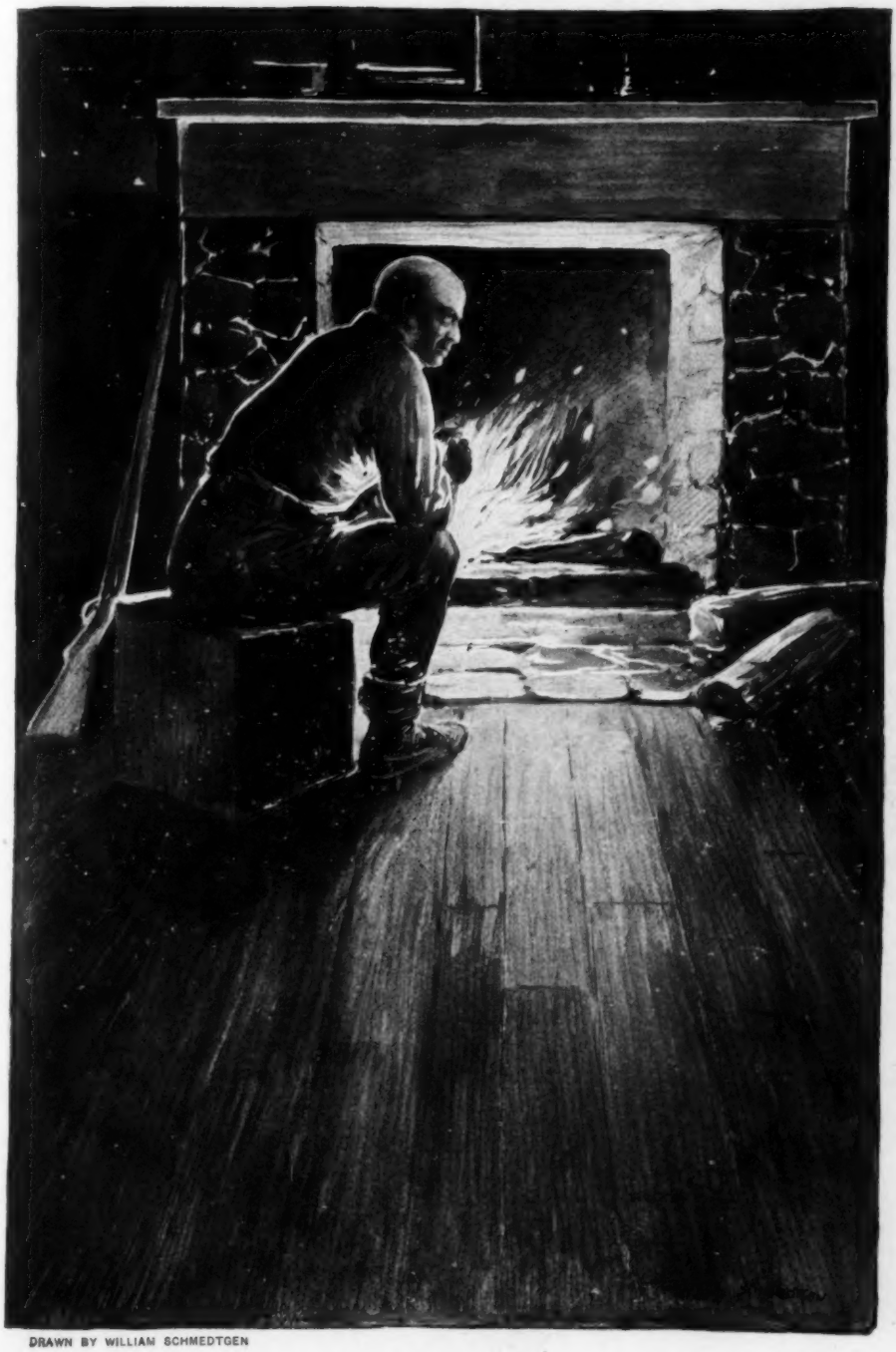
"In the midst of the dinner I had a sudden chill, and one of the party suggested that I have the waiter bring me another glass of whisky—they were drinking claret at dinner, but I took none. For some reason I was unwilling to have the whisky brought, but said I would go and get it myself; so I went out to the bar and had another whisky-and-water, hot."

The Judge stared at the fire a full minute before he went on, and when he spoke again his voice was low and full of perplexity.

"The next thing I remember," he said, slowly, "I was sitting in the cab of a locomotive engine, and we were just pulling into the depot at Sacramento. As we stopped, the engineer turned to me and said:

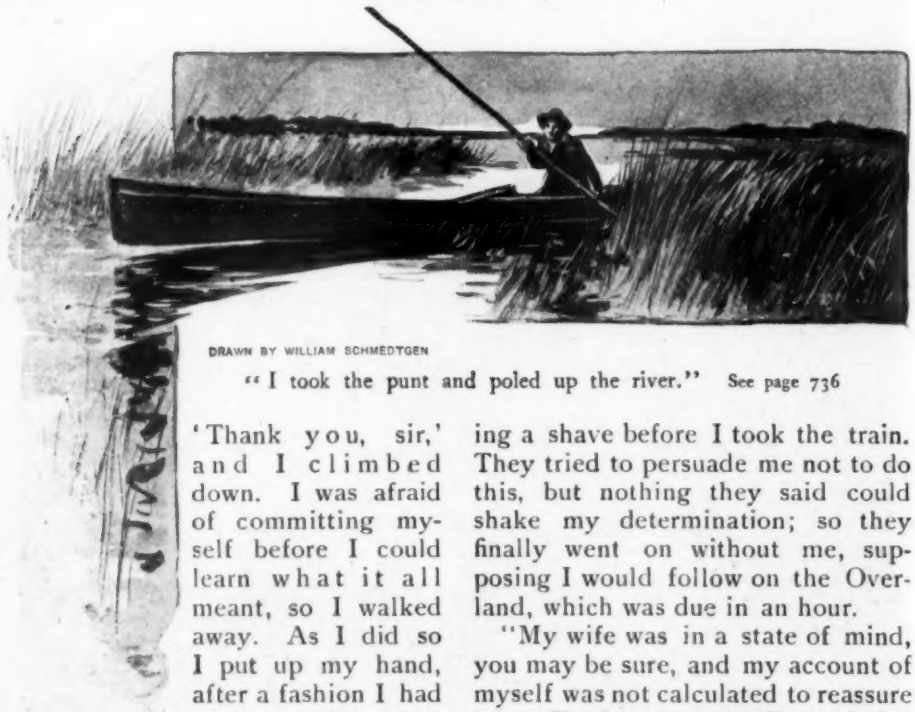
" 'Well, you see I kept my word. You're here exactly on time, Senator.'

"I was so bewildered that I dared not speak. I offered the man a gold piece, which he took with a hearty



DRAWN BY WILLIAM SCHMEDTGEN

"Tonight I am in a mood to risk telling it."



DRAWN BY WILLIAM SCHMEDTGEN

"I took the punt and poled up the river." See page 736

'Thank you, sir,' and I climbed down. I was afraid of committing myself before I could learn what it all meant, so I walked away. As I did so I put up my hand, after a fashion I had when perplexed, to stroke my beard, and I nearly shouted with fright to find myself smooth-shaven.

"I was sadly perturbed, and started for home. On my way up town I bought a paper and was horrified to observe the date. Consulting my watch, I learned, to my increasing alarm, that more than forty-eight hours had elapsed since the moment when I stood at the bar to drink that second glass of whisky'

"When I reached home my wife was in a fright equal to my own. She had seen one of my friends on the committee that day, and he had told her that on the evening of our day in the marshes we had all gone to the Junction together to take the train for home. I had put in the time after dinner going about with the committee, asking questions and informing myself on the matter in hand; but, arrived at the station, I had announced my intention of having a shave before I took the train. They tried to persuade me not to do this, but nothing they said could shake my determination; so they finally went on without me, supposing I would follow on the Overland, which was due in an hour.

"My wife was in a state of mind, you may be sure, and my account of myself was not calculated to reassure her. She has, however," the Judge interpolated, with a grave smile, "always declared that she believed such a story as I was able to tell.

"But the fact remains," he continued, and the smile faded, "the fact remains, that there is a period of something over forty-eight hours in my adult life, of which I can give no account whatever. Where I went, what I did, what I said, what I bound or loosed or made or unmade, in that time, I have no more idea than you gentlemen have at this moment. I have no idea how I came to be on that engine. I never dared to enquire, lest I open up a discussion which I could not meet.

"One good thing grew out of the adventure, however; my attention was aroused, and I thoroughly sifted the business surrounding that bill, hoping in the process to clear up my own movements. I got no light on that last point, but I did unearth as pretty a complication of intended

fraud upon innocent parties as you can well imagine, and I set myself to circumvent it. In fact, I think I may say, without undue self-importance, that I defeated the bill."

There was silence for a space, while the men in the shack considered. It was a hateful consciousness for a man to carry about—the knowledge of two days and nights unaccounted for in a busy, active life. The possibilities were ugly to contemplate.

"Had you nothing about you to give you any clue, Judge?" Stackford asked, breaking the silence at last. "Something picked up, or something missing; had you spent any money, for instance?"

"Something less than ten dollars, that I could discover," the narrator replied.

"Of course I settled at the hotel, and probably paid my fare to Sacramento; but that gives me no inkling. I did have something unfamiliar, however, and I have it yet."

He produced, from the bottom of a chamois-leather coin-bag, a twisted bit of tissue paper, which he opened, handing the contents to Stackford.

It was a split bullet, on the flat side of which the initials T. B. showed, roughly cut with a knife. Barnhisel gave a little start as he caught sight of it. He seemed about to speak, but restrained the impulse. The little object was passed around and commented upon.

"Not much of a clue there," the Doctor said, as he handed it back. "I don't envy you the experience, Judge. We hear of such cases; there are men whom the smallest dose of alcohol affects that way—and you probably got queer enough stuff at your cross-roads hotel. Tough stuff for a hardened stomach to negotiate, let alone a man wholly unused to such things. I wish I knew how to solve your problem for you, though. A thing like that haunts a man."

"It does that," the Judge assented as he took back the trinket. He wiped some beads of moisture from his forehead as he continued:

" 'Haunts' is exactly the word for it. I would give all I possess to clear up the mystery. There have been times on the bench when I have felt that, for all I can know to the contrary, I may be as guilty as any

DRAWN BY WILLIAM SCHMEDTGEN

"It was a great place for ducks." See page 736

criminal I ever sentenced. How do I know what I may have done in those two days and nights that I can never account for?"

A murmur went through the group, but no one spoke until Barnhisel arose and put another log on the fire: then he turned to his guests.

"It reminds me of an experience of my own," he said, seating himself on the floor again. "It isn't so uncanny as the Judge's story, nor so serious in its effects; but it may interest you all."

"Let's have it," the Doctor said promptly, and Barnhisel began:

"It was when I was a youngster, some fifteen years old or thereabouts. Father owned this island even then; but it wasn't leveed up as it is now. They didn't understand that business so well then. There had been levees built, you know; but the water undermined them, and a good deal of the island that is now in asparagus and potatoes was under seven feet of water and the tules stood high everywhere. It was a great place for ducks and blue herons; a regular happy hunting ground for us boys. We used to go out in an old punt we had knocked together ourselves, my brother and I, and spend days at a time among the tules. Many's the night I've spent in this very shack, after a day of punting over ground where orchards are growing now.

"The time I speak of, I was off alone. My brother had been going with me, but at the last minute he had a chance to go with a launch party up the Mokelumne, with an uncle of ours. There wasn't room in the launch for the two of us, so Hart went. I didn't want to lose my own sport, particularly as I had permission to camp for the night in the shack, so, as I say, I put off alone, with the best dog that ever went into the water.

"I took the punt and we poled up the river toward Antioch. I started about half-past three in the morning; there was a glorious moon, and I wanted to get over this side before the ducks began to fly.

"The moon had gone down and the morning star was beginning to look pale, when one of the little old river steamers came poking her nose around a bend. She ran up a slough just above me to make a landing and take on some potatoes stacked up there. She let off a passenger, too. He stood on the landing-stage for a moment and then came along the bank to where I was poling ahead among the tules, keeping out of the swell of the sternwheeler. He stood looking at me and I saw he was a fellow about my own age, with an overcoat under his arm and his trousers tucked into high rubber boots. He wore mighty good clothes, but he looked like a particularly jolly sort of boy, and I liked him the minute I saw him.

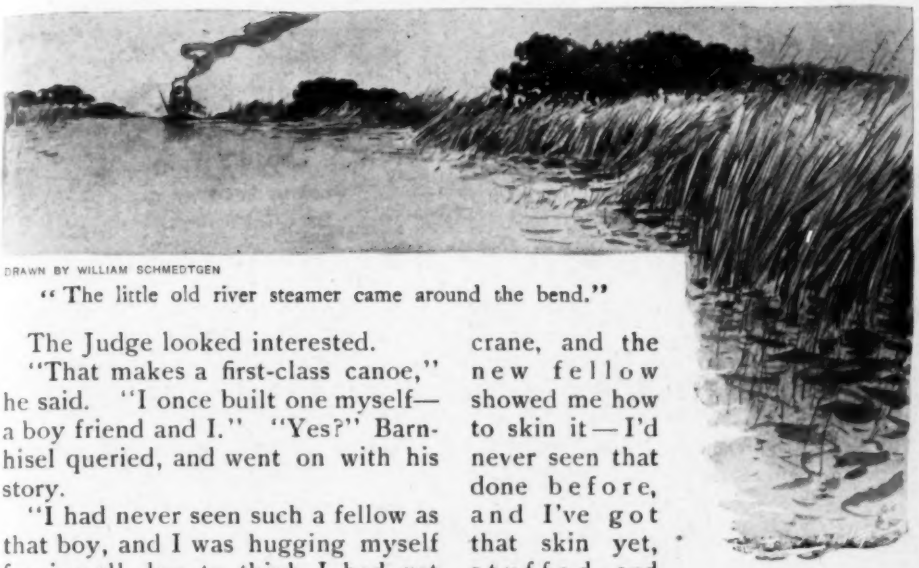
"He shouted 'Hullo!' and I answered back; then he wanted to know where I was going.

" 'Duck hunting, over in the tules,' I said. 'Come along?' "

" 'You bet I will,' he yelled, and he waded out to the punt and was aboard in a jiffy. Dick, the dog, began smelling him over right away, wagging his tail and making friends on the spot.

" 'You build the boat?' he asked, straight off.

"I told him my brother and I had built her, and he called her a 'bully good boat'; then he started in to tell me about a canoe he and his chum had made of newspapers stretched over a wooden frame, layer after layer, and each layer varnished before the next was put on."



DRAWN BY WILLIAM SCHMEDTGEN

"The little old river steamer came around the bend."

The Judge looked interested.

"That makes a first-class canoe," he said. "I once built one myself—a boy friend and I." "Yes?" Barnhisel queried, and went on with his story.

"I had never seen such a fellow as that boy, and I was hugging myself for joy all day, to think I had got him with me. He was new to the river—new to California—he and his folks must have just come from back in the States—Iowa, I think he said. He told me he had taken the steamer to go down to San Francisco, because he had never seen salt water. He got off at the bend because he liked the looks of the place and thought he'd go on a tramp for the day. That was what he said at first. Later he said he saw me in the punt and got off hoping I'd ask him to go along with me. That was just the sort of boy he seemed to be.

"He was the most companionable fellow I ever saw. Even now I look back on that day as one of the happiest I ever spent. He was keen to see everything, and wild over the tules. He liked to get 'way in among them so they closed over our heads. He liked the wildness of it.

"He was a good shot, too. I lent him my gun and he brought down the only ducks we got that day, a brace of mallards. It wasn't a good day for ducks, but I got a blue crane, and the new fellow showed me how to skin it—I'd never seen that done before, and I've got that skin yet, stuffed and mounted.

"I had some tackle in the punt and we caught a flounder that must have come up with the tide. You never saw a fellow so scared as that boy when the fish was pulled in and he saw those two eyes on the same side of its head. He nearly fell out of the boat.

"He could hardly believe I had never seen snow, and he told me a lot about the good times the boys had in winter, back in Iowa. But maybe all this isn't interesting you——" Barnhisel interrupted himself to look around.

"It is! It is!" cried the Doctor and Stackford in a breath, and the Doctor added:

"I don't know *why* it's so interesting, but it *is;* go on!"

The Judge said nothing. His eyes were very keen and bright, and he watched Barnhisel intently, nodding for him to go on.

"He told me how he and the same chum who helped him build the canoe built what he called a 'double-runner.' He described the thing to me. I remember that particularly

because of a scrape they got into with that double-runner. They were little fellows then and I said to him, 'What *does* make us get into such mischief when we're little? I never could tell what possessed me when I was a kid, to cut up as I did sometimes.'

"He had a theory to account for it. He had theories about almost everything, but this one was a corker. He asked me if I believed in original sin; but I didn't even know what it was, so he explained that it was the sin we all inherit from Adam. We all had it, he said, the full amount of it, but babies and kids felt it most, because they were small, and the pressure, so to speak, was greater. I call that ingenious——"

Barnhisel's laugh was echoed by his guests, all but the Judge. He drew a deep breath, his eyes fixed upon the narrator's face—and said nothing.

"We ate our luncheon from the kit I had brought," Barnhisel went on, "and we spent the afternoon punting in and out among the channels, looking for blue cranes' nests. He was wild to see one, but we didn't find any, and we planned for him to come down in the spring, when we'd have all sorts of good times on the river.

"We came over to the island before dark, and made camp in this very shack. He cooked the supper, and I've pondered ever since where that boy learned to cook. It was a revelation. I can cook some myself, but I never ate anything to beat that flounder baked in a hole in the ground, with hot stones. He wanted to build a fire outside, but didn't dare; for this island is pretty much all peat, and I was afraid of getting a fire started in the earth; so we heated the anchor-stone of the punt and two or three we used for ballast, here at the fireplace.

"After supper we lay on the floor and swapped yarns till we were dead sleepy. I couldn't come up to his stories, but I told him about the bill that was being put through up at Sacramento, and how father was likely to lose the island, and we both got mighty hot over it, and made big vows of what we should do to legislatures and such when we were men.

"Then we turned in on the piles of dried tules and he recited poetry there in the dark until I was put to it to keep from crying. I've liked poetry ever since.

"There was one funny thing happened. When the fire got low I woke up feeling chilly, and when Tully felt me stir he reached out and pulled his overcoat over me——"

"Tully?" It was the Judge's voice, low and eager, which interrupted.

"Yes, Tully. I forgot to say that he told me his name was Tully Bingham. He was asleep, but he roused up to pull the coat over and he said to me in a sort of sleepy way, 'Cold, little son?' Then we both dropped off asleep, and next morning I suppose we both forgot it. I remembered it afterwards

"In the morning Tully had to take the steamer, on her up trip to Stockton, and when it was nearly time we punted over to the landing. We were promising each other endless good times together. I was to go up the river to see him, and he was to come down again the next Saturday. He shouted that back to me again as he looked down at me over the rail of the steamer; but he didn't come. He never came again."

"Did you never see him again?" The Judge's voice was sharp as he asked.

"That's just the point. I may

DRAWN BY WILLIAM SCHMEDTGEN

"He liked the wildness of it."

DRAWN BY WILLIAM SCHMEDTGEN

"The doctor matched the bits of lead."

have seen him and not known him, but the boy never came back. We were very much impressed by the fact that our initials were the same, and that morning before we left the shack I found a bullet among father's traps. We split it and cut our initials, T. B., on the flat side of each—his for Tully Bingham, mine for Tom Barnhisel. We swapped pieces and vowed we'd keep them always. Here's mine, now."

The air of the room was electric as the men bent over it, not offering to touch it. The Judge brought his own out again, his hand trembling as he held it forth in the firelight. After a moment the Doctor took up the two bits of lead and matched them. They belonged, and the Judge and Barnhisel stared at each other in the ruddy glow.

"Impossible!" the older man cried, answering the other's look. "I was a man in my thirties then."

"It was a boy who spent that day and night with me," Barnhisel said, solemnly. Awe was in his strong young face.

"Tully Bingham," the Judge continued, "was my closest boy friend. He was such a boy as you describe. We built that boat together. We built the double-runner. I remember his getting off that very theory, once, about total depravity. We Quakers were all taught to believe in total depravity—but man! Tully has been gone these forty years. His death was my first sorrow. I sometimes miss him even now." The Judge's eyes glistened.

"I have told all I know," Barnhisel said.

"I know I spent that day and night with a care-free boy; but, Judge, I have never seen you that that boy has not been vaguely in my mind. And where did you get that bullet?"

The Judge shook his head and silence fell again, broken, at last, by the Doctor.

"It is one of those things I always characterize as impossible, but true," he said. "Your brain was evidently on a vacation, Judge, and that shave for which you took a whim threw you off the track of your identity. You thought yourself a boy again, and freedom from thought and care made you look like one. I shouldn't wonder if your forty-eight hours are accounted for. It's curious, and I cannot explain it; but neither can I explain nine-tenths of the other curious things in this world. But man! you are wise to abstain from the flowing bowl!"

A Hazard in Philanthropy

BY CLINTON DANGERFIELD

"If a man is in distress nowadays," said Douglas, flicking the ash lightly from his cigar and gazing moodily across Richardson's luxurious den, "he's immediately turned over to the nearest charitable agency. Even our women have grown too hardened to deign stooping to an individual interest in any stranger."

"I don't know about that," returned Richardson, with the reluctance of youth in accepting any cynicism. Then, as a bright idea presented itself, he added hastily, "You are merely theorizing."

"No, I mean it. I've a good insight into life. I wasn't born rich, like you. I've made my money through hard work in my profession. I'm not touched by any such nonsense myself; but I know with what disdain and suspicion society regards your unknown. If I were to tackle any three well-dressed women on Fifth Avenue for aid, they would simply treat me as part of the Charity Associations — a working factor in the machine for dispensing compelled assistance."

"A working factor——"

"Certainly. You have to have a beggar before you can produce a *raison d'être* for your big organizations of relief—organizations, by the way, which pay excellent salaries quite frequently."

"You said any three women," mused Richardson. "I'll wager you wouldn't dare have faith enough in your opinions to make a bet on it——"

Douglas lifted his handsome head with a touch of scornful amusement.

"I'll make all the bets you want."

"Done—for five hundred. Now see here, Douglas, you are a bit of an actor, don't you know. You get into a worn-looking suit—we'll find one somehow—and touch yourself up a little—wig and all that. Then I'll shadow you, and you can pick your three women."

Douglas laughed.

"Odd to have you trying to teach me faith in human nature, you society butterfly. But you'd bet on the opposite side if your chance was one in a million. I'll do it, just to prove what I said. I tell you, charity in our big cities has absolutely nothing human in it. You are number so-and-so—you take your blue ticket and draw what material aid you can, less so much self-respect."

There was little in the haggard, stoop-shouldered man who passed down Fifth Avenue that afternoon, gazing hungrily at the shops, to make one think of Leon Douglas, the successful artist, whose strikingly fine carriage and regular features made his brother artists think he should serve for a model as well as a master.

His first appeal for aid was to a matron of perhaps forty-five, whose faultlessly handsome though simple street gown showed both good taste and wealth. In the distinguished outlines of her face there was a touch of kindly humor which made the listening Richardson, following on Douglas' heels, admit that his friend had been very fair in his choice. It seemed quite possible that this woman would take a personal interest in the man who approached her as she stood at a street corner, waiting for a possible crossing.

But as the artist's rich tones, subdued to misery's tremolo, reached her ears, Richardson saw that now he had only one chance in two. For the kindly humor vanished. On her thin lips sat a jaded but business-like acquiescence in the necessity of hearing such things. With a few curt words of explanation she gave him a card with directions for applying to a certain Agency which would investigate his claim at once.

Douglas took the card and turned away.

"Better luck next time," said Richardson philosophically. "I'll win all right."

"That was maturity," said the artist coolly. "Next time I'll try a *débutante*."

The *débutante*, tall, graceful, fascinating, stood near the entrance to Central Park. Just behind her a trim maid held bravely to the chain of a highly discontented dachshund which ran forward and backward restlessly as his mistress gave vent, half to herself, to some petulant remarks on the folly of physicians who prescribed walking as necessary to one's health.

Richardson halted at a discreet distance. He knew the girl, if a few dances following an introduction may be called acquaintanceship. She was barely eighteen and he congratulated himself, for Douglas was too good an actor not to enter fully into his part.

Indeed, the artist's first sentence startled even Richardson, it was so anguished in its seeming agony of despair—

"Oh, God! I am so hungry!"

The girl turned quickly, facing the supposed beggar. But her scarlet mouth was more wrathful than pitying, and she said sharply to her maid, "*Quel bête*, Fifine!"

The maid interposed at once.

"You mus' not bozzer mam'zelle," she said curtly. "All ze time ces gens lak you will spek to peeple! You mus' *not*. Here is a teeket. Carry zis to——"

Douglas ignored the woman and addressed the mistress directly.

"I don't want a ticket. I want human understanding—human sympathy. I am wretched. Deal with me as if I were your brother."

"*I am wretched—deal with me as if I were your brother!*" Strange and incomprehensible words when linked between luxury's and poverty's extremes.

The scarlet mouth hardened inexpressibly, the dark brown eyes grew black, the fine shoulders shrugged half insolently, half impatiently, as she said briefly, "The man is drunk, Fifine."

As she stood there, in the glory of her pampered youth, the city and the Park blended into a fitting background for this finished product of wealth, deep already in the steeling knowledge of how many impostors would cling to her skirts if they could. Did she shape the thought of the city, or had it, by environment, built hers?

New York seemed to pass like a vision, and Douglas saw opening before him, in green simplicity, many a country wayside with honest folk at the door, saying with kindly glances, and still kindlier tones, to a youthful, wandering, ill-clad artist, "Come in—come in, stranger! We ain't much to offer, but sich as it is, share it with us an' welcome."

Would they have appreciated how one, at eighteen, can look disdain through a less fortunate mortal?

"*I am wretched—deal with me as with a brother.*"

"*He is drunk, Fifine.*"

Yes, surely one is drunk who dares attempt to break down the barriers

DRAWN BY W. CHARLES TANNER

"I am wretched. Deal with me as if I were your brother."

of centuries with a single sentence. David with his pebble had an easier task than this. The second attempt was abandoned like the first.

A little farther on, a slight but elegantly-gowned figure passed before them from a side street, and went into the Park. The face was hidden by a wide veil, but the small, well-gloved hands and feet, the dark blue gown, the rich furs on her shoulders and the picturesque hat above, were all irreproachable. Unless her air and figure belied her, this woman was bred of fine ancestors. She bore it in her carriage. "I'm going to experiment with her," said Douglas. "I like her gait—hanged if I don't."

"No, no!" said Richardson hurriedly. "You can't see her face. I know she's ugly as a horse's head and mean tempered as sin. You've no right to ask a veiled woman."

"There was no proviso about veils. And any one can see she's not lacking in worldly goods. I've chosen two for the 'excellent temper' in their faces, and a jolly lot of good it did you. Here goes."

"I am so hungry!"

The woman started and turned. Douglas was standing by one of the Park benches now, his hand resting heavily on it as if to support his figure, trembling with the accumulated weaknesses of poverty.

She came quietly toward him.

"Did you say you are hungry?"

The flexibility of sympathy lay in her cultivated tones, but Richardson hardly dared hope. He felt sure, somehow, that she would draw a numbered card from her pocket, or furnish an Agency's address.

Douglas staggered a little. He was, in spite of the fact that he played against himself, entering into his role with the same absorption he showed in painting.

He raised his head and looked challengingly at her.

"Yes—I need food. But I'm not in search of a soup kitchen. I want to find some one who will feed me because my wants are as human as theirs. I don't care to be number sixty-five or number one thousand. It doesn't appeal to me."

"I understand," she said gently. She was studying Douglas attentively. There was a pause of several moments, and then she said quietly, "Come and dine with me "

Behind the two, Richardson, with the impetuosity of youth, proceeded to execute a jig. Then he moved stealthily after them, shadowing the pair.

They moved on steadily, talking together in low tones which rather baffled their interested listener. At last they halted before a modest looking little restaurant, in a very quiet and decidedly unfashionable part of town. When they passed in, Richardson followed, and seated himself at a table just behind them.

On both sides of the room ran the legend—

"A Good Dinner for Thirty Cents."

Richardson grinned to himself. How could an epicure like Douglas play up to his role of hunger on such food? With all the eager amusement of youth, Richardson watched his friend.

But when Douglas' companion lifted her veil, and quietly began her dinner, Richardson told himself that it was worth while swallowing any half-cooked nightmare to sit opposite a face like that. For it was a countenance in which girlhood still lingered radiantly, and yet in which a maturity of intellect flashed with an exquisite charm, a face so nearly

DRAWN BY W. CHARLES TANNER

"A good dinner for thirty cents."

beautiful in repose that it became more than beautiful when she smiled.

"How on earth can she stand this place?" pondered Richardson. "And where does she live? I have a vague belief that I've seen her somewhere—just a glimpse of her at some function. I bet it's the first time she was ever in a hole like this."

Then, as if she could read his thoughts, he heard her saying, "This is such a clean little place. I come here every day for dinner."

Richardson gasped.

"Done—by Jove!" he muttered to himself. "She's poor after all! The wager's not settled yet. Poor old Douglas has gobbled all that beef and onions for absolutely nothing. Asking to see her home—is he? Well, I'll just see the thing out, too."

He saw it out when the girl halted at a dingy little house, tucked away on a forlorn though decent little corner. It seemed impossible that she could live there.

"If that's really her home, if she does live there with an old aunt, as she told you, and works for her living," he said pointedly to Douglas later on, as they sat smoking again by his library table, "if all this is true, how the deuce can she dress so handsomely?"

"Don't you dare insinuate anything against her," said the artist fiercely. "She is an angel. And I feel like a miserable cad for having lied to her."

"You mean you feel that awful beef and onions. You'll need a doctor before midnight. I say, you know—this wager isn't by any means settled yet. This girl's poor—so she doesn't count. You can have

DRAWN BY W. CHARLES TANNER

"The artist was gazing absently and unhearingly into the fire."

one more try to-morrow afternoon and then——"

He broke off in disgust, for the artist was gazing absently and unhearingly into the fire, a tender smile touching into gentle curves the usually cynical lines of his expressive mouth.

In the weeks that passed afterward, Richardson was ready to tear his hair over his folly in making the bet. Douglas haunted the house on the forlorn little corner, and in almost his proper guise. For, as he confided to Richardson, he had boldly gone there the second time with a well-told tale of woe. The next day he went to tell her how he had acquired a job. The next day there was some other reason for seeing her—and on all other days as well.

"But what does she do? persisted Richardson.

"She sews. The devil take you, you young cub, do you want me to break your head? I will if you smile like that again."

"Her fingers hadn't any needle pricks on 'em," murmured Richardson, "when I saw 'em at that dinner."

Douglas glared at him across the table.

"I tell you she sews," he said in a low, tense voice. "I've seen her at it. And if you dare speak of her other than in the same way you'd speak of your own sister——"

"Good Lord!" muttered the dismayed Richardson. "Has it come to that?"

He avoided the artist after this, seeking compensation for the coolness between them in a more strenuous attention to society's demands. And it was just five days later that his hostess, in presenting him to "a new and charming guest—my cousin, Miss Delorme," introduced him to the lady of the thirty-cent restaurant.

"You!" gasped the astonished Richardson. "Why, you are——"

"Not the Gorgon, I hope," laughed Miss Delorme.

Richardson recovered himself. At the first opportunity he sought information from his hostess.

"Edith Delorme? Oh, yes—I daresay you saw her in the slums. She was crazy about some kind of missionary work. She's awfully impractical. Her aunt was like wax in her hands, but, now her father's come home, he has put a hurried end to all that sort of thing. He was very angry about it. See—there she is with your friend Douglas. They make a handsome pair. She tells me she's engaged to him—that it's just been announced. Though where she ever met him— And everybody thought him a confirmed bachelor. Well, they're both wealthy and talented. And so—what are you smiling over?"

"I've won my wager, after all!" grinned Richardson.

"A wager? What wager?"

But Richardson managed to escape.

"If it were fifty thousand I'd pay it just as gladly," said the artist as he wrote a checque for the sum due. "Richardson, I'm so happy that I'm almost afraid it's more than I'm entitled to."

"She is thoroughly charming in every way," said his friend sympathetically. "And she seems as spiritual as she's pretty. No doubt," he added gravely, "she will always be ready to show all unfortunate men the same interest she took in you."

"Unfortunate fiddlesticks!" said the artist angrily. "If any unintroduced scoundrel dares to so much as look at her I shall certainly punch his head."

A Classical Courtship

BY MARY A. DICKERSON

"Penelope," said Aunt Agatha Payne, "you are a disgrace to the family."

"Yes, Aunt," said Penelope meekly. It paid to be meek to Aunt Agatha. Though austere, she was also generous. And she was worth five hundred thousand dollars.

Penelope was distinctly her favorite niece, but Penelope had her shortcomings. First and foremost, she was not fond of music—music as Aunt Agatha Payne understood the word.

When the young folk crowded the piazzas at night, Penelope would strum her guitar and lead them all in college songs. When a two-step was wanted, Penelope's finger-tips seemed fairly bristling with the catchiest, merriest airs. But of Music—Music with a capital M—Penelope had no appreciation. She shamelessly owned that Wagner worried her, Chopin bored her, and Liszt sent her to sleep. Aunt Agatha had talked for hours in vain. On other subjects Penelope was very tractable. But she distinctly drew the line at Aunt Agatha's music.

Now she sat smiling, with a far-away look that suggested pleasant thoughts of things to come—of more two-steps, Aunt Agatha thought wrathfully, as she glared at the girl through her best tortoise-shell lorgnettes.

But the two steps gave her a sudden inspiration.

"Penelope," she said suddenly, "if you will promise me to attend every concert given by the Old Masters' Club this winter, I will buy you that opera cloak you saw at Denny's yesterday—the blue one, with the chinchilla collar."

Penelope drew a deep breath. That cloak had been gazed at, admired and coveted by every girl in her set. Her own cloak was old—blue was her favorite color—chinchilla her favorite fur. But those concerts!

"Oh, Aunt Agatha!" she gasped, "the cloak would be lovely, but why the music? It won't do me any good—not any good at all. It'll just make me mad, and I'll wear the ivory off the piano keys playing rag-time after every concert, just to get it out of my head. Can't I do something else to earn the cloak? I'll darn all Ted's stockings—I'll—yes, I'll promise to wash the baby's poodle every week—but those concerts!"

Aunt Agatha smiled grimly. "I think the concerts will do," she answered. "I hope that you think enough of your mother's comfort to help her with the darning anyway, and I'm sure you are too cleanly to allow your sister's dog to become in any degree offensive. No concerts, no cloak." And with this parting shot, Aunt Agatha pulled her own sealskin garment over her shoulders and signaled her coachman from the bay window.

Penelope gasped. Then the blue vision of the cloak floated before her eyes, and she capitulated.

"Very well, Aunt Agatha," she said rather weakly, "I'll go."

Aunt Agatha smiled. "If you will get your hat and coat we will drive to Denny's instantly," she remarked. "I am glad you have a sense of honor. I know I can trust you to keep your side of the bargain. I will send you the tickets to-morrow. Sickness only will keep you at home

on the afternoons of the course. It may do you no good, but if, after this winter, you still persist in your strange dislike of classical music, I can at least rest content with the thought that I have done my duty in the matter." And Aunt Agatha swept down the steps with the dignity of a dowager duchess.

Penelope wore the blue opera-cloak to the Petersons' dance the next night, and was the center of admiration and envy. But though she enjoyed the situation to the utmost, the merriest waltz bore severely classical strains to her ears, and she could hear Wagner floating on the notes of the Virginia reel.

The first installment on the cloak was due the next day, and she went bravely to the torture. The Old Masters' Club met at the homes of its members, wealthy women, who paid good musicians to interpret for them the music of the men they admired. On this opening day it was a piano recital of Handel's music, and Penelope groaned as she opened her programme. "I could have stood it if there'd been some singing, or a violin," she murmured, "but all piano!" and, with wisdom, she glanced about for a comfortable and secluded chair.

She found one in the shadow of the curtains that divided the two long drawing-rooms. Then she threw off her furs, composed her skirts and her countenance, and prepared to get what enjoyment she could from the people.

There was plenty to be had, though the members of the club would have been shocked had any one suggested that they could be amusing in any way. Most of them were dignified, elderly women. There were a few prim younger ones, who wore their hair unbecomingly, and had strange raiment. And then there were some attired in the latest pompadours and costumes, who Penelope knew very well were social "climbers," admitted inside otherwise forbidden doors, through virtue of the liberal dues they paid.

"Humph," thought the victim saucily, "I'll not be the only person bored anyway, and I think it's more dignified to buy an opera-cloak through unwilling attendance, than to work so hard for a social position—and they have to buy their own tickets—and their dues! Well, I'd like those for pocket money. Then I wouldn't have to come at all. No men. Oh, yes, there is one," and Penelope sat up straight with interest, as she beheld the person who was taking a chair directly opposite her own.

He was not old. He was not frumpy. He was not of the type that Penelope always designated as "long-haired freak."

He was tall and square-shouldered, with a thick mop of brown hair, and rather solemn blue eyes. And he was dressed with an air that seemed to say "college man" in every line.

"My goodness!" thought Penelope, "he must be fond of music to come to a 'hen-party' like this to hear it. Well, I believe the performer is very famous," and she sighed a little as she rustled down into her chair.

She still watched the lone man from one corner of her eye, and observed that he was taking stock of the audience much as she had done. And she was almost certain that when he came to her, he jumped. Whereupon Penelope turned her profile squarely towards him, and donned her most soulful expression, while she studied the pattern of the *applique* on Mrs. T. Higgins Smith's broad back, and

wondered if she could draw it off with a bit of pencil on a visiting card. It was a new and very pretty pattern.

As she stealthily began operations she glanced, by accident of course, at the musical enthusiast across the way. He also had some paper in his hand, and was groping for a pencil.

"Quite the thing to take musical notes, I suppose," thought Penelope guiltily. "I wonder if he could interpret mine." Then she giggled all to herself and set to work, getting the pattern to her entire satisfaction just before the close of the final number.

She had made an engagement, so she scuttled off as soon as she was able, though she did rather want to see what became of the man. But she had almost forgotten him, until, at the next of the fortnightly concerts, she ran plump into him between the outer and inner doors of Mrs. Van Twiller's vestibule.

He bowed, she blushed, and the butler opened the door. There was nothing for a well-bred young woman to do but go in, and in she went. But this time she chose a seat where she could observe the audience, though the performer was hidden from view, and was rewarded by seeing the object of her interest seat himself directly opposite, once more, and open his notebook. She was almost sure he looked at her a good deal, but when she managed to encounter his blue eyes they had such a solemn, far-away expression in them that she was almost angry with herself for her suspicions.

"Shame on you, Penelope West," she fumed, "to think that just because you're a musical Philistine, every one else is. He loves music, and he's come to hear it—not to gaze at a silly little dunce like you!"

The very indifference of the gentleman piqued her, and he was not forgotten in the next fortnight, while during those immediately following, he came to occupy a space in Penelope's thoughts that would greatly have alarmed her parents, who still considered her as a mere child, despite her twenty years.

But the man still remained a mystery! Although Penelope knew none of the members of the Old Masters' Club, she had hung about their parlors after the concerts till every one else had departed. He seemed to know nobody either. Sometimes he vanished quickly. Sometimes he stayed a little, too. Penelope was sure that never had fate been so unkind in the sending of opportunities for speech. But he always sat where he could see her, and he always took notes, and looked soul-stirred and serious—except once when old Mrs. Higgenbotham would go to sleep, and kept pricking her aristocratic nose on the artificial flowers of the bonnet in the seat before her. Then the eyes of the unknown lighted up with an unholy joy, and he and Penelope nearly disgraced themselves in the eyes of the Club forever.

But if he took notes, so did Penelope. Aunt Agatha was extremely pleased with her experiment. She knew that the girl was really trying to understand and appreciate the music. Aunt Agatha was so delighted she meditated a summer trip in Germany, but, had she known the true reason for her niece's sudden zeal, she would have thrown all her guide books out of the window and sent that young woman into solitary confinement instead.

For Penelope had met the concert man! His name was John Bernard.

He had been introduced by kindly little Miss Livingston, when the Old

Masters' got around to her house. She said his mother and she were old friends, called him "her boy," and said Penelope must be kind to him for her sake. As if Penelope wasn't quite ready to be more than kind for his own!

He had not been to call, except once, very formally. She had not asked him, because she was afraid—desperately afraid. Her brother Tom was as great a musical heathen as she, and plagued her about her concert. She couldn't have this man know the lie she was acting all the time! She couldn't have him find that the music he loved so well and spoke of so fluently, was her special and pet aversion. Why, he was even musical critic on one of the leading papers! He hadn't directly said that, but had said he wrote up the concerts of the Old Masters' Club for it.

And try as she would, she could not change her own views. Aunt Agatha's concerts had done her not the least particle of good. She acknowledged that they would have driven her crazy long since if she had not had John Bernard to see and talk with.

When the last of the series of concerts came, she was torn between joy and dread, joy because they were over, dread because she might not see him any more. They were both very silent as the long-haired pianist pounded his way through a storm of Wagnerian music, and when they stepped out into the spring sunshine Penelope was half crying.

"Look here," he said, "it's early yet. Let's take a car, and go 'way out somewhere and walk. I—I want to talk to you."

His voice was very serious, his face very red. What if he should propose? Penelope felt how dreadful it would be to marry a man whose taste for classical music would bore her, and whom she would unquestionably bore with her rag-time—she would have to confess why she went to those concerts too—and yet, she was almost certain that if he should happen to do such a thing, she wouldn't have the moral stamina to say "No" and turn her back on happiness with a haughty smile. She was quite sure, on the contrary, that she should cry, and say "Yes."

By the time they had reached the confines of a quiet, secluded little park, Penelope was almost faint with despair, but she managed to say quite casually, "And so the concerts are over! What a pity, isn't it?"

John Bernard waited till they were fairly under the trees. Then he faced about, arms folded, lips set.

"That is exactly what I wanted to talk to you about," he said, "the concerts. I am going to ask you to marry me, but before I do I am going to tell you something. It may be sufficient to make you despise me, and very likely will make you refuse me, but it's inevitable. Miss West, I am, musically, a delusion and a snare. I never thought of Wagner twice till I met you, and ran from anything but rag-time, till I tried to learn to enjoy classical music for your sake. I couldn't. I never can. I hate it worse every day. Now, there's the situation. What are you going to do about it?"

What she did do, was so entirely unexpected that it disconcerted even the self-possessed John Bernard.

After listening open-eyed, and almost open-mouthed, she laughed, not an amused giggle, but with a hearty, helpless laughter that reduced her to leaning against something, or falling down, and as there was nothing else so close, she leaned

against him, her whole body shaking as one peal after another startled the squirrels and robins over their heads.

At first Mr. Bernard was puzzled. Then he was angry. He had been very much in earnest, indeed. His confession had been hard to make—and then, it is not nice to have a girl laugh at an honest proposal of marriage.

"Really, Miss West," he began stiffly, but she shook her head and gasped for speech.

"It's horrid of me," she said brokenly, "but—you'll laugh too when you know—I hate music as much as you do. I went to buy a new opera-cloak, blue, with a chinchilla collar, because Aunt Agatha wanted to improve my musical taste. I love rag-time and I hate Wagner, and I've been so afraid to tell!" And once more she broke down and laughed, while Mr. John Bernard, as the full meaning of her rather incoherent explanation dawned upon him, joined in.

"But," she said, as she gained speech once more, "you haven't told me yet how you came to act such a horrid, reprehensible lie. You talked music—you took notes—you said you wrote for a paper."

"So I do," and Mr. Bernard exploded again, as the remembrance of the last few months swept over him, "but I'm not musical editor. I do politics. And haven't I had the deuce of a time getting off to all those concerts! Couldn't have done it at all, if they hadn't been morning affairs. It began because Raymond, our musical man, and my chum, was sick. I did the first one for him—and I saw you. Jingo, but hasn't he been surprised and gratified at my sudden taste for music! That's how I could talk it—he pumped me full of information about what I was to hear before I heard it. Poor old chap! Won't he be sore when he knows! And my notes—well, you've never seen 'em, though you asked. Look here," and he handed over the notebook that had brought so much awe of him into Penelope's soul.

There it was, the date of the first concert, and opposite, "Bully girl—brown eyes, I think—too far to see sure—crinkly hair, foxy gown of something brown. All brown. Got me done brown!"

Then the next, "Brown eyes sure. Dimples. She smiled. Green hat. Foxier than the brown. Never knew how pretty green was before." And away down the list, "Met her to-day! Ye gods, be praised! She's better still!"

Penelope gave a laugh that was half a sob, as she handed the little book back. "And to think mine were all fashion notes!" she said contritely. "I never wrote about you once. But I thought!"

And somehow John Bernard seemed to think that did just as well.

A Later Generation

BY HARRIET A. NASH

Virginia stood in the exact center of the braided rug, in an attitude of appeal before the family tribunal. Her face was glowing with all the enthusiasm accorded to youth in the infant years of the twentieth century; her attitude and dress were of a period which antedated her birth by thirty years. The braided rug was wide, but Virginia's muslin skirt, extended by a large hoop, brushed its edges, and the low-heeled shoes of "Congress" variety were such as no modern shoe factory ever produced. The three elderly ladies, ranged in a prim row upon three straight-backed chairs before her, regarded the dress with approval, but perceived the enthusiasm with anxious doubt.

Miss Resistance held up a graceful hand with a gesture of disapproval.

"My dear," she said, with a note of severity in her tone, "you are speaking far too rapidly and—I grieve to say it—too loudly. A lady's speech, as we have often instructed you, should at its loudest be like the gentle rippling of a brook. Now go back to the very beginning again, and speak more gently."

Virginia accepted the reproof meekly, and restrained her enthusiasm with an effort. It was not so difficult to speak calmly when she forgot the echoes of the busy world, which had crept through the high hedge of the old-fashioned garden to disturb her dreams, and fixed her mind upon the fading glories of this dim old parlor, whose every furnishing, from the spinnet in the corner to the candelabra upon the mantel, had been unchanged for half a century. She fixed her eyes upon the worn place in the carpet, clasped her hands in a ladylike manner, and began again as Miss Resistance had directed. But neither the soft voice nor the deliberation of her speech served to avert the cloud gathering upon the three faces before her.

Miss Evangeline, youngest of the three, turned a perplexed face towards her oldest sister.

"Zistie, dear," she entreated, "what is the child proposing to do? Not—surely not—to earn—money."

Miss Evangeline's inflection upon the last word was severe. Virginia's enthusiasm, dampened a little by the disapproval so plainly manifested, suddenly rekindled in defense of her plan. She interrupted Miss Resistance's reply—a misdemeanor she had never before committed in all her nineteen years of life.

"But, Sister Evangeline, every one does it nowadays," she protested. "All the girls in my class were planning for some work. It seems such a waste for me, young and strong as I am, to sit about all day with a piece of useless embroidery, when I might be doing something really worth while. And we are so"—Virginia cast about for the word which should convey the least offense, and ended meekly—"restricted in our means."

"That will do, Virginia," Miss Resistance said firmly. "You may go to your room while your sisters and I consult in the matter. I am sure your allusion to the family finances was not intended for impertinence, but it may be well for you to reflect upon the truth that to be a lady entails certain responsibilities to one's ancestors, which

must be fulfilled even at the sacrifice of personal gratification."

The Armstrongs had long held prominent place among the first families of Stillwater. That the wealth which had originally attended the family dignity had long since departed, was a minor consideration both to Stillwater and the Armstrong family, and Stillwater, holding in reverence its old traditions, permitted no visitor to smile at the Misses Armstrong, with their delicate patrician faces and their beautiful old-fashioned gowns.

"There will never be a more dignified or graceful style of dress than that of our early youth," Miss Resistance had once condescended to explain to an intimate friend, "and the time other women spend in remodeling their garments, we prefer to devote to more intellectual pursuits."

The "Armstrong girls" had been far past their first youth when old Colonel Armstrong electrified Stillwater by bringing home to the old house a bride of twenty. Just what reception the second Mrs. Armstrong was accorded by her stepdaughters, Stillwater never learned, but based its suspicions largely upon the fact that for two months thereafter the three sisters appeared in public, clad in the mourning garments they had worn for their mother twelve years before. But the ripple—if indeed there were disturbance at all in the family harmony—was of brief duration. Before a year had passed Colonel Armstrong was again a widower, and the three sisters outrivaled one another in attentions to their motherless half-sister, composedly sucking a patrician thumb in the mahogany cradle which had rocked them each in turn.

"The Armstrong girls and Virginia" it had been from the day the three, hovering with beaded parasols and solicitous faces above the willow baby carriage, attended her first venture down the village street. All unsuspected by herself, the child was the pride and darling of their hearts. They had trained her with utmost gentleness and care, educated her according to the well-remembered accomplishments of their own youth, and shielded her from the grievous folly and independence of action which characterized the young people of her age.

The choice of a "finishing school" had been a matter of deep and anxious consideration, and the three sisters felt they had accomplished their duty when they sent Virginia for a year to a select private seminary, presided over by a schoolmate of Miss Evangeline's and attended only by young ladies whose family history was unquestionable. She had graduated a month ago in the white silk dress and satin slippers prepared for Miss Harmony's wedding before a long-past battle of the Civil War cut short her hopes of wedded bliss; and the three sisters, listening with clasped hands as her clear voice read an eloquent and ladylike valedictory from a blue-ribboned paper, felt their life work a success. In dress, in manner, in all things which training could accomplish, Virginia was a copy of her older sisters.

It was only this morning, confronting each other with troubled faces in the old parlor, that each of the three began to see an inevitable difference.

"It is the spirit of the age," Miss Harmony declared, clasping her lace-mitted hands drearily. "Children nowadays breathe in restlessness and worldly ambition with the very air about them."

Miss Resistance agreed. "I believe you are right, Harmony," she replied, "but that hardly furnishes a solution for our difficulty."

A warm glow of color rushed to Miss Evangeline's face. "Don't you suppose if the child had some one in whom she were interested — some one of her own age — a nice young man, perhaps — she would be more contented?" she asked shyly.

"Evangeline!" protested Miss Harmony in shocked tones, while the oldest sister added, "One might suppose you were speaking of the housemaid, Evangeline, instead of our father's youngest daughter. Should Fate send a suitable alliance in Virginia's way, we will consider it. In the meantime let us hope to be spared the perplexities which come with 'young men' and foolish entanglements. You neither of you seem to realize the gravity of the situation. What the child says of our restricted means is quite true. As you have hinted, Harmony, she has caught the restless spirit of the present day, which sells its family relics for modern baubles and sacrifices its family dignity to love of display. Yet we none of us like to see her unhappy. The question is, can we, without too great sacrifice, permit her to embroider and sketch for —compensation—or enter into some other equally genteel occupation for her idle moments?"

DRAWN BY WALTER WHITEHEAD

"Sitting in the dim silence of the old library." See page 756

It was several hours later that Virginia was summoned to the parlor again. Each of the three sisters greeted her with an air of fond in-

dulgence. Miss Evangeline put her arm about the slender waist, and Miss Harmony drew her to a seat upon the sofa beside herself.

Miss Resistance settled back in her chair a full half-inch. "We have thought best to indulge you in this matter, Virginia," she explained, "and, after considering together, have selected for you the very interesting and proper occupation of writing, for the high-class magazines, little sketches and poems such as your sister Evangeline often produced in her youth, though hers, I am pleased to remember, were but for the edification of her friends. It was hardly thought ladylike in those days to appear in print."

All Virginia's attempts at protest were quickly silenced.

"Do not undervalue your own abilities," chided Miss Harmony. "Excellence in composition has always been a prominent characteristic of our family."

Virginia, sitting day after day in the dim silence of the old library, stared hopelessly at the pile of note paper her sisters had provided, or amused herself idly by working puzzles upon the snowy page. At the end of a week she sought her sisters in despair.

"I can't do it, really," she protested. "When I try to write poetry the words won't rhyme, and everything worth saying seems to have been said over and over again."

The older sisters were unbelieving still.

"A week is a very short time in which to enter upon a literary career," decided Miss Resistance. "Now that we have permitted you to try it, Virginia, I must insist that you persevere for a month."

It was late that afternoon that Virginia in her long lace cape and poke bonnet slipped out the side door and down the village street. The three Misses Armstrong, embroidering peacefully upon the east veranda, observed neither her departure nor return. But from that day they could not fail to perceive that Virginia was becoming interested in her occupation. The pile of note paper diminished, to be again and again renewed, and the industrious sound of Virginia's pen could be heard from the garden seat beneath the open windows of the library, where the Misses Armstrong usually sat with work or book upon summer mornings. Miss Evangeline smiled meaningly towards her sisters sometimes, and pointed with silent gesture in the direction of the sound, but no one of the three would have presumed to question Virginia. Had not each of them experienced that shrinking from bringing the youthful fruits of brain and pen to the gaze of others?

"She will never publish it," Miss Harmony declared. "When the time comes, she will see that it is quite impossible."

Not one month alone, but nearly two, had passed, when Virginia one afternoon confronted the drowsy trio upon the east veranda, and laid a huge pile of closely-written sheets upon a little table where Miss Resistance was tracing an intricate pattern for embroidery. The girl wore her bonnet and cape, and her silk-gloved hands trembled with excitement. Miss Resistance looked with increasing perplexity upon the scattered pages, beholding, in place of the delicate, old-fashioned handwriting which she herself had taught the child, sheet after sheet of curious characters which held no meaning to her troubled eyes.

"What does this mean, Virginia?" she asked severely.

Virginia actually smiled.

"I've been studying stenography," she announced. "All alone. Truly I couldn't think of anything to write, and I hope you don't think it deceitful, because you told me to write anything which came into my head, and my head has been full of this ever since one of the girls in my class lent me the book. And I've written down all the magazine articles that Sister Harmony read under the library window, until you would be surprised to see how fast I can follow her."

To Virginia's relief, the three sisters looked interested rather than indignant. Miss Harmony and her younger sister pored over the curious characters. "It is very pretty," Miss Evangeline declared; "something between embroidery and sketching. And how interesting to think of the child writing down the things you read to us, Harmony, and being able to translate them afterwards! It is really a pretty idea for a summer afternoon's amusement."

"But I don't quite see the use of it, child," Miss Resistance said thoughtfully, and then Virginia perceived that her battle was yet to come.

"Squire Homstead has promised me a place in his office next month," she said steadily. "I can't help it. Oh, I know all about the mortgage and the grocer's bill and why you had to dismiss Jane last week and get along with only a woman to come and scrub. I am sorry if you don't approve, and I'll try to make up for it by doing everything else you say, but, after all, we are only sisters, and now I am grown to be a woman I must decide things for myself. Three of you are quite enough to uphold the family dignity. I am not half so much afraid of the dead-and-gone Armstrongs as I am of the grocer who hasn't been paid for months."

There was plenty of time for argument and protest in the month which followed, but the older sisters found themselves perplexed and silenced by a new Virginia, who calmly took her own way in a manner quite common to the twentieth century young woman, but utterly foreign to the Armstrong traditions. Yet, through it all, was she not their own Virginia and quite as dear as ever, even though disapproved? The three Misses Armstrong commanded, argued, wept and began to yield. Each in turn paid a visit to Squire Homstead, who had been a family friend for years, and came home in distressed conflict between new doubts and the lawyer's kindly reassurances.

"He says the office shall be thoroughly renovated, and Virginia is to have a little room quite by herself," Miss Evangeline said doubtfully.

"But he burns coal in that tall stove, and I felt almost certain some one had once smoked in that outer room," objected Miss Harmony.

"I'm taking the little Armstrong girl into my office," Squire Homstead explained to the village paperhanger as he ruefully beheld his beloved possessions disturbed for the first time in twenty years. "A man of my old-fashioned methods has little use for a stenographer anyway, and she is hardly the type for a successful lawyer's clerk, but I couldn't refuse the child. The family are in very straitened circumstances, as I happen to know, and Colonel Armstrong was a good friend to me when I started in here, a penniless youth without experience."

Judge Preston mounted the stairs to Squire Homstead's office with the

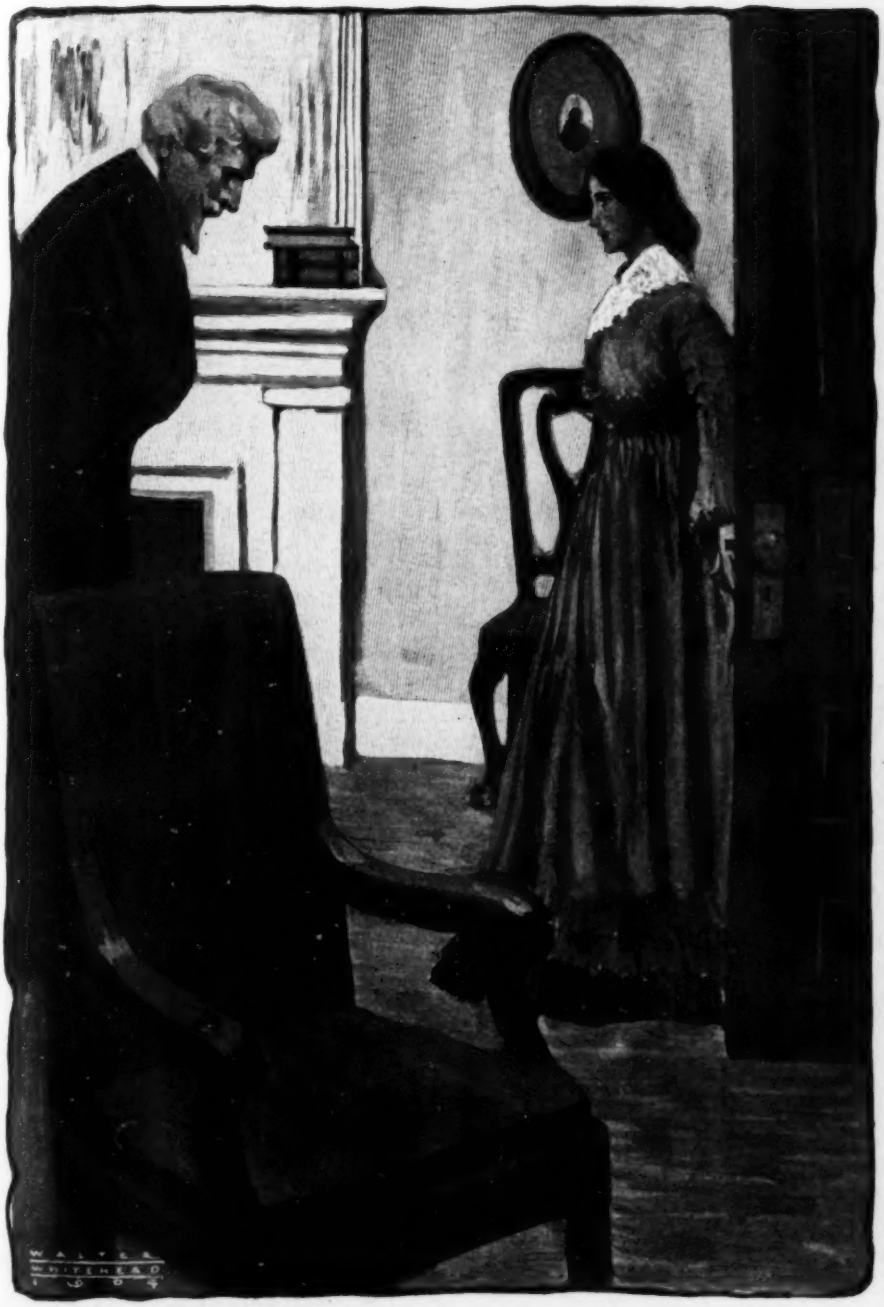
leisurely manner of one to whom the choice gifts of earth have come without in any way disturbing his wonted calm and peace of mind. Amid the turmoil of a busy world, Judge Preston was one of the few men who are never hurried. Yet it is probable also that, had Judge Preston been given to self-examination, he would not have been able to recall an idle hour since the days of his early professional life. The term of court in Stillwater would open to-morrow morning, and the hour he had to spare this afternoon was just sufficient for a matter of titles to be locked up with his old college mate, Squire Homstead.

The Judge removed his silk hat as he crossed the outer threshold and caught the flutter of feminine garments in the little room beyond. The careless inquiry died upon his lips, and he bent his stately head in courteous salutation; for the figure which appeared in the doorway was like a vision of his long past youth. Virginia's brown hair, according to its usual custom, was combed smoothly over her ears and gathered into a net behind, and her wide lace collar was pinned with a cameo brooch of choice design. Her dress of soft gray cashmere, with its voluminous skirts and wide sleeves, had been chosen by Miss Harmony from a cedar chest of well-kept raiment as "eminently suitable for business purposes." To Judge Preston it suggested the fragrance of old-fashioned gardens, the cool stillness of "best rooms" on hot summer afternoons, and the dainty array of the tea table when the minister and his wife had come for a visit. He glanced down at his black coat, where the dust of travel still lingered, and brushed his hat a little nervously, trying to remember whether Squire Homstead had ever mentioned a daughter, and wondering by what process she had been kept so like to what her grandmother might have been. He presented his card with a second low bow, and Virginia mentioned her own name in ladylike manner. She was not Squire Homstead's daughter then, but who and why——

Virginia was quite at ease. This was the type of gentleman with which she had been familiar from babyhood, quite different from the young lawyers who stared at her, or many older ones who forgot to remove their hats in Squire Homstead's office. Perceiving the caller's perplexity, she briefly explained her presence, and in the lawyer's absence politely invited Judge Preston to a seat. There was no further mention of herself, for Miss Resistance's early instructions had placed "chattering" in the list of those faults which, being an offense to "good taste," are more to be dreaded than actual wickedness, because less remote. But there was always the weather—even a Judge must be interested in the weather—and the old town with its wide streets and beautiful shade trees and the public buildings.

Virginia was gratified to notice that the Judge omitted to include the courthouse and jail among these last attractions. It seemed more in keeping with his dignity to ignore all mention of his business in Stillwater. Yet as the office clock struck six and the caller rose to go, Virginia spoke impulsively.

"I am afraid it isn't right to try to prejudice a judge beforehand," she said, "but there is a young man to be tried. I don't know whether he stole the things or not, but I am very sure he will never steal again, and it seems too bad to send him to prison."



DRAWN BY WALTER WHITEHEAD

"The Judge bent his stately head in courteous salutation."

Judge Preston looked grave. The recall to matters judicial suddenly reminded him that he had spent the past hour in foolish dreaming.

"A friend of yours?" he asked in precisely the indulgent tone he would have used towards any girl of the period.

Virginia drew back. "Oh, no," she said. "But he was to have married our housemaid, and the poor girl is so unhappy. I am sure from what she tells me that he is an object for mercy, even if guilty."

Judge Preston's courtly manner returned. "Your kind heart does you credit, madam," he declared, "and it is a pleasure to assure you that I never brand any young criminal with the prison mark if the law will permit an escape. Since Squire Homstead has not returned, I shall doubtless have the pleasure of meeting you here again."

Virginia watched the stately figure go down the street beneath a long line of yellowing elm trees.

"I wonder what he was like when he was young," she said thoughtfully, swaying the green woolen tassel of the window curtain to and fro. "But of course he wasn't a judge then."

Judge Preston dreamed that night of quilting parties and May-day frolics and awoke to wish himself twenty-five again, with all his laurels yet to win. His trifling business with Squire Homstead began to assume large proportions, and necessitated many calls at the lawyer's office in the day following; calls in which the study of the Squire's stenographer held a larger place than the title he was seeking to perfect. He had not been mistaken, he decided upon further acquaintance. Here at last was a woman like the women he had reverenced in his youth; modest, sweet and unassuming, ready to accept with equal courage the martyrdom of public life or the extinction of an utterly uneventful one, as should best serve the interests of those dearest to her.

What wives and mothers they had made—those women of his youth! Judge Preston usually sighed when he reached this point in his reflections; the women of his youth had gone out of fashion before he had won a position which permitted him the luxury of marriage. He sent his card to the Misses Armstrong and asked permission to call, which was graciously accorded. Judge Preston's enthusiasm increased, and he no longer found himself puzzled by Squire Homstead's stenographer. What else could she be, as the product of such a home, than exactly what she was? To-night, having laid aside her office dress for a gown of pink barége, she was fairer than ever, while the three graceful women who formed the background for her radiance were satisfactory suggestions of what she might be in years to come. He accepted with much pleasure Miss Resistance's invitation to tea on Sunday afternoon.

The interested heads of the three Misses Armstrong bent over the gentlemanly letter wherein Judge Preston begged permission to pay his addresses to their youngest sister, and three pairs of eyes looked at each other with undisguised approval.

"If the child is to marry we could ask nothing better for her," declared Miss Resistance as she sealed a ladylike reply to the Judge's request.

Miss Evangeline drew a deep breath. "I feel relieved — some way," she admitted. "Of course I understand that marriage is not the chief aim of existence, as so many choose to regard it, but three of us

to uphold the banner of spinsterhood are quite enough. I am glad that Virginia, with her ambitious nature, is to see life from another point of view."

Virginia accepted the eminent Judge Preston with becoming modesty.

"Are you sure you are choosing wisely?" she asked in an anxious tone. "There are so many things I haven't learned."

"That's one of your greatest attractions in my eyes," replied Judge Preston in delight.

Virginia hesitated still, standing before him with hands loosely clasped against the delicate silk Miss Harmony had selected for her wear on this all-important occasion.

"Of course I know I am different from other girls in many ways," she said. "But—if you are satisfied—I think it will be very nice."

She went no more to Squire Homstead's office, but busied herself in endless hemstitching and embroidering of linen for the judicial mansion in a neighboring city, pausing often to admire the beautiful diamond whose old-fashioned setting Judge Preston had obtained with far more difficulty than the stone itself; and answered his frequent letters in little notes of dainty handwriting and most respectful tone.

The wedding would not take place until the following autumn; the Misses Armstrong were firm upon that point. But in January came a petition from Judge Preston. His sister, mother of his nephew and law partner, was his guest at a city hotel, since his own house was closed. Might not Virginia spend a few weeks with them there as her guest, and would not one of her sisters accompany her? Virginia never knew that the choice of Miss Evangeline was made by drawing slips of paper of unequal length from Miss Resistance's closed fingers. "For, of course, it is a pleasure we should all enjoy, and though this method of deciding is undignified it is impartial," declared Miss Harmony.

This question settled, there arose a no less important one, and Miss Harmony turned over a chest full of dresses with perplexed face.

"Of course Evangeline must take the best of all our dresses, but I really fear we shall be obliged to purchase new for Virginia," she said. "The child is larger than we, and I have noticed that several of her dresses have begun to strain. Fortunately Squire Homstead's success in selling that railroad stock for us has put our financial affairs upon a firm basis. Do you suppose we could find a handsome plaid silk? And a blue all-wool delaine would be quite proper for traveling, would it not?"

But Virginia, when consulted, went upon her knees and pleaded with a fervor which was not to be resisted. She had money of her own, saved from her late salary. There was plenty to purchase all she needed. Only please let her, for this once, choose for herself, and have the dresses made as she preferred. The three sisters in solemn council agreed one with another that the child was right, and their duty to Judge Preston should have led them to see it long before. So Virginia had her way, and the unwonted sight of the village dressmaker ascending the Armstrong steps brought the neighbors to their windows.

Judge Preston and his nephew crowded through the throng of passengers under a blaze of light, looking anxiously from one group to another.

—

"Do you know that tall young lady, Uncle Eben, the one in brown, with a velvet toque?" urged the nephew. "She seems to be looking this way."

The Judge, ignoring the velvet toque, pressed close to the side of a little figure in wide poke-bonnet and long silk mantle. The wide fur collar and huge muff recalled happy memories of snowy moonlight nights, and old-time singing-schools.

"My dear Virginia, they surely have not permitted you to come alone," said the Judge. "Where is your sister?"

A ladylike voice came from the depths of the bonnet.

"I am Evangeline," it explained. "Here is Virginia."

Virginia was the tall young lady in the velvet toque. Judge Preston shook hands with her nervously, and introduced the pair to his nephew.

"Uncle Eben," demanded Preston Elliot, waylaying the Judge in the hotel corridor late that evening, "I'm a little puzzled. May I ask a question?"

The elder man held up a restraining hand. "No questions to-night, my boy," he answered. "I've a puzzling case on my own mind."

Twelve hours later, Judge Preston, in his well-appointed private office, turned in his revolving-chair to press a button and bid the office-boy summon his partner.

"That Cunningham matter has come to a most satisfactory conclusion," he remarked, as the young man appeared. "I feel much gratified with the result. And Fisher and Grant have decided to withdraw their case as we advised. That will give us a little time for routine matters. The Thorndike suit is still hanging; I should be glad to turn the whole matter over to you if you can look after it." The junior partner assented readily, making swift notes in his pocket memorandum. "And, Preston"—the young man turned—"I should be glad if you will do what you can for the entertainment of our guests," the Judge continued slowly. "The younger Miss Armstrong will be interested in seeing many things of which I know quite as little as she. I shall regard as a personal favor any attention you may show her."

Preston Elliot accepted the charge gravely, and politely assured his uncle of his pleasure in it. But he closed the door behind him with a smile. "It's the other one, then," he assured himself. "I was right in my surmise and mother was wrong."

Judge Preston sat beside Miss Evangeline in the back of his box in a city opera house. Evangeline's cheeks were pink and her enraptured eyes had hardly left the stage since the curtain first arose. The Judge himself was quite unconscious of the stage; he was watching the young lady in front of him, a fully-up-to-date young lady in well-fitting white gown of latest fashion, and long gloves of many buttons. The hair which the Virginia of Squire Homstead's office had worn neatly tucked in a silk net, was piled in a curly knot on the top of her graceful head.

Judge Preston was a little disappointed in his *fiancée's* first impression of the drama. He had expected from her something of the enthusiasm which Evangeline manifested. To Virginia it was only one more part of a delightful whole, all made radiant by some new emotion she had not stopped to analyze. The young man beside her bent closer, and to Miss Evangeline's dismay the two laughed, even while the hero of the stage lay dying of his wounds. Judge Preston sighed, suddenly feel-

ing himself old—old. He had been dreaming, these past months. The woman of his youth was a creature long since passed from the stage of life. He felt a light touch on his arm, and started suddenly; here was his Virginia after all, in her dainty gown and eyes full of sympathetic tears; or no, he remembered, it was Evangeline; there was no Virginia.

"It is beautiful," she sighed. "I never realized anything could be so real. My heart aches for those poor young creatures. But I am afraid you are thinking of something else." Her gaze followed his anxiously.

"We thought you would be pleased—the girls and I," she explained, "but I can see that it troubles you. Except for that I should be glad. The child after all has a right to her own youth, and we have had no right to keep her dwelling among the fading memories of ours."

The Judge nodded thoughtfully, his eyes still fixed upon the pair of youthful heads before him.

"When she first

DRAWN BY WALTER WHITEHEAD

"Of course I will forgive you." See page 764

came," he said with judicial emphasis, "I thought it was merely the difference in dress. But it is more than that—the inevitableness of youth which seeks its own in its own time and its own way. I am glad to have been spared the injustice of binding a fresh young life of to-day to the shadows of a former generation."

"I had no right to say all this to you," Preston Elliot declared gloomily, standing beside Virginia in a private parlor of the hotel. "I feel like a traitor to the dearest old fellow who ever lived. But I made an idiotic mistake in the very beginning by supposing that it was your sister instead of you to whom my uncle was engaged. When I learned the truth I should have gone away, but I trusted too much to my own self-control. You see the result. Now forgive me and promise he shall never learn of it, and I will go. There is some business West which will furnish sufficient excuse for me."

Virginia buried the pointed toe of her high-heeled shoe deep in the fur rug, and followed its course with absorbed eyes.

"Of course I will forgive you," she said softly, "and, if you prefer it, Judge Preston and the girls shall never, never know. Only—I think perhaps you do not quite understand. Judge Preston severed his engagement with me a week ago, and I think he means to look after that business in the West himself. I am going back home to put my hair down in a net and be the fourth among the 'Armstrong girls.' He said it was his own mistake, and he hoped I would always regard him——" Virginia hesitated.

"As a brother?" inquired Judge Preston's nephew suspiciously.

"An—an—uncle," corrected Virginia with crimson cheeks. "Oh, the girls would think it dreadfully forward and unladylike for me to tell you all this, and, indeed, I was brought up to know better, but some way new ideas and old ones get so confused, and I don't see why you shouldn't know, since you are so—interested."

Judge Preston stood with the three Misses Armstrong on the east veranda and watched the wedding party drive away. Miss Evangeline, closely watching him, could detect no symptom of regret in his satisfied expression. Could she have known it, the Judge, radiant with satisfaction in his nephew's happiness, was feeling in his own behalf no less an emotion than relief.

"The enthusiasm of youth would have been a little bracing for a man of my years," he reflected comfortably. "Had I known these others—thirty years ago—but even then it would have been an unkindness to break the trio which forms a perfect home; now it were nothing short of crime. A man of sixty renews his youth only in his children and his children's children. I mustn't forget to have that deed of the house recorded, before Virginia and the boy come back."

A Sister of the Books

BY EDWARD BOLTWOOD

Virginia looked up with regretful inquiry when the iron door grumbled on its hinges.

"Noon time, Miss Larned," explained lame Luther.

"Is it really? Then we must close the library for the day, Luther," said Virginia.

She was at her official desk, on which a cumbersome ledger lay open. It was the last Saturday in October, and Virginia was making her monthly revision of the catalogue. There had been six accessions to the Broadfield Public and Academy Library during October. The task of entering them in the catalogue had monopolized Virginia nearly an hour. She had engrossed the titles and all the possible cross-references slowly and lovingly in her fine script. Several times she had deemed it necessary to use erasing fluid to straighten a quite imaginary wavering of a line or an almost invisible malformation of an asterisk.

The library occupied three cavernous rooms in the stone building which had been the county courthouse before the removal of the county-seat, during the Civil War, from Broadfield to a town on the railroad. It was the iron door to the former Registry of Deeds which the lame boy was bolting. Virginia had been the librarian for twelve years, ever since her father had finally allowed her to graduate from his instruction at the Academy. She was a slight, delicately uncurved woman, with that grudging, prim prettiness which vaguely suggests crinoline, lavender, and the twilight-haunted, pillared porches of old-fashioned country mansions. To Luther she was a bewildering incarnation of many heroines, but in chief of Little Em'ly and Ivanhoe's Rowena.

While she was folding her apron the hall door rattled open and closed with a bang. Virginia did not need to turn to know who it was. No one else in Broadfield invaded the library so aggressively.

"Well, Christopher," she said, "I'm quite ready." He helped her clumsily with her jacket.

"Good-bye, Luther," said Virginia. "Don't forget your new labels for Monday."

"No, ma'am. Good-bye."

Luther scowled as they went out. If Miss Larned was Little Em'ly, Hake was Steerforth. Not in appearance, however, for there the young man was more of a Bill Sikes in the lame boy's eyes—a smooth-shaven, masterful Bill Sikes in a frock coat and shiny silk hat and gold spectacles, adornments which accentuated his bristling black hair, burly shoulders and stout neck.

Everybody knew that Hake was going to marry Virginia. They had become engaged during their last term at school, before Christopher entered the small western college where he had stayed on as professor of mathematics. A year ago he had returned to Massachusetts to become Mr. Larned's assistant at the Broadfield Academy. It was an acknowledged fact that Hake would be the next principal, although the older people did not fancy his radical methods. The less conservative element in the village maintained that the Academy needed a hustler, and that the sooner Hake was in charge the better for the institution and for Broadfield.

DRAWN BY HOWARD HEATH

"No one else in Broadfield invaded the library so aggressively."

"You are coming to dinner, are you not, Christopher?" asked Virginia on the courthouse steps.

"I must hurry away afterwards. There is to be a meeting of the trustees——" he checked himself, biting his thick lower lip.

"Of the trustees?"

"Of some of them—in Pemberton's office."

"Father will be in a hurry, too, I suppose," said Miss Larned, and quickened her pace.

"What have you been doing this forenoon?" inquired Hake abruptly.

"Cataloguing."

"Isn't that a waste of time? The library committee will put in a card catalogue. You've stuck to that other antiquated method long enough. Then we'll have the non-access system, too. It's absurd that everybody should be pawing the books. I presume there'll be a big kick about that change."

"It makes a library companionable to let people browse among the shelves," suggested Virginia.

"Oh, pshaw!" sniffed Hake. "I wish you could see the way Dan Stechert ran our library plant at Gooch University. It was as up-to-date as any department store in Chicago."

Virginia gazed vacantly at the yellowing maples which roofed the village street.

"I'm afraid all your changes will be beyond my ability," she said slowly. "We're—I'm used to the old ways, and——"

"But we must get out of the rut sometime. I'll tell you another thing. Those rooms in the courthouse are too dark and churchy to suit me. Between ourselves, I've got a dicker on for the second floor of Root's new block next the window-blind factory."

"Why — why, Christopher — the library has been in the courthouse ever since Judge Crofut endowed it, forty years ago. He wanted it there."

"Well? What is his endowment worth now? Dead wood—a lot of superannuated truck. You wait and see, Virginia, and don't you worry,

either, for, of course, after we're married I'll engage some one else to—oh, good morning, Mr. Pemberton."

"How are you, Professor? The office at one-thirty, hey?"

"Sure," assented Hake.

Virginia glanced covertly at the two men who passed them on the sidewalk. She disliked Pemberton, a trustee of the Academy and a real estate dealer whose recent attempt to violate Broadfield's beloved main street by a trolley line had been blocked with difficulty. Pemberton's companion, an oily stranger, nodded briskly to Hake.

"Who's that, Christopher?" asked Miss Larned.

"Oh, a city man—an agent." The encounter with Pemberton seemed to suggest to the teacher a curiously incongruous topic. "Virginia," he said, "I want you to set the day—our wedding day. I must know definitely, Virginia. Our marriage will help me, especially just now and—why, I needn't ask you all over again to be my wife."

Virginia raised her eyes, but Hake was watching Pemberton thoughtfully, and he was thudding the fingers of his right hand into the deep hollows between the knuckles of his left.

"Very well," she sighed. "I'll try to settle on a day, Christopher."

The Larned house was small and buried in bare vines and shrubbery. Old Mr. Larned, pink-cheeked and handsome, waited for them in the little dining-room, and Virginia served the roasted fowl. Her father always declaimed against the conventional Saturday boiled meat. Hake ate with gusto; occasionally Virginia heard the bones cracking between his big white teeth.

"Young Perry showed me a creditable thing, Christopher, after the Virgil recitation," said Mr. Larned, while he compounded his elaborate salad dressing. "The lad has written a poem in which the algebraical character X is supposed to be endowed with life, and to lament his tragical fate in being ever unknown. A clever idea for a boy; don't you think so? I remember that his mother, in her school days, had the same turn of humor."

Christopher sprinkled sugar on his salad and deluged it with undiluted vinegar. "Perry can always know the value of X if he doesn't devote his mind to silly scribbling," he remarked.

"Yes, that is true," laughed Mr. Larned, in his crisp, agreeable voice. "I daresay that is quite true. I shall read you the poem after dinner, Virginia."

Hake inspected the clock, pulled the corner of the napkin from his collar, and mumbled an indistinct excuse for leaving the house.

"My dear," said Mr. Larned, after his assistant had bustled out, "I've been planning an afternoon with Charles Lamb. Christopher can doubtless spare you, but Elia and I will be ready in the study when you have finished your housekeeping."

"But the trustees' meeting, father—have you forgotten?"

"Eh? The annual meeting comes next week. I have not been advised of any other."

Virginia was an excellent housekeeper. She was accustomed to go about the work with the soul-filling enjoyment of an artist. This afternoon her spirit flagged oddly. Something within her was disarranged. She did not know what it was. Through the open door of the pantry she had a glimpse of her father.

In affectionate fashion Mr. Larned would rail against the luxury of his study when every Christmas saw the apartment newly adorned. The fine old gentleman was seldom forgotten by the men and women, scattered the country over, who had been his pupils at the Academy in Broadfield valley. Between the study windows stood the massive revolving bookcase with its encyclopedia, given by the trustees at the end of his fortieth year of service. "Here," Mr. Larned was wont to say whimsically, "here is all immutable human thought—until they get out another edition." No man respected learning more than he, but in his old age its modern pretensions quietly amused him. He would chuckle, for instance, at the latterly discovered science of pedagogics in which Hake was so glib. "And what is our only true theory for this year, Christopher?" he might ask, smiling at the report of the last Teachers' Convention.

Virginia brought her sewing into the study, and Mr. Larned read aloud. Now and then he would quote from memory, delightedly and delightfully. Virginia loved to hear him.

"Let us have Perry's verses," concluded her father, and fumbled in his pocket. "Bless my soul!" he exclaimed. "I must have left them in my desk at the Academy."

"I am going out, sir," said Virginia suddenly. "I'll fetch the verses."

Until that instant she had had no notion of going out. When Mr. Larned spoke of his teacher's desk he stirred again the curious feeling of apprehension in her heart. She put on her hat and sauntered towards the schoolhouse, over the dead leaves. "My desk at the Academy!"

Virginia and her father had often talked of Christopher's impending succession. The veteran teacher accepted it placidly. For all that, Virginia shuddered at the thought of Pemberton's office this afternoon, and she passed by the Academy and went on to the courthouse. Since her girlhood the library had been the refuge of her simple anxieties.

But she had forgotten her library key. When her hand was on the knob the door gave, to her surprise, and she confronted Luther. He flushed and several sheets of paper fluttered guiltily in his fingers.

"Why, Luther, whatever are you doing?"

"We—I never guessed you'd come back," said he. "Mr. Hake asked me to make these out. He told me it would save you the bother, and so, of course I——"

"To make what out?"

"These lists of the books."

"That was kind of you, Luther. But I can't imagine why Mr. Hake should want——"

"He wants the lists for this gentleman at the hotel, Miss Virginia."

The lame boy gave her a card. "S. Untermeyer," she read. "Dealer in second-hand books. Libraries bought and exchanged. 1239 Fourth Avenue, New York."

"Every Saturday this month," added Luther proudly, "I've been working at the lists so that you needn't trouble about them. Shall I stay? Mr. Hake said he might look in."

"You needn't stay, Luther," she said gently.

Virginia stared into the nearest alcove, where a timid sunbeam, creeping through the dust-encrusted window, gilded a row of russet-bound *Spectators*. One, two, three, four—she counted them unconsciously. There were twelve volumes in the

DRAWN BY HOWARD HEATH

"Now and then he would quote from memory, delightedly and delightfully."

DRAWN BY HOWARD HEATH

"Why Luther! Whatever are you doing?"

set. She remembered the torn page for which she was responsible when she had first fallen in love with Sir Roger de Coverley. Her eyes wandered about the shelves, mechanically picking out the peaceful friends in whose dignified company she had spent her life. Must she lose them? The heavy air of the somber room became a strange incense to her. The mysterious souls of the books seemed to quiver for the first time into a tender unison with her own.

The rattle of the opening door came from an infinite distance.

"Why, what's the matter?" said Hake.

"I'm not sure," she whispered.

His wits sensed the dejection of her pose, and taking the papers and the card from the table he pocketed them.

"I'm going to the hotel on business. Will you walk along with me, Virginia?"

"I'd rather stay here. I want to think. Of our wedding, Christopher. You asked me——"

"Oh, yes. Well?"

She did not reply, and Hake buttoned up his coat impressively.

"I'm sure you'll see the impossibility of waiting," he continued. "Everybody in town wonders why we're not married. My job as head of the Academy hangs in a degree on my being Mr. Larned's son-in-law. As Pemberton says, that will make the change more easily swallowed by your father's friends.

And——" Something novel in her steadfast eyes arrested him.

"I can't marry you," she said.

"Virginia, are you crazy?"

"I don't love you. I can't marry you, Christopher."

Hake blinked at her suspiciously. For the moment he believed in all honesty that she had lost her mind. Twelve years ago he had worked out the problem of his boyish love for her, and had solved it, and had filed the solution like the demonstration of an algebraical theorem, to be used when needed. The solution was their marriage. Virginia had never questioned its correctness, and the preliminary process by which this conclusion had been reached did not seem to Hake of further importance, for his mathematical mind could dismiss useless detail. But he recognized dimly that the present situation was contrary to the formula. He had never seen Virginia look like this. She had drifted to the shelves, leaning back against them, and her chin had a queer tilt upwards which was altogether new to him.

"I do not love you," repeated Virginia.

"Love! You don't know what you say," gasped the man.

"You have never told me much about it. But I know—in my own fashion." Her hand nestled among the books behind her.

"You don't know that you are spoiling my career in Broadfield—that you are compelling me to go away," cried Hake. "Why, I can never show my face here again, if you jilt me."

"I can only pray you to forgive me," said Virginia sadly.

"Your mind's made up?"

"Yes."

Hake pulled his hat down tight over his forehead. He had but one way to meet this emergency, and he knew well how to follow it. He began to bully. She had deceived him; she had tricked him into coming to Broadfield for the sake of helping her old fogy of a father. Did she think that he was obliged to bury his talents in this hole when he might be president of Gooch any time he wanted to? Did she think that he cared about this moss-backed Academy except to make it pay him a good salary to get married on?

DRAWN BY HOWARD HEATH

"Her hand nestled among the books behind her."

Then he thought of a dramatic touch. He took Luther's lists from his pocket, tore them, and flung the pieces to the floor.

"And you—you block all my schemes," he concluded. "You block the whole business. Do you think I care——"

"Do you care for me, Christopher?"

"It wasn't I that broke the engagement," he stormed. "Don't you dare to throw that up against me when I'm gone." Then his bravado wavered and collapsed piteously. "Virginia," he faltered, "I love you the same as ever. I'm not your style—but, there, don't mind what I've said. I'd do anything to please you. Tell me what you want me to do, Virginia."

"Nothing—except to forgive me, if you can."

"You send me away?"

She bowed her head helplessly between her hands and held it there until the slow stamping of Hake's footsteps had died away in the corridor. Her eyes were filled with tears. Had she done a wicked wrong?

Virginia looked fearfully at the books for an answer. She was afraid because she knew that she had never been so happy as she was now. From out of the shadows the kindly volumes smiled at her with no reproach. So would they smile their gratitude upon her forever. A maple branch rustled like a caress against the window. The clock in the courthouse tower gravely boomed. She must be going home; her father would be wondering.

The Mystery of the Countess

BY MARY L. HATHEWAY

The Marshmallow Club met at the 9th Proposition, as the Triangle, Jean, Nellie and Gwendolen, called the tiny flat which solved for them the problem of existence. There was not space in the mite of a living-room for ten chairs; indeed, there was scarcely space enough for ten girls, but the Club adjusted itself with the readiness of long practice. Julia and Nellie mounted to the dining-table pushed back against the wall, Kate distributed an armful of cushions from her attic studio, and four girls settled themselves on the floor, J. Mary and Mary J. were installed at the gas-log as toasters-in-chief, and Helen, with a soup-ladle lashed to an umbrella, was prepared to act as passer. Everything was done systematically in the Marshmallow Club, especially since bookkeeper Jean had been elected president.

She rapped for order and asked, "Is everybody here?"

"All but Alice," said several voices.

"Does anybody know why she is late?" asked Jean severely.

"Correcting compositions," said Helen. Gwendolen groaned sympathetically.

"Is everybody comfortable?" went on the president.

"There is a hard spot in this corner," said Edith, uncoiling her five-feet-ten of length. "If somebody would roll up my cape—Oh, thank you," and she tucked in the soft roll and leaned back luxuriously.

"Julia has the floor—I mean the

table," announced the president. "Oh, there you are, Alice; just put this waste-basket on the sideboard, will you? Then here's a place for you."

"If that paper Julia is taking out says anything about 'A Day with the Birds,' or about 'The Realistic Tendencies of Our Times,' I shall have hysterics," said the new-comer, as she stepped carefully over three girls and sat down at the end of the bookcase.

"Nothing whatever, I promise you," laughed Julia.

"Were they very bad?' whispered Gwendolen.

Alice nodded, and devoted her attention to the first marshmallow of the evening.

"You know I am still going out of town," began Julia, "for Mr. Stowell's regular secretary is sick, and he is anxious to get on with his book. Well, a few days ago I came back in a later train than usual, and every seat was full; even the aisles were crowded with noisy students coming in from a ball game. I simply couldn't stand for a whole hour, so I treated myself to a seat in the parlor car. There I sat in one of those chairs at the end, with my back to the half partition which cuts off one section from the rest of the car. After a while I heard a clear voice say, 'Shall I go on reading, dear?' There was a grunt in answer, and then there was the rustling of paper and the voice began. It was not loud, but so clear and distinct that I heard every word; it was just the voice and enunciation which every stenographer longs to hear, so before I realized it I had opened my pad and was writing. This is what I heard:

" 'It might be done,' mused the Countess, her dimpled chin in her hand, 'but the risk would be too great.'

" 'The risk would be nothing,' returned Sir Robert. 'The whole thing would have the most natural possible air.'

" 'It might have seemed natural once,' she answered, 'in the days of my ancestors, when the castle was a network of echoing corridors, and each guest retired at an early hour to lock himself in and burn a candle on his *priedieu* for protection against ghosts; but in these days of electric lights and bells, of late hours and carpeted hallways and ubiquitous servants, I say there *is* risk.'

" 'But, my dear lady,' impatiently said Sir Robert, 'I tell you I have planned it from beginning to end in an absolutely natural sequence of events. The trap-door is in the west corridor, where there are rugs on the floor which can be conveniently placed; opening on this corridor is the octagon turret, where the little fool chooses to sleep—a romantic fancy for a tapestried chamber, I suppose.'

"The countess smiled. 'Lady Sylvia likes the view.'

" 'The view? Oh, yes—west, toward Lyndhurst, where the other fool lives. I wish I could devise some way of sending him through the trap-door with her!'

" 'My dear Sir Robert,' said the Countess, frowning, 'you forget that Lord Lyndhurst is my very good friend.'

" 'Ah, yes, I *had* forgotten that he is your friend—by his own choice,' retorted Sir Robert, 'having declined to be anything dearer.'

"If the Countess resented this allusion to her unsuccessful matrimonial plans she showed it only in a slight deepening of her delicate color, as she leaned back in her chair and stroked her impassive pug.

"'You were speaking of the west corridor?' she said gently.

"'Yes. I have examined the bolt of the trap-door, which is attached to a lever so carefully weighted that, now it is well oiled, a very little force will move it. The handle is in a small, dark room in a seldom-used part of your cellar. The screws in the floor, which insure the present safety of the trap-door, are almost rusted through. A little acid has helped matters there.'

"'Most interesting antiquarian details,' languidly remarked the Countess, 'but I fail to see any practical application. How I, for instance——'

"'Listen,' said Sir Robert earnestly. 'To-morrow you change your room for some reason; perhaps you suspect a dead rat behind the wainscoting—a touch of assafœtida will do it.'

"The Countess's straight nose wrinkled a little.

"'Oh, the merest suspicion—to avert suspicion,' and Sir Robert smiled grimly. 'Well, starting with the rat, it all comes about naturally. You take a room at the other end of the west corridor from Lady Sylvia's, and order the furniture to be moved from your old apartment and stored in a certain small room in the cellar. The servants, working in the dark in this storeroom, inadvertently move a certain handle; this draws the bolt of the trap-door; and the screws in the floor having rusted through, the door falls open, concealed, however, by a rug which happens to be in just such a position. Lady Sylvia goes to her room by the turret stair, you to yours by the main staircase, thus no one passes along the corridor that evening. In the night you have nightmare, induced no doubt by the unfamiliar surroundings; you awake with a loud scream; Lady Sylvia, with her well-known devotion to you, rushes to your assistance, steps on the rug, and is precipitated to the depths of the *oubliette*.' Sir Robert leaned back in his chair. 'A most distressing accident,' he said, 'casting gloom over the entire household. The hostess of the unfortunate young lady is completely prostrated.'

"The Countess was thinking deeply. Suddenly she raised her eyes. 'And of the fortune which comes to you by this—accident, what is my share?'

"'Fifty thousand pounds,' said Sir Robert promptly. 'You can go to Monte Carlo again this season.'

"The dressing bell rang and the Countess rose. 'To-morrow?' she asked.

"'To-morrow,' answered Sir Robert.

CHAPTER XX

"It was a wild night. A thunderstorm raged and echoed among the cliffs as Lord Lyndhurst urged his horse recklessly along the narrow path; there was no time for the highroad when his Sylvia's life depended on his speed. Would he be in time, or had the message been delayed too long? How he blessed the curiosity of that under-footman who had helped to move the furniture; and how he cursed the fools who had delayed the warning!

"On he dashed, leaping hedges in the thick darkness and avoiding ditches in the glare of the lightning. In at the park gates and up the winding avenue he tore at full speed, threw himself from his horse, and rushed in at the library window; how fortunate the chance which had made him as a boy familiar with the house! Now he was on the stairs—hark, a scream! Was it the luring

shriek of the Countess or a cry of agony from Sylvia? Up the turret stairs he dashed and threw open the door of the corridor."

Julia stopped. There was a strong smell of burnt marshmallows in the air, the ladle-tipped umbrella looked like a weapon of offense in Helen's grasp, and Edith's cape was a pad between sharp elbows and knees as she leaned forward.

"Well," said Kate impatiently, "go on."

"That's all," said Julia.

"But—but it can't stop there," exclaimed Helen.

"I can't help it," said Julia, laughing; "it does stop there."

"Haven't you the slightest idea what comes next?" asked Mary J.

"Not the slightest; just at this point the porter with his clothes-brush reached my neighbors."

"What a cold-blooded villain!" said Nellie, drawing a long breath.

There was a general laugh and a re-settling of cushions. The Marys resumed their toasting-forks and Helen held the ladle as if it were a contribution-bag.

"Was it a book or a magazine?" asked Edith.

"Or a manuscript?" added J. Mary.

"I couldn't tell by the way she read," said Julia, "and there was nothing in sight when they left the car."

"Of course it is trash," murmured Gwendolen, looking at her own corner of the bookcase, where Alice sat with Mary Wilkins appearing over one shoulder and Thomas Hardy over the other.

"Good trash is a good thing," returned Kate, following her glance; "see how it has smoothed the kinks out of Alice's mind."

"But good literature would do that," objected Gwendolen.

"Some of it would," said Kate, "if you teachers could read it without thinking of it as 'Literature.'"

"I wonder what magazine a story like that would be in," mused Nellie.

"I don't recognize the author's style," said J. Mary, who had aspirations toward a style of her own.

"What I want to know," said Helen, very decidedly, "is — who screamed?"

Jean rapped for order. "Is there any objection? If not, it stands approved that Helen has expressed the state of mind of the Club."

The Rehabilitation of Adonis

BY ANNE WARNER

When you considered the facial get-up of Bobby himself it certainly was nice of him to introduce Rodney Carrol (otherwise called "Adonis") to all of his friends. For Bobby was one of the "right set" and Rodney was a stranger. But not for long, for he "took" immensely, and, at the end of three months, not only knew every one but had become so well known as to need defending. Defending, because he was at first sight recognized as a culprit. A culprit, because he had been found worthy to be nicknamed Adonis.

Betty (my heroine) was out of town at the time that all this was taking place—in fact, she was still in school, but the finger of Fate was already dipped into her pie with the result that her aunt, Mrs. Walworth, had become Rodney's best friend and valorous champion. Mrs. Walworth was young to be Betty's aunt and young to be Rodney's elderly friend, but she was a long-headed person for her years and never for a moment forgot that in addition to the care of Mr. Walworth and three babies she would have the entire charge of Betty after the début of that sweet girl. Under the circumstances she took up the cudgels for Rodney with uncommon vigor and made him Welsh rarebits and invited him to Sunday dinner with a disinterestedness which won his heart. He did not know that such a one as Betty existed and he was awfully well-content with the Sunday dinners. He was a sensible fellow and could even be amused over his own looks, tormented as he was by the arrant folly of arrantly foolish women.

"I heard a good story about you yesterday," his friend said one night as he smoked one of the Walworth cigars and she rocked one of the Walworth babies. "Shall I repeat it?"

"If you like," he said, laughing.

"It seems that Julia McGregor said that she thought it was awful for people to talk about you as they did, because you were really no more to blame for your face than Bobby is for his, and her husband was much amused and said *he* had always considered you a very decent-looking fellow—and Julia nearly choked because *she* thought that he was going to say that he didn't consider that you and Bobby looked at all alike."

Rodney roared.

"I was at a luncheon the other day," Mrs. Walworth continued, "and you lasted from the cocktail to the coffee. They just tore you to bits. Kitty Nye said she saw you looking in a store-window, and Sue declared you tried to make an impression on her through the medium of her arm when you helped her on to the car last week."

Rodney ceased to laugh.

"The car started and I barely saved her from falling," he said, warmly; "why didn't *you* say something in my behalf?"

"Oh, I did," said Mrs. Walworth confidently, "I came out for you in fine style. I whispered to Ella King on my right that if you had pressed Sue's arm it was a lovely bit of charity on your part, for I was sure that otherwise she never would have been pressed at all."

Rodney smiled a little grimly.

"I have a good mind to raise a beard," he said. "I don't know what I'd look like——"

"I wasn't through talking," Mrs. Walworth remarked.

"Pardon me."

"Certainly. They were telling that old story of you and Mrs. Perkins. You've heard it?"

"No—who is Mrs. Perkins?"

"She's somebody who moved away. A stout blonde lady. It seems that she stopped you on the street and said, 'I don't know who you are, but I want to tell you that you are the handsomest man I've ever seen.'"

"What rot!"

"Didn't she say it?"

"No one ever said such a thing. If they had I'd have——"

"Oh, no, you wouldn't. Because it would have been a lady, you know. Then Grace Wilkins remarked that even back-to you looked self-conscious——"

Rodney raised his hand with a groan.

"Don't," he said, "please stop. I've no strength to bear more for a little."

Mrs. Walworth rang for the baby's nurse.

"Oh, by the way," she said, when they were alone again, "my niece is coming home for the holidays. Do be good to her, won't you?"

"I didn't know that you had a niece," said the grileless fly.

"Haven't I ever spoken of her?" said the dainty web-weaving spider, "how funny! I should have said that we had talked of her dozens of times. She's a plain little thing and something of a bore, but she won't annoy you with flattery, for she's very timid indeed."

Rodney felt sorry that the girl was plain and a bore, but he rejoiced over the assurance against flattery and engaged to be agreeable to the little nonentity.

Now, as a matter of fact, Betty (my heroine) was as adorably pink

DRAWN BY DAN SAYRE GROESBECK

"She began to read him the letter." See page 778

and pretty as they make them. Her eyelashes fell whenever her breath and blushes rose, and the effect was indubitably heart-breaking. Her aunt telephoned Rodney the night after her arrival, and he took her to the theater. The mischief was done then and there, but no one owned up to it. Adonis and Cupid and Psyche and Venus all took a hand in it until Betty returned to school early in January, and then Mrs. Walworth emerged from a retirement that neither her niece nor her friend had ever thought of observing, and picked up her cards again.

"That story of Mrs. Perkins is growing better and better," she said to Rodney one evening, as he sat beside her fireplace and stared at a tinted photograph of Betty which had graced the mantel-shelf since Christmas.

"What story?"

"Haven't you ever heard how Mrs. Perkins met you on the street and said——"

"Oh, yes, yes—" he cried hastily, "I recollect—but never mind that old rigmarole—let us talk of——"

"You always interrupt," said Mrs. Walworth, haughtily.

"Forgive me!"

"I know you don't mean to, but it's *so* annoying. And what I was going to say is so interesting too. It seems that a controversy has arisen as to whether you or Mrs. Perkins *told* the story, and every one says that they are positive that Mrs. Perkins *never* would have told it, and so—" Mrs. Walworth paused, overcome with convulsive laughter.

Rodney looked bitterly angry.

"I vow I want to swear," he cried. "What am I to do?"

"Why—swear," said Mrs. Walworth, wiping her eyes, which overflowed with merry tears. "Oh, it is *too* good, the way they talk about you. Rita Deane says that you never look at any one, just so as to give every one a good chance to look at you."

He jumped in his seat.

"Now don't get furious. Wait—Betty sent you a message in a letter and I saved it to read to you." She went quickly away for a minute and when she returned he was staring at the tinted photograph.

"So good of you to have been nice to the child," said she, sweetly—"but then—you're a saint or you'd have turned and torn them limb for limb long ago."

He smiled and sighed.

And she began to read him the letter. It was a long letter—much longer than Betty was in the habit of writing to her youthful aunt. The caller was enchanted over the allusion to himself and begged the favor of being allowed to send an answer by proxy. Mrs. Walworth graciously granted his request and Mrs. Perkins was for the time being forgotten. After that she remained unmentioned for some weeks, during which Rodney's champion had a sad misfortune befall her. Nobody ever knew just what it was, but the trouble seemed to center in the thumb and finger of the right hand. Needles, pins and hairpins Mrs. Walworth might still deal with freely, but a pen was out of her power, and—singular as the statement may appear—this peculiar paralytic condition endured until after Lent. She was very cheerful about it, declaring that if it lasted she would learn to use a typewriter, and signing receipts and so forth with her left hand.

To Rodney alone she confessed the real trouble that troubled her in connection with her helplessness—Betty—dear little lonely Betty—

would so miss her weekly letter. "But I have luckily just addressed a lot of envelopes to her," the brave aunt confessed, "and I'll manage to scrawl a few words so she'll have *something* to remind her of the one who loves her."

Rodney was tremendously touched. He offered to become her amanuensis. In the end he took all the addressed envelopes away with him.

Lent was well under way, and Mrs. Walworth was busy cutting out embroidery for the seamstress. Rodney was smoking while he called, or calling while he smoked, whichever way you choose to put it.

"Oh, by the way, Mrs. Perkins has come to the fore again," his hostess said suddenly.

"Who is Mrs. Perkins?"

"Don't you recollect that tale of Mrs. Perkins and how she met you and——"

"I thought she was dead and buried by this time—I mean, I *hoped* that she was."

"Oh, no. She's alive. And the tale has grown until it could shelter you both on a scorching hot day. I won't tire you with recounting all the arabesques which adorn the latest romance, but I heard them all when I was lunching with Helen yesterday. The old discussion as to how the compliment first got wind, came up, and Lucy Dale startled every one. She says she doesn't believe that Mrs. Perkins ever said such a silly thing. You could have heard a pin fall—because, of course, if Mrs. Perkins never said it it's plain that *you* must have made the whole thing up."

Rodney did not know whether to show white heat or scream.

"Great Scott!" he exclaimed at last, "I feel ready to throw vitriol at myself."

DRAWN BY DAN SAYRE GROESBECK

"There are few things more unnerving than being alone together when you are in love." See page 781

DRAWN BY DAN SAYRE GROESBECK

"They sat upon a Paradise-upholstered sofa and looked at one another."

"It's too bad," said Mrs. Walworth, who was frankly laughing, "it's awful. Ada told them all that in her opinion you ought to be called Narcissus instead of Adonis, for she had seen you look over the side of the boat when you were out fishing."

"Oh, that goes beyond patience!" cried the young man; "I am beginning to envy Bob."

His friend dried her eyes and strove to regain control over the corners of her mouth.

"What would you advise?" he asked her earnestly. "I don't want to pose permanently as a fool. *Shall* I raise a beard and saw off my mustache?"

"No," she said, slowly shaking her head; "if you ask me what to do I can answer you at once—if I were in your place I should marry."

Rodney started slightly.

And from then until the date when boarding-schools close, he meditated more or less.

It happened most unfortunately that the day that Betty returned to the aunt-al roof, Mrs. Walworth was taken ill with a bad attack of neuralgia. This was all the more unpleasant because Rodney came to call that evening and—on account of her aunt's indisposition—Betty had to receive him alone. There are few things more unnerving than being alone together when you are in love, and when you hardly are aware that you are in love, it is worse yet.

Betty soon "thought she heard Auntie calling," and rose to depart in quest of the call. Rodney was positive that no one had made a sound, and a sudden desperate courage led him to step across two widths of carpet at once and catch her. (It must be admitted that she caught easily.)

Then in a minute it was all over.

Betty wept freely. She didn't know why, and Rodney didn't care because he had never struck anything quite so agreeable as the drying of her tears. After a long while they came down out of the heavenly mist and sat upon a Paradise-upholstered sofa and looked at one another on and off. An hour or two later they remembered Mrs. Walworth.

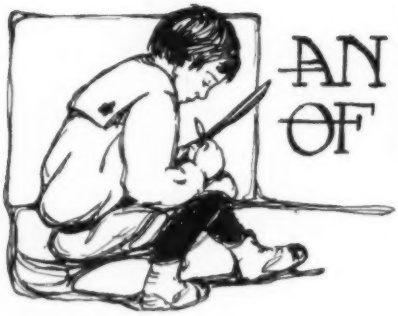
"Oh, I want to go right up and tell her," Betty exclaimed. She did so, and her aunt was feeling enough better to be sitting up and reading a novel. Under the circumstances Rodney was allowed to go aloft and be congratulated.

"To think of it!" Mrs. Walworth said, a deep and unfeigned joy dwelling upon her countenance, "and I care so much for you each, too. Only I must say one thing right off—love each other all you please, but don't you dare to dream of marrying until Betty's twenty-five. For I won't listen to it."

It was the crowning touch! Marriage had not occurred to either of them in any of the hundred and twenty-five minutes during which they had been engaged, but they now saw that any delay would blight their future forever.

In the end, later September was decided upon, and October found Mrs. Walworth pursuing the usual even tenor of her way with Mr. Walworth and the Walworth babies.

"Honor where honor is due."



AN INSTRUMENT OF PROVIDENCE

by UNA HUDSON

I made his acquaintance at a mountain resort where I spent my vacation. My attention was first attracted to him by reason of a succession of blood-curdling yells, interspersed with screams of "Go 'way, Percy; I'm 'fraid of you," which seemed to come from behind a clump of lilac bushes.

I promptly investigated the disturbance, and found a chubby small girl wedged tightly among the bushes, while a boy somewhat larger stood over her wildly flourishing a paper-cutter.

His motions, as he leaped about, grimacing horribly and shrieking fiendishly, were curiously suggestive of a wooden automaton. This, I soon discovered, was directly traceable to the somewhat peculiar headdress he was sporting—a feather duster with handle thrust down the back of his blouse. Altogether, it wasn't difficult to understand that he was giving a most realistic imitation of an Indian in the act of scalping a captive.

In all the romances I ever read, the rescuer of the captive maiden always inflicts condign punishment upon her tormentors. As I felt myself entering into the spirit of the game in a way that, considering my years, was truly remarkable, my fingers fairly itched for the long, supple switch of painful memory.

But I reflected that the boy's mother, if she were a person of limited imagination, might regard its use in the light of an unwarranted liberty, and prudently decided in favor of a plain rescue of the captive, unembellished by feats of strength or deeds of daring.

Having restored the little girl to her nurse, who was frantically running about the grounds in search of her, I went back to my chair on the veranda, from which vantage point I presently witnessed several pleasant little peculiarities of conduct on the part of the erstwhile Indian.

He turned the hose on the maid who came demanding the immediate return of the duster, and with the gardener who ran to her assistance he engaged in a lively altercation that excited me to unwilling admiration of the scope of his vocabulary, together with a certain mild wonder as to his associates.

When, between them, they had by main force taken possession of the bone of contention, the Indian chief became a highway robber, and relieved an unwilling victim of a tempting stick of red candy. Which candy, with much smacking of appreciative lips, he slowly and tantalizingly ate in the face of its late owner.

The appearance of his mother with the request that he come in and be made tidy for lunch, settled the question that had arisen in my mind as to whether he was a born bully or merely a badly-spoiled small boy,

in favor of the latter hypothesis.

I screened myself behind my newspaper, and listened interestedly to their earnest discussion of the matter of personal cleanliness. They argued the question at considerable length, pro and con, and finally effected a compromise that made mention of the washing of hands and face, but disregarded the combing of hair.

The mother of Percy was a small, delicate creature, by nature obviously unfitted for the strenuous task of her son's proper upbringing. Her black gown was the outward and visible sign of a comparatively recent bereavement, and I found myself inclined to question the wisdom of a Providence that had seen fit to deprive her of a husband's protection and her son of a father's care.

My heart warmed to her, and I cast about in my mind for some way of serving her. Might it not be, I thought, that that very Providence whose justness I had questioned, perceiving her need, had chosen me as its instrument for the correction and control of the obstreperous Percy?

To me it was a singularly pleasing idea, and the more I dwelt upon it the more eager was I for my divinely-appointed task. It would, I thought, be neither particularly unpleasant nor conspicuously difficult, for, now that I had seen his mother, the boy's little eccentricities of conduct appeared to me in the light of mere harmless idiosyncrasies. I wondered at myself that I had, even for a moment, thought of castigation for the son of one so manifestly sweet and gentle.

The training of Percy would be for me a real labor of love. I would bring to the undertaking wisdom, colossal as that of the newly-fledged college graduate, but different; and patience, even the patience of one who struggles with a dialect tale and seeks to fathom its meaning. I would equip myself with forbearance in large measure, but not with an apple switch.

That afternoon Percy came out on the veranda and found me cutting a basket with a handle, out of a walnut shell.

For a few minutes he stood watching me in absorbed and fascinated silence. Then, "Don't I wish I could do that, though!" he said enviously.

"You might learn," I suggested. "I'll show you; it's easy."

"No use," said the boy discontentedly. "My mother won't let me have a knife."

"She's perfectly right about it," I said. Being the mother of Percy, how could she be otherwise?

"Other fellows have knives," the boy grumbled.

"It's only manly boys who can be trusted with knives," I said, resolved that since no opportunity presented for pointing a moral, I'd make one.

Percy looked bewildered.

"This morning," I explained, "you pulled Tommy's hair and took his stick of candy away from him. You are larger than Tommy. Now, I am larger than you. Would you like it if I were to pull *your* hair and take away the top you have in your hand?"

" 'Tain't the same thing at all," Percy objected, shuffling his feet.

"Oh, yes, it is," I insisted. "The candy belonged to Tommy; you had no right to take it. The top belongs to you; I have no right to take it."

This lofty moral sentiment seemed for some moments quite beyond Percy's comprehension. But he struggled with it manfully, and when he finally succeeded in master-

DRAWN BY EULAH M. EVANS

"He stood watching me in absorbed and fascinated silence."

ing it, the result was gratifying in the extreme.

"I've got a penny," he said, slowly. "I s'pose I'd ought to buy Tommy another stick of candy?"

From his tone I judged he cherished a faint hope that I would negative this generous proposal. This, however, I refused to do.

"That's a good idea," I said, approvingly, "a very good idea, indeed."

Since there remained no possible loophole of escape, he sighed deeply, and thrust a reluctant hand into the diminutive pocket of his trousers. The coin that he produced, doubtless, at the moment, represented his entire available cash capital, and, trifling in value though

it was, it yet held opulent promise for future consumption of "shoe-string licorice," "all day suckers," and other saccharine delicacies of the sort affected by small boys.

As I watched Percy's manifestly unwilling feet carry him across the lawn, I endeavored to appreciate, and, I think, to a certain extent succeeded in appreciating, the magnitude of the sacrifice he was making.

At heart, I felt assured, Percy was really a very good boy. The candy episode was directly traceable to a mere childish misapprehension of *meum* and *tuum*. Being convinced of the error of his ways, he was willing to make reparation for the wrong done his little playmate, even to the whole of his fortune. What more could any one do?

I welcomed him with an approving smile when he came back presently, Tommy in a state of sticky content trotting blissfully beside him. His bearing was, not without reason I thought, that of one who even at the cost of considerable personal inconvenience has yet done his duty. There was about him, too, a certain air of pleased anticipation for which I was quite unable to account.

"I've done it," he said, in a tone of conscious virtue, offering Tommy and the candy as incontestable proof. "I s'pose I'm a manly boy, now?"

I admitted that he was.

"Then—can I have a knife?"

The words came in an eager rush, and though they took the form of a question, yet tone, look and manner all proclaimed, as unmistakably as if it were shouted aloud, Percy's firm conviction that the knife would be forthcoming.

"Was that," I demanded, aghast, "the reason you gave Tommy the candy? So that you would get the knife?"

"Yep," Percy admitted with cheerful, if disheartening candor. "I didn't want the old penny, anyhow. Mother'll give me another whenever I ask for it. And 'sides, I've got a dollar upstairs in my bank. Say, when're you going to give me the knife?"

I confess I was disappointed. It was the first time I had ever sought to inquire into the mental processes of a child, and the deep-laid plan for personal gain I had unwittingly brought to light was positively appalling. The situation was such as I could never even have imagined, and it presented certain ethical difficulties that alone and unaided I felt myself unable to cope with.

It's rather awkward to be obliged to confess to a lady that one has, entirely on one's own responsibility, undertaken the reformation of her small son, but Mrs. Ellston was kindness itself, and turned what promised to be an exceedingly embarrassing interview into a very delightful mutual aid society for two.

Percy, she admitted, with a charming air of half-comic resignation, was "a handful." She professed herself unequal to the management of him, and seemed grateful for my offered assistance.

With the understanding that it was to be used only under my supervision, we decided to let Percy have the knife. To withhold it seemed, in a way, like a breach of faith, and the ill effect of this, morally, would, we thought, be a greater evil than a possible cut finger. But we impressed it upon Percy that the knife was to be regarded in the light of a reward for good conduct, and intimated that future rewards *might* be forthcoming if his behavior continued such as we could approve. This not as a bribe, but merely by way of an aid to memory, it being

our intention as Percy acquired the habit of obedience, consideration for others, and such unenumerated virtues as are seemly in one of tender years, gradually to withdraw the rewards.

The scheme worked charmingly—for a time. Percy was as good as a model boy in a story book, his politeness to ladies and elderly people, kindness to his playmates, and obedience to those in authority, being the wonder and admiration of all who came in contact with him.

He had acquired a bicycle, a Shetland pony, a goodly number of dimes and dollars in his tin bank, and other treasures of minor importance too numerous to mention, and we were seriously considering the advisability of omitting rewards entirely, when he electrified us by announcing that he didn't want another thing.

I suppose we should have been prepared for a reaction from so much goodness, but, as a matter of fact, we were not, and when Percy shut up a toad in the drawer with my dress shirts, and ruthlessly forced an old gentleman out of his easy chair because he wanted to sit in it himself, we were surprised, shocked and pained beyond words.

"I told you he was a handful," Mrs. Ellston said. "I've never been able to do a thing with him, and he used to defy his father openly. But I am sure that *you* will be able to control him, and, if you don't mind, I will just leave him in your hands."

Mrs. Ellston's faith in me was beautiful and touching, and I then and there determined to "control" Percy or perish in the attempt.

"Percy is a good-hearted boy," I told his mother, this being the most comforting remark I could think of, at all consistent with the truth. "I'll reason with him a bit."

Which I did that afternoon. I took him off deep into the woods and talked to him like a father.

Percy's candor is of the sort that makes a person of ordinary frankness seem like a conscienceless intriguer by comparison. With an air approaching conscious pride he shamelessly confessed to having deliberately "worked" me. Moreover, he had thought me "easy," and I gathered from his remarks that in the future he would be guided by nothing save his own sweet will.

As we talked, or rather, as Percy talked and I listened, my eye rested on a slim, straight sapling that grew convenient to my hand. How I longed to reach out, gather that sapling and apply it to Percy's anatomy where I judged it would do the most good! One thing only deterred me. Without having actually said so in so many words, Percy's mother had yet conveyed to me the impression that she strongly objected to corporal punishment. Naturally, in so far as I could, I desired to defer to her wishes. On the other hand, I had promised both her and myself to be a father to her fatherless boy, and in the present crisis a father's duty was obvious and unmistakable.

"And you dassent do a thing to me," Percy taunted, boastfully.

It is unseemly that an instrument of Providence should indulge in an undignified display of temper. I did not. I took out my jackknife, cut down the sapling, and carefully stripped it bare of leaves.

At the end of five minutes—which, in parenthesis, let me say I count as among the happiest and best spent in my life—Percy stood before me (he was finding it inconvenient, not to say uncomfortable, to sit), weeping uproariously. I object to noisy grief, and I said so.

Percy's loud howls subsided to sniffling sobs.

"When my m-mother knows you've w-whipped me," he stuttered in the midst of his tears, "she won't do a t-thing to you."

"Percy," I said, calmly, "it is my earnest desire that your mother shall remain in ignorance of this—er—episode. I trust that you will respect my wishes in the matter."

"She's bound to find it out," Percy whimpered, "because I c-can't sit down."

"A flaxseed poultice," I suggested, "will obviate the difficulty."

"Haven't got no old flaxseed," Percy muttered sulkily.

"*I* will furnish the flaxseed," I promised, in a burst of generosity, "and make the poultice."

DRAWN BY DULAH M. EVANS

"I have never been able to do a thing with him."

Some two hours later, a meek and repentant Percy apologized handsomely to the old gentleman whom he had robbed of his chair. As the old gentleman was very deaf, the apology partook somewhat of the nature of a public confession of wrong-doing and repentance of the same.

"I knew *you* could manage him," Percy's mother said sweetly to me, "but how *did* you do it?"

"I—er—reasoned with him, as I said I should," I made answer, and I was glad she asked no more questions, for I wished neither to juggle with the truth nor yet to confess to having used that rod, the sparing of which, Scripture saith, spoileth the child.

DRAWN BY DULAH M. EVANS

"I took him into the woods and talked to him like a father."

From that day Percy was a changed boy. I began to take a real pride in him, as a man should in one whom he, in his hopeful moments, regards as his prospective stepson.

For it had come to this, I wanted Percy's mother for my wife. But between me and the all-important question I longed to ask, lay the memory of that day in the woods when I had set at naught her known wishes, and given Percy something he never had had before and probably wouldn't soon have again. I didn't like to confess what I had done, lest it should influence her answer unfavorably, yet it did not

seem entirely honorable to remain silent. So there I stood between the Scylla of her displeasure and the Charybdis of my own disapproving conscience.

Eventually I chose Charybdis and it came about after this fashion: "Percy is becoming a great comfort to me," Mrs. Ellston said, as we sat together one evening after the boy had gone to bed. "It's all owing to you, too, and I am very grateful."

"Wouldn't you," I said, half jesting, "like to prove your gratitude?"

Her eyes looked a question.

"I mean," I said, "that I would like a half interest in Percy. I've always fancied I'd rather like to acquire a son of about Percy's age."

"That's a modest request," said Percy's mother. "I suppose I shall have to grant it. I've rather felt as if Percy ought to belong to you ever since the day you whipped him."

"In the name of wonder," I said, "how did you know I'd whipped him?" For I felt certain Percy had not told.

"Deductive reasoning," smiled Mrs. Ellston. "Flaxseed poultices are sticky things and leave some trace on the garments of the wearer."

"And you forgive me for doing it?" I questioned eagerly.

"There is nothing to forgive. Percy had been spoiling for a good whipping all his life. He needs some one to govern him who is both kind and firm—as you are. Now I——"

"You," I said, taking the words out of her mouth, "may not be firm, but you are more than kind, which is better."

And then—well, I merely wish to remark that the sometime accepted belief that people over thirty are prehistoric fossils, incapable of affection for anything but a good dinner and a comfortable chair after it, is an entirely erroneous one.

By a Trick Play

BY M. J. PHILLIPS

"Why should I go to the football game with you?" inquired Phyllis, placing her pretty finger tips judicially together.

"For various reasons," I returned. "I have a box on the thirty yard line. Our own Knickerbocker Athletic Club plays Forest Hill Military Academy. That means a good game. Besides, there's nothing else to do Thanksgiving Day, and every one will be there."

"I don't like to do what 'every one' does." Phyllis tossed her head. She was plainly not impressed.

"Well, but you'd enjoy it. You understand the game."

This was true. I am the third best quarter-back Yale ever had; some of my friends give me even a higher rank, but I am not egotistical. And Phyllis knows even the fine points of football as well as I do.

"Oh, yes, I understand it," she conceded, "but as to enjoying it—" She generously stopped, leaving me in doubt as to whether my presence would mar that enjoyment. "I don't think I'll go."

"I think that's unfair. There's a special reason——"

"Well?"

"After you've used my heart for a football all these years——"

Phyllis held up her hand in alarm. "That's forbidden, you know, per previous agreement; and any way, india-rubber"—She shut off denial or argument swiftly. "Does Hugh Barclay play to-day?"

"Full-back."

Phyllis laid her chin in her hand. "Papa has wanted me to marry Hugh for about a year, now."

I sat up immediately. "Indeed! And why wasn't I told of it?"

"There are some things you'll never be told, so you'll never know."

This sounded all right, but a little thought showed how outrageously it insulted my powers of perception. I adjusted a cushion and kept silent.

No, I did not sulk.

"What are you thinking about?" asked Phyllis presently. She dislikes to have me garner the honors in the silence line.

"Just wondering if you kept me around to play off against Barclay, or kept him around to play off against me," I returned crossly.

"You flatter yourself." She let that strike in well, then added sweetly: "I refuse to quarrel, and if you promise not to mention again about—about——"

"My heart?" I prompted.

"Your vanity, you mean—I'll go to the football game with you."

We went. It was a glorious Thanksgiving Day, sun as bright as June and air like wine. The stands sheltered us from the wind. We watched the swarming thousands, gay with the Knickerbocker Club colors, green and gold. Forest Hill's red and white flaunted from a big delegation of visiting "rooters" in the east stand.

"Ideal day, sir."

It was J. Hemingway Holbrook, in the next box, addressing a worldly-wise looking stranger who sat beside him.

"Fine," replied Worldly-Wise. "When does the bull-fight begin?"

"In half an hour, sir. I hope you don't think there'll be any unnecessary roughness in this game?"

"Never saw a club team that didn't slug," responded Worldly-Wise cheerfully. "'Tisn't like a college game, where the rules are stricter. Referee doesn't see anything less than murder among these semi-professionals. He winks at manslaughter."

"The Knickerbocker Club, sir, is composed of gentlemen"—Mr. Holbrook was obviously indignant—"gentlemen, sir, who are received in the best social circles. There are Pearce Van Der Leven, and Cummings Hartwick, and Joseph Murray Fiske, and Lamont Hastings, and Hugh Barclay——"

"What do these fellows do for a living—this Barclay, for instance?"

"He is the son, sir, of Hutchings Barclay, president of the American Cotton Company."

"King of the Cotton Trust, eh? I see; young Barclay works at his trade of being a rich man's son."

"My boy, sir," continued Mr. Holbrook, proudly, "is on the team. He is the—the—end-back——"

"No, you mean drawback," Worldly-Wise corrected, kindly.

Mr. Holbrook's reply was lost in the roar of welcome to the two teams, though his visage purpled, and he pounded viciously with his stick.

There was a swift line-up or two, the captains tossed a coin for choice of goal, and the game was on. Forest Hill kicked to the Knickerbocker's ten yard line, and Barclay came back dodging and twisting full twenty yards before they got him.

"Good!" said Phyllis, clapping her hands ecstatically, while the stands swayed and howled.

"I'm losing," I groaned.

"Losing?" echoed Phyllis in amazement. "Why, it's too easy. Didn't you see Hugh's splendid run?"

"I meant our own little private game, yours and mine, where my heart, you know——"

"Don't be silly!" was her unsympathetic reply, as she turned again to the field.

Young Holbrook, at quarter for Knickerbocker, used his head. I had to admit that. He sent a man at the left end, and Forest Hill held him for no gain. Luck was no better when he tried the right end, so line bucking was the order.

He sent the backs into them for small gains. It was slow but sure, and it took fifteen minutes for Knickerbocker to get a touchdown. Forest Hill found the weak spot in its line—right tackle—and plugged it with a fresh player. Phyllis nodded approval at the change. Forest Hill could not gain, and the full-back prepared for a punt. He got it away cleverly. The ends, straining on toes and fingers at the start, raced down the field with the ball. Barclay caught it squarely.

He eluded the first tackler; the second went down and rolled over and over. Barclay came back fifteen, twenty, thirty—he's down! but up again to crawl and writhe until they sat on his head—a glorious dodging thirty-five yards' run!

Phyllis' eyes sparkled. "Wasn't that grand!" she said. Perforce I assented; to myself I said, "Disastrous."

But there was something wrong; the Forest Hill stands roared protest. Their left end, who had gone down in the collision with Barclay, came up caressing his jaw.

"What'd I tell you?" said Worldly-Wise, in the next box. "Did you see that punch? Must have trained that big full-back in the prize ring."

"Tommy," asked Phyllis earnestly, "did Hugh strike that man?"

"I don't know," I replied honestly.

Forest Hill rooters yelled "Slugger!" "Take him out!" and similar remarks, but the game went on.

And then the visitors took a brace. Hollister, the end, who had rubbed his jaw, got the ball on a fumble, and made eight yards before Knickerbocker downed him. He made ten more on an end run. The full-back bucked for five; Hollister made fifteen on a double pass.

That team brought the ball to Knickerbocker's thirty-yard line. They crowded, disheveled, breathless, desperate, not twenty yards from where we sat. There were not eleven men matching skill against eleven otner men; rather they seemed like two powerful animals, about to close in a death grapple.

The quarter sings out his signals. The ball is snapped. Hollister again; he tries our end, so close to the side lines that we involuntarily draw back. A tackler seizes him. Hollister falls on his back. Both teams are pushing fiercely above him; Barclay rushes to take a hand in the fray.

In the swirl and tangle I see a sight that makes me sick with rage. A Knickerbocker player stumbles against Hollister; instantly the green and gold stocking flashes up and down, up and down, like a piston. Three times the heel of the heavy shoe is driven into Hollister's ribs.

Phyllis sees it too. Pale to the lips, she sits like an avenging goddess. "The coward, the coward!" she whispers. "I'll know him, too; there was a hole in his stocking."

The maelstrom parts; the referee

has shouted "Down!" From the heart of the disturbance, limps a man with a rent in his green and gold stocking. He brushes the hair out of his eyes, looks up—it is Barclay!

The surgeons lean over Hollister, who is soon revived, and is led struggling off the field. He wants to go back, in spite of two broken ribs.

Phyllis was still pale. "You may stay if you like," she said quietly, "but I am going home."

I followed meekly. Outside the gate it was deserted save for one small boy, whose eye was glued to a knot-hole. Phyllis turned to me and stopped.

"Tommy," she said, solemnly, "no matter what papa says, I'll never marry that—that man! I'd rather be an old maid and keep a parrot and two cats forever."

"Don't be an old maid, dear," I said.

She was silent a moment. Then she smiled and put both her hands in mine. "All right, Tommy, I won't," she replied softly.

The small boy divorced his eye from the knot-hole at this juncture: "Hey, mister, who won?"

"Here's a dollar; go in and see it out. The game isn't over yet—but I'm sure we win." Phyllis turned pink.

My sister Nell, Jack Charter's wife, came home from Denver for the wedding. "Tom," she asked, the evening before the event, "what do you mean when you say 'easy money'?"

"Oh, to win in a canter; a soft proposition——"

"Stop. That's it; you're a soft proposition. The average man has no show with his little dove-eyed wife; but you're worse than the average. It will be mean of me, I know—a give-away on the sex, but I'm going to enlighten you a bit as to some of our little schemes. You know that Thanksgiving Day football game?"

"Yes."

"Well, Phyllis told me in strictest confidence, the other day, that four of the Knickerbocker players had torn stockings! She doesn't know whether it was Barclay or some one else who kicked that man."

Whereupon I perceived that in the game where my heart was the football, my dear little antagonist had permitted me to win, by a trick play

The Progress of Doc Phelps

BY MYLES TYLER FRISBIE

The projection of Doc Phelps upon the social, intellectual and industrial horizon of Akin was an occasion that scarcely would be called formal, but it was thorough and rather promiscuous.

Representatives of those three classes of Akin life had congregated as usual to see the nine thirty-five freight go by. Bowers, J. P., was retelling for the fiftieth time the story about the town where the limited train didn't even hesitate. His present victim was the Methodist minister, chosen out with care as one not likely to express displeasure by violence.

As the train rumbled past, a dark object left the steps of the caboose and went bounding across Akin. The first obstacle in its path was Judge Bowers. As the judge was bowled over, Elder Beeman put up his hands piously and murmured something scriptural about "the end of the wicked."

Then Chet Wafford, the one-legged mail-carrier, got it, and after him an Italian track-hand with a dinner-pail full of soft-boiled macaroni, not to mention Aunt Marthy Reeber, fifty and unwed, a fine specimen of our aristocratic Akin life, who, with a blunt knife and a dish-pan, was gathering a dinner of herbs along the right-of-way.

The attraction exerted by the earth gradually got the better of the propelling force, and the flight ended. Akin got to its feet, groaning some and favoring various portions of its anatomy.

But the dark object stirred not. Finally it opened one eye, the other being full of macaroni.

"Will some one have the goodness to tell me what I've struck?"

"Akin," said Judge Bowers, who was used to acting as spokesman on public occasions.

"Who? The well-preserved, judicial-looking gentleman, the very attractive middle-aged lady or"—he extracted a handful of boiled macaroni with tomato sauce from amongst his hair—"that hand-organ monkey over there?"

Judge Bowers looked pompous, Aunt Marthy simpered, and the Italian gathered up a handful of rock ballast. The judge hastened to avert hostilities.

"No, no, no!" he interposed blandly. "You mistake my meaning. Akin—this whole community is Akin, my friend."

The prostrate figure struggled upward painfully, drew from an inside pocket a tin sign which appeared to have been torn down in haste, dug a tack from a convenient telegraph pole, and nailed up the sign where he stood. It read:

Piper P. Phelps, M.D.,
Physician and Surgeon

Then he struck an attitude in front of it, with one hand thrust into the bosom of his mussed-up frock coat.

"Behold your deliverer! I guess this will be a good town for me to settle down in," he said.

Doc Phelps' appearance in Akin was scarcely more abrupt than his departure from Canesaw, fifty miles up the track, where he began his practice. One of his patients, in fact the only one as we learned afterward, was an intoxicated person who made a better display of pluck

DRAWN BY ENOS B. COMSTOCK

"Chet Wafford, the mail-carrier."

than judgment when he demonstrated the inalienable right of a natural-born American citizen to stand between the tracks of a trolley car coming his way.

Doc Phelps set the broken leg. There was no money in the case. He knew that, but he was after experience, and he got it. When the man walked he got liquor and a gun, both of which Doc might have stood up against, for by nature he was fearless. But when, after hearing his former patient's language and witnessing the look on his face, Doc saw him advance to the assault, apparently walking in two directions, he grabbed up his medicine-case and tin sign and made for the railroad.

The fast freight had been taking water at a tank near the station, and was just pulling out. Doc thought it a providential intervention, for he escaped the reversed heel of his patient by the narrowest possible margin, as he hung to the caboose steps. But he changed his mind about Providence when the train hands discovered him and helped him get off at Akin.

"This arrangement is only temporary, of course," explained Doc, backing away from the telegraph pole, the cobble with which he had hammered up the sign still in his hand, "as eventually I anticipate the possession of a handsomely furnished suite of offices in one of the largest business blocks of your thriving city, where I shall minister to the ailments of the best people of this enlightened and progressive community, whose polished and, no doubt, highly distinguished representatives I see before me."

I must say that Doc didn't look specially dignified or imposing, as he stood there with his hair full of soft-boiled macaroni, but before he was half through that speech he had even Brother Beeman stopped, and we all knew it. Oh, he could scatter the English language like a hen digging worms, Doc could.

"But in the meantime," he went on to say, "if any present desire to consult a physician, the whole community, as I understand from the judge, here, being in a suffering condition, now is an excellent opportunity."

Well, you may not believe it, but I'm blamed if Doc didn't have four patients inside of five minutes, the judge, the track-hand, Chet Wafford and Aunt Marthy. And more than that, he collected fees for putting arnica on those bruises he had inflicted.

The judge rebelled at first, but Doc quoted Pope on him, something about—

"The danger over, both are alike requited,
God is forgotten and the doctor slighted."

That made the judge feel dirt cheap. He fished a dollar and a quarter out of his wallet and handed it over like a little man. The Italian got off easy at thirty-five cents. Doc said something to Chet about the country's brave defenders, that sent him off sniveling, and wouldn't charge him a cent. Chet lost his leg by having a tree fall on it, and never went to the war at all.

When it came Aunt Martha's turn, Doc prescribed for her dizzy spells, her lack of appetite, and the nervousness she got from livin' so much alone. Then he said, "I am particularly fond of herbaceous foods, madam, and I also enjoy intellectual companionship when I dine. If I may eat at your table we will exchange accounts."

Inside of two weeks Doc was a fixture in Akin, and considering the smallness of the population from what you might call a numberical standpoint, he was taking in the cash like a good one.

'T wa'n't long before Doc's fame began to spread itself all over the surrounding country, and one day he got a call to go over to Uniontown to see Old Dave Schuyler, that had inherited a barrel of money from his Dutch ancestors. Wasn't nothing much ailed him except that he was deaf as a post, but he had a mighty pretty daughter that was going to come into his money, and Doc made him out a schedule of troubles that would take at least six months' steady treatment to straighten out.

He found out the old fellow's special hobby was fancy farming, and though Doc didn't know a summer fallow from a case of hives, he began expressing his interest in farming to the old man, and his interest in the girl to her, till he made himself reasonably solid. He hadn't any farm, which he well knew Schuyler was sharp enough to dis-

DRAWN BY ENOS B. COMSTOCK

"Judge Bowers was used to acting as spokesman on public occasions."

cover, and so he bragged about his garden.

In the little six-by-nine patch of ground behind Aunt Marthy Reeber's house in Akin, there was more cobblestones and ragweed to the square foot than I ever saw in any other similar collection before or since. She couldn't work it herself, for she didn't have time enough left when she got done gossiping over the back fence, and she couldn't have raised anything on it if she had.

Well, one day in the fall of the year, when Doc had got the girl's consent, conditional on her father's approval, and had given a mighty good opinion of himself to the old man, he was dumfounded to get a letter from the girl saying she had persuaded her father to come over next day and look at his wonderful garden, and she sort of hinted that if the old man was pleased, likely as not he might be in good humor to hear a certain request she knew Doc desired to put before him.

As I said before, Doc was pretty much upset at first, but it wasn't his nature to stay so. That afternoon when office hours were over he made a house-to-house canvass of the village, and what do you s'pose he wanted? Why, that everybody should loan him the use of a peck of the biggest potatoes they had, or a shock of sweet corn, or a few large Hubbard squashes, or some fat turnips, onions, beets, carrots or parsnips for a day or so.

Doc could have had anything he wanted in the village, and a good many folks insisted on giving him the garden truck, but he said he only wanted it as a temporary loan, to be brought back to-morrow evening. Great was the curiosity next morning, when the contributions began to arrive, to see Doc with his coat off spading away in Aunt Marthy's back yard like mad. He would nod "how-dy-do," but he didn't seem to have time for conversation. About noon, when he finished his digging, that yard looked as if the hogs had rooted it. And piled up around the cellar gangway was as much vegetable produce as a mighty successful farmer would have been able to raise on half an acre.

The digging done, Doc began arranging the vegetables, and a judge at the county fair couldn't have done it better. There were heaps of prize potatoes all festooned with onions, and garlands of spinach around a dozen of the finest winter squash you ever set eyes on, with other vegetables too numerous to mention.

"All the fruits of the earth, an' some to spare," was Doc's comment as he grinned and went into the house for a bath.

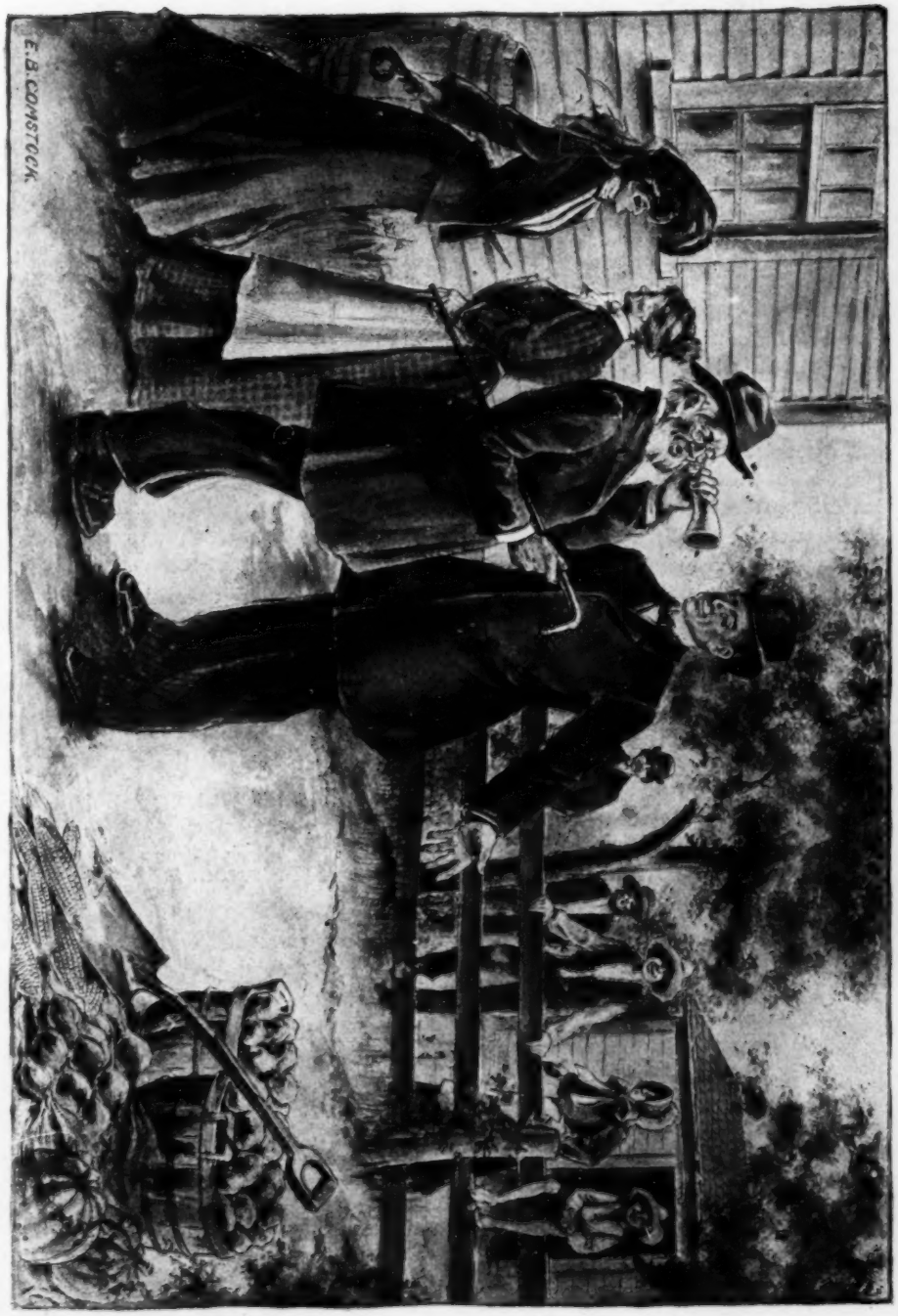
In the afternoon everybody was surprised to see Schuyler's swell rig, with his little, old Dutch coat of arms on the door, driving up the one street of Akin and stopping in front of Aunt Marthy Reeber's.

The old man got out with his ear-trumpet, and then the handsome Miss Schuyler, looking as pretty as a pink. She rushed into the house and hugged Aunt Marthy, whom Doc had told her about, made a bashful bow to Doc, and said in her kind of impetuous way, "Now let's see that famous garden!"

My, but she was good to look at!

Doc, swelling with pride, led the way, Miss Schuyler came next, Aunt Marthy followed, and last came old Schuyler, doddering along with his ear-trumpet up like a cornucopia, to catch any stray fragments of conversation that might drop into it.

Land alive! Wasn't he startled when he saw that heap of farm produce! But his surprise wasn't any



DRAWN BY ENOS B. COMSTOCK

"Before the whole village he had to shout into the old man's ear-trumpet." See page 798

greater than Doc's, when, after explaining into the trumpet how he had hastened to harvest his crop as soon as he got the news of their expected visit, he heard a convulsive snicker run around the back yard. Looking up, he saw the whole population of Akin hanging over the three line fences, so great was their curiosity. I ain't ashamed to say it, I was there myself.

Doc looked enough sight more upset than he did the morning he first landed in our midst off the nine thirty-five. But what he called his *sang fraw* came back pretty soon, and with a quick and reassuring look at Miss Schuyler, he says, "I hope no representative of this refined and intelligent community will forget the courtesy due to our eminent and esteemed visitor."

And then he went on, with a long face, screeching into the trumpet about the cultivation he gave the garden, and how well the vegetables repaid his efforts, and what a lot of work it was to raise them. At this there was another laugh, but the old man appeared to be so engrossed he didn't see it.

However, the toughest thing of all on poor Doc was when Miss Schuyler, who had been looking sharply around the place and had asked a question or two of Aunt Marthy, said, "Now, Doctor, I think it would be a good time to speak to papa."

She had fathomed his trick and here was his punishment. So before the whole village he had to shout into the old man's ear-trumpet about how his admiration for the daughter had grown into affection and affection into love, and how her "yes" had been conditioned only on papa's approval, and how he wanted old Schuyler's consent for them to get married. He did it eloquently, and, before he got through, half the women were in tears.

But the old gentleman, he said, "My son, a man who, in addition to an extensive medical practice, can find time to raise all those vegetables on a piece of ground the size of this, must be a very industrious man. More than that," and here he took his first apparent notice of us Akinites, though it turned out afterward he saw us all the time and the trick too, but now he winked at us, "more than that, I repeat, he must also be a genius. Take her, my son, and God bless you."

Mr. Hennessey's Debut

BY ANNA VAN RENSSELAER MORRIS

"An' I knew then I'd made a bad 'break,'" admitted Mr. Patrick Hennessey, gardener and general caretaker of the Clarksonville public park, as he leaned gracefully upon the handle of his lawn-mower to chat with the two young women who were smiling broadly at the recital of his experiences.

"What did they do when you said that, Pat?" inquired one of his auditors.

"Just what the two of you are doin' this minute—laughed fit to kill theirselves."

"So you enjoy going to afternoon teas. I think you said it was a 'pink' tea?" remarked the taller of the girls.

"I've heard tell of the pink teas you young ladies does be havin', Miss Mary," replied Mr. Hennessey, "but I think," doubtfully shaking his gray head, "that this one was a green tea an' meself the greenest thing there. 'Twas out of doors annyway; that's how I came to be invited."

"Was it a veranda party?"

"You might call it that. This was the way of it all. The day I went to Ro-chester for them bushes beyant,"—Mr. Hennessey waved his arm vaguely over his shoulder—"I was walkin' along that avenoo where all the rich people lives, and come to a fine house set a ways back in a big yard all filled with roses an' flowerin' bushes an' vines. 'Twas a grand sight an' I leaned over the fence to rest a bit and view the place at me aise, never noticin' at first that there was three ladies sittin' on the porch. An' as foine looking ladies they were—savin' yer two selves—as anny I ever saw in me life. The youngest of all wore a pink dress, but it wasn't she invited me in. 'Twas a fat lady with cheeks as bloomin' as her own roses an' a laugh that hearty an' happy you couldn't help joinin' in with it even if you didn't know what was pleasin' her. First thing I knew she was callin' out to me soft an' friendly like: 'You're lookin' at me garden. Wouldn't you like to come inside where you can see the flowers better?' Now what do you think of that, Miss Mary?"

"That she was a 'perfect lady.' What did you say?"

"I didn't know what to say, so I just walked meself through the gate an' up to the foot of the veranda steps, holdin' me hat in me hand and feelin' glad I'd on me good suit of clothes. The three of 'em was sittin' round a little table, an' the fat one—she that had asked me in—was pourin' tea into little pink teacups that was so thin you could almost see daylight through 'em. I sez: 'You'll kindly excuse me, ma'am. I didn't see you sittin' out here havin' your supper,' sez I, 'or I wouldn't have stared over the fence so rude like.' An' she sez—just offhand like an' aisy-goin': 'I'm always glad to have me garden admired, and whenever the weather is warm enough we have our tea out here among the flowers. May I offer you a cup?'

"An' then before I could think what to answer, the young one in the pink dress who'd been smilin' at me like an angel all the time, speaks up an' sez, sez she: 'Come up here and sit down; you look tired. Isn't it a warm day?'

" 'It is that,' sez I, moppin' me old mug with me handkerchief, an'

then I walks up the steps an' takes a seat beside her, makin' up me mind to be careful not to drop the bit of a teacup nor to be lettin' slip anny cuss words.

"That fat lady knows more than anny book about trees an' flowers an' shrubs an' I sat there with the three of 'em drinkin' tea an' gettin' so well acquainted that in five minutes I forgot meself intirely an' was talkin' away as aisy-goin' as I am this minute with you two that I've knowed since ye was kids on roller-skates. The other two ladies was smilin' most of the time—I dunno why—flowers is a serious an' important matter. Shure, what good 'ud the world be without 'em?

"At last the third lady sez—she was thin an' had little sharp brown eyes—she sez: 'You don't live here in Ro-chester, do you, Mr. ——'

" 'Hennessey,' sez I. 'That's me name, ma'am. No, ma'am,' sez I, 'me home's a piece up the railroad at Clarksonville.' The young lady give a sort of start sudden like, an' her pretty face turned as red as a June rose and she began to stare hard into her teacup, pretendin' to be lookin' in the tea grounds to find what her fortune 'ud be.

"The thin lady give her one look out of the corner of her knowin' brown eye and then she turned away her head quick and sez to me: 'Perhaps you know the clergyman of the Episcopal Church at Clarksonville?'

" 'I do that, ma'am,' sez I, 'if it's Mr. Stuart you mean.'

" 'The Reverend Charles Stuart,' sez she. 'He was assistant last year to the rector of that church over there,' noddin' her head across the street. 'Nearly everybody in Rochester likes him tremendously an' I suppose it's the same way at Clarksonville. An unmarried clergyman who is young an' good lookin' is usually popular. I hear he's engaged to some young lady—a member of his congregation.'

" 'Don't you believe a word of it, ma'am,' sez I, with me eye all the time on the young lady in the pink dress. She was still starin' into her teacup an' tryin' to let on she wasn't listenin' to the talk. 'Mr. Stuart's not botherin' his head about anny girl in Clarksonville,' sez I. 'He never looks at one of 'em, but gives all his time to helpin' the sick an' poor an' unfortunate.'

" 'You seem to know a great deal about him,' sez the thin lady. 'Is he a particular friend of yours?'

" 'He is that, ma'am,' sez I, 'an he's the dommdest foinest man in the world,' sez I, forgettin' I was makin' me social deebut.

"That was an awful break, Miss Mary, and I was that mortified at me manners that I'd been delighted to have sunk through the veranda floor, pink chiny teacup an' all. For a bit I was afraid to look up, but when I did they was all three of 'em laughin' as though I'd told them a joke, an' the fat lady sez: 'Mr. Stuart certainly has a firm friend in you, Mr. Hennessey.'

"An' then I told 'em how he'd come to see me every day last winter when I was laid up with the rheumatism an' of all the good turns he was forever doin' people, an' how everybody thought it queer so foine a young man hadn't a wife and how there were some said that a girl with no sense in her head had thrun him down for another man, an' a lot more that I forget now, for all the while I'd half an eye on the young girl. She was sittin' starin' straight ahead an' with her face gettin' whiter every second. I thought then that maybe she was feelin' faint because of the heat, for it was a d—— a very warm day, I mean.

"After I'd had me fifth cup of tea—them little chiny cups don't hold more'n a thimbleful—an' was gettin' up to take me leave, the young lady rises up, too, an' sez: 'Wouldn't you like some of our flowers to take home with you, Mr. Hennessey?' An' with that she picks up the tail of her pink dress an' walks with me down through the garden towards the gate, but when we got forninst a big bush of white roses an' out of sight of the veranda, she stopped an' picked the smallest and freshest blossom on the bush, and handin' it to me with a sweet smile on her face an' with her eyes lookin' straight into mine, she sez: 'Mr. Hennessey,' sez she, 'when you get back to Clarksonville, would you mind takin' this rose to Mr. Stuart? Tell him Margaret sent it. He will understand.' An' I sez, sez I——"

"But did he understand, Pat?" interrupted both girls almost in the same breath.

Mr. Hennessey took a square white envelope from an inside pocket and unfolded it very deliberately and held it out for their inspection: "What would you make out of that?" he asked.

"Why, it's a wedding invitation! 'Mr. and Mrs. Samuel Cowperthwaite—your presence—wedding of their daughter MARGARET—the Reverend Charles Anson STUART! So you know the clergyman's bride, don't you, Pat?"

"Know the bride, is it?" replied Mr. Hennessey, drawing himself up with an air of injured dignity. "Know the bride, d'ye say? Shure, 'twas I made the match. Or at least I *mended* it, for himself told me they'd had a bit of a shindy—a row—whatever the society word may be for a fallin' out between two young people. Annyway 'twas the break I made at the tea party that was the means of patching up the quarrel. Only for me there'd been no weddin', so it's lucky I happened to say that Mr. Stuart's the ——"

"Dommdest foinest man in the world," quoted one of the girls mischievously.

"That same," agreed Mr. Hennessey promptly, "an' I'll not go back on me word."

Personal Pages by the Publishers

The publishers of THE RED BOOK once more find it their obligation and their pleasure to acknowledge the tangible evidence of appreciation tendered by the steadily growing list of patrons. An uninterrupted increase in circulation maintained throughout the summer months, averaging 20,000 copies an issue, is probably unprecedented in the magazine world, and yet that is what THE RED BOOK has to record during this period, generally reckoned the dullest of seasons. With this growth in the summer, moving the total up toward the 200,000 mark, as an indication, and the noteworthy array of high-class literary and artistic contents planned for the autumn and winter as further inducements to the reading public, the guarantee that the quarter-million mark will be reached by the end of the year is beyond the remotest possibility of doubt.

THE RED BOOK does not need to depend entirely upon its own statement of facts to prove the remarkabe rapidity with which its circulation has mounted. Every newsdealer can tell the story of increasing sales, and every person who keeps his eyes open can testify that the magazine is to be seen in the hands of discriminating readers at every turn—on the suburban train, on the through flyer, on steamer deck, at the summer resorts, in the hotel corridor and veranda, and in the home. There is no wonderful secret in the story of how it happened—attractiveness of form and quality of material are the essential factors that have brought about this result.

The unerring barometer of circulation achievements is found in the advertising pages of the magazine.

THE RED BOOK has commanded a place on the lists of the great advertisers in a manner that has proven in most tangible fashion the quantity and quality of its circulation, and this during successive increases in the advertising rates. From $120 to $200 a page, effective with the issue for January, 1905, is the next increase announced, and in proportion to the circulation this rate is conceded by keen advertisers to be more than commercially warranted.

At all times an earnest effort has been made to dress THE RED BOOK in the most attractive and artistic covers; to fill it with short stories of the highest excellence in genuine literary quality and in readable interest; and to embellish it with genuine illustrations of high merit, and photographic art studies from the most famous studios. In all these details, we are able to promise constant betterment. The literary material now in hand justifies the belief that no magazine published will surpass THE RED BOOK during the coming fall and winter seasons.

NEXT MONTH'S MAGAZINE

THE NOVEMBER RED BOOK will be larger, more beautiful and better than ever. It would be a satisfaction to mention in detail all of the fifteen stories which will be included in the table of contents, if space permitted.

"ON THE BEACH," by Harrison Rhodes, is a fascinating love story in which the Florida coast and the Everglades come into strange relation with London high society. Victor R. Lambdin, whose pictures have always found high favor in THE RED BOOK, illustrates the story.

"DESERET," by Dane Coolidge, is a charming love story of the western frontier, with the powerful arm of the Mormon church as a vital factor in the tale. Edgar Bert Smith has made the illustrations.

W. D. Nesbit, whose writings in a lighter vein are winning a wide

reputation, contributes a mirthful story entitled "THE BEAU AND THE BURGLAR," which has been happily illustrated by Walter J. Enright.

Harry Irving Greene contributes the second of his popular stories of Wyoming life, in which the heroes "Red," "Alfalfa," and "Cupid" are becoming as distinct personalities as the "Soldiers Three." "THREE MEN FROM TELLURIDE" this story is called, and the illustrations by Dan Sayre Groesbeck excellently fit the humor of the author.

"THE IRREPRESSIBLE," by David H. Talmadge, is a clever baseball story with a matrimonial conclusion, and a delightful strain of humor running through the game as well as through the tale. Illustrations are by D. J. Lavin.

"WHEN THEIR MAJESTIES ABDICATED," by Charles Michael Williams, is an appropriate November story, with duck-hunting in the marshes and a storm on the beach, danger and rescue, as incidents. The pictures are by Fred J. Arting.

To these add a variety of others of authorship and subject no less attractive, and you have in THE NOVEMBER RED BOOK a magazine hard to equal for its genuine merit.

The illustrations, like the stories, have been selected with special care, and as an artistic feature of exceptional merit there will be published eighteen beautiful portrait studies by Sarony of New York, printed in double-tone sepia, offering an art section which cannot be matched in any periodical of the day.

WHAT THE RED BOOK WANTS

The Publishers of THE RED BOOK find in the August number of *The Editor*, a well-known New York journal of information for literary workers, an article which they believe may be of interest to the readers of this magazine. The article in question is one of a current series published under the general title of "Interviews with Editors," by Leslie W. Quirk, editor of the journal in which it appears. The series already has included comment on the scope and conduct of several of the more conspicuous New York magazines. Because Mr. Quirk has written in spirited fashion certain things about THE RED BOOK which may serve its readers and its contributors to know, and not because of any personal compliments included, the Publishers have obtained from him the permission to reprint his comment here.

AN EDITOR'S COMMENT

"THE RED BOOK Mr. White," I began, "is becoming pretty well known in New York; you are forcing us to read it."

"You will be surprised, no doubt," he volunteered, "when I tell you that we sell more copies in New York than we do in Chicago."

I tried to look surprised, quite as if I did not appreciate the merit of the magazine, and Mr. White settled back comfortably in his chair and began to talk. It was good to listen. Mr. White never raised his voice, but his whole personality was in what he said. He talked of the magazine; of what it had done and what he wished it to do. There was no undue praise in what he said, and no note of egotism. He talked of it because it was his work, and because his whole heart was in the task of making it a good magazine. It was not a local publication, he declared, but a national one.

"So far as I know," he said, "it is the first magazine that has ever been published here in Chicago without a local appeal to writers and advertisers. There is nothing local about it except the date line. In the past, magazines have catered to Chicago writers and have made the plea that Chicago advertisers should support them because they were local enter-

prises. We have not done this. Our contributors are those whose names you will find in your New York magazines."

"What kind of stories do you like best?" I asked, as he paused.

"Well," smiled Mr. White, "I can answer better by stating what we do not like. We do not care for stories that are either immoral or religious. We do not care for strongly fantastic stories. We have no use for the cheap, tawdry love story."

"Do you use stories of dialogue? Of repartee?"

"Occasionally, when they bring out character." He picked up late copies of THE RED BOOK and ran over them. "You see, we use about one in each issue. As a whole, though, we prefer stories with action and plot rather than those dealing with analysis of character."

"Do you favor the weird story?"

"The ghost story? No, we do not care for ghost stories; that is, ghost stories without the explanation of psychic phenomena. If the explanation is plausible, there is a certain chance for these stories. Take hypnotism, for instance; that is a recognized science, and would offer an explanation for certain incidents."

Mr. White took out a great bundle of manuscripts, which were to be used in coming issues of the magazine. Many were by authors of reputation, and this prompted me to ask about the chance of the unknown writer.

"We are always looking for the unknown genius," he declared, vigorously. "Every editor I know comes to his morning's mail of manuscripts with the same hope with which a Western prospector starts out each morning with pick and grub-stake, in the hope of striking pay-dirt. I confess, an editor's routine would be dull, indeed, were it not for the chance of 'discovering' some writer."

"Do you see many of the manuscripts that are submitted?"

"Yes, I do. I probably read more manuscripts myself than the average editor, because my readers do not yet understand my requirements thoroughly. Of course, in spite of not caring for certain kinds of stories, we do use them. One of my readers often brings me a manuscript with the comment, 'Mr. White, this is of a kind you do not like, but it is so good that I thought best to let you see it.' Often a manuscript is queried to me in this way, and often I accept it. I don't always live up to my ideals.

"That brings up another point. I notice in a recent *Editor* that some magazines want only American matter. Now, we want anything that is good. If a story is good, it need not be American in setting. But it must be correct. I have traveled pretty extensively as a correspondent —I hope this is the first note of egotism—and I know when a story is not right. We get stories of Russia and Japan that are not correct at all—stories, too, in which all the characters are foreigners, and in which the *motifs* depend on politics, local conditions, and so forth."

"How about your length limits?"

"We use anything from one to six thousand words. We publish no articles; we have never used a poem. We use short stories only.

"Now, you have asked nothing about the matter of payment. We pay just what a story is worth to us; all the way from—well, last year I paid as low as five dollars a thousand words; not now, though occasionally I pay a trifle less than a cent a word."

"But generally more?"

Mr. White smiled. "Oh, yes; many of the authors whose stories we are using can't be touched for less than $150 to $200. It's simply out of the question."

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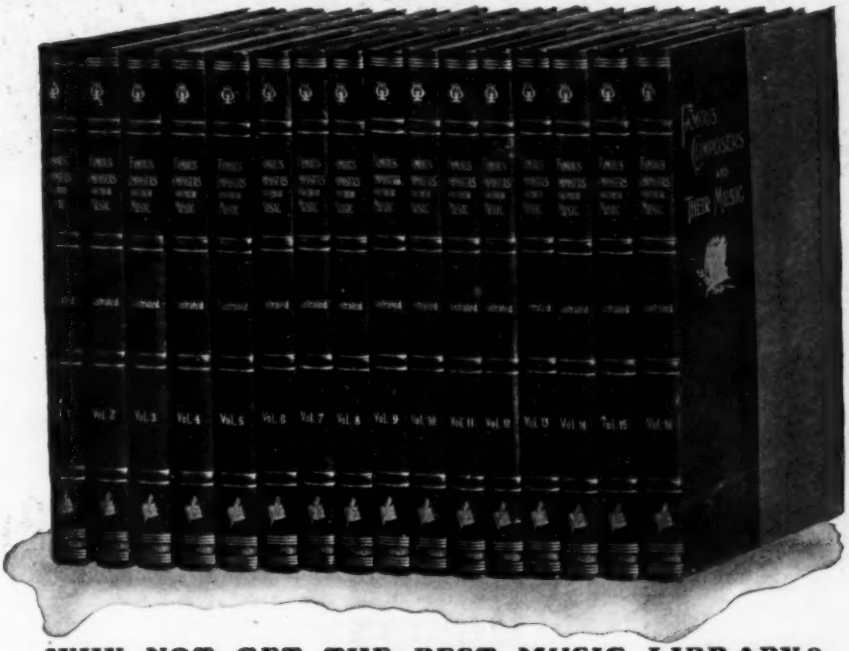

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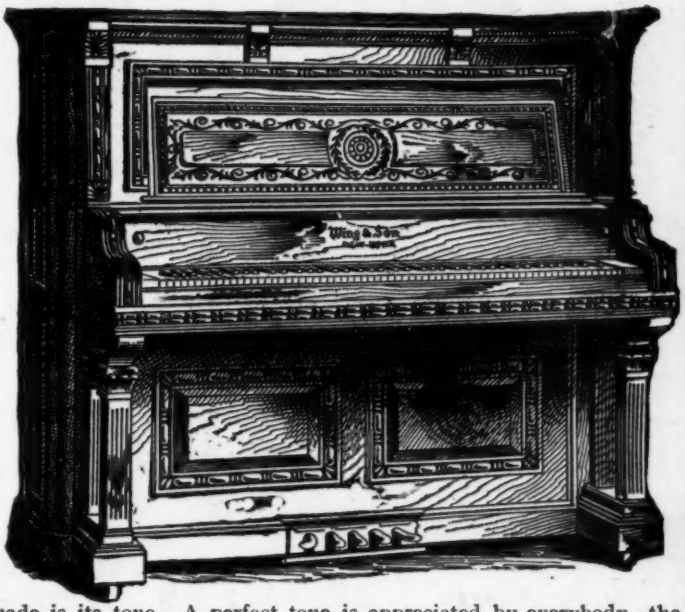

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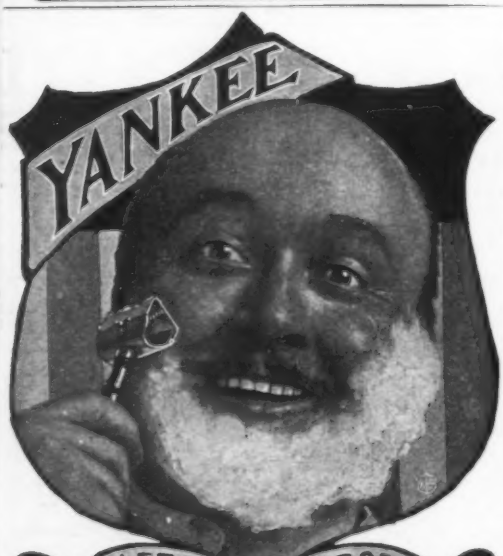

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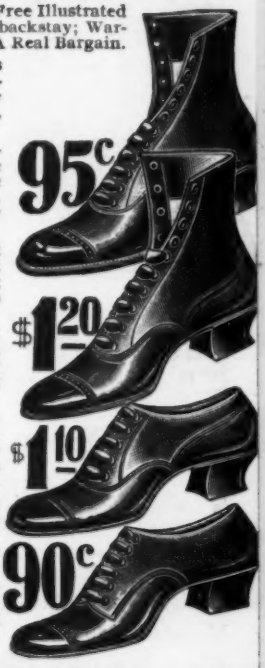

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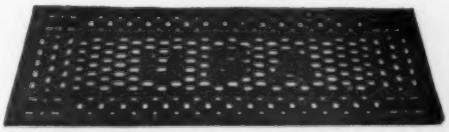

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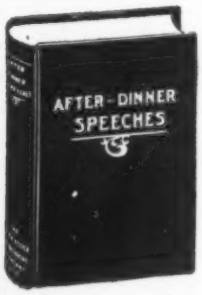

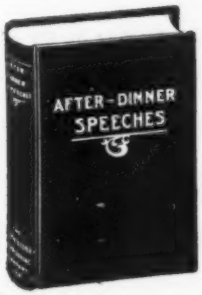

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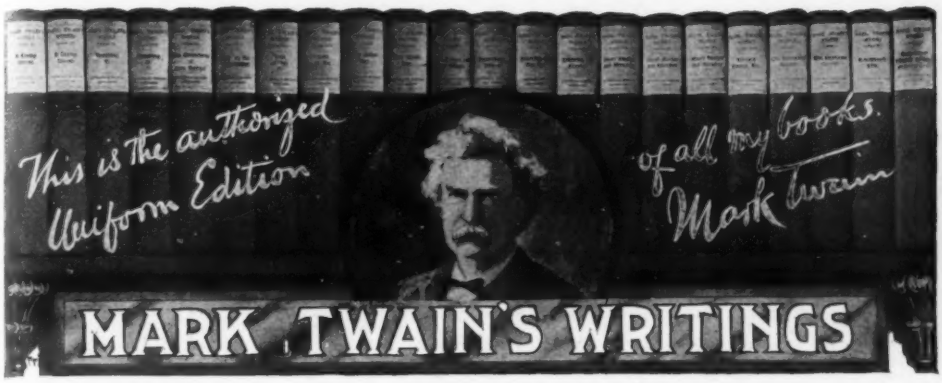

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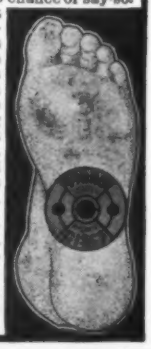

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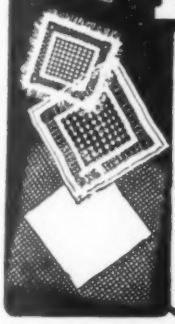

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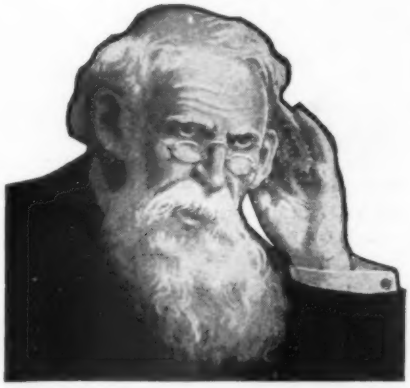

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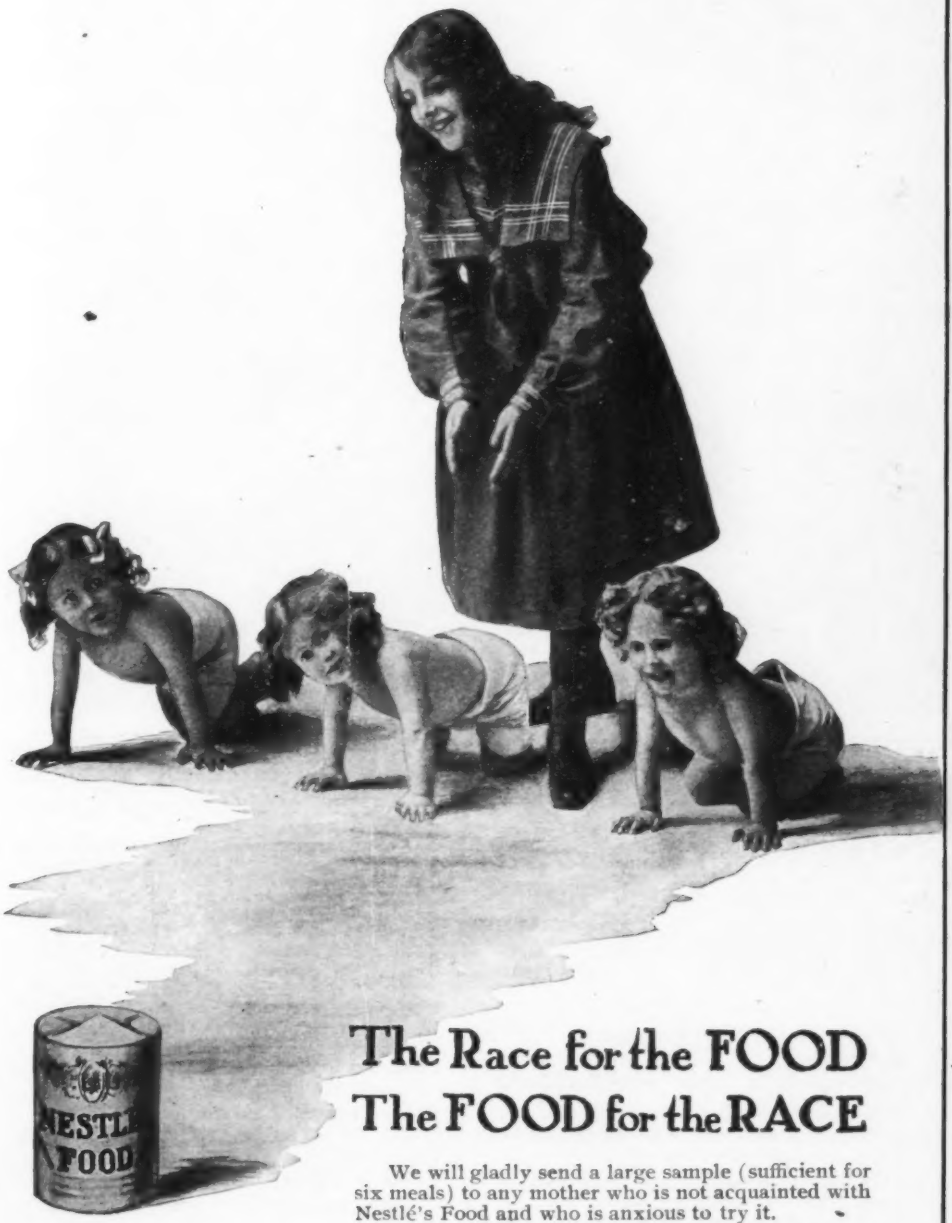

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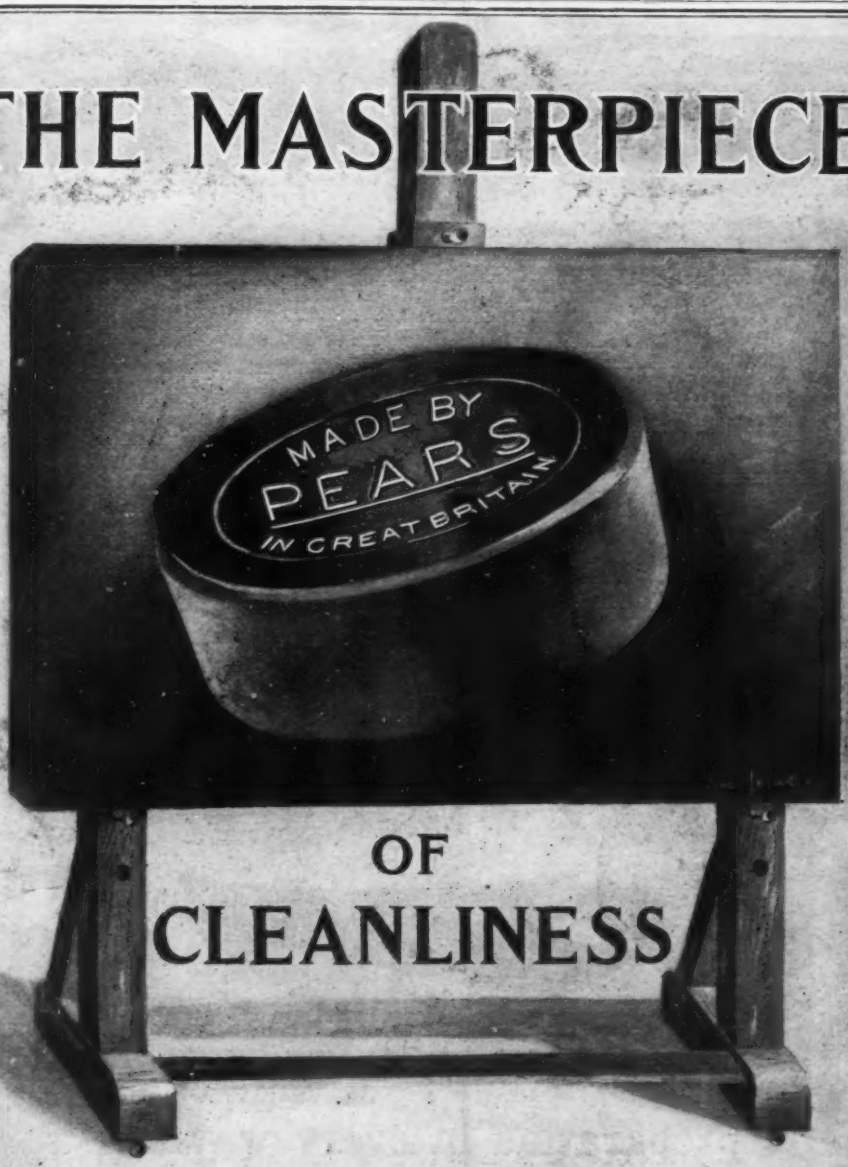

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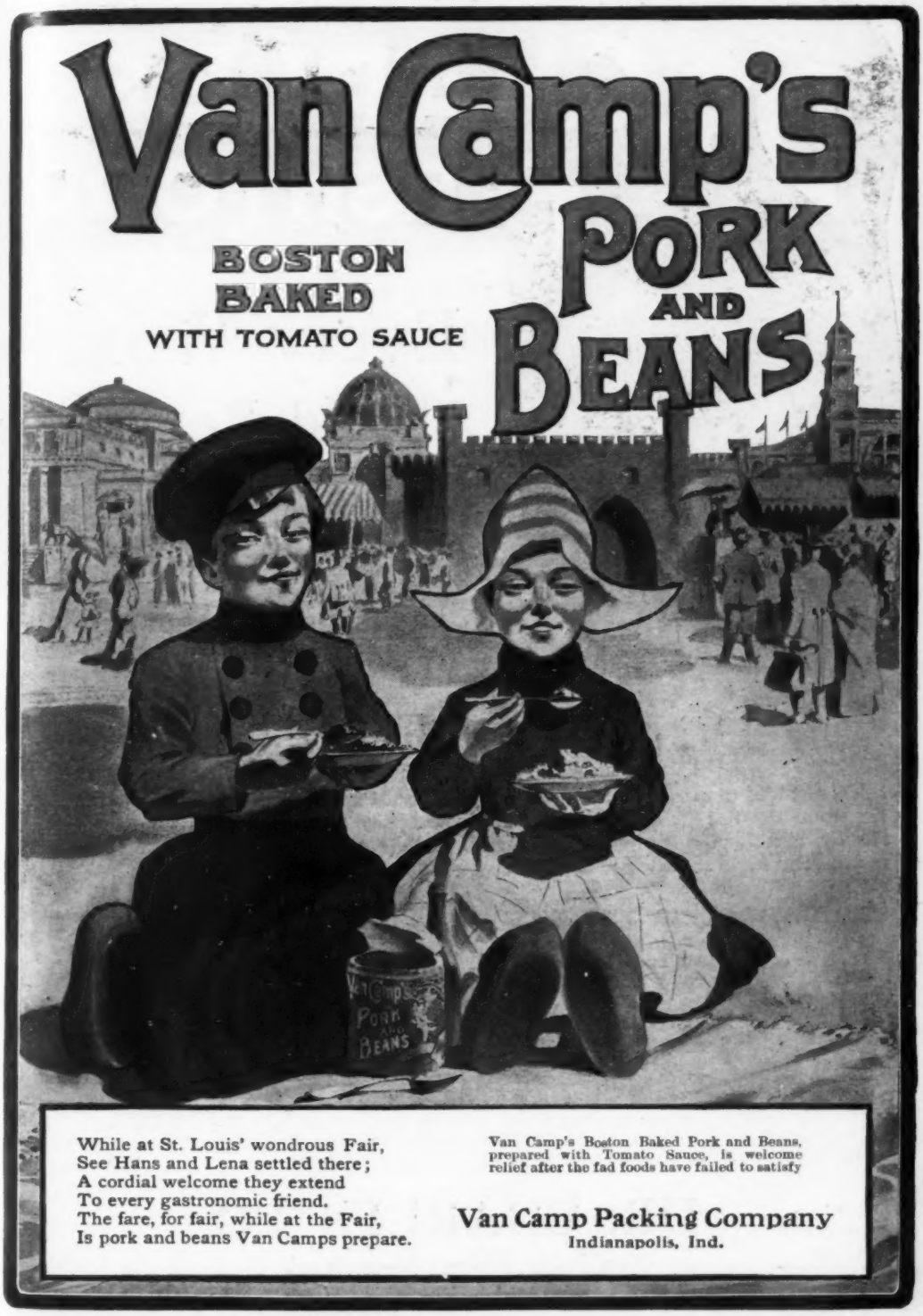

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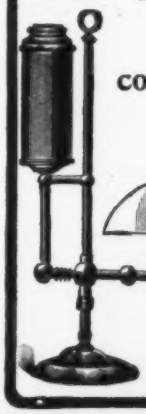

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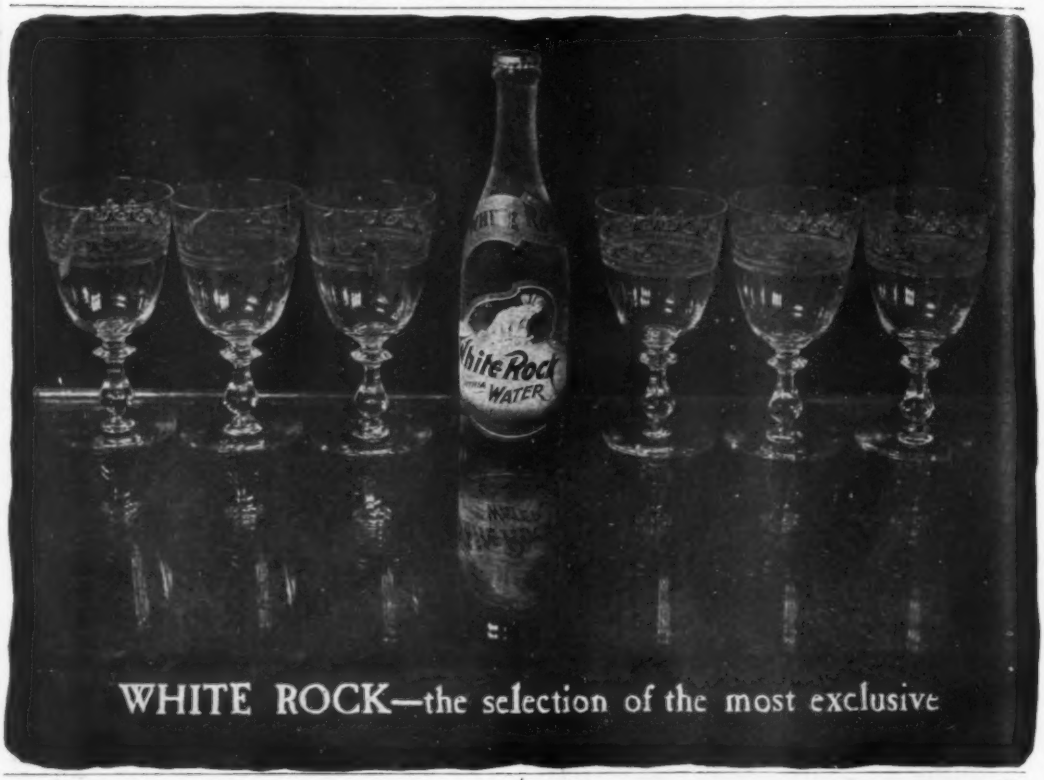

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$5.00 buys the original of this "Florsheim" bench made shoe—at most good shoe stores—the lining of a "Florsheim" shoe is always smooth. No wrinkles to hurt. It means foot satisfaction.

"A shoe just like your custom shoemaker used to make."

FREE—Send today for our booklet, "The Florsheim Way of Foot Fitting," Shoe facts of interest to every shoe wearer. Also full information where you can buy the "Florsheim" Bench Made Shoes.

FLORSHEIM & COMPANY
Chicago, U. S. A.

COSTS 25 CENTS LASTS 25 YEARS

Solid German Silver. Trims, Files and Cleans the nails with either hand. Don't take imitations. Sold everywhere or by mail for 25c. Money back if you want it. Manicure Book, "A Handy Hand Book for the Hands"—complete instruction on the care of hands and nails. Sent for five 2c. stamps.

KLIP-KLIP CO., 550 Clinton Ave. S., ROCHESTER, N. Y.

HOME OF THE COSMOPOLITAN AND THE "TWENTIETH CENTURY HOME," IRVINGTON, N. Y.

The "Twentieth Century Home"

The New Periodical

"For women who plan their lives and do."

¶ "A magazine so strikingly original, so distinctively individual and so uniformly interesting, cannot fail to develop a large and appreciative constituency."—*Editor-in-Chief St. Louis Republic.*

¶ "Perfect in typography, replete with contributions from eminent authors, The "Twentieth Century Home" is beautifully harmonious in all its departments."—*Editor Albany Press-Knickerbocker-Express.*

¶ "An impressive and important triumph. In both its literary and artistic features it is of a very high degree of excellence."—*Editor-in-Chief Philadelphia Public Ledger.*

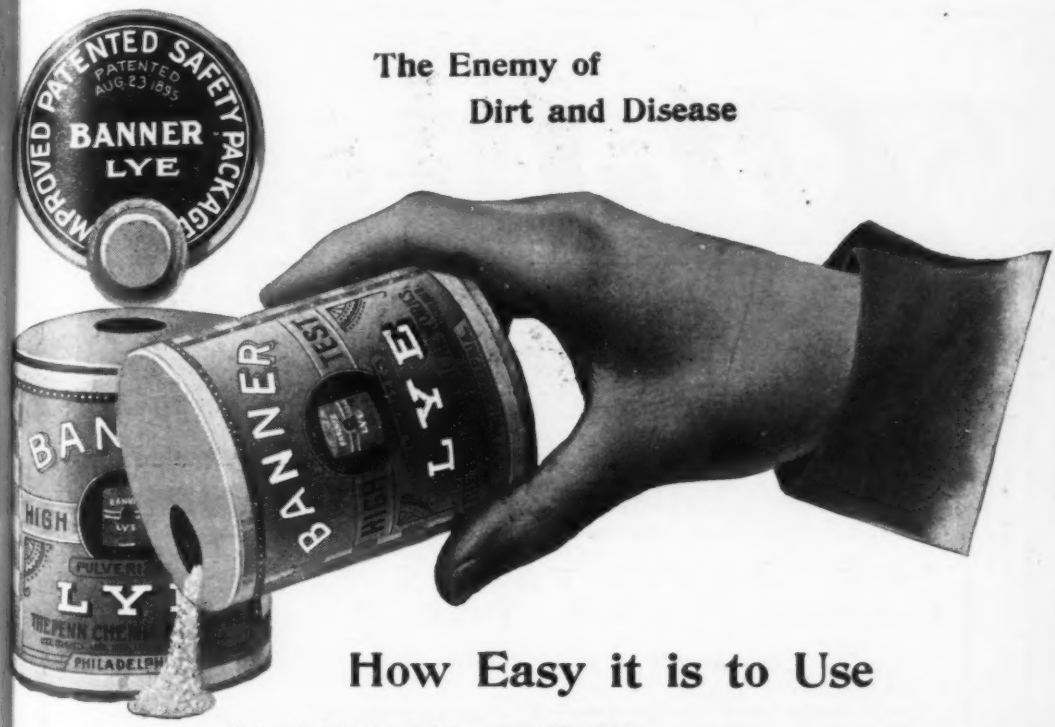
¶ "It is for women of the twentieth century, who plan their lives and do, who know and understand, and stand abreast with mankind in the affairs of the world. ¶ "It deals with the affairs of the household, but in a scientific spirit; with dress, but not with the gush and breathless admiration of the average woman's magazine."—*New York Mail and Express.*

The "Twentieth Century Home" is published from the office of "The Cosmopolitan Magazine." The first number received an extraordinary welcome. To supply the demand the edition was increased from 110,000 to ***141,000 Copies.*** The new "Twentieth Century Home" is now on sale.

Subscriptions, $1.00 a year.

PRICE, 10 CENTS.

THE "TWENTIETH CENTURY HOME" COMPANY, Irvington, New York.



The Enemy of Dirt and Disease

How Easy it is to Use

Your Address Brings Our Booklet

Do You Want to Know

about the most delightful places in this country to spend the Summer?

A region easy to get to, beautiful scenery, pure, bracing, cool air, plenty of attractive resorts, good hotels, good fishing, golf, something to do all the time—economical living, health, rest and comfort.

Then write today (enclosing 2c stamp to pay postage) and mention this magazine and we will send you our 1904 edition of

"MICHIGAN IN SUMMER"

containing 64 pages, 200 pictures, maps, hotel rates, etc., and interesting information about this famous resort region reached by the

Grand Rapids & Indiana Railway

"The Fishing Line"

PETOSKEY	WEQUETONSING	MACKINAC ISLAND
BAY VIEW	WALLOON LAKE	TRAVERSE CITY
HARBOR POINT	CROOKED LAKE	NORTHPORT

A fine train service, fast time, excellent dining cars, etc., from St. Louis, Louisville, Indianapolis, Cincinnati, Chicago.

C. L. LOCKWOOD, Gen'l Passenger Agt.

Grand Rapids & Indiana R y — Grand Rapids, Michigan.

Al-Vista

Made with the AL-VISTA Panorama Camera

THE "AL-VISTA" IS THE IDEAL CAMERA FOR THE TRAVELER

CONSULATE OF THE UNITED STATES OF AMERICA.

BAHIA, BRAZIL, February 4, 1903.

Multiscope Film Co., Burlington, Wis., U. S. A.

GENTLEMEN:—I would thank you to send me a copy of your latest catalog of the "Al-Vista" panoramic camera, and also send one to Lt. Althouse, U. S. F. S. "Newark," Montevideo, Uruguay, care Postmaster, New York City.

I have some elegant views which were taken with your camera, and I would not be without it for treble its price. I have shown it and its work to numerous friends who have bought one, and Lt Althouse likes it so much that he desires to have a catalog in order to choose. Please send the

Yours respectfully, H. W. FURNISS, United States Consul.

LOS ANGELES, CAL., August 28, 1903.

Multiscope Film Co., Burlington, Wis.

GENTLEMEN:—I enclose herewith $4.25 to balance account on 5-B "Al-Vista." This camera was bought of you while I was a resident of Whittier, Cal., and I have now removed to this city. The camera has always given first-class satisfaction. I have always been very well pleased with it.

When I get settled here shall send you some of my prints. I expect soon to take a trip to the Yosemite Valley and the "Al-Vista" will go with me. Some months ago I went to Mexico and had the camera with me, and the pictures I got there were in great demand among my friends.

I wish you would quote me prices on one of your combination cameras, that is one using both plates and film. Thanking you in advance for your kindness, I remain,

Yours very truly, WALTER L. SALING,
Care The Ammiden, 20th and Grand Ave., Los Angeles, Cal.

TRINITY CONGREGATIONAL CHURCH, Cedar Ave., opposite Bertram St.
Rev. ROBERT A. GEORGE, Pastor.

CLEVELAND, OHIO, September 16, 1903.

Multiscope Film Co.

DEAR SIRS:—I have used one of your "Al-Vista" cameras this summer in the Georgian Bay country with such good results that I wish to congratulate you on bringing out such an excellent instrument.

We have a camera club in our church, and I have a great many friends who are interested and think that you will receive quite a number of orders from here. Wishing you success, I beg to remain,

Yours sincerely, REV. ROBT. A. GEORGE, 1280 Cedar Ave., Cleveland, Ohio.

OUR CO-OPERATIVE PLAN

We are sending out now a large number of cameras on this Co-operative Plan. A small first payment being made, we ship you the camera, and you can use it while you pay the remainder in monthly installments. This plan appeals to a great many people and certainly shows our confidence in the quality of our goods. WRITE US FOR FULL INFORMATION ABOUT IT.

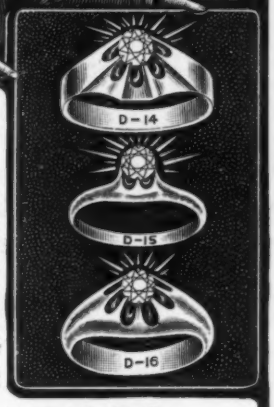
MULTISCOPE AND FILM COMPANY
1304 JEFFERSON STREET, BURLINGTON, WIS.

Diamonds on Credit.

3/8 CARAT
FINE PERFECT STONES

$44.

7.00 DOWN 4.00 PER MONTH



An Honest Offer to Honest People.

Our special credit price of $44.00 for a 3/8 kt. perfect diamond will not suffer a further reduction. Take our word for it—if it were legitimately possible we would not fail to shorten the price still more. You might meet with a better offer elsewhere—still we insist that our price is lower than that of any other responsible dealer doing business on our plan. Ask us to explain—give us an opportunity to prove our reliability. Let us send you a 3/8 kt. stone set in a 14 kt. solid gold ring. If it meets with your entire approval, pay express agent $7.00 as first payment, sending the balance to us in monthly payments of $4.00 each.

If you're interested in our general line of goods, send for our Spring catalogue No. E33, sent free everywhere.

Herbert L. Joseph & Co.
Largest Diamond and Watch Credit House in America.
148 (E33) State Street, Chicago.

The
OLIVER
Typewriter

The Standard Visible Writer.

The Oliver record has never been equaled.

Ask for Catalogue.

THE OLIVER TYPEWRITER CO.
176 Wabash Ave., Chicago, Ill.
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REACHED BY THE

ILLINOIS CENTRAL

Double Daily Service from New Orleans

Triple Daily Service from Chicago

Through Tickets of Agents I. C. R. R. and Connecting Lines. A. H. HANSON, G. P. A.

Note by the Publishers.—Have you the faintest conception of the tremendous mail received daily by the Publishers of Magazines? Of course not—no one not in the business could have—There are orders for advertising, inquiries for rates, remittances for subscriptions, and what not—There are some kicks—they do us good—and there are many pleasant communications.

Here's a real pleasant one, so we reproduce it in full—

SECTIONAL VIEW.
ACTUAL SIZE.
CHAMPION TRICK TOP OF THE WORLD.

JAMES A. IRVING, Pres. and Sec'y. VANCE W. MILLS, Vice-Pres. and Treas.

The Wizard Novelty Co., Inc.

Sole Owners and Exclusive Manufacturers of

IRVING'S WIZARD TOP

No. 1338 Cherry Street

PATENTED
JUNE 11TH, 1901
APRIL 22ND, 1902

Philadelphia, 3/7/04.

Dict. by J. A. I.

The Red Book Corporation,
158-64 State St., Chicago, Ill.

Gentlemen:-

In response to your inquiry, "Did we find our half page advertisement in the RED BOOK a paying investment?" we are pleased to be able to answer in the affirmative, and we would further add, candidly speaking, that it was quite in the nature of an agreeable disappointment, for we must confess that we had not expected much from it, basing our judgment principally upon circulation.

It seems to be only another of the many cases that confront the advertiser and put him at his wit's end to define the cause, etc., etc.; and we have about concluded that it must be a case of quality versus quantity, for we have invested three times the amount of money with magazines claiming ten times the circulation, with but one-fourth the returns netted us through this first Ad. in the "Red Book."

Assuring you of our continued patronage, and with best wishes, we beg to remain,

Very truly yours,

WIZARD NOVELTY CO., Inc.

J. A. Irving Pres.& Sect.

BY ROYAL WARRANT OF APPOINTMENT

TO HIS MAJESTY KING EDWARD VII

SCOTCH WHISKY DISTILLERS

BY ROYAL WARRANTS OF APPOINTMENT

AND SUPPLIERS TO

H. M. THE KING and H. R. H. PRINCE OF WALES

BY ROYAL WARRANT OF APPOINTMENT

TO H.R.H. THE PRINCE OF WALES

BLACK & WHITE

IS ALL RIGHT

JAMES BUCHANAN & CO., Ltd., 43 Broadway, New York

ARTHUR J. BILLIN, U. S. Manager.

FIVE

POINTS

OF EXCELLENCE

Leaving the center of the city from which you start; reaching the center of the city of your destination; over smooth and level tracks; giving rest and comfort; riding beside running waters most of the way; through the centers of population to the gateways of commerce; when you travel by the

NEW YORK CENTRAL LINES.

A copy of the Illustrated Catalogue of the "Four-Track Series" will be sent free upon receipt of a two-cent stamp by George H. Daniels, General Passenger Agent, New York Central & Hudson River Railroad, Grand Central Station, New York

Circulation Is as Necessary as Ventilation.

When Worried, Tired and Fagged Out, All Women Should Use

THE SPINAL BRUSH.

Humanity can live three minutes without air, three days without water and three weeks without food.

Stagnant Blood KILLS.

Keep Your Blood in Circulation.

We are not advertising a Cure-All; but this "Brush," "made on honor," "sold on honor," relieves **Face-Ache, Back-ache, Head-ache,** and almost every other kind of Ache. It has proven a boon to those afflicted with **Nervousness, Insomnia, Neuralgia, Rheumatism, Lumbago, Lassitude, Exhaustion, Brain-Fag, Paralysis, Lack of Energy and all Troubles More or Less** attributable to lack of circulation.

Highly recommended by the medical profession.

Brush, with full directions, sent postpaid on receipt of One Dollar by

THE SPINAL BRUSH CO.,

1133 Broadway, Room 117 St. James Bldg., New York City

DYSPEPSIA

and other

STOMACH TROUBLES

quickly relieved and positively cured by the use of

"Glycozone"

an absolutely harmless germicide. Subdues inflammation, and, by cleansing the membrane of the stomach of abnormal secretions, restores it to perfect health and effects a cure.

Used and recommended by leading physicians everywhere for the last ten years.

Sold by leading druggists, or sent prepaid on receipt of $1.00.

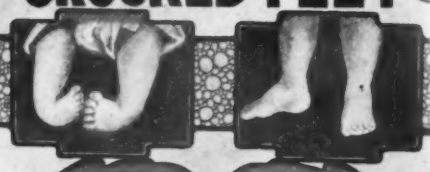
None genuine without my signature on label.

Prof. Charles Marchand

D63 Prince St., New York

FREE—Valuable Booklet on How to Treat Diseases

CROOKED FEET



Crooked or Club Feet, any variety and at any reasonable age, can be perfectly and permanently cured.

The methods generally employed do not accomplish satisfactory results. Our methods are different and we never resort to severe surgical operations, plaster paris or painful treatment of any kind.

We have been curing Club Feet for over thirty years and will guarantee a cure of any case we accept.

Write for our book, it will interest you and costs nothing.

THE L. C. McLAIN ORTHOPEDIC SANITARIUM,
3100 Pine Street, St. Louis, Mo.

Santa Fe

All the Way

It's not too early to plan your

Summer Trip to

California

Ideal summer climate up in the mountains and by the seashore.

Why not go there?

Low round-trip rates on the Santa Fe—the short, picturesque and dustless way.

$50 out and back, April 23 to May 1; August 15 to Sept. 10.

Ask for folder—"Summer Outings in California."

General Passenger Office
A. T. & S. F. Ry., Chicago

10,000 GALLONS

Drake's Palmetto Wine

GIVEN AWAY FREE

A Complete Cure. Radical Remedy. Peerless Preventive.

Cures all diseases of the *Stomach*, *Bowels*, *Kidneys*, *Liver*. Cures *Rheumatism*, *Catarrh*, *Neuralgia*.

How do we know it is a *certain cure?* We know it because most distinguished *medical* men say so; because former *sufferers* say so; because *all who have tried it* say so.

A pure, delightful, wholesome *remedy*. A remedy not for a day nor a year. It affords a *permanent cure*. And the trouble *never recurs*.

And it is *an unfailing cure*. Thousands of thousands tell of its success. No one hints of a failure.

This is distinctively *the age of medicine*. This Wine is our contribution, and represents a *lifetime of study*. If most malignant diseases are curable, we believe that the above must be. The result shows that we were right.

"A bottle free!" you say. "How can you afford it? One bottle may cure me."

So it may, and so it will, unless your case is chronic. But, if you will not need to *buy* from us, your friends will, and we shall not make these gifts forever.

If your case is chronic the use of the first bottle will convince you that chronic ailments must yield to this remedy. It cures the diseases named, at *any and every stage*.

It is a natural remedy and so simple that others may soon learn its nature. They are making strenuous efforts to learn it and perhaps will. Meanwhile let us enjoy the triumph that they themselves have awarded to us.

Edw. C. Ryan, Laurel Spring, N. J.: "I believe you have the best remedy on earth."

Fred Hoole, Hillsboro, Ill.: "I think Drake's Palmetto Wine is the best thing to cure *Constipation* I have ever found."

Mrs. Myra Monte, Geneva, Wis.: "It is the very best medicine for *stomach* trouble."

Mrs. E. M. Marston, Lakewood, N. J.: "It acts on the liver the best any medicine I ever took."

Emma Ransdell, Turner Station, Ky.: "The only medicine that has ever helped my *kidney* trouble."

Fayette Smith, Wisconsin Vets. Home: "Surpasses anything. My *rheumatism* is fast abating."

We have such letters by the thousands. We have no record of a single failure. Are we over-confident when we say that Drake's Palmetto Wine Compound *will effect a cure in every case?*

For sale at your druggist's, or get directly from us. Retail price, 75 cents a bottle.

Send for a Free Bottle at Once. Do it Now.

DRAKE FORMULA COMPANY, 908 Drake Building, Chicago, Ill.

Do you Know the President?

We have something interesting to say to you about how you may become acquainted with the nation's chief executive. Before doing so, however, we want to tell you—at least its present subscribers say this—that THE RED BOOK is THE BEST MONTHLY SHORT STORY MAGAZINE PUBLISHED TO-DAY. It contains twelve to fifteen original short stories in each issue — all stories are illustrated by the best artists of the country. Each issue also contains sixteen beautiful photographic portrait studies in special poses and selected from the most prominent American and European galleries. Every issue complete in itself. No continued stories. One year's issues, twelve in number, will contain from 150 to 180 short stories by the best writers and 192 picture studies, the latter suitable for framing—for posters — just what you want to decorate your home.

We have just purchased a large edition of the valuable book entitled "THEODORE ROOSEVELT, PRESIDENT — A TYPICAL AMERICAN." This beautiful book contains 413 pages. Size 6½ x 9 inches. Bound in green cloth. Genuine gold stamp on back. Handsome title page in colors. Photogravure frontispiece portrait of the President. 25 full page duo-tone illustrations. A valuable addition to any library.

EVERY AMERICAN SHOULD KNOW THE DETAILS OF THE PRESIDENT'S CAREER.

For the purpose of adding a large number of new subscribers to our lists we make the following extraordinary offer: If you will send us $1.00 to pay for one year's subscription to The Red Book together with 18 cents to pay mailing expense we will send you this beautiful Roosevelt Book, postpaid, absolutely free of charge, by return mail. Use the accompanying coupon — if you wish — but send in your order today as the supply of books is limited.

THE RED BOOK CORPORATION, DEPT. F

158-164 State St., Chicago, Ill.

Gentlemen:—

Enclosed I hand you $1.18 in accordance with your "Roosevelt Premium Offer," for which enter my subscription to The Red Book for 1 year beginning with the ..... issue, and send me the Roosevelt book as described in advertisement by return mail.

Name .....

Town ..... *State* .....

St. or Box No. .....

Remittances must be made by Post Office or Express Money Order, by Registered Letter, or by Postage Stamps of 2-cent denomination, and not by check or draft, because of exchange charges against the latter.

FORTUNE KNOCKS

Once at Every Man's Door

Only of late has Idaho become known as a great mining state. There has been no sudden rush of gold-seekers like there was to the Klondike, but it is a fact recognized by mining experts that nowhere are greater possibilities than in the sections where the properties of the

Mammoth and Great Eastern Milling and Mining Company

are located in the heart of the great **IDAHO GOLD FIELDS** from which has been taken **over $160,000,000.00 of placer gold alone.**

The rich ledges of the Mammoth and Great Eastern and Union Groups are now being developed and the ore is strictly **free-milling.** The company owns these two great groups of claims, a total of 14 claims, each 600 x 1500 ft., with every requisite for the cheap mining and milling of ore. Shafts have been sunk and several tunnels made. Assays made range from $49.87 to $518.22 per ton. The lowest mill run averages $8.65 per ton on the plates (concentrates $124.34). A new 50-ton mill will reduce the total cost of reduction to less than $2 per ton, leaving a sure net profit of over $300.00 per day—$100,000.00 per year—which will be vastly increased by progressive development when the shafts and tunnels are extended to the richer ore bodies. **The possibilities of the Mammoth and Great Eastern properties are almost boundless.**

It is now proposed to sink a shaft on the new property 500 feet, and drift both ways on the ore shoots every 100 feet, blocking out as large a body as possible; also to install a mill at the earliest possible date with at least 50 tons per day capacity and to **commence to produce bullion** before January 1, 1905.

OUR PROPOSITION

We have 500,000 shares of non-assessable Treasury Stock. **We are ready for the installation of a mill and anxious to produce bullion to be paid out in dividends.** To obtain without delay the necessary capital for this purpose and for further development, the Board of Directors now offer a block of 100,000 shares of their Treasury Stock at

TEN CENTS PER SHARE

If subscribed and paid for on or before April 15th, 12 o'clock noon.

10 Shares $1. 100 Shares $10. - 1,000 Shares $100.

After April 15th the price will be **15 cents** per share; after May 15th, 20 cents; after June 15th, 25 cents, and after July 15th no stock will be offered at any price. **The experimenting is over; the hard work is done; the golden harvest is in sight. The prompt investor will reap the benefit.**

A few dollars invested now in Mammoth & Great Eastern may mean Financial Independence when you most need money. The investment will prove better than the best Insurance Policy. You pay but once—dividends once begun will keep on forever—and you have the use of the money while you live.

This is not a visionary scheme or a "wildcat" speculation. The pay dirt is in sight in practically unlimited quantity. There is no middle-men—no commission paid to agents—no Wall Street Connections—all orders for stock go direct to the company and not one dollar is paid to the officers. **All money received for stock is used to develop the mine. When the mill is installed and bullion produced all the stockholders will share in the dividends.**

The Directors of the Company are the best known men in one of the leading towns of the Dominion of Canada, safe and conservative men of affairs: Charles E. Monteith, President, a long time resident of Idaho and interested in several mining companies; William Gordon, Vice-President, the largest dry-goods merchant in Chatham; George B. Douglas, Secretary, solicitor for the Sutherland Innis Co., Ltd., the largest cooperage manufacturing concern in Canada; Dr. J. R. Battisby, Treasurer, the leading Presbyterian divine in Chatham. The directory also includes James Innis, Managing Director of the Sutherland Innis Co., Ltd.; G. A. Witherspoon, proprietor of the largest drug business in Chatham, and N. H. Stevens, President of The Canada Flour Mill Co., Ltd. None of these men are professional promoters or speculators. The Superintendent, Andrew Prader, is a practical miner of fourteen year's experience and of established reputation and has been interested in this enterprise from the beginning. These men have engaged in a legitimate enterprise—to work the mine, not the investor. This makes non-assessable stock, the proceeds of which go into development, an **Absolutely Safe Investment. Not One Chance to Lose—A Million Chances to Win.** But **prompt action** is necessary to get in on the ground floor. **The stock will positively advance on APRIL 15th.**

Orders for stock accompanied by cash may be sent direct to the company, or to the **Bank of Montreal, Chatham, Ontario, Canada. Full particulars free.** Write at once for handsomely illustrated booklet giving photographic views and maps and valuable facts and figures which will be mailed FREE on request.

DO IT TO-DAY Fortune May Not Knock at Your Door Again.

MAMMOTH & GREAT EASTERN MILLING & MINING COMPANY, Chatham, Ontario; Canada.

A Perfect Figure

SPECIAL OFFER

FREE! **Five Day's Trial Treatment** with booklet and full instructions (sealed); just enough to convince you that the **Jansdorf method** will positively develop the Bust from 2 to 8 inches in three weeks. Thin cheeks, neck and arms made plump. No appliances; no drugs; easy to use. Sure, **permanent** and the only healthful and harmless method. 12 years of success. Send name and 5c. for postage.

MME. JANSDORF CO.

435 Jansdorf Bldg. - - Cincinnati, Ohio.

Metal Fountain Syringe

Absolutely indestructible, makes water antiseptic, the only one that can be thoroughly sterilized, **more economical** than the rubber kind that sooner or later leak, crack and decay. No other so satisfactory at any price. Physicians recommend it.

BATH ROOM SUPPLIES.

Send for our catalog giving wholesale prices on everything for the bath room—shower baths, yokes and sprays, towel and wash cloth holders, bath seats, shampoo sprays, etc. all nickel plated.

WORKMAN & CO.,

103 Pearl St., Grand Rapids, Michigan.

Odd Volumes of De Luxe Sets Below Cost

A **SEARCH of the Libraries of the World** failed to disclose an adequate work which not only tells of the ancient history of our greatest nations, but also joins their past with their present, bridging the chasm of the ages, and showing how all the different peoples live to-day, with descriptions of their scenery, their cities, their home life, their dress and manners, their emotions, legends and habits, their works of art, their sciences and inventions.

Something New, Alive and Worth While

We have filled this gap by the publication of a work which is history without the tabulated procession of dates; geography only in the sense that it tells of countries, cities, mountains and waters; a work on travel without the guide-book dryness; a political treatise without politics; in two words, **entertaining knowledge.**

You Can be at Home in any Country at Any Time

without leaving your study. You may spend an hour with Dickens in the slums of London, idle in the Latin quarter of Paris, watch a Spanish bull fight with a dark-eyed duenna in Seville, float down the Grand Canal at Venice in a gondola, kick a dog in the streets of Constantinople, view the beautiful in every part of the world, and all the time be gaining knowledge of the world that will save you the time and money spent in traveling, make you a better conversationalist, the better fit you for business and bring the whole world and its emotions closer to you.

What We Mean by "De Luxe"

They are High-grade De Luxe Books in every sense. They are royal library size, averaging about three hundred and fifty pages each, printed on specially made deckle edge laid paper, illustrated with over 300 full page photo-chromes, made by color photography, illustrations colored by hand in aquarelle, and photogravures. The edition is limited. The books are bound entirely by hand.

Our Predicament Your Opportunity

You can buy some (but not all) of the volumes described at only a fraction of their regular price

There are thirty-seven volumes in each complete set, but a few of the volumes are missing from a dozen sets or so. If these were ordinary books we could take new volumes and fill up the sets, but this is a limited edition. Each set is numbered and registered, so that if Paris, for example, is missing from set No. 227, there is no way of filling up the gap, because there is only one copy of Paris No. 227.

The regular sale of the books is by subscription and only in complete sets. We have guaranteed not to sell them to bookstores.

But for this guarantee we would sell the whole lot to any ONE of a dozen leading bookstores in New York City

Anything we can get for these broken sets is so much money found

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Where You Come In

You get de luxe books complete in themselves at the price of bookstore books.

Where We Come in

We get something for stock which can't be disposed of through the usual sources, and gain a pleased customer.

WRITE TO-DAY

Don't miss this snap. Cut off the coupon and write us to-day and we will mail you at once our illustrated descriptive book and quote you a price that will surprise you.

MERRILL & BAKER

9 and 11 East 16th Street - New York.

CUT HERE

Without cost to me, please mail your descriptive book as per your advertisement in May RED BOOK.

Name .....

Address .....

If you mention Red Book, you needn't cut out the coupon.

Magnificent Gift

Get a sensible present. This table will last a lifetime and entertain every member of the family at the popular games of billiards and pool. In the dining room it will serve them three times a day. Dining table size 7½ standard, 3½x7 feet. Elegantly and artistically designed. Attractively finished. Five massive beautifully hand-carved legs. Our most popular pattern. Write for illustrated catalog. It's FREE.

Indianapolis Combination Table

Library - Dining - Billiard - Pool

High grade, stylish, unexcelled playing qualities. Instantly changed from Billiard to Pool by use of successful patent carom plugs and to Dining and Library Table by replacing top. Quarter sawed oak, flemish or golden finish. Highly polished. Complete Billiard and Pool outfit of regulation quality, including 4 genuine ivory billiard balls, 16 pool balls, 6 cues, triangle, etc. Price $135.00, freight prepaid. Other styles, sizes and designs B. & P. Tables $25 to $150. Sold on monthly installment plan if desired.

Royal Diner 5 Legs

Combination Billiard and Pool Table. Freight paid. Four section dining table top, may use but three sections. Best Vermont Slate Bed. Patent Invisible Pockets. Wonderfully Sensitive Solid Rubber Cushions. Imported French Billiard Cloth. Best Workmanship throughout.

COMBINATION BILLIARD MFG CO., 37-47 Ingalls, Indianapolis, Ind.

A Spring Bargain

$2,200 House

Are You Going to Build?

Send 25c. (silver) and we will send you our large book of 125 plans—finest published — giving views, plans, description and estimates to build. Many of the latest Colonial patterns. The regular price of this book is $1.00, but in order to circulate 50,000 more copies, we are making this special one-fourth price offer for the next few weeks only. Write today.

J. H. DAVERMAN & SON, Architects

571 Smith Block — Grand Rapids, Mich.

Don't Be So Thin

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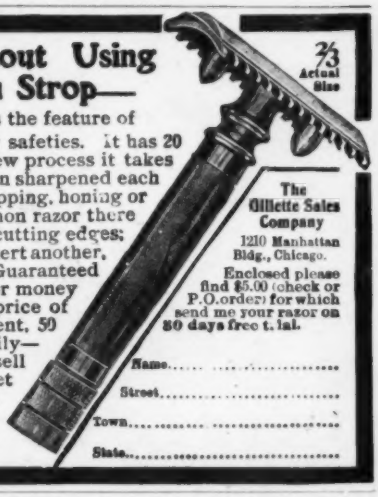

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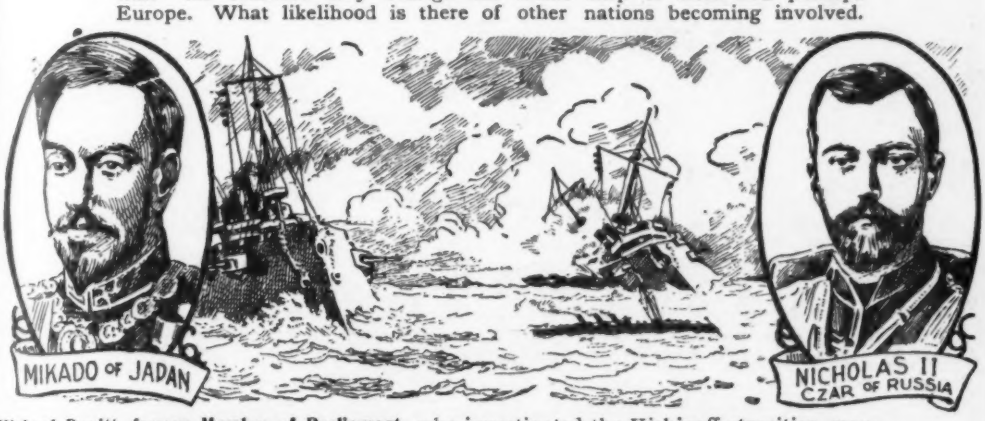

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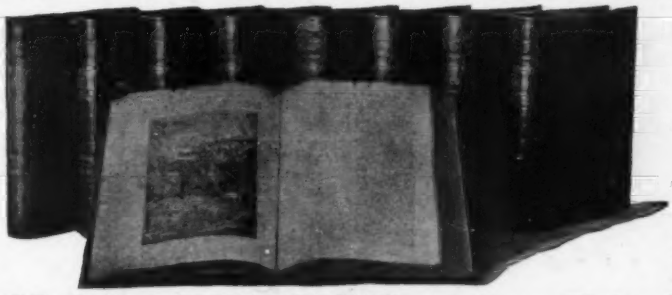

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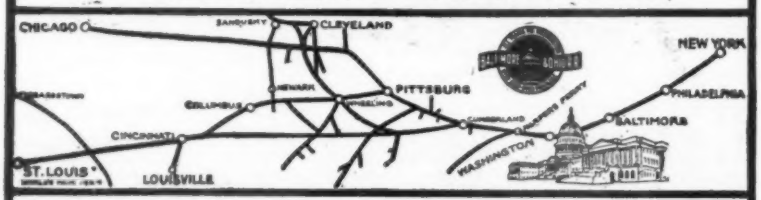

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Don't take medicine—there's a better way to cure rheumatism. It is through the soles of the feet. Being nerve centers, they not only contract disease, but they also expel it. Through the large foot pores the great new discovery, Magic Foot Drafts, reach and cure rheumatism in every part of the body by drawing out and absorbing the pain-causing acid poisons. They cure after everything else fails. No other remedy ever made such a record, or cured so many cases considered incurable.

Magic Foot Drafts are so sure to cure that the makers are sending them, to everybody who writes, to try without paying a cent. You simply put them on and wear them. Then if satisfied with the benefit received, send one dollar. If not they cost you nothing. You can see that this is proof of their merit. If cured one dollar is little to pay. Write today to Magic Foot Draft Co., 532M Oliver Bldg., Jackson, Mich.

Over 250,000 Pleased Customers

Shipments made in plain boxes. ☞ No marks to indicate contents.

ONE FULL QUART OF WHISKEY FREE

We know the meaning of words and will do as we say. **We claim to be the lowest-priced Whiskey House and the Largest Mail Order Whiskey Concern** in the **South.** All the **North Carolina Whiskey we sell is good—there's no bad.** People here wouldn't adulterate if they knew how—**they are too honest! Most** whiskey sellers are noted for mixing, blending and watering. We sell more genuine old whiskey and less water than any known competitor. **"Casper's 11 Year Old" Whiskey is a "liquid joy!** It's made by honest "Tarheels" in the mountains of North Carolina, in old-style copper stills, just as it was made by our grandfathers. First-rate whiskey is sold at **$5.00** to **$6.00** per gallon, but it's not any better than "Casper's 11 Year Old." It must please or we will buy it back. We have a capital of $100,000.00, and the Piedmont Savings Bank of this city will tell you our word is good. To introduce this old, honest whiskey, we offer **four Full Quarts of "Casper's 11 Year Old"**—two sample bottles, one 15, one 18 year old—a corkscrew and a drinking glass—all for **$2.95.** If **$5.90** is sent we will double the above and put in free **One Full Quart Extra.** We have some of this whiskey only 7 years old, and will send five-gallon keg for $10 or will furnish twenty full quart bottles on receipt of $11 and give free corkscrews, drinking glasses and samples, making this whiskey cost less than $2.20 per gallon delivered. We ship in plain boxes with no marks to indicate contents, and **Prepay all Express.** Orders from Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Wyoming or Washington must call for $20.00 worth by freight prepaid.

THE CASPER CO. (Inc.)

464 Casper Bldg. WINSTON-SALEM, N. C.

Makes Women Beautiful.

Marvelous development accomplished by the new and wonderful "Vestro" method of enlarging the Female Bust

Flat-chested and unattractive women are quickly developed into commanding figures that excite wonderment and admiration.

A new and surprisingly effective home treatment has been discovered that enlarges the female bust at least six inches. Women who are not lacking in this respect will not be particularly interested but to those who by some unfortunate circumstance of health or occupation are deficient in this development will be very much fascinated by the peculiar prominence achieved by the treatment. It is called "Vestro" and is controlled by the well known Aurum Medicine Co.

There is no doubt about the marvelous power of this new treatment to develop the bust to a gratifying extent. Any lady who wishes to know more about Vestro should send her name and address to the Aurum Medicine Co. They will send free, in plain sealed envelope by mail, a new "beauty book" they have just prepared, also photographs from life showing the actual development induced and a great number of testimonials from physicians, chemists and prominent ladies all commending the wonderful and remarkable power of Vestro to enlarge the bust no matter how flat the chest may be. Do not fail to write at once. The beauty book and portraits will delight you. All you need do is to send name and address and a two cent stamp to pay postage. All correspondence strictly confidential. Address, **AURUM MEDICINE CO., Dept. K. S. 79 Dearborn St., CHICAGO.**

FOLDING BATH TUB

Weight 16 pounds. Cost little.
REQUIRE LITTLE WATER
STRONG, DURABLE. Also
VAPOR BATH CABINETS
Write for Special Offer. **Agents Wanted.**
Address
J. R. IRWIN, 103 Chambers St., New York, N. Y.

FORTUNES!

Is the latest and best game out yet. Consists of a pack of 52 highly finished cards lithographed in several colors. Any card game can be played with these cards. Price 50c postpaid (which includes a book of instructions for playing the most interesting game of the season.) Money back if not satisfied.

OWL PUB. CO., 112 Powell Ave., Evansville, Ind.

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PROMPTNESS AND QUALITY AT A FAIR PRICE

THAT WE HAVE MET THESE REQUIREMENTS IN OUR PRODUCT IS EVIDENCED BY A LONG LIST OF SATISFIED PATRONS

STEARNS BROTHERS AND COMPANY

383 LA SALLE STREET :: CHICAGO, ILLINOIS

ELECTRICAL EQUIPMENT THOUGHOUT OUR FIRE-PROOF PLANT

Varicocele Cured at Home

Painlessly, Rapidly and Permanently

Men suffering from weakened nerve force, constant depression, gloomy forebodings, fast becoming unfitted for active business life, fail to attribute their deplorable state to the proper cause. They know they have Varicocele as they have suffered some discomfort on account of it, particularly while standing. But the evil effects due to Varicocele are so gradual that they neglect it until the entire system is undermined and they are forced to realize that something must be done to prevent them from breaking down completely. To such sufferers I say, don't fall into the hands of Quacks—don't submit to the knife—don't pay enormous sums to so-called specialists. After an exhaustive study of pelvic and nervous diseases extending through my entire medical life, I became convinced some years ago that Varicocele was the foundation of almost all nervous breakdowns among men. I then bent every energy toward the discovery of a cure for this disease, and two years ago succeeded in perfecting and patenting a simple mechanical device, with which I have since cured thousands of cases. I guarantee this device to cure any case of Varicocele without inconvenience or loss of time from business.

I will send sealed my treatise on the cause, effect and cure of Varicocele, to any sufferer FREE OF CHARGE, or my device in a plain sealed package, prepaid, upon receipt of $2.00.

MARK M. KERR, M. D.
360 Park Building, Cincinnati, Ohio

Colorado
The Black Hills
Yellowstone Park

THE NORTH-WESTERN LINE

The Yosemite, California, Puget Sound points, Alaska, the Summer Resorts of the Wisconsin and Minnesota lake regions and scores of other pleasure grounds are reached by The North-Western Line. During the summer, special low rates are in effect from all points and the train service via the Chicago & North-Western Railway is the finest in the West. Hotel accommodations are good and the prices reasonable.

If you are ready to plan the summer's vacation, write at once telling what subject you are interested in and secure booklets and information on Colorado, California, the Yosemite and the Yellowstone, Short Jaunts for Busy People, Hunting and Fishing, Lakes and Woods of the Northwest, Steamship Tours to Alaska, etc., with valuable data as to hotels, rates, railway fare, scenery and game.

All agents sell tickets via this line.

W. B. KNISKERN,
Passenger Traffic Manager,
CHICAGO, ILL.

NW254

SENATOR STEWART SAYS:

United States Senate, Washington, D. C.

I have found HAYNER WHISKEY exceptionally fine for table and medicinal purposes.

Wm M Stewart

U. S. Senator from Nevada.

THE ONLY WHISKEY WITH A NATIONAL REPUTATION FOR HIGHEST QUALITY AND PERFECT PURITY.

Uncle Sam, in the person of Ten Government Officials, is always in charge of every department of our distillery. During the entire process of distillation, after the whiskey is stored in barrels in our warehouses, during the seven years it remains there, from the very grain we buy to the whiskey you get, Uncle Sam is constantly on the watch. We dare not take a gallon of our own whiskey out of our own warehouse unless he says it's all right. And when he does say so, that whiskey goes direct to you, with all its original strength, richness and flavor, carrying a **UNITED STATES REGISTERED DISTILLER'S GUARANTEE** of **PURITY** and **AGE**, and saving the dealers' enormous profits. That's why **HAYNER WHISKEY** is so good and yet so cheap. That's why we have half a million satisfied customers. That's why you should try it. Your money back if you're not satisfied.

HAYNER WHISKEY

4 FULL QUARTS $3.20

EXPRESS CHARGES PAID BY US.

OUR OFFER We will send you **FOUR FULL QUART BOTTLES of HAYNER SEVEN-YEAR-OLD RYE for $3.20.** and we will pay the express charges. Try it and if you don't find it all right and as good as you ever used or can buy from anybody else at any price, then send it back at our expense and your $3.20 will be returned to you by next mail. Just think that offer over. How could it be fairer? If you are not perfectly satisfied you are not out a cent. We ship in a plain sealed case, no marks to show what's inside.

Orders for Ariz., Cal., Col., Idaho, Mont., Nev., N. Mex., Ore., Utah., Wash., or Wyo. must be on the basis of **4 QUARTS** for **$4.00** by **EXPRESS PREPAID** or **20 Quarts** for **$16.00** by **FREIGHT PREPAID.**

ESTABLISHED 1866. **THE HAYNER DISTILLING COMPANY,** **DISTILLERY TROY, OHIO.**

DAYTON, OHIO. ST. LOUIS, MO., ST. PAUL, MINN., ATLANTA, GA.,

APR 15 1904

We Offer $1,000

For a Disease Germ That Liquozone Can't Kill.

On every bottle of Liquozone we publish an offer of $1,000 for a disease germ that it cannot kill. We do that to convince you that Liquozone does as we claim.

Please note what that means. Any drug that kills germs is a poison, and it cannot be taken internally. Medicine is, therefore, almost helpless in any germ disease. Liquozone alone can kill germs in the body without killing the tissues, too.

Acts Like Oxygen.

Liquozone is the result of a process which, for more than 20 years, has been the constant subject of scientific and chemical research. Its virtues are derived solely from gas, made in large part from the best oxygen producers. By a process requiring immense apparatus and 14 days' time, these gases are made part of the liquid product.

The result is a product that does what oxygen does. Oxygen gas, as you know, is the very source of vitality, the most essential element of life. Liquozone is a vitalizing tonic with which no other known product can compare. But germs are vegetables; and Liquozone, which—like oxygen—is life to an animal, is deadly to vegetal matter.

We Paid $100,000

For the American rights to Liquozone—the highest price ever paid for similar rights on any scientific discovery. We did this after testing the product for two years, through physicians and hospitals, in this country and others.

CUT OUT THIS COUPON

for this offer may not appear again. Fill out the blanks and mail it to the Liquid Ozone Co., 458-460 Wabash Ave., Chicago.

My disease is.....

I have never tried Liquozone, but if you will supply me a 50c. bottle free I will take it.

.....

.....

M1 .....

Give full address—write plainly.

Any physician or hospital not yet using Liquozone will be gladly supplied for a test.

That price was paid because Liquozone does what all the skill in the world cannot do without it. It does in germ diseases that which is impossible with drugs. It carries into the blood a harmless yet powerful germicide, to destroy at once and forever the cause of any germ disease. And no man knows another way to do it.

Liquozone is new in America, and millions who need it don't know of it. For that reason we are spending $500,000 to give the first bottle free to each of a million sick ones.

Germ Diseases.

These are the known germ diseases. All that medicine can do for these troubles is to help Nature overcome the germs, and such results are indirect and uncertain. Liquozone kills the germs, wherever they are, and the results are inevitable. By destroying the cause of the trouble, it invariably ends the disease, and forever.

Asthma	Hay Fever—Influenza
Abscess—Anemia	Kidney Diseases
Bronchitis	La Grippe
Blood Poison	Leucorrhea
Bright's Disease	Liver Troubles
Bowel Troubles	Malaria—Neuralgia
Coughs—Colds	Many Heart Troubles
Consumption	Piles—Pneumonia
Colic—Croup	Pleurisy—Quinsy
Constipation	Rheumatism
Catarrh—Cancer	Skin Diseases
Dysentery—Diarrhea	Scrofula—Syphillis
Dandruff—Dropsy	Stomach Troubles
Dyspepsia	Throat Troubles
Eczema—Erysipelas	Tuberculosis
Fevers—Gall Stones	Tumors—Ulcers
Goitre—Gout	Variococele
Gonorrhea—Gleet	Women's Diseases

All diseases that begin with fever—all inflammation—all catarrh—all contagious diseases—all the results of impure or poisonous blood.

In nervous debility Liquozone acts as a vitalizer, accomplishing what no drugs can do.

50c. Bottle Free.

If you need Liquozone, and have never tried it, please send us this coupon. We will then mail you an order on your local druggist for a full size bottle, and we will pay your druggist ourselves for it. This is our free gift, made to convince you; to show you what Liquozone is, and what it can do. In justice to yourself, please accept it to-day, for it places you under no obligations whatever.

Liquozone costs 50c and $1.

GROUP OF PRUDENTIAL HOME OFFICE BUILDINGS, NEWARK, N. J.

America's Gibraltar at the World's Fair.

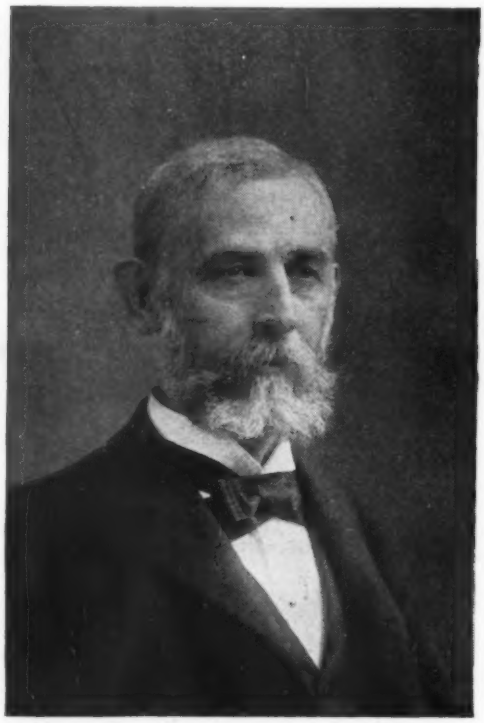
BY HERBERT S. HOUSTON.

(Photographically Illustrated by Arthur Hewitt.)

President Roosevelt has swung wide the gates of the World's Fair at St. Louis. Thousands of the readers of this magazine are planning to visit this wonderful exposition, the greatest since men first measured their skill or their products in competition. It will have, as its distinctive note, life and motion. Instead of products, the exhibits will be chiefly of processes. Among them will be the Prudential exhibit which interprets in a most interesting way the broad range of life insurance, one of the great forces in modern life. Few people have any conception of the relations of this force to all the other great forces that are upbuilding the nation—to commerce, industry, education, thrift, home protection and all the rest. But these relations are of the most vital and essential nature.

Ten years after the close of the Civil War—a period so recent that its history has scarcely been written—the Prudential was established in Newark. As if foreknowing the great rock to which it would grow, it began its foundation in a basement office. It was like the beginning of the New York *Herald* by Bennett, the elder, in a basement on Ann street. But it would be an idle play with words to make a basement office the real foundation of the Prudential. It was something much deeper down than that—nothing else than the bed-rock American principle of democracy. The Prudential applied the democratic principle to life insurance. As Senator Dryden, of New Jersey, the founder of the company, has said, "Life insurance is of the most value when most widely distributed. The Prudential and the companies like it are cultivating broadly and soundly among the masses the idea of life insurance protection. To them is being carried the gospel of self-help, protection and a higher life."

And what has been the result of the democratic American principle worked out in life insurance? In 1875 the first policy was written in the Prudential. At the end of 1903 there were 5,447,307 policies in force on the books of the company, representing nearly a billion dollars. The assets in 1876 were $2,232, while twenty-seven years later, in 1903, they were more than 30,000 times greater, or $72,712,435.44, the lia-



U. S. SENATOR JOHN F. DRYDEN
President of The Prudential.

bilities at the same time being $62,578,410.81. This is a record of growth that is without precedent in insurance and that is hard to match in the whole range of industry. The rise of the Prudential to greatness reads like a romance in big figures, but, in fact, it is a record of business expansion that has been as natural as the growth of an oak. The corn crop of the country seems too big for comprehension until one sees the vast fields of the Middle West, and then it appears as simple as the growth of a single stalk. So with the Prudential. To say that, in ten years, the company's income grew from something more than $9,000,000 a year to more than $39,000,000 last year is amazing as a general statement, but when made in relation to the broad principles on which that growth has been based, it becomes as much a matter of course as the corn crop. There is no mystery about it; but there is in it, from the day when the principles were planted in Newark until these great harvest days, the genuine American spirit of achievement, strong, hopeful and expansive.

The Prudential Insurance Company of America is a national institution. It was founded to provide insurance for the American people on the broadest possible basis, consistent with strength and safety.

Just as Grant and Lee organized their armies, or as Kouropatkin and Yamagata plan their campaigns in Asia, so does the Prudential work out its national insurance propaganda. The company's organization is essentially military. It is a wonderful combination of big grasp and outlook with the most painstaking thoroughness and system in details. And, as is always the case in every organization that throbs throughout with intelligent energy,

there is a man at the center of it. This man has a constructive imagination lighting up a New England brain. To business prudence there is added the large vision which sweeps the horizon for opportunity. Naturally, to such a vision the application of the democratic idea to insurance was an opportunity of the first magnitude. When seen, it was grasped and developed. The Prudential was founded. In the most careful way, its idea was tested, just as the Secretary of Agriculture tests seeds at the Government's experiment farms. Here was where prudence kept the large vision in proper focus. Gradually the idea took root and grew. Year after year the Prudential added to its number of policy holders. And all the time the company was working out a more liberal basis for its democratic idea. But each time a more liberal policy was offered, it was fully tested. "Progress with strength" is the way President Dryden describes the company's principle of growth—the results, clearly, of vision and prudence. At the end of ten years of this method of growth, the company reached the point where, it was believed, insurance could be safely offered for any amount with premiums payable on any plan, either in weekly installments or at longer periods. Within the five years, 1886 to 1890 inclusive, the company's assets increased nearly five-fold, from $1,040,816 to $5,084,895, and the amount of insurance in force from $40,266,445 to $139,163,654.

The Prudential had found itself. The idea of democratic insurance had been fully tested and adjusted to the needs and conditions of the American people. Then, with a boldness which only large vision could have quickened, the plan was formed to make the Prudential's idea known in every section of the country. Gibraltar was chosen as the symbol of the company's strength, and advertising—the telling of the Prudential idea to the people—was begun.

The Prudential publicity is accompanied by wise promotion from a field force of over 12,000, some of whom have been with the company for over a quarter century, working in almost every State of the Union. They have the zeal of Crusaders and it is kept at ardent pitch through an organization that could not fail to produce a wonderful esprit de corps.

THE WHIRL OF THE ENGINES.

There is no place where one feels the greatness of the Prudential quite so much as in the vast granite piles which have been raised for the company's home buildings. They rise above the Jersey meadows as Gibraltar does above the sea, a convincing witness, surely, to the growth and to the strength of the Prudential. But they are not a cold, gray rock, but a living organism throbbing from vital contact with millions of policy holders. There are now four of these great buildings, all occupied by the

company. In one of them is the Prudential's publishing plant, which, in equipment, surprising as this may seem, is equal to that of almost any publishing house in the country. Millions of booklets, two publications for the company—one, "The Prudential," with a circulation of more than two millions—and the policies are all printed here, besides no end of commercial printing for the home office and for the district agencies. The big composing-room, the press-room with its eighteen

THE PRUDENTIAL TOWER.

presses, the bindery with its folding, cutting, sewing and numbering machines, are models of cleanliness and light. But, for that matter, all the buildings are as spick and span as a man-o'-war. There are subways, well-lighted, under the streets, connecting the different buildings. In every way there has been, in the arrangements, a conservation of energy and time to produce economy and efficiency in carrying on the company's vast business. As indicating how vast that is, the mail coming to and going from the Prudential is nearly as large as for all the rest of Newark, a city with more than 250,000 population and of great industrial importance. The mailing department is really a big city post-office.

To-day the Prudential is paying over 300 claims a day, or about forty each working hour. On many policies settlement is made within a few hours by the superintendent of the district; on the large policies a report is sent immediately to the home office and settlement authorized by telegraph. And on over 45 per cent of the claims more money is paid than the policy calls for. From the beginning the Prudential has followed lines of great liberality, whether in dealing with the family where the policy is kept in the bureau drawer, or with the estate of the millionaire.

It would be interesting to describe the broad activities that hum in the great buildings at Newark, but they would more than require an entire article themselves. So, too, with the equipment and furnishings of the buildings, which, in the way of complete adjustment to their particular work, are probaby unequaled in the world. For example, in the actuarial department is a card machine, invented by the actuary of the company, which can do all but think.

But the last word about the Prudential is found in the 5,500,000 policies which form a stupendous exhibit on the value of life insurance in developing thrift, safe investment, and home protection in a nation. Of course, such an exhibit could never have been possible if the Prudential had not worked out safe policies that would meet the broad needs of the American people.

IN THE HEART OF THE HOME

PEARS' SOAP

reigns supreme because the mother knows it is perfectly pure and that no other soap has answered so well or proved so beneficial to the skin.

MATCHLESS FOR THE COMPLEXION

Pears' Lavender Water is the most delicate and perfect toilet water.

"All rights secured."

Hall's Vegetable Sicilian Hair Renewer

Why look old before your time? Bring back the freshness of youth to your gray hair. Hall's Hair Renewer always restores color to gray hair, always.

Sold by druggists for over 50 years. If your druggist cannot supply you, send $1.00 to R. P. HALL & CO., Nashua, N. H.

DIAMONDS ON CREDIT

¼ Carat $32. $5 Cash & $3 Per Month

½ Carat $65. $10 Cash & $5 Per Month

Value for Value

QUALITY for quality and weight for weight, our prices are lower than those of other responsible dealers doing business on our plan. In fact there's only 10 per cent difference between our credit prices and acknowledged standard cash prices. Give us an opportunity to show our goods before you order elsewhere. We pay expressage whether you buy or not.

Don't hesitate to send us **first payment with your order**, or if it suits you better, ask us to send your selection **C. O. D. first payment**, subject to examination. Balance may be paid in 9 or 10 equal monthly payments.

Our new catalog No. F 33 beautifully illustrated in colors, sent FREE everywhere.

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Diamonds—Watches—Jewelry

Individual Responsibility $250,000.00

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POWERFUL FOOD

That can lift A man Out of Bed

Disease cannot successfully attack people if their food and habits are right.

When one has stopped growing and lives mostly indoors it's high time to stop greasy meats or half cooked starchy food, much white bread, soggy vegetables, etc., etc.

It's worth trial to simplify the diet, get well and keep well.

Say Breakfast and Lunch on a little fruit (preferably cooked and very little sugar),

Dish of GRAPE-NUTS and Cream,
Slice of whole wheat bread and butter,
Cup of Postum Food Coffee,
One or two soft eggs and
NOTHING ELSE.

You are liable to "feel like a lord" in a day or two. "There's a reason" for GRAPE-NUTS food is a power for brain centres and body.

Have a try and tell yourself.

Get the little book "The Road to Wellville" in each package.

Appetite
Health
Vigor

ANHEUSER-BUSCH'S
Malt-Nutrine
TRADE MARK.

is invaluable to nursing mothers, feeble children, the aged, infirm and convalescent and its use brings appetite, health and vigor.

Malt-Nutrine is not an alcoholic beverage, but a predigested food in liquid form, easily assimilated by the weakest stomach.

Malt-Nutrine is sold by all druggists and grocers. Served at all health resorts and summering places.

Prepared only by the

Anheuser-Busch Brewing Ass'n

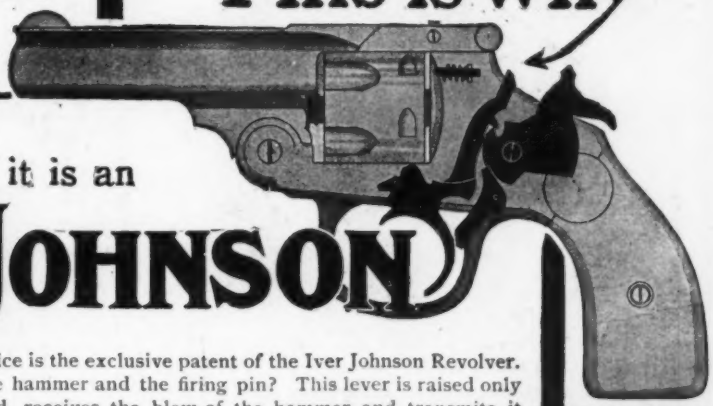
St. Louis, U.S.A.

Also brewers of **Budweiser,** the World's Most Famous Bottled Beer.

World's Fair Visitors are cordially invited to inspect the Anheuser-Busch Brewery

Accidental Discharge Impossible—

This is why



True only if it is an

IVER JOHNSON

The positive safety device is the exclusive patent of the Iver Johnson Revolver. See the lever between the hammer and the firing pin? This lever is raised only when the trigger is pulled, receives the blow of the hammer and transmits it to the firing pin. **That's why** you can throw a loaded Iver Johnson against a stone wall without fear—no discharge can possibly follow, as the hammer **never** touches the firing pin. It never fails when you **pull the trigger** and never "goes off" when you don't.

Iver Johnson Safety Automatic

Price: Hammer, $5.00; Hammerless, $6.00

Iver Johnsons are sold by dealers the world over, or direct from us if your dealer won't supply

Please send for descriptive catalogue, free upon request. It tells all about it.

IVER JOHNSON'S ARMS AND CYCLE WORKS, FITCHBURG, MASS.

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No. 4711. Eau de Cologne

THE GENUINE

Sweet and pungent, it is the essence of refinement. An indispensable toilet accessory.

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Send 30c. in stamps for 2 oz. sample bottle.

The Reliance Shoe.

$6.00 SHOES FOR $3.50

From Factory To Feet

Union Made.

Reliance shoes are made of the best leather money can buy. Positively the best shoe value ever offered at $3.50. They are perfect in workmanship, design and finish, handsome in appearance, full of comfort and wear. They fill every requirement for dress or every-day use. We set the fashion in style. Note the narrow shank, which properly supports the weight and prevents the foot spreading and crowding into the fore part of the shoe causing pain and discomfort. Note the graceful curve of the heel, which prevents slipping up and down. The **soles are made of rock oak bark tanned leather**, tough and durable. Our shoes hold their shape. We guarantee them equal to any $6.00 shoe made. Order a pair. Be your own judge. We can fit you perfectly. **We will refund your money, if our shoes are not exactly as represented.** We operate a matchless mail-order system. Write for **free style book** and measurement blank. **Do it now.** By express or mail, charges prepaid, $3.75.

RELIANCE SHOE CO. Box 124, Friendship, N. Y.

"It's the Hair—not the Hat"

That makes a woman attractive.

College girls as well as fashionable Society women appreciate the importance of having plenty of soft, lustrous hair.

Seven Sutherland Sisters'

Scalp Cleaner
Makes an ideal shampoo

Hair Grower
Gives life and vigor to the hair roots

The two combined insure bountiful, rapid growing, soft, healthy hair all through life.

Sold Everywhere

MRS. GERVAISE GRAHAM

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Cucumber and Elder Flower Cream

CREATES A PERFECT COMPLEXION

As refreshing to the skin as dew is to the flower. Thoroughly cleanses the pores, refines and whitens. Removes blackheads, pimples, tan and freckles. Feeds the tissues. Used and endorsed by Adelina Patti and thousands of prominent ladies. Price $1.00, at druggists or direct by express prepaid. Sample bottle and elegant book, "The Story of Your Mirror" sent free. Send two cents for postage. MRS. GERVAISE GRAHAM, 1269 Michigan Avenue, Chicago, Ill. (McKesson & Robbins, Eastern Wholesale Agts., New York.)

Skin Diseases

If you suffer from Eczema, Salt Rheum, Ringworm, Itch, Acne, or other skin troubles,

Hydrozone

will cure you.

As these diseases are caused by parasites, killing them without causing injury to the healthy tissue cures the trouble. It has cured many cases pronounced incurable and is absolutely safe.

Hydrozone is a scientific Germicide. Used and endorsed by leading physicians. It is absolutely harmless, yet a most powerful healing agent.

Trial bottle at your druggist or by mail on receipt of 25 cents. None genuine without my signature on label.

Prof. Charles Marchand

D63 Prince St., New York

Free—Valuable Booklet on How to Treat Diseases.

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INVITE YOU TO REST AND RECREATION

The BATHING is fine; the BOATING is unsurpassed; the FISHING is excellent; and lastly, and most important of all, the HOTEL ACCOMMODATIONS equal the best to be found. THE

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Is the direct line to all of the coast resorts of Michigan. A request addressed to

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DETROIT, MICH.

will bring you illustrated booklets of information.

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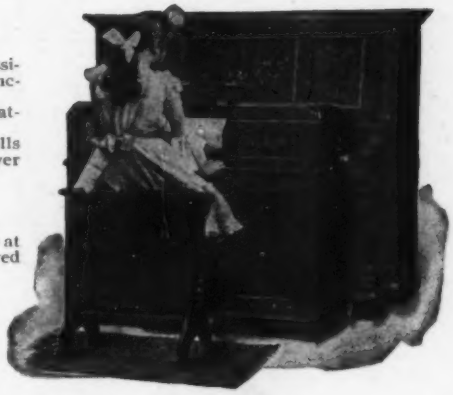

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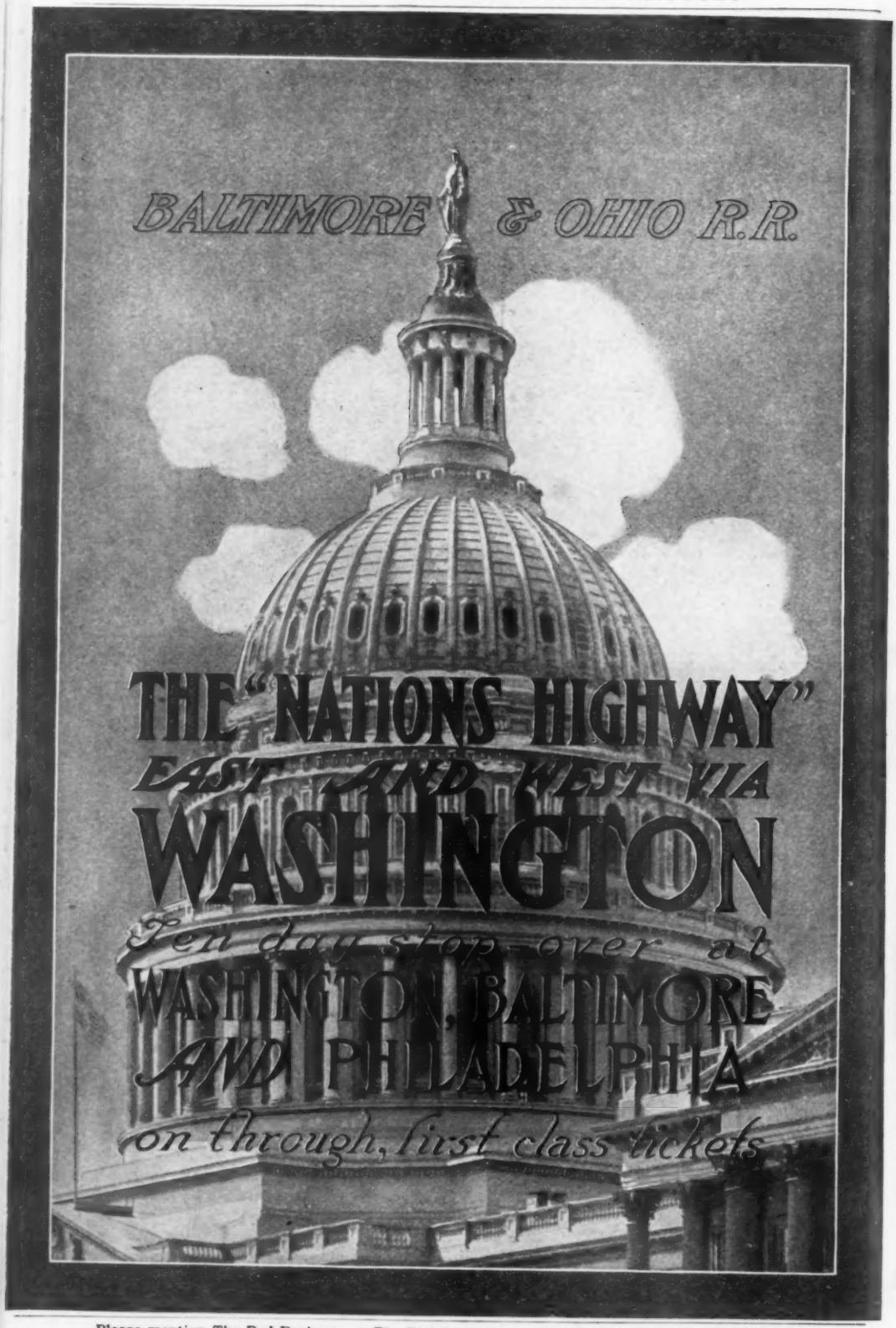
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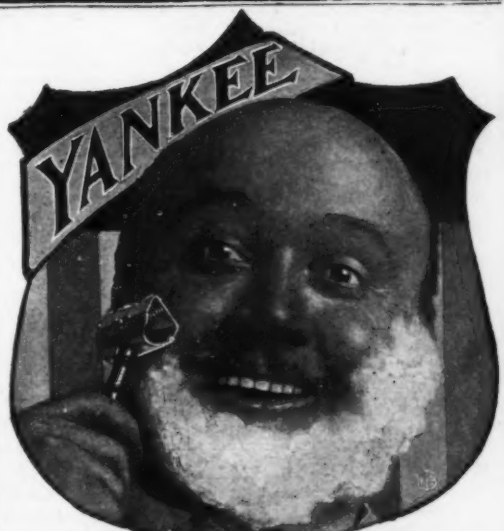

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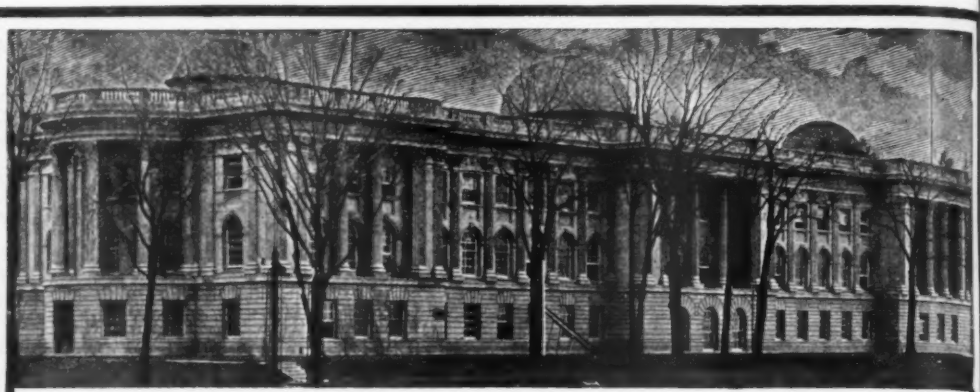

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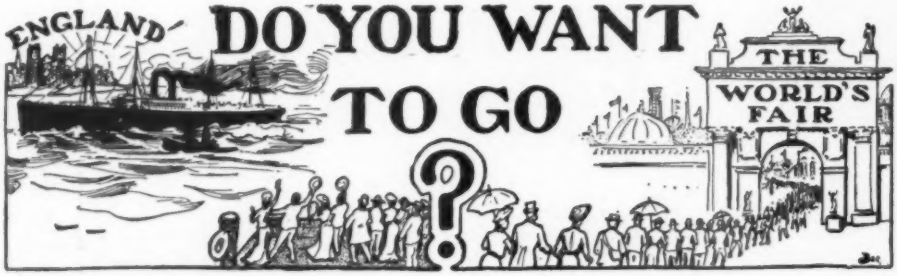

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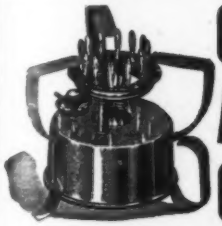

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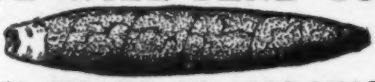

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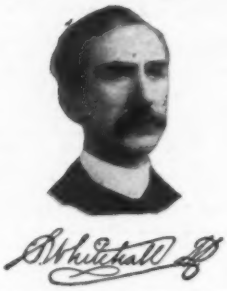

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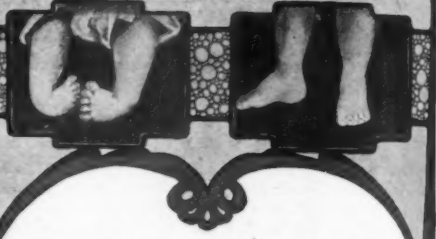

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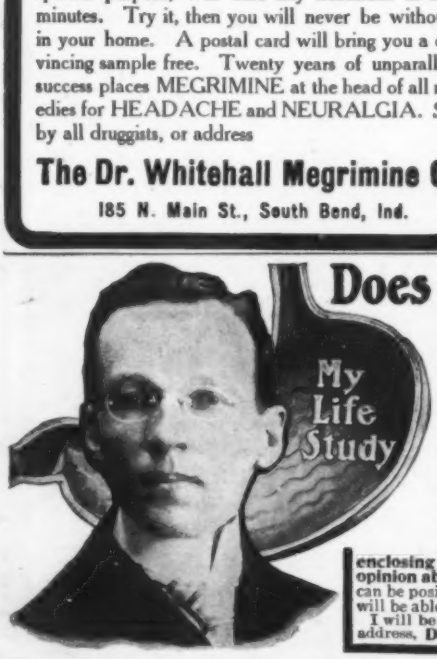

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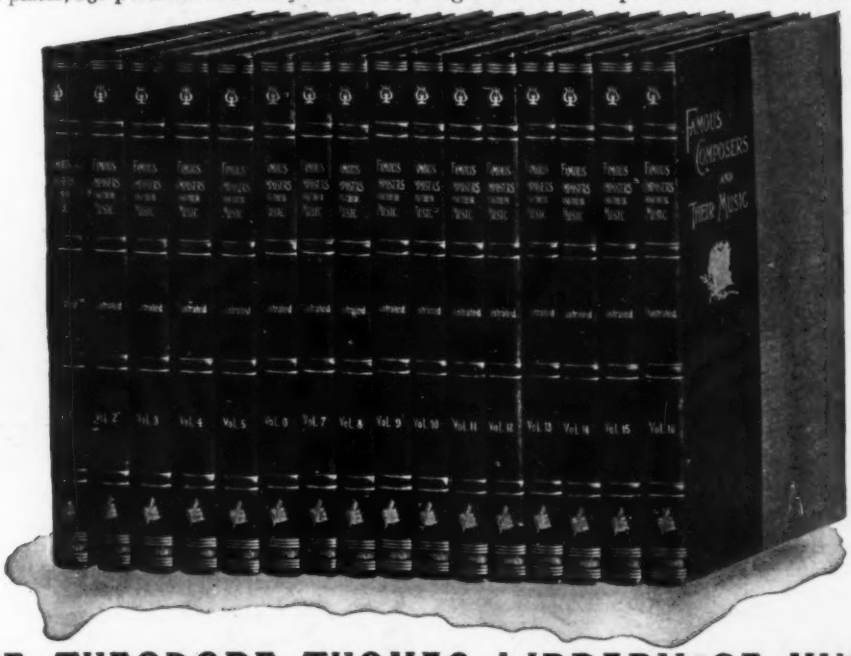

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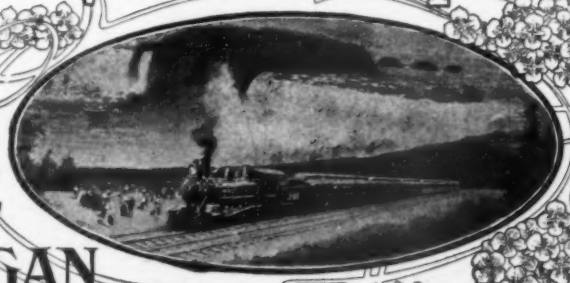

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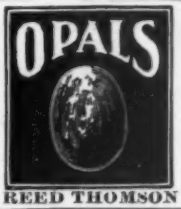

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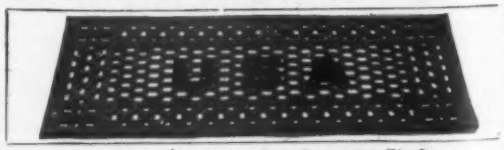

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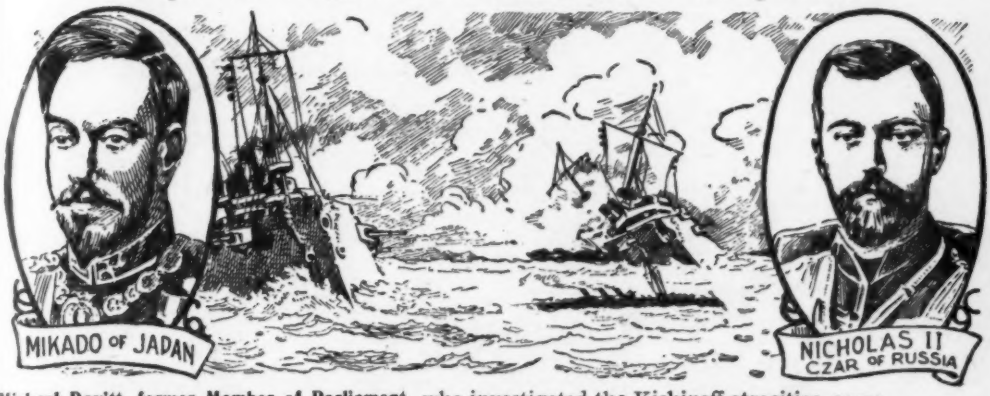

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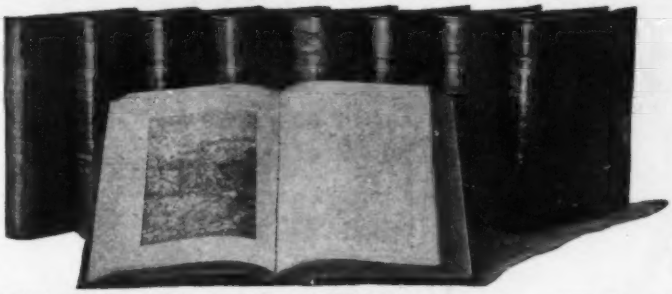

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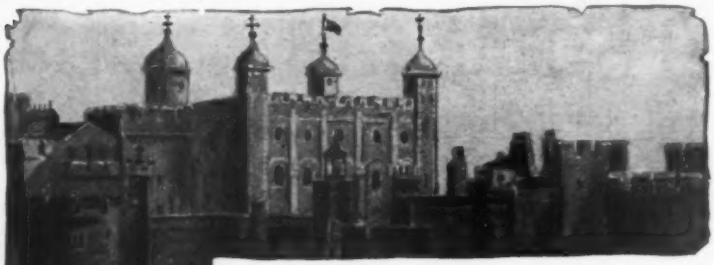

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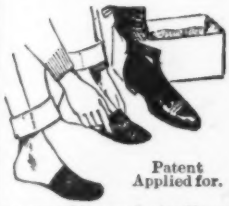

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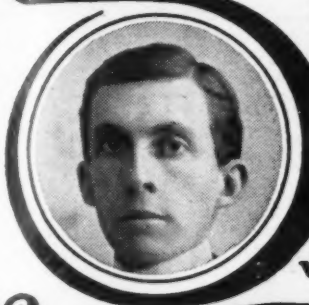

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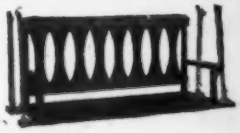

Combination - Library - Dining - Billiard - Pool Tables, Dutch and Mission Furniture, also Rattan Novelties, Settees, Swings, Rockers, Chairs, Benches, Taborettes, Jar Stands, etc.

Billiard and Pool Tables in 10 designs. Sizes ¾ to full Standard to suit the home. Three catalogues Free.

Combination Billiard Mfg. Co.

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of person is enhanced by using Spiro Powder —a pure white powder that positively purifies perspiration and destroys every odor of the body; keeps the pores open and clean—the skin soft and dry.

SPIRO POWDER

Price 25 cents at Drug, Toilet and Notion Counters everywhere

FREE SAMPLE If your DRUGGIST hasn't Spiro Powder on hand, send his name to us and we will mail you FREE sample package containing enough to prove our claims, also a beautiful souvenir Post Card of Niagara Falls and a copy of our booklet, "USE OF SPIRO" This booklet should be read by everybody.

SPIRO POWDER COMPANY
54 MAIN ST. NIAGARA FALLS, N. Y.

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Inside Inn.

The only hotel within the grounds. 2,257 rooms with and without baths. Dining-room seats 2,500 people. Absolute fire protection. Close to State Buildings and all chief attractions. Reservations made for any date to Dec. 1. Rates $1.50 to $5.50 European, $3.00 to $7.00 American plan. Address,

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All the Way

It's not too early to plan your

Summer Trip to

California

Ideal summer climate up in the mountains and by the seashore.

Why not go there?

Low round-trip rates on the Santa Fe—the short, picturesque and dustless way.

$50 out and back, August 15 to Sept. 10.

Ask for folder—"Summer Outings in California."

General Passenger Office
A. T. & S. F. Ry., Chicago

Banner Lye Free!

Anyone can obtain a can of *Banner Lye* without paying the grocer a cent. There is no "Catch" in this, we simply wish you to try *Banner Lye* at our expense, knowing that in so doing you will become a constant user of the article. This is what you do.

To the user Cut out this advertisement. Write your name and address on the blank in the lower right-hand corner. Hand it to your regular grocer and he will give you a can free. If he hasn't it in stock, he can get it of his wholesaler. At the same time send us your address that we may mail you our booklet on the "*Uses of Banner Lye.*"

To the grocer When your customer hands you this advertisement, properly filled out, please give her (or him) a can of *Banner Lye.* Then mail this order to us and we will send you 10 cents. You can obtain *Banner Lye* of almost any wholesale grocer in the United States.

We want every housekeeper to know how to use *Banner Lye* and to have an opportunity to use one can without cost.

Banner Lye is not old style Lye. It is the great cleanser and disinfectant and protection against dirt and disease.

"How easy to use"

This offer is good only at your regular grocer's, and this advertisement is not redeemable after September 30th, 1904.

Distributing Agents

CHARLES RICHARDSON & Co., Boston.
SAM'L CUPPLES W. W. Co., St. Louis.
W. A. GORDON & Co., New Orleans.
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Name .....

Address .....

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The Penn Chemical Works, Philadelphia, Pa. (Manufacturers)

WE HAVE SAID IT BEFORE
WE SAY IT AGAIN, THE

PARKER

Fountain Pen

IS SOLD AND WARRANTED BY MORE THAN 9000 OF THE BEST DEALERS.

Every Parker Pen has a Lucky Curve which insures a clean and perfect pen. Free Accident Policy insuring against breakage of any rubber part for one year. You haven't the best unless you have the pen with the "Lucky Curve."

A pleasing companion for a vacation trip to the LAKES, MOUNTAIN, WORLD'S FAIR or to EUROPE.

Let us send you our 20-page Catalogue, THE Reason Why, and the name of a dealer where you can see the pen with the "Lucky Curve."

THE PARKER PEN CO.
100 Mill St.
JANESVILLE, WIS.

BETTER THAN GOLD

A fact generally known, is that a copper mine is often more valuable than a gold mine. Ask any man who is experienced in mining. He will tell you that this is true. I am the selling agent for

THE CALISPELL-SUMMIT MINING CO.

which is the sole owner of 15 copper claims in the state of Washington. These claims run together—cover about 300 acres, and are located about sixteen miles northwest of Newport, on the Great Northern Ry., very close to the Conquest, Copper Hill, Comstock, and Bead Lake mines, all of immense value. The company

HAS STRUCK COPPER

in paying quantities, on two of these claims, and more may be struck at any time In order to buy the machinery, and develop the mines further, I am offering the treasury stock

AT 5c PER SHARE

while the par value is $1.00, fully paid and non-assessable. I do not ask you to invest on the strength of this "ad," but I would like to send you the prospectus of the company, and let you investigate as closely as you wish. Isn't this a fair offer? The stock is selling rapidly and will remain on the market but a short time. WRITE TODAY.

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Suite 500 No. 125 La Salle St., Chicago.

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Address me for through rates, full particulars and reliable illustrated printed matter in a free World's Fair guide. Write to-day; that's the way.

"THE ONLY WAY"
GEO. J. CHARLTON
Gen. Pass. Agent C. & A. Ry., Chicago, Ill.

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Those who think they can afford it, pay the "advertised price" Those who are not sure, investigate and calculate the cost. For example: take a typewriter. $100 is the "standard price"—well advertised. Yet we all know there is not one hundred dollars worth of value in any machine **provided equal merit can be had at a less price.** Waste has no place in the scheme of success.

The Chicago—$35

is the best machine at any price, and in purchasing it you save $65. Write for the reasons why.

CHICAGO WRITING MACHINE CO.
91 Wendell St., Chicago, Ill.

"In all the land range up, range down,
Is there ever a place so pleasant and sweet?"

THE 1000 ISLANDS.

There may be somewhere on the earth a more delightful region than that of the Thousand Islands, but if there is, it has not been discovered. It is as fine as the Bay of Naples, with no danger of being buried in hot ashes. There are 2,000 picturesque Islands scattered along the twenty-five miles of one of the most beautiful rivers in the world. You can find out a great deal regarding it in No. 10 of the "Four-Track Series," "The Thousand Islands," of the St. Lawrence River issued by the

NEW YORK CENTRAL.

A copy will be mailed free on receipt of a two-cent stamp, by George H. Daniels, General Passenger Agent, Grand Central Station, New York.

Own A Farm

$10 Down—$10 a Month

IF YOU have a few dollars or a steady income, no matter how small, it will pay you to invest part of it monthly in a farm in the Upper Peninsula of Michigan.

$10 Down—$10 a Month

will buy you 40 acres of virgin farm land. This land will produce all farm products and the finest apples, strawberries and sugar beets. Hundreds of settlers are coming to the Upper Peninsula and settling on our lands and **Land Values Are Increasing.** None of our land is more than eight miles from rail or water transportation and hundreds of beautiful farms dot the country. You can own a farm by paying from $5 to $10 per acre on the monthly payment plan and you will be sure to double your money in a few years.

Upper Peninsula

Land Values have increased since we have been advertising, and many who bought farms of us 90 days ago can sell to-day at a profit. We will ask you to read over our references carefully and then ask yourself whether we are not entitled to your confidence.

The Marquette National Bank, Marquette, Mich.; First National Bank, St. Ignace, Mich.; First National Bank, Sault Ste. Marie, Mich., Munising State Bank, Munising, Mich.; State Savings Bank, Detroit, Mich.; Cleveland-Cliffs Iron Co., Cleveland, O.; Mercantile National Bank, Cleveland; Manistique Bank, Manistique, Mich.; Newberry Bank, Newberry, Mich.; First National Bank, Escanaba, Mich.; Peoples Savings Bank, Detroit, Mich.; Colonial Trust Co., New York; Bank of Commerce, Cleveland; Illinois Trust and Savings Bank, Chicago; First National Bank, Minneapolis, Minn.

Write to-day for maps, booklets and full particulars.

UPPER PENINSULA LAND CO., Ltd.
851 Washington Arcade, Detroit, Mich.
F. J. MERRIAM, Gen. Manager.

If you wa[illegible] have hair like mine use Crani-Tonic hair-food—
Clement Court
25 E. 99th St New York
Alice Campbell

CraniTonic The Hair Dressing Par Excellence

Used by People of Culture and Refinement Throughout the World

Makes hair grow—stops falling hair—removes and prevents dandruff.
Prevents hair becoming coarse and brittle and splitting at the ends.
Gives it lustre and that indescribable sheen that makes even the poorest head of hair beautiful.
Its application imparts a most delightful sensation to the scalp. Its odor is the perfection of daintiness and its action, though potent, is yet gentle, pleasant and agreeable.

If You have any Trouble with Your Hair or Scalp

you are recommended to explain fully the symptoms of your case, fill out the following coupon and send it, together with a few hairs pulled from the head, or a sample from the daily combings, for microscopic examination. Our physicians will make a careful diagnosis and send you ***free*** by mail a full report upon the condition of your hair, with suggestions for home treatment.

CUT OFF HERE AND MAIL TO US TO-DAY

Name in full.....
Address in full.....
Have you Dandruff?.....
Is the Dandruff oily or dry?.....
Is your hair falling out?.....
Is your scalp tight to skull?.....
Does your scalp itch?.....
Any scaly eruptions?.....

Mail Coupon and be Convinced

A Free Bottle

and Cake of Crani-Tonic Shampoo Soap will be sent to any part of the world to any person sending 10c. in stamps or coin to cover cost of mailing.

Crani-Tonic Hair Food is for sale by all Dealers throughout the world. 25 cents, 50 cents and $1 the bottle, or will be sent direct from our laboratories, express prepaid, on receipt of price.

CRANI-TONIC HAIR FOOD COMPANY

526 WEST BROADWAY, NEW YORK

INCORPORATED UNDER THE LAWS OF THE STATE OF NEW YORK.

WE have nearly forty thousand competitors in the manufacture of tooth-powder. Most of them are druggists who put up preparations of their own, in the belief that tooth-powder is so simple an article that almost anyone can make it.

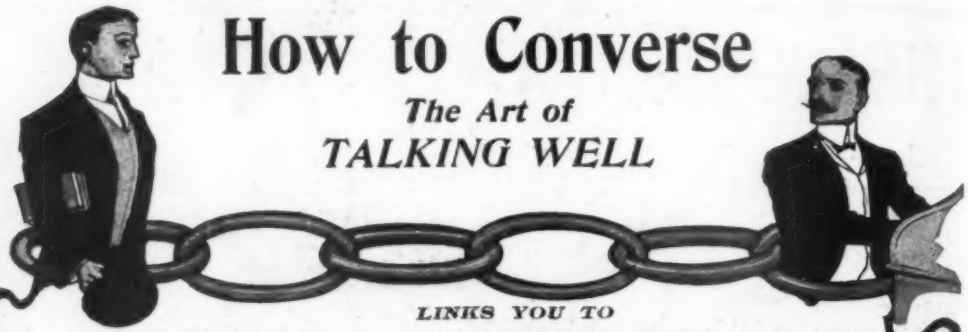
Dr. Graves' Tooth Powder contains thirteen ingredients --each having a distinct duty to perform. One ingredient, for instance, is particularly healing to the gums. Another removes instantly a peculiar class of stains that chalk will not efface. Another is an antiseptic which we buy in Germany. We could buy this same chemical here--slightly inferior, it is true--at one-fifth of what we pay abroad. Another ingredient relieves the acidity of the mouth and prevents the accumulation of tartar. Still another sweetens the breath, and another makes the taste pleasant. One comes from southern China. And so on. Dr. Graves' Tooth Powder took thirty-two years of scientific work to perfect.

The health of the whole body may be polluted by an unclean mouth. ¶ Dr. Graves' Tooth Powder cleans the teeth absolutely--hardens and preserves the gums--makes the secretions of the mouth healthful--sweetens the breath--kills all the germs--prevents nine-tenths of the ordinary troubles of the teeth--and without the possibility of injury. ¶ Costs no more than the incompetent product of the druggist or the harmful product of another manufacturer.

Dr. Graves' Tooth Powder

SEND FOR FREE SAMPLE BOTTLE.

Dr. E. L. Graves' Tooth Powder Co., 94 E. Illinois St., Chicago



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LINKS YOU TO

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There is no relation inlife, either Social, Commercial or Professional, in which our Course in Conversation does not repay annually a hundred times its nominal cost.

Talking for Business

Our course imparts the ability to meet men, and all types of men—to win their attention—to please their fancy—to meet their arguments—to hold them to the point—to convince their understanding—to obtain results! Thousands of good propositions are to-day unproductive simply and wholly because their story is not properly told.

Good Agents, good **Canvassers**, good **Salesmen**, are scarce. Why? Because men and women who can talk Business successfully are scarce. Large incomes are waiting in every county for those who can talk—to the purpose.

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Our course imparts Self-Confidence, Poise, Charm, Tact—in brief, it is the Art of making One's Self Agreeable.

Many men and women have been through college and know half a dozen languages—and yet never have learned to Converse.

They do not know how to approach a stranger in conversation—often do not even get an audience—if they do, fail to interest.

Do you ever wish that you could better express your own ideas? Do you sometimes "know what you want to say, but do not know how to say it?"

The Open Door to Success

We teach by mail—the Art of Putting Things. It is not so difficult to acquire as possibly you imagine. It depends on certain general principles as old as language itself, but not taught in books, and never before so practically and definitely formulated.

We apply these general principals to the individual student—meet his personal requirements—cheerfully answer all questions—Whenever necessary, make special examinations, and direct applications to each particular case. The course is simple, short, inexpensive. Already it has proved for hundreds of our graduates who were no better talkers than the average, the Open Door to positive Success. Send for information and blanks.

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Absolute perfection of sound reproduction. All the sweetness, volume and beauty of the original rendition.

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MILWAUKEE, 391 East Water St.
WASHINGTON, 1212 F Street, N. W.
TORONTO, ONTARIO, 107 Yonge St.
MINNEAPOLIS, 13 Fourth St , South.
INDIANAPOLIS, 48 N. Pennsylvania Street.
KANSAS CITY, 1016 Walnut Street.
ST. PAUL, 386 Wabasha Street.
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White Library Paste. Clean and handy for mounting photos, for home, office and school use.
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Just as a man likes.

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fit in every spot—bind nowhere—let you stretch—absolutely correct in fashion details. The style you prefer in all new patterns.

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We issue a great little booklet—all about good shirts and what style to wear on different occasions. Write for it, FREE.

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Can You Play on Your Piano?

Are you able to render at any moment a ragtime coon song, or a Hungarian rhapsody, a hit from a new opera or a song without words, just as the entertainment of your guests or your own personal preference suggests? You could do it if you had a

Chase & Baker Piano-Player

which opens up the entire world of music for two hundred and seventy-five dollars. The pleasure is all yours—the work is the Piano-Player's. Before buying any Player, see our booklet.

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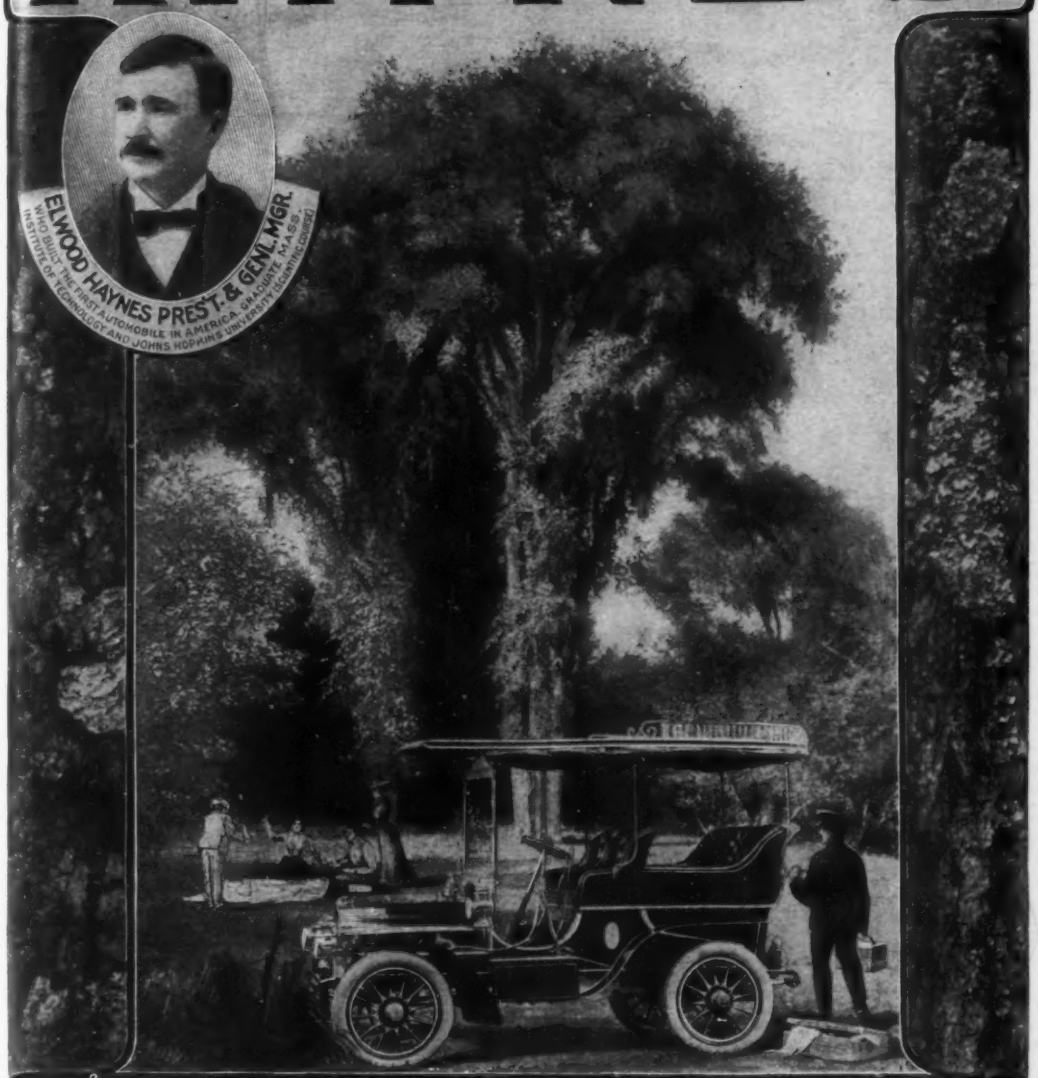
THE CHASE & BAKER PIANO PLAYER

HAYNES



"An Automobile must be VERY Good or it is NO Good." — *Simeon Ford.*

Many people think auto's unreliable. Many makes contributed to this impression. The HAYNES CARS have supplied most of the official "evidence in rebuttal" by winning ***first honors*** in every one of seventeen contests.

Stock cars of every model we have sold have been submit ed to these trials. All models share in this perfect record of reliability.

You buy most automobiles on faith. We ask you to buy the Haynes on what it has proved. Examine the Haynes Cars ***before*** you buy. Write for the catalogue now.

HAYNES-APPERSON COMPANY, Kokomo, Ind., U. S. A.

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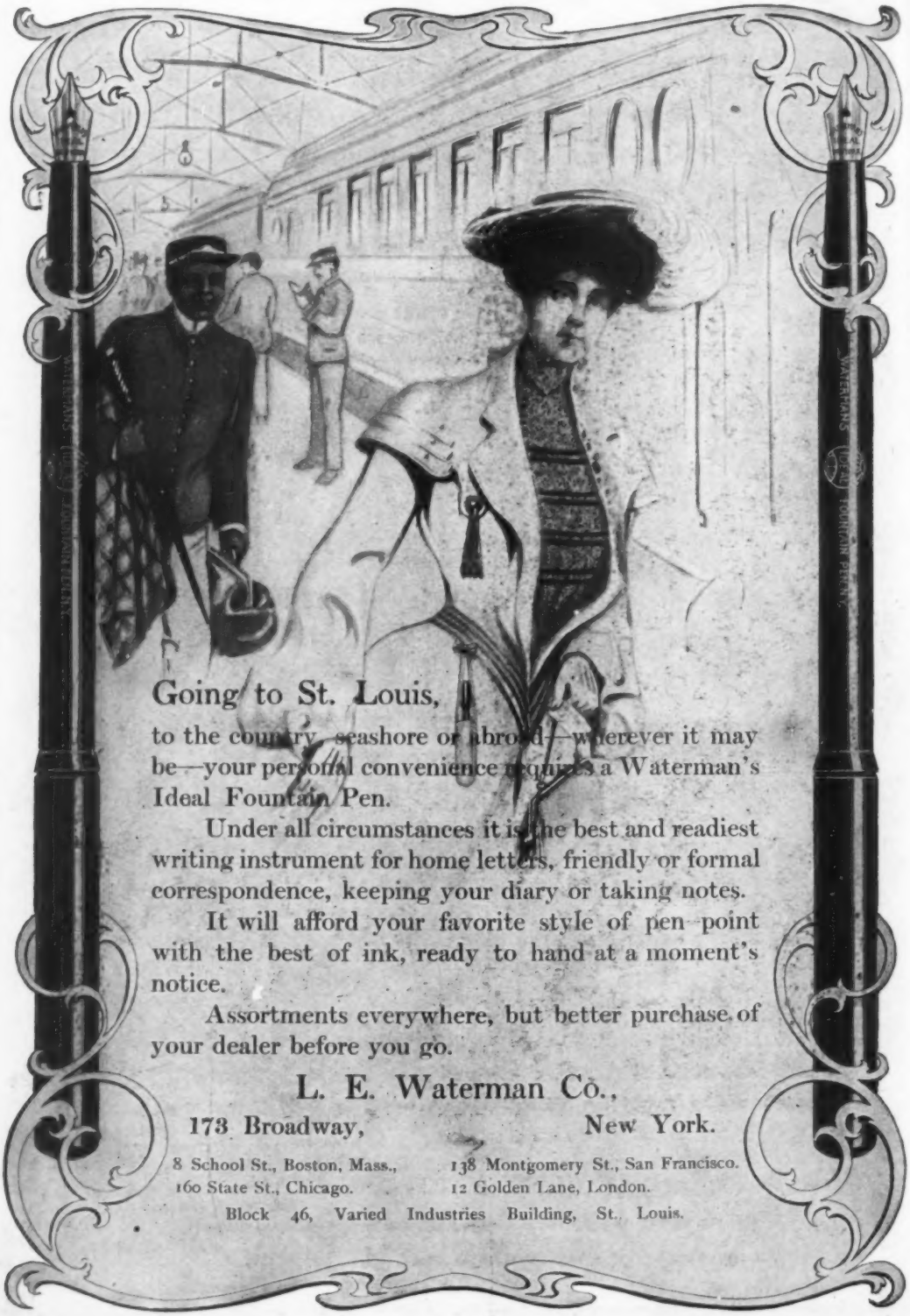
BUFFALO, Buffalo Auto. Exchange.
TOLEDO, O., Toledo Motor Car Co.
LOS ANGELES, J. A. Rossetsel.

SEE OUR EXHIBIT AT ST. LOUIS FAIR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to the country, seashore or abroad—wherever it may be—your personal convenience requires a Waterman's Ideal Fountain Pen.
Under all circumstances it is the best and readiest writing instrument for home letters, friendly or formal correspondence, keeping your diary or taking notes.
It will afford your favorite style of pen point with the best of ink, ready to hand at a moment's notice.
Assortments everywhere, but better purchase of your dealer before you go.
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Block 46, Varied Industries Building, St. Louis.

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The HAYNER WHISKEY which has been used at the Russian Embassy has given universal satisfaction. It is an admirable household whiskey.

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THE ONLY WHISKEY WITH A NATIONAL REPUTATION FOR HIGHEST QUALITY AND PERFECT PURITY.

Government statistics show that the famous Miami Valley produces better grain and has purer water than any other section of this country. It is Nature's garden. Right in the heart of this favored spot is our distillery. We have at our very door the two essentials for producing the finest whiskey in the world--the best grain and the purest water. Add to these one of the most completely equipped distilleries ever operated and an experience of 38 years in distilling whiskey and you have a combination that is unequaled anywhere. That's why **HAYNER WHISKEY** is the best for medicinal and other uses. That's why we have over half a million satisfied customers. That's why YOU should try it. Don't forget that it goes direct from our own distillery to you, with all its original strength, richness and flavor, carries a **UNITED STATES REGISTERED DISTILLER'S GUARANTEE of PURITY and AGE** and saves the dealers' enormous profits. Your money back if you're not satisfied.

HAYNER WHISKEY

4 FULL QUARTS $3.20

EXPRESS CHARGES PAID BY US.

OUR OFFER We will send you **FOUR FULL QUART BOTTLES of HAYNER SEVEN-YEAR-OLD RYE for $3.20.** and we will pay the express charges. Try it and if you don't find it all right and as good as you ever used or can buy from anybody else at any price, then send it back at our expense and your $3.20 will be returned to you by next mail. Just think that offer over. How could it be fairer? If you are not perfectly satisfied you are not out a cent. We ship in a plain sealed case, no marks to show what's inside.

Orders for Ariz., Cal., Col., Idaho, Mont., Nev., N. Mex., Ore., Utah., Wash., or Wyo. must be on the basis of **4 QUARTS for $4.00** by **EXPRESS PREPAID** or **20 Quarts for $16.00** by **FREIGHT PREPAID.**

ESTABLISHED 1866. **THE HAYNER DISTILLING COMPANY,** DISTILLERY TROY, OHIO.

DAYTON, OHIO. ST. LOUIS, MO., ST. PAUL, MINN., ATLANTA, GA.,

We will buy you a bottle of Liquozone, if you are sick—we'll pay your druggist ourselves for it and show you how to get well.

We paid $100,000 for the American rights to Liquozone. And we have spent $500,000 in the past four months to buy a million bottles and give them to a million sick ones. Don't you realize that this product must be of wonderful worth to humanity? Won't you see what it means to you?

Acts Like Oxygen.

Liquozone is not made by compounding drugs, nor is there any alcohol in it. Its virtues are derived solely from gas—largely oxygen gas—by a process which requires immense apparatus and 14 days' time. Each cubic inch of Liquozone represents the virtues of 1,250 cubic inches of the gas. The process by which these virtues are concentrated into liquid, stable form, has been the constant subject of scientific and chemical research for more than 20 years.

The result is a product which does what oxygen does. Oxygen is the nerve food, the blood food, the scavenger of the blood. It is the very source of vitality, the most essential element of life. But oxygen is a gas, and unstable; while Liquozone is fixed and concentrated. It gets an excess of oxygen virtues into the blood, to go wherever the blood goes. The result is a vitalizing tonic with which no other known product can compare.

Kills Inside Germs.

But the great value of Liquozone lies in the fact that it kills germs in the body without killing the tissues, too. There is nothing else known which will do that. Any drug that kills germs is a poison, and it cannot be taken internally. For that reason medicine is practically helpless in any germ disease.

Liquozone is so certain that we publish on every bottle an offer of $1,000 for a disease germ that it cannot kill. The reason is that germs are vegetables; and an excess of oxygen—the very life of an animal—is deadly to vegetal matter. Liquozone is certain destruction to germs, yet to the human body it is the most helpful thing in the world. There is no other way to end the cause of any germ disease.

Germ Diseases.

These are the known germ diseases. All that medicine can do for these troubles is to help Nature overcome the germs, and such results are indirect and uncertain. Liquozone kills the germs, wherever they are, and the results are inevitable. By destroying the cause of the trouble, it invariably ends the disease, and forever.

Asthma	Hay Fever—Influenza
Abscess—Anemia	Kidney Diseases
Bronchitis	La Grippe
Blood Poison	Liver Troubles
Bright's Disease	Malaria—Neuralgia
Bowel Troubles	Many Heart Troubles
Coughs—Colds	Piles—Pneumonia
Consumption	Pleurisy—Quinsy
Colic—Croup	Rheumatism
Constipation	Skin Diseases
Catarrh—Cancer	Scrofula
Dysentery—Diarrhea	Stomach Troubles
Dandruff—Dropsy	Throat Troubles
Dyspepsia	Tuberculosis
Eczema—Erysipelas	Tumors—Ulcers
Fevers—Gall Stones	Variococele
Goitre—Gout	Women's Diseases

All diseases that begin with fever—all inflammation—all catarrh—all contagious diseases—all the results of impure or poisonous blood.

In nervous debility Liquozone acts as a vitalizer, accomplishing what no drugs can do.

50c. Bottle Free.

If you need Liquozone, and have never tried it, please send us this coupon. We will then mail you an order on your local druggist for a full size bottle, and we will pay your druggist ourselves for it. This is our free gift, made to convince you; to show you what Liquozone is, and what it can do. In justice to yourself, please accept it to-day, for it places you under no obligation whatever.

Liquozone costs 50c. and $1.

CUT OUT THIS COUPON

for this offer may not appear again. Fill out the blanks and mail it to the Liquid Ozone Co., 458-460 Wabash Ave., Chicago.

My disease is.....

I have never tried Liquozone, but if you will supply me a 50c. bottle free I will take it.

.....

.....

M1 .....

Give full address—write plainly.

Any physician or hospital not yet using Liquozone will be gladly supplied for a test.

THE WORLD'S FAIR
USE
Pears' Soap
because it is matchless for the complexion. The secret of Pears' great success all over the world, is because Pears' Soap alone has the peculiar quality which produces and preserves that matchless skin beauty which has made Pears' famous.

Pears' Lavender Water, fragrantly refreshing—an ideal toilet water.

"All rights secured."

One-Sixth Glycerin

Half the worth of a good toilet soap is the glycerin—but it's costly. There was never another moderate price soap made one-sixth pure glycerin.

Jap Rose
[TRADE MARK]
Soap

It is the queen of transparent soaps ---the finality in the art of soap making. We spent 25 years in learning how to produce it.

JAMES S. KIRK & COMPANY

JAMES A. KIRK JOHN B. KIRK MILTON W. KIRK

CHICAGO

First Discovery of Coffee

About 15 centuries ago an Arab herder of goats driving the flock through some new country was alarmed at the antics of the animals and thought they were "possessed of the devil."

Each day the same thing occurred after the goats had eaten of a certain kind of berry. The goatherd thought he would eat a few to try the effect.

That was the discovery of coffee.

Arabs learned to brown the berries and boil them, drinking the liquor which was then and now recognized as a stimulant with direct action on the heart, and of course the reaction and depression later on.

Coffee sets up a partial congestion of the liver in many people as shown by the coated tongue, yellow skin and general lethargy. If continued, fixed and chronic disease sets up in some organs most easily affected. Some people are strong enough in digestion to get along well with coffee for years, but great numbers are not.

It is often stated by physicians that coffee is the one greatest of all causes of disease to Americans

Anyone can easily prove whether it be coffee that causes the periodical headaches, sick stomach, bowel troubles, weak heart, kidney complaint, weak eyes, neuralgia, rheumatism or nervous prostration.

Simply leave it off entirely for 10 days and that's easy when you can have a piping hot rich cup of POSTUM with the coffee color and a crisp coffee snap (if well made according to the directions on the package.)

If you find, in a day or two, that you are getting better, that's your cue, follow it straight back to health, comfort and the power to do things.

POSTUM FOOD COFFEE, 10 days, **"There's a Reason."**

SPIRO POWDER

A TOILET NECESSITY

Because it relieves midsummer misery, and does what no other toilet preparation will do. It positively **DESTROYS THE ODOR OF PERSPIRATION,** keeps you cool, and gives an unequalled sense of personal Cleanliness and Comfort. Occasionally dusted on your under garments it will prevent all bodily odors. SPIRO POWDER also relieves chafing and prickly heat, and cools tired, tender, burning feet. Its effect is immediate and lasting. Nothing else will **destroy the Odor of Perspiration.** SPIRO POWDER is guaranteed to do this. Please try it.

Price 25c, at drug, toilet and notion counters everywhere.

FREE SAMPLE

For Your DRUGGISTS' NAME.

If your DRUGGIST hasn't Spiro Powder on hand, send his name to us and we will mail you FREE sample package containing enough to prove our claims; also a beautiful Souvenir post card of Niagara Falls and a copy of our booklet "USE OF SPIRO." This booklet should be read by everybody.

SPIRO POWDER CO., 64 MAIN ST., NIAGARA FALLS, N. Y.

"It's the Hair —not the Hat

That makes a Woman Attractive."

SOFT, SILKY HAIR may be possessed by any person that will keep the hair and scalp clean, healthy, and free from Dandruff and Microbes.

Seven Sutherland Sisters'

Hair Grower and Scalp Cleaner perform such missions and perform them well. Letters of highest praise from four generations. Young misses starting now with these highly meritorious preparations will enjoy luxuriant hair all through life.

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For whom a First-class Business Position will be waiting next September.

The Place is already seeking YOU — not you the Place.

The occupation is honorable — work pleasant — compensation ample — there is opportunity for immediate and continuous advancement.

The requirements are intelligence, which you have; Education, which you have; Integrity, Determination and Perseverance — all of which are already yours.

It also calls for — and this is absolutely indispensable —

THE ABILITY TO APPROACH MEN;
AT THE RIGHT TIME,
IN THE RIGHT WAY,
TO SAY THE RIGHT THING,
WITH THE RIGHT RESULT!

That's all — and we show you how. The Art of Talking for Business — Most Practical and Least Expensive of all modern scientific courses. Take our instruction this summer. Be ready for business and a handsome income in the fall. Write to us, and we'll tell you more about it.

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Budweiser is served on all Buffet, Dining and Pullman Cars, Ocean, Lake and River Steamers, and at all first-class Hotels, Cafés and Restaurants.

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Travelers will find that Budweiser is obtainable almost everywhere — at home and abroad. It is served in the best hotels and cafés of the principal foreign cities and seaports.

Wherever you are located, there is a distributor conveniently near, who will supply you with Budweiser. If you do not know his name, write to us.

Anheuser-Busch Brewing Ass'n
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Visitors to the Louisiana Purchase Exposition are cordially invited to inspect the Anheuser-Busch Brewery, where competent guides, speaking all modern languages, will be at their service.

DR. CHARLES FLESH FOOD

Every Woman Should Read This

"Most wonderful preparation in the world."
Dr. Monroe.

"Does more for my complexion and form than anything I have ever used."—Anna Held.

THOUSANDS OF TESTIMONIALS

All Speak in the Highest Terms of

Dr. Charles' Flesh Food

This famous preparation has many imitators, but there is nothing like it on the market. It has stood the test for more than twenty-five years and is now recognized by the medical profession and thousands of grateful women who have used it as being the only preparation that will **Round Out** with **Firm, Healthy Flesh** thin cheeks, neck and arms.

FOR DEVELOPING THE BUST

For restoring flabby breasts to their natural beauty and contour it has never failed to give perfect satisfaction.

FOR REMOVING WRINKLES

No woman should have wrinkles or crow's feet about the eyes or mouth. Dr. Charles' Flesh Food removes them like magic.

SPECIAL OFFER—The regular price of Dr. Charles' Flesh Food is $1.00 a box, but to introduce it into thousands of new homes we have decided to send two boxes to all who answer this advertisement and send us $1.00. All packages are sent in plain wrapper, postage prepaid.

FREE A sample box—just enough to convince you of the great merit of Dr. Charles' Flesh Food—will be sent free for 10 cents which pays for cost of mailing. We will also send you our book, "Art of Massage," which contains all the proper movements, illustrated, for massaging the face, neck and arms, and full directions for developing the bust. Address

DR. CHARLES CO.

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STORY PICTURES

This dainty picture of real life *illustrated above* shows a charming debutante waiting with eager expectancy to go to the ball—blissfully unaware of the two little tots come to tantalize. Executed in the famous Barnes-Crosby Studios and reproduced in the new

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With its rich, mellow brown coloring, this beautiful work of art will grace any wall. Size 8x10—50c, 12x16—$1.00, 16x20—$1.50. Sent prepaid on receipt of price with privilege of returning if not satisfactory.

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$6.00 SHOES FOR $3.50

The sole of a RELIANCE shoe is made of Rock Oak Bark tanned leather, tough and durable, and costs us as much as the sole of any $6.00 shoe on the market. Every piece of leather in every RELIANCE shoe is up to the same high standard. The workmanship is the product of the most skilled shoe makers.

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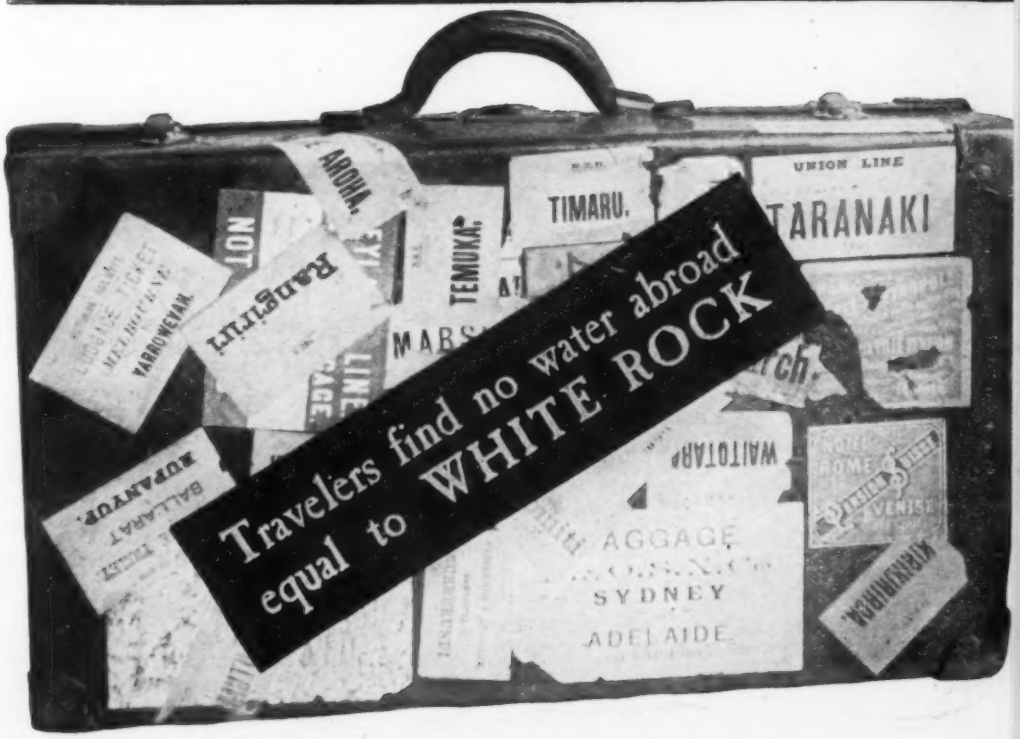
FROM FACTORY TO FEET.

We give the profit to you instead of to the dealer. Note two strong points in this shoe—the narrow shank properly supports the weight and prevents the foot from crowding into the fore part of the shoe, causing pain and discomfort—the graceful curve of the heel prevents slipping up and down.

We can fit you perfectly. We operate a matchless mail order system. Our catalogue tells you more about the RELIANCE shoe than any shoe dealer will tell you about the shoe you are buying in his store. After you have examined the shoes, you may return them if you wish and we will refund your money. Postage or express prepaid, 25 cents extra.

FREE A RELIANCE Shoe Horn will be sent free with a RELIANCE Shoe Catalogue and Measurement Blank if you will fill out a Red Book coupon on page 360 and mail to us.

RELIANCE SHOE COMPANY, Box 124, Friendship, N. Y.



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and have nothing to consider but your taste, which we guarantee to satisfy. We thus cut out the jobbers', salesmen's and retailers' profits and expenses and

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OUR GUARANTEE—Every cigar we ship is guaranteed to please you, and if from any cause it does not do so, we will exchange cigars with you or refund your full purchase price.

Consider—Could we say and do this faithfully with anything but fine quality to back it up?

For 75c. we will gladly send you an assortment of 12 cigars, each separately wrapped and described, showing four varieties of 10c. and two for a quarter values; or for 50c. an equal showing of High Grade 5c. and 10c. values. Send for our illustrated catalogue, Rolled Reveries, which explains everything.

All Transportation Charges Prepaid

Elkhart, Ind.—*"Enclosed find remittance for 100 FEDORA LONDRES. The hundred I received from you some time ago were the best smoke I ever enjoyed for the money."*—**John S. Christoph.**

Write to-day to

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"The Pioneers," 344 Jarvis St., Binghamton, N. Y.

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Coolest Spot In Town.

An Ideal Place for Visitors Right Inside the grounds — No Tiresome Journeys to or From the City — No Crowding — No Discomfort — Time and Money Saved.

No matter who you are or what you are; no matter if your purse be slender or otherwise, if you wish to see the World's Fair at St. Louis and enjoy every moment of your time, the best place to stay—indeed, the only place to stay—is The Inside Inn.

The building of this splendid hostelry has marked a new departure in world's fair accommodations, it being the first time that the administration of any exposition has taken the question of the lodging and creature comforts of its visitors under its personal supervision. This the World's Fair Management has done. The Inside Inn has been built with the same lavish hand that has marked all other constructions at St. Louis. It is three stories high, 400 feet wide, 800 feet long, contains 2,257 bedrooms and can seat 2,500 people in its dining-room at one sitting.

Every modern convenience obtainable has been installed and the comforts thus afforded enable visitors to enjoy the sights of the Exposition whenever they please and then go to their rooms for a rest without a long, tiresome journey to and from their lodgings. A great saving in time and money is consequently effected, as sight seeing can be begun directly after breakfast and continued late into the night without any exasperating run for the "last" car. No admission fee other than the first is required from those guests who remain within the precincts of the Fair at The Inside Inn.

The Inside Inn is run on both the European and American plans and the rates are exceedingly moderate, ranging from $1.50 to $5.50 European, and from $3.00 to $7.00 American, including daily admission in both cases. The enormous capacity of The Inside Inn assures first-class accommodations for all—no matter when or in what numbers they come—but those who prefer to secure their rooms in advance may make reservations now for any period up to December 1st. A post card addressed to The Inside Inn, Administration Bldg., World's Fair Grounds, St. Louis, will bring you an interesting booklet, giving full details and plans.

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Smooth and delightful. Removes tartar, prevents decay, makes the teeth white.

3 Ounce Metal Bottle 25c
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SOLD EVERYWHERE
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...The Purest and Most Delightful of All...

Duval's Toilet Powder is the greatest of sweeteners and purifiers. It absolutely destroys the odor of perspiration on body, feet and clothing instantly, and imparts the most refreshing feeling of cleanliness, coolness and comfort. It is, particulary, a **summer** necessity to persons of refinement, entirely removing odors from the heated body. After the bath, it is the greatest of luxuries.

Price, by mail, with our Beauty Book, 25 cents.

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We are beauty specialists. If you are anxious to get a good Complexion, we will mail you samples of three complexion beautifiers, sufficient for a week's treatment on receipt of five 2c stamps cost of mailing.

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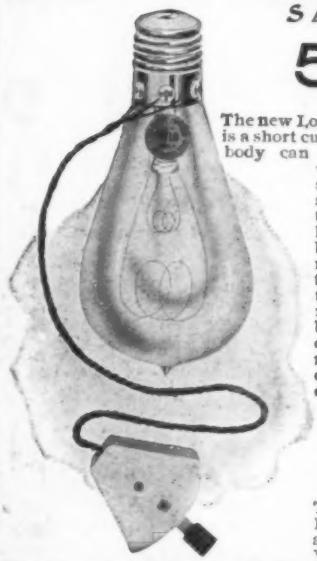
SAVES

5/6



The new Long Distance HYLO is a short cut to comfort. Anybody can put it in place without tools. The small portable switch regulates the light high or low, from full brightness to a mere glim, or entirely out. Just the the thing for the man who reads in bed. Connecting cord can be as long necessary. Sold by every first class electrician.

CAUTION—Genuine HYLO lamps have a label inside the bulb. Beware of imitations. Look for the name HYLO.

Twelve styles of HYLO lamps to fit all conditions. Write for complete catalogue. Send stamp for "How to Read Your Meter."

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Grube's Method

For Complete Eradication of
TOE CORNS, SOLE CORNS, BUNIONS, CALLOUSES, SOFT CORNS, HEEL CORNS.
Kills the Seed, Leaves Smooth Skin.

One Drop Corn Cure

ADVISE no cutting with knife.
USE eraser to remove hard part. Rub well.

APPLY "One Drop," covering corn completely to kill seed of the trouble; cover it with tissue paper; peel it off third day.

RESULT a normal smooth skin. Put cotton between toes when soft corns.

PRICE 25 CENTS

When Properly Applied, Gives Relief in 3 Minutes.

EXCELSIOR CHEMICAL COMPANY, 3100 State Street, Chicago.

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FACE POWDER

Great care should be taken of the complexion, if its freshness and beauty is to be preserved. Exposed to the harmful effects of sun, wind and dust it becomes rough and coarse.

Lablache Face Powder

prevents these evils. By clearing the pores of the skin it makes it fresh, smooth and lovely, preserving its delicate texture and color. The genuine has the signature of Ben Levy in red across label of box. *Accept no other.* Flesh, white, pink, cream tints. 50 cents per box, at druggists or by mail.

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"SUPPOSE I DIE"

We have helped the people to answer that question for half a century or more; to make provision for their survivors. We do more: We assist men in making provision for their old age, when the money-producing power is waning. Get our free booklet, "The How and the Why." It brushes cobwebs from the brain.

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Secured by Small Monthly Payments

Rubber is just as indispensable to our modern civilization as wheat, or cotton, or coal. You cannot imagine a substitute for it. Every line of human endeavor is daily finding some new purpose for it, for which no other product will answer. American manufacturers alone consume over sixty million pounds of crude rubber per year, for which they pay forty million dollars.

The world's present inadequate supply of crude rubber comes from the jungles of South America, where it is gathered by tapping the wild rubber trees which are scattered here and there in the tropical forests. The ruthless and short-sighted natives who do this tapping have the world's supply at their mercy, as the climate is such that no white man can live there for even a brief period to guide and oversee them. Because they improvidently "tap to death" the tree that brings them their golden harvest and because each year they are obliged to penetrate farther and farther into the jungles at an added outlay of time and money, the price of crude rubber has doubled in a decade. It is inconceivable that the production of one of the great necessities of man should much longer remain in such ignorant hands.

We are changing the production of Crude Rubber from the primitive and destructive method heretofore employed to the most scientific and economic plan known to modern forestry. No industry ever underwent so radical a development as we are now engaged in without making immensely wealthy those who accomplish the change.

On an immense domain of 6,175 acres of the most carefully selected and most fertile soil in Mexico we are developing under Anglo-Saxon supervision an immense rubber orchard. This will be conducted under the most successful conditions and plans known to modern scientific forestry, and the net returns from this orchard, after it is in bearing, will not be less than one and a half million dollars annually.

An investment of $20 a month for 12 months, $15 a month for 12 months, then $10 a month for a limited period thereafter (continuing until the full price of the shares in the present series—$282 each—has been paid) will secure *five shares* in this great plantation, and these five shares will be represented by five acres, planted to 1,000 rubber trees and brought to maturity. But we plant each acre with 600 rubber trees and "tap to death" 400 of them before maturity, thus providing sufficient dividends so that during the period of these payments you will have received returns amounting to $210 on each share or acre. Hence the actual cost of your shares, or acres, is only $66 each. Then the 200 trees left standing on each acre, and this is the normal number for permanent yield, will produce at least two pounds of crude rubber every year worth 60 cents net per pound. This will bring from your *five shares or acres* a positive income of at least $100 a month or $1,200 a year, continuing for more years than you can possibly live. These figures are proved to be conservative by the government reports of the United States and Great Britain, the most reliable and disinterested sources of information in the world. Of course, if you buy 10 shares your income will be $2,400 a year; or better still, 25 shares will yield $6,000 annually.

Five Acres, or Shares, in our Rubber Orchard, planted to 1,000 Rubber trees, will at maturity yield you a sure and certain income of $100 a month for more years than you can possibly live. Your dividends average 25 per cent. during the period of small monthly payments.

Every possible safeguard surrounds this investment. The State Street Trust Co. of Boston holds the title to our property in Mexico as trustee. We agree to deposit with them the money paid in for shares, and we file with them sworn statements as to the development of the property. This company also acts as registrar of our stock. You are fully protected from loss in case of death or in case of lapse of payments, and we grant you a suspension of payments for 90 days any time you may wish. Furthermore, we agree to loan you money on your shares

We can prove to you that five shares in this investment, paid for in small monthly installments, will bring you **an average return of twenty-five per cent. on your money during the period of payment,** and will then bring you **$100 a month for more than a lifetime.** Send us at once $20 as the first monthly payment to secure 5 shares—$40 for 10 shares—$100 for 25 shares ($4 per share for as many shares as you wish to secure.) This opens the door for yourself, not to wealth but to what is far better, a competency for future years, when perhaps you will not be able to earn it. We already have hundreds of shareholders scattered through 40 States who have investigated and invested. Our literature explains our plan fully and concisely, and proves every statement. It will be sent to you immediately, on request.

Mutual Rubber Production Company

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BRIEFLY

TO find Chautauqua Lake go west from New York or east from Chicago, about five hundred miles via the Erie Railroad—a night's ride.

Summer excursion tickets are now available. Special excursions July 8 and 29.

Illustrated descriptive folder may be had upon application to ticket agents or by addressing D. W. COOKE, General Passenger Agent, Erie Railroad Company, New York.

THE NORTH-WESTERN LINE

$30 COLORADO AND RETURN

From Chicago daily, with correspondingly low rates from all other points.

Two fast trains per day. The Colorado Special, solid through train, over the only double-track railway between Chicago and the Missouri River. Only one night from Chicago; two nights en route from the Atlantic seaboard via the

Chicago, Union Pacific and North-Western Line

Send two-cent stamp for folders and booklets, with list of hotels and boarding houses, rates and much valuable information concerning railway fares, scenery, climate, etc.

All agents sell tickets via this line.

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NW265

Skin Diseases

If you suffer from Eczema, Salt Rheum, Ringworm, Itch, Acne, or other skin troubles,

Hydrozone

will cure you.

As these diseases are caused by parasites, killing them without causing injury to the healthy tissue cures the trouble. It has cured many cases pronounced incurable and is absolutely safe.

Hydrozone is a scientific Germicide. Used and endorsed by leading physicians. It is absolutely harmless, yet a most powerful healing agent.

Trial bottle at your druggist or by mail on receipt of 25 cents. None genuine without my signature on label.

Prof. Charles Marchand

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Free—Valuable Booklet on How to Treat Diseases.

DRY HAIR CLEANER

Cleans in five minutes—cleans the scalp thoroughly as water, removes all superfluos oil, all dust and dirt and leaves the hair soft and fluffy. Promotes the growth of the hair and makes it easy to curl.

...ABSOLUTELY HARMLESS...

Send 50 cents, Money Order, for full size box, postpaid.

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WHY BE FAT

HOWARD OBESITY FLUID

REMOVES YOUR FAT OR MONEY RETURNED

This daintily scented lotion, **Externally Applied,** literally washes away the fat from any part of the body without injury. Restores natural appearance, an even skin and bloom of youth. A pleasant treatment, no dieting.

NO NAUSEOUS STOMACH WRECKING DRUGS

Send for sworn evidence of merit and our new free obesity book, which tells all about this wonder working discovery. Mailed in plain wrapper, all correspondence confidential.

THE HOWARD CO.,

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Do you Know the President?

We have something interesting to say to you about how you may become acquainted with the nation's chief executive. Before doing so, however, we want to tell you—at least its present subscribers say this—that THE RED BOOK is THE BEST MONTHLY SHORT STORY MAGAZINE PUBLISHED TO-DAY. It contains twelve to fifteen original short stories in each issue — all stories are illustrated by the best artists of the country. Each issue also contains sixteen beautiful photographic portrait studies in special poses and selected from the most prominent American and European galleries. Every issue complete in itself. No continued stories. One year's issues, twelve in number, will contain from 150 to 180 short stories by the best writers and 192 picture studies, the latter suitable for framing—for posters — just what you want to decorate your home.

We have just purchased a large edition of the valuable book entitled "THEODORE ROOSEVELT, PRESIDENT — A TYPICAL AMERICAN." This beautiful book contains 413 pages. Size 6½ x 9 inches. Bound in green cloth. Genuine gold stamp on back. Handsome title page in colors. Photogravure frontispiece portrait of the President. 25 full page duo-tone illustrations. A valuable addition to any library.

EVERY AMERICAN SHOULD KNOW THE DETAILS OF THE PRESIDENT'S CAREER.

For the purpose of adding a large number of new subscribers to our lists we make the following extraordinary offer: If you will send us $1.00 to pay for one year's subscription to The Red Book together with 18 cents to pay mailing expense we will send you this beautiful Roosevelt Book, postpaid, absolutely free of charge, by return mail. Use the accompanying coupon — if you wish — but send in your order today as the supply of books is limited.

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Enclosed I hand you $1.18 in accordance with your "Roosevelt Premium Offer," for which enter my subscription to The Red Book for 1 year beginning with the ..... issue, and send me the Roosevelt book as described in advertisement by return mail.

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Remittances must be made by Post Office or Express Money Order, by Registered Letter, or by Postage Stamps of 2-cent denomination, and not by check or draft, because of exchange charges against the latter.

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With which is given FREE AS A PREMIUM the first English Edition in De Luxe form of a hitherto UNPUBLISHED STORY BY BALZAC

A Rare Literary Find

The Story is Entitled, A Street of Paris and Its Inhabitant

and was to be the first of a new series of the "Human Comedy." It was translated by HENRI PENE DU BOIS, the famous Art Critic and Authority on Art Subjects, and published by Meyer Bros. & Company, after the form of the beautiful French de Luxe publications which it rivals in its perfection.

The story is a charming little recount of an old Paris street and its odd inhabitant, and is illustrated with facsimile water color pictures, initial letter designs, head and tail pieces by the famous French artist, F. Courboin, with an extra set of proofs in black and white on China paper, bound in the back. Size, 6½ x 10 inches, extra wide margins, making it undoubtedly the most beautiful piece of bookmaking of its style ever produced in this country. It has sold at $10.00 a copy.

This little jewel of the bookmaking art should be preserved in a glass case, along with the literary rarieties bibliophiles so love to collect. Of course the Siegel Cooper system of cash transactions secured the remaining copies at a much lower than publisher's price—and we now offer them as a premium to the first comers who purchase one of the few sets left on hand of Balzac's Works. This is positively the only way you can secure this first edition story of Balzac's—there is no other English edition—and that the value of these copies will increase there is not the least doubt.

The edition was limited to 400 copies, each numbered and registered. We secured the unsold balance and will give a copy with each set of Balzac's "Comedie Humaine."

SO LONG AS THEY LAST

It isn't necessary to talk about Balzac. The great master of modern novel needs no introduction. His "Comedie Humaine" is now admitted to be the most marvelous series of books ever produced by a single brain, and authorities agree that no library is complete unless Balzac is there, worthily represented.

Owing to a large number of unfilled orders for the "Edition Definitive" and to repeated inquiries from our customers we, a few weeks ago, made arrangemens with Gebbie & Co. for the unsold copies of their Library edition, limited.

As the end of the season approches we find

WE HAVE ONLY A FEW LEFT-OVER SETS

of the famous edition, the Saintsbury translation of Balzac's works, and as we need the shelf room for new stock, we offer these sets at a

Price to Clear Them Away

There are only a few, hardly worth advertising, but we don't want to carry them over the summer—so we give you the benefit of the shelf space cost. This chance will never come your way again.

These few sets are the balance of a special edition limited to 1,250 copies, and sold at $79.00 per set. If you are prompt you can secure one of these comple sets for $37.00 and

Pay a Little at a Time

You can examine the books at your leisure, without expense, in your house, and take time to decide if you want to keep them or not. This is the famous Saintsbury Edition of the "Comedie Humaine." Among Balzac authorities, Professor Saintsbury stands foremost. His name is a guarantee as to the accuracy of the translation and the completeness of the text. The 32 volumes are beautifully bound in wine color silk cloth. Together they contain about 130 Illustrations. **The complete set of 32 volumes and the beaufiful premium volume will be delivered free for your examination.** If you like them (and we're sure you will) you may pay for them at the rate of $3.00 per month. If you do not want to keep them, send the set and premium back at our expense and give some one else a chance to obtain a bargain.

Send the coupon at once—you will never again have an opportunity like this to secure a set of Balzac and a First Edition de luxe copy of the Premium Volume. Get the books before you. It is the only intelligent way to decide.

Remember the Beautiful Premium

First English edition de luxe of Balzac's almost unknown story—with 32 illustrations in colors.

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Send on approval, prepaid, a set of the Library Edition, limited, of Balzac's Works and one of the Premium Volumes. If satisfactory, I agree to pay $1.00 within five days of receipt of books, and $3 a month for 12 months thereafter. If not satisfactory, I agree to return the set and and premium within five days of their receipt. Until full purchase price has been paid title in the books to remain with Siegel Cooper Co.

Name ----------

Address ----------

The National's "Two Hundred Club."

TRIP TO LONDON AND PARIS.

To National Magazine Readers:—

As announced in the June National Magazine, I shall take a party of National subscribers to London and Paris, but we will go in September, instead of August, as previously announced. The party will be increased to six, and the contest is opened for gentlemen also. The trip recently made to the West Indies was so much enjoyed by the ten successful "idea" contestants, and was so gratifying to all concerned, that the success of the next tour is already assured. There are but two conditions for securing this free trip, viz.:—

1st. That the members shall all be subscribers to the National Magazine, and that each one shall secure two hundred new subscriptions for one year. The usual commission of twenty-five cents will be paid on each subscription.

2d. The six ladies and gentlemen, having secured two hundred new subscribers, who write the best accounts of "How we Secured Subscriptions for the National" will be taken, all expenses paid. Manuscripts should reach us by August 25th.

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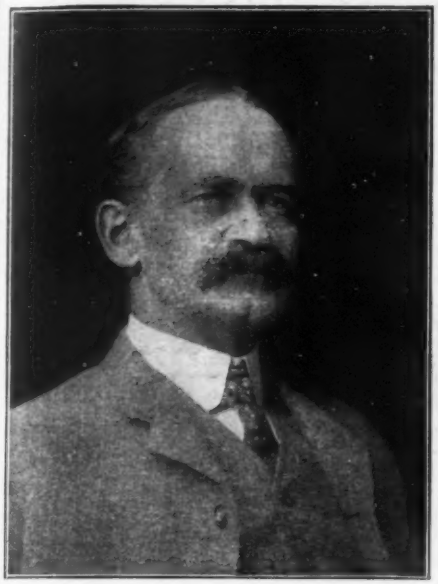

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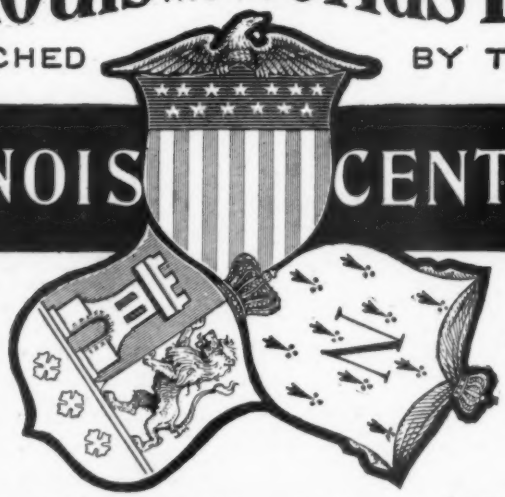

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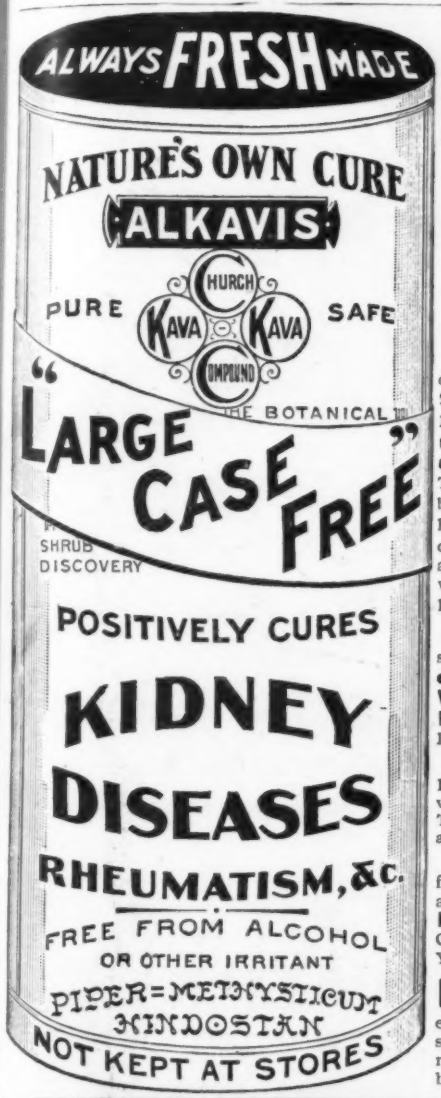

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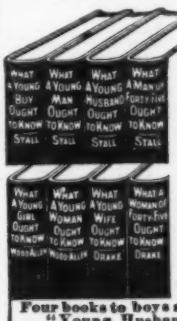

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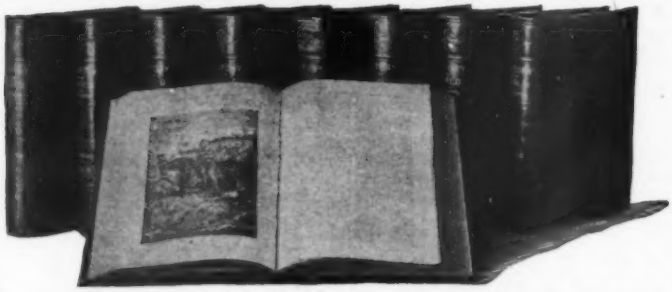

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Mr. M. W. Otto, 2834 Warnock St., Philadelphia, Pa., writes May 18th, Himalya cured him after 23 years severe suffering. Had tried numerous Physicians, change of climate and every so-called cure he ever heard of. **Miss D. A. Roff**, Moweaqua, Ills., and **Miss A. E. Fry**, Lakenan, Mo., write May 23rd, were cured of Hay-fever and Asthma after several years of suffering although many physicians had said a cure was impossible. **Dr. J. R. Duncan**, the oldest physician of Crawfordsville, Ind., writes Jan. 29th, I feel it my duty to tell all I can of the great virtue of Himalya. **Dr. W. H. Vail**, a prominent physician of St. Louis, Mo., writes March 8th, that he used Himalya on six different Hay-fever patients last fall with satisfactory results in every case. **Rev. Frederick F. Wyatt**, the noted Evangelist of Abilene, Tex., writes Jan. 31st, that Himalya permanently cured him of Hay-fever and Asthma and strongly recommends it to sufferers. **Mr. Alfred C. Lewis** editor of the Farmers' Magazine, Washington, D. C., was also cured, although he could not lie down for fear of choking, being always worse in Hay-fever season.

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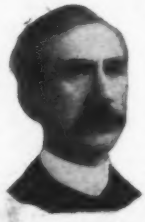

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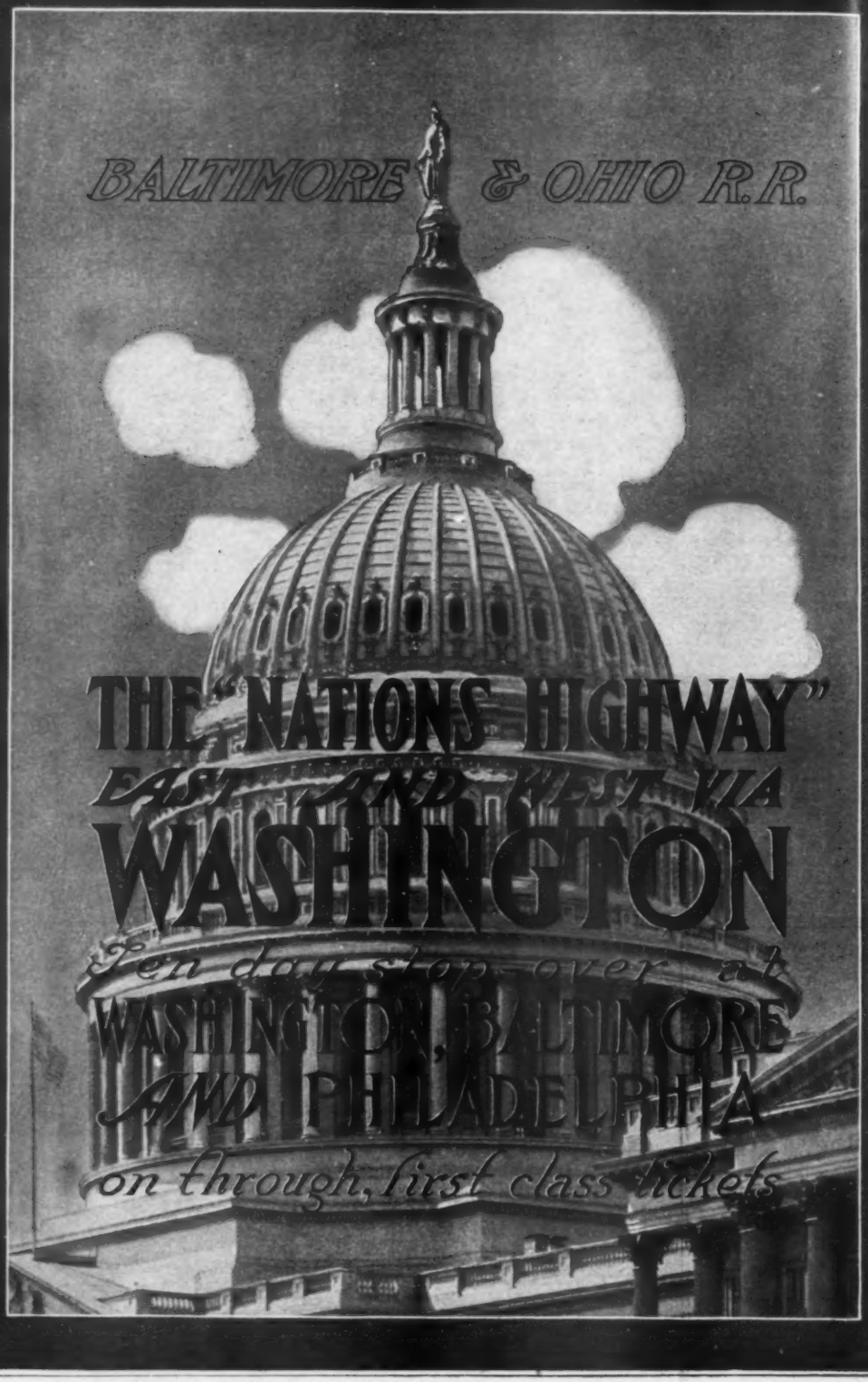
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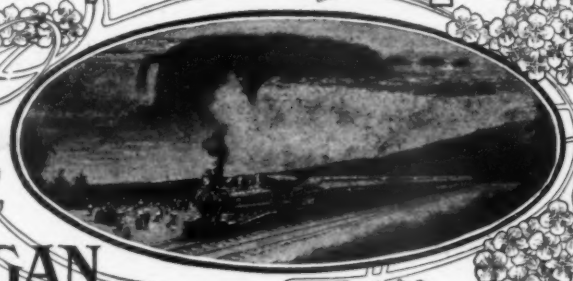

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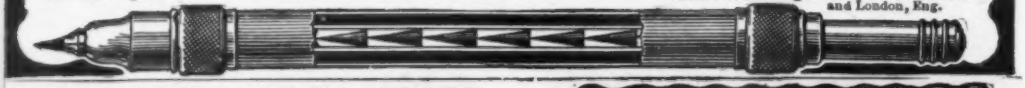

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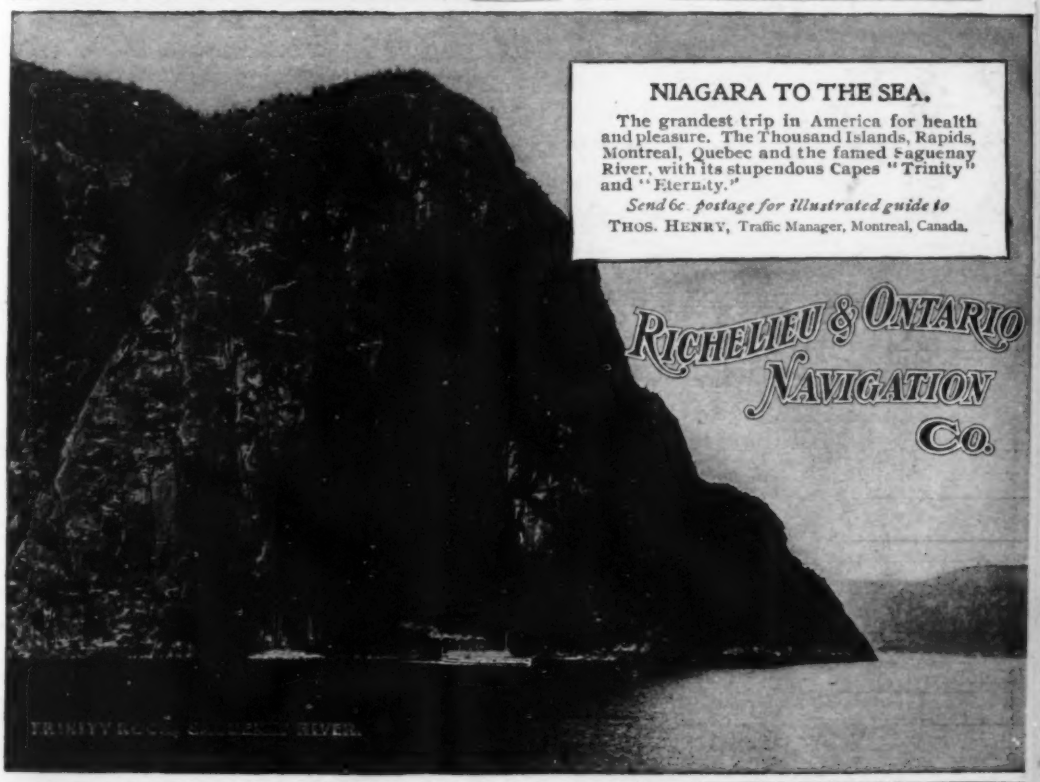

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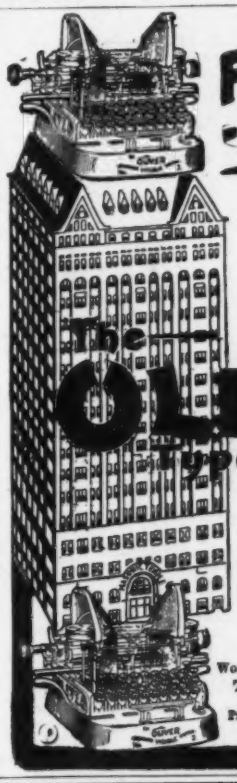

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Used by People of Culture and Refinement Throughout the World

Makes hair grow—stops falling hair—removes and prevents dandruff.
Prevents hair becoming coarse and brittle and splitting at the ends.
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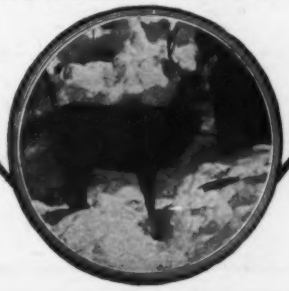

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It keeps your razor always in perfect condition without honing and has marvelous finishing qualities. If you could not get another like it, you would not part with it for $50 after you have used it and enjoyed the clean, close and delightful shaves made possible by it. Its composition cannot be detected by the naked eye or sense of touch, and it will positively not injure the finest or most delicate razor. It is indestructible and is unaffected by heat or moisture. Read what Lieut. Col. Greene, an old campaigner, has to say:

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Enclosed p ease find $2.00, for which please send at once two of your Radiumite Razor Strops as follows:

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We have purchased more than a million 50c. bottles of Liquozone and given them free to the sick. During the past four months, we have spent over $500,000 to announce and fulfill this offer. We have done this to convince the sick that Liquozone does what medicine cannot do, and we are willing to do the same with you, if you need it.

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Liquozone is the result of a process which, for more than 20 years, has been the constant subject of scientific and chemical research. Its virtues are derived solely from gas—largely oxygen gas—by a process requiring immense apparatus and 14 days' time. Each cubic inch of Liquozone represents the virtues of 1,250 cubic inches of the gas.

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But the great value of Liquozone lies in the fact that it kills germs in the body without killing the tissues, too. There is nothing else known which will do that. Any drug that kills germs is a poison, and it cannot be taken internally. For that reason medicine is practically helpless in any germ disease.

CUT OUT THIS COUPON

for this offer may not appear again. Fill out the blanks and mail it to the Liquid Ozone Co., 458-460 Wabash Ave., Chicago.

My disease is.....

I have never tried Liquozone, but if you will supply me a 50c. bottle free I will take it.

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M1 .....

Give full address—write plainly.

Any physician or hospital not yet using Liquozone will be gladly supplied for a test.

Liquozone is so certain that we publish on every bottle an offer of $1,000 for a disease germ that it cannot kill. The reason is that germs are vegetables; and an excess of oxygen—the very life of an animal—is deadly to vegetal matter. Liquozone is certain destruction to the cause of a germ trouble, yet to the human body it is the most helpful thing in the world.

We paid $100,000 for the American rights to Liquozone, because this product alone can end a germ disease.

Germ Diseases.

These are the known germ diseases. All that medicine can do for these troubles is to help Nature overcome the germs, and such results are indirect and uncertain. Liquozone kills the germs, wherever they are, and the results are inevitable. By destroying the cause of the trouble, it invariably ends the disease, and forever.

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Colic—Croup	Rheumatism
Constipation	Skin Diseases
Catarrh—Cancer	Scrofula
Dysentery—Diarrhea	Stomach Troubles
Dandruff—Dropsy	Throat Troubles
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All diseases that begin with fever—all inflammation—all catarrh—all contagious diseases—all the results of impure or poisoned blood.

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50c. Bottle Free.

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FOUNTAIN PEN

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Patent Pending.

Socket Plugs fit any ordinary electric sign or show window fixture and will hold a common electric bulb of 4 or 8 or 16 candle power. The mechanism inside will **wink the light** on and off several times a minute. All you have to do is to screw in the bulb and turn on the current once. Each Skedoodle winks independent of every other, producing the greatest possible variety. An electric flashing effect for everybody at low cost. Fully guaranteed and tested.

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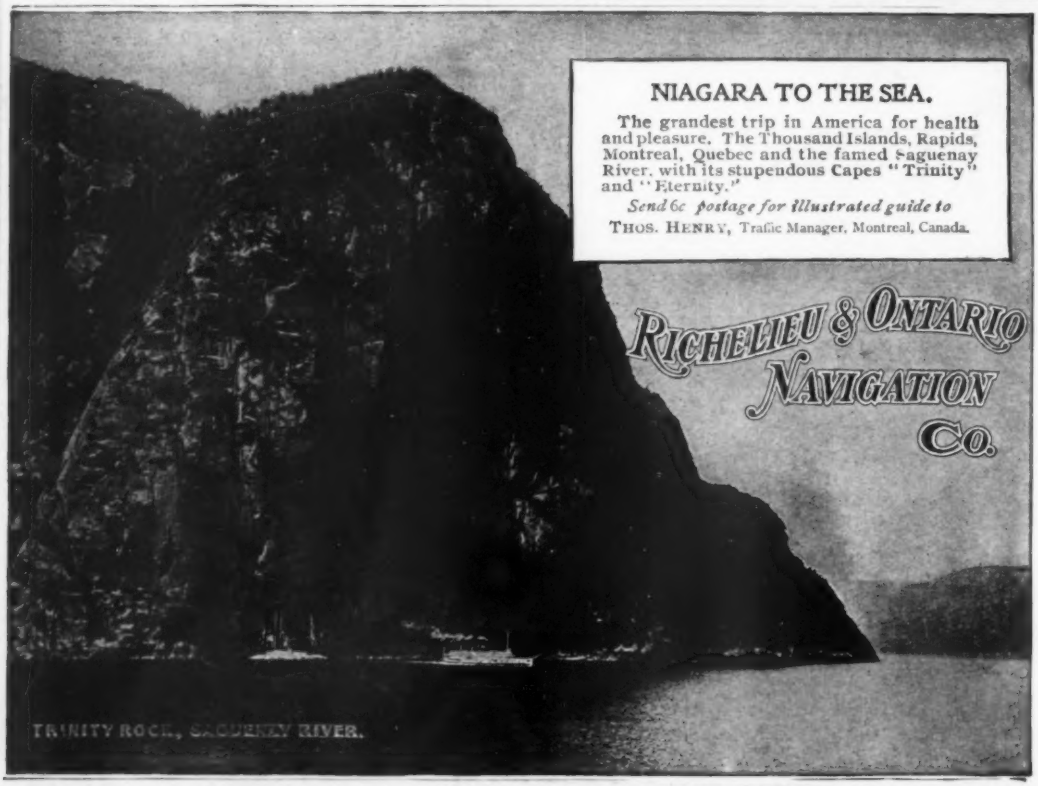

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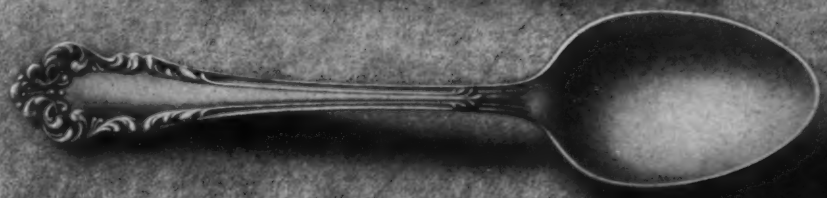

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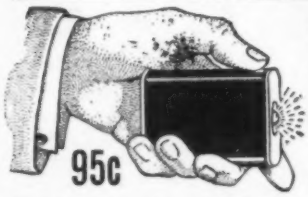

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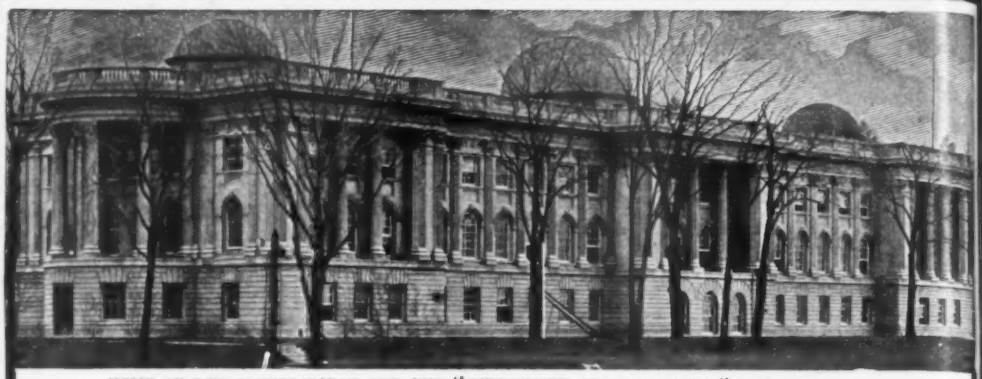

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ESTABLISHED 1868.

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with his National Magazine

¶ I have taken the National Magazine to the St. Louis Fair. It is being printed and published as an exhibit of high-grade magazine making, showing every step "from Manuscript to Mail Bag." The type is set, proof read, foundry plates and halftones manufactured and the pages of the magazine are typed, gathered, stitched, bound, covered, trimmed and addressed ready for the mail bag. There will be six numbers printed, each one a souvenir.

¶ Many advertisers have increased their space in the National Magazine during the Summer months in order to get full benefit of this World's Fair souvenir edition, "printed and bound on the grounds," for which no extra charge is made.

¶ The combined circulation of this edition and the regular edition printed at Boston is

over two hundred thousand

and the advertising rate is only $150 per page. The best part of the Fair months are yet to come, when the largest crowds will be in attendance.

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"Stay at home—Go anywhere"

with perfect freedom from Hay Fever symptoms

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(POWDERS)

Before and during expected attack as directed in every package. (Three dollar packages are generally sufficient.)

Our mail is now literally flooded with orders and tributes, like the following, from our long list of "former" Hay Fever sufferers:

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Mrs. S. D. Burton, Blue Lake, Idaho: "I have tried your powders for Hay Fever and they have helped me."

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Mrs. E. B. Collins, Carson City, Mich.: "Enclosed find $2 for Orangeine. No sign of Hay Fever yet, aside from that tired feeling, which Orangeine immediately relieves."

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Write for FREE trial package and full information. Orangeine is sold by druggists in $1.00 packages (35 powders), 50c packages (15 powders), 25c packages (6 powders), 10c package (2 powders), or mailed to any address.

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When fast passenger train service across the continent was adopted by the

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the first train was named
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a daily train; the second was named
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a weekly train. These trains have given way to a great transcontinental train,

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Every State of the Union contains men and women who achieved fame and fortune through THE BLACK CAT, which pays nothing for name or reputation of a writer, but the highest price in the world for clever, original short stories, and which pays not according to length, but according to strength, and pays promptly upon acceptance. THE BLACK CAT was the first to buy stories of Jack London. Then he was entirely unknown. To-day he is one of the most successful short-story writers in the world. Many similar cases are a matter of record.

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How distressing to see a woman struggling with her daily round of household duties, when her back and head are aching, and every movement brings out a new pain.

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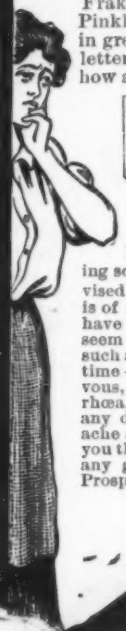

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The Master Specialist of Chicago, who Cures Varicocele, Hydrocele, and treats patients personally.
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No Cutting or Pain. Guaranteed Cure or Money Refunded.

VARICOCELE. Under my treatment this insidious disease rapidly disappears. Pain ceases almost instantly. The stagnant blood is driven from the dilated veins and all soreness and swelling subsides. Every indication of Varicocele vanishes and in its stead comes the pleasure of perfect health. Many ailments are reflex, originating from other diseases. For instance, innumerable blood and nervous diseases result from poisonous taints in the system. Varicocele and Hydrocele, if neglected, will undermine physical strength, depress the mental faculties, derange the nervous system, and ultimately produce complicated results. In treating diseases of men I always cure the effect as well as the cause. I desire that every person afflicted with these or allied diseases write me, so I can explain my method of cure, which is safe and permanent. My consultation will cost you nothing, and my charges for a perfect cure will be reasonable and not more than you will be willing to pay for the benefits conferred.

Certainty of Cure is what you want. I give a legal guaranty to cure or refund your money. What I have done for others I can do for you. I can cure you at home.

Correspondence Confidential. One personal visit at my office is preferred, but if it is impossible for you to call, write me your condition fully, and you will receive in plain envelope a scientific and honest opinion of your case, Free of charge. ***My home treatment is successful.*** My books and lectures mailed free upon application.

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AND

ASTHMA

CURED BY THE

Kola Plant.

The Kola Plant.

A New and Positive Cure for HAY-FEVER and ASTHMA has been found in the Kola Plant, a rare botanic product of West African origin. So great are the powers of this New Remedy that in the short time since its discovery it has come into almost universal use in the hospitals of Europe and America for the cure of every form of Hay-Fever and Asthma. Its cures are really marvelous. Men, women and children who have been given up as incurable are being restored daily to perfect health by the use of Himalya. Thousands of letters attesting its wonderful cures have been written the importers, but limited space prevents a detailed list. Read what a few have to say, proving that Hay-Fever and Asthma can be cured:

Miss D. A. Roff, of Moweaqua, Ills., **Miss A. E. Fry**, of Lakenan, Mo., writes May 3rd, and **G. C. Dye**, of Marietta, Ohio, writes Jan. 26th, was cured of Hay-Fever and Asthma after several years of suffering although several physicians had said a cure was impossible. **Rev. Frederick F. Wyatt**, the noted Evangelist of Abilene, Texas, writes Jan. 31st, Himalya permanently cured him of Hay-Fever and Asthma. **Dr. W. H. Vail**, a prominent physician of St. Louis, Mo., writes March 8th, that he used Himalya on six different Hay-Fever patients last Fall with satisfactory results in every case. **Mr. A. L. Clark**, Springfield Mo., writes Jan. 22d, was a sufferer of Hay-Fever and Asthma for 30 years, and thought I would die every Fall but Himalya completely cured me **Mr. J. B. Ayle**, Estherville, Iowa, writes Feb. 28th, that he was cured of Hay-Fever and Asthma after severe suffering for 28 years. **Mr. E. B. Hume**, 1345 Arch Street, Philadelphia, Pa., a widely known traveler, writes Feb. 3d, Himalya cured me of Asthma when everything else failed. **Dr. J. R. Duncan**, the oldest physician of Crawfordsville, Ind. writes Jan. 29th, It is my duty to tell all I can of the great virtue of Himalya.

If you suffer from Hay-Fever and Asthma in any form, do not despair, but write at once, to the Kola Importing Co., No. 1164 Broadway, New York City, N. Y., who in order to prove the power of this wonderful botanic discovery will send you one Trial Case by mail, entirely Free. **Remember it costs you absolutely nothing.**

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Painlessly, Rapidly and Permanently

Men suffering from weakened nerve force, constant depression, gloomy forebodings, fast becoming unfitted for active business life, fail to attribute their deplorable state to the proper cause. They know they have Varicocele as they have suffered some discomfort on account of it, particularly while standing. But the evil effects due to Varicocele are so gradual that they neglect it until the entire system is undermined and they are forced to realize that something must be done to prevent them from breaking down completely. To such sufferers I say, don't fall into the hands of Quacks—don't submit to the knife—don't pay enormous sums to so-called specialists. After an exhaustive study of pelvic and nervous diseases extending through my entire medical life, I became convinced some years ago that Varicocele was the foundation of almost all nervous breakdowns among men. I then bent every energy toward the discovery of a cure for this disease, and two years ago succeeded in perfecting and patenting a simple mechanical device, with which I have since cured thousands of cases. I guarantee this device to cure any case of Varicocele without inconvenience or loss of time from business.

I will send sealed my treatise on the cause, effect and cure of Varicocele, to any sufferer FREE OF CHARGE, or my device in a plain sealed package, prepaid, upon receipt of $2.00

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POSITIVELY RESTORES HAIR TO ITS ORIGINAL COLOR

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Use it now and you will never have a gray hair on your head should you live a hundred years. An excellent hair dressing for young and old, making the hair soft and glossy, keeping the scalp clean and healthy. For sale at all druggists or send $1.00 to

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Patented 1898—1900—1902.

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Helpful to all women (not bedfast) whose health or strength is not good. Makes work easy and walking a pleasure. Simple in construction. Absolutely comfortable. Adjustable to fit both thin and stout people of any size or figure. It holds all the internal organs in proper position, assures erect form, reduces enlarged abdomens, restores health, brings physical and mental comfort. A boon to the prospective mother. Many thousands of women write us like this:—

IDA, LA., May 7, 1903.—I shall never neglect an opportunity to praise The Natural Body Brace. When I began wearing it I was an invalid; could hardly get about in the house; had suffered six years from stomach trouble, weakness, constipation, prolapsus and general debility; had the best doctors to wait on me. I spent one year at Hot Springs without any benefit. The Brace has cured me. MRS. BEDIE BROOM.

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We make a variety of **SPECIAL APPLIANCES** for groin rupture, navel rupture, surgical ruptures and for deformities.

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USE DR. WALKER'S ANTISEPTIC TABLETS FOR THE

CURE OF CONSUMPTION.

HOW THEY CURE

By Arresting the Action of the Tuberculous Germs and Driving them from the System—Stopping the Cough, Fever, Night-Sweats and Expectoration—Increasing the Appetite, Nutrition, Weight and Vitality—Soothing and Healing the Affected organs.

The remedies entering into the composition of these tablets Dr. Walker has used in his practice for fourteen years with notable success, as hundreds who have been benefited and cured will gladly bear witness. Names and addresses of those cured will be furnished on application. These tablets are a true specific for consumption, and stop the progress of the disease by an antiseptic effect on the germs which renders them inert and sluggish and they leave the organs on which they have been feeding. With the bacilli inactive and cast out of the system, improvement is certain to follow and a cure result, unless too much tissue has been destroyed before the treatment is commenced. The tablets are a powerful tissue builder and invigorator, and no one can use them without realizing their soothing, healing, enervating and health restoring effects.

TRIAL JAR

containing 50 tablets sent for 25 cents. Regular size jar, containing 700 tablets, an amount sufficient for six weeks' treatment sent for $5. You can treat yourself at home—results are sure except in most extreme cases

FREE

a full size $5 jar of the tablets will be sent free to a limited number of poor people who will furnish a physician's certificate giving a descriptive diagnosis of case and also certifying that the patient is unable to pay

Pleasant and Agreeable to Take

The tablets are small, and being agreeable to the taste, they are eaten the same as candy. During the process of chewing them the throat is thoroughly cleansed and relieved of soreness and irritation.

Gland, Joint and Bone Tuberculosis

is rapidly and permanently cured by Dr. Walker's treatment without the use of the knife. Many arms and legs after being operated on without curative effect, have been saved and restored to a good state of health and usefulness. Any person afflicted with any local form of tuberculosis and contemplating undergoing an operation is requested to communicate with Dr. Walker before doing so.

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If this offer does not interest you, for humanity's sake tell some friend or acquaintance about it. You may save a life

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But it isn't necessary to talk about Balzac. As the great master of the modern novel he needs no introduction. His "Comedie Humaine" is now admitted to be the most marvelous series of books ever produced by a single brain and authorities agree that no library is complete unless Balzac is there, worthily represented.

Owing to a large number of unfilled orders of the "Edition Definitive" and to repeated inquiries from our customers, we, a few weeks ago, made arrangements with G. Gebbie & Co. for the unsold copies of their Library Edition limited. As the end of the season approaches, we find

WE HAVE ONLY A FEW LEFT-OVER SETS

Our policy as our customers know is not to carry stock over into another season. This rule holds good with books as well as in other departments, because a rule cannot be broken. Besides, the shelf room is wanted for other goods, and it there is to be a loss somewhere we'd rather our Library Club members and customers got the benefit than anyone else.

There are only few—hardly worth advertising—but we must get them off our shelves at once. We'll make it worth your while to remove them. It is no exaggeration to say that a library without Balzac's works is incomplete. **Now here is a chance which will never come your way again.** These sets previously sold at $79.00 each. If you are prompt, you can secure one for

LESS THAN HALF THE PUBLISHER'S PRICE. PAY A LITTLE AT A TIME

You can examine the books at your leisure, without expense, risk or obligation. Keep them in your house or five days. Take time to decide whether or not you wish to keep them. We're sure you will. To the first comers who send in the coupon the right we will present an almost unknown story of Balzac's

FREE AS A PREMIUM

The story is entitled "A Street in Paris and its Inhabitant" and was to be the first of a new series of the "Human Comedy." It was translated by Henri Pene Du Bois, the famous Art Critic and Authority on Art Subjects, and published by Meyer Bros. and Company, after the form of the beautiful French de Luxe publications which it rivals in its perfection.

The story is a charming little recount of an old Paris street and its odd inhabitant, and illustrated with fac-simile water color pictures, initial letter designs, head and tail pieces by the famous French artist F. Courboin, with an extra set of proofs in black and white on China paper. Since 6½ x 10 inches, extra wide margins, making it undoubtedly the most beautiful piece of bookmaking of its style ever produced in this country. It has sold at $10.00 a copy. This little jewel of the bookmaking art should be preserved in a glass case, along with the literary rarieties bibliophiles so love to collect.

The Siegel Cooper System of cash transactions secured the remaining copies at a much lower than publishers price—and we now offer them as a premium to the first comers who purchase one of the few sets of **Balzac's Works.** This is positively the only way you can secure this first edition story of Balzac's—there is no other English edition. That the value of these copies will increase there is not the least doubt.

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with slightly damaged bindings, at a greater bargain than was obtained by the 50,000 people who have already purchased this superb edition. You can secure a set now to great advantage

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6th Ave., 18th and 19th Sts.,
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The 38 lucky ones who send in their order in time will secure this superb BOOKLOVER'S SHAKESPEARE at the unprecedented price of $19.00 a set. *The complete set of 40 volumes will cost you less than 50 cents a volume.*

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R. B.
Aug.

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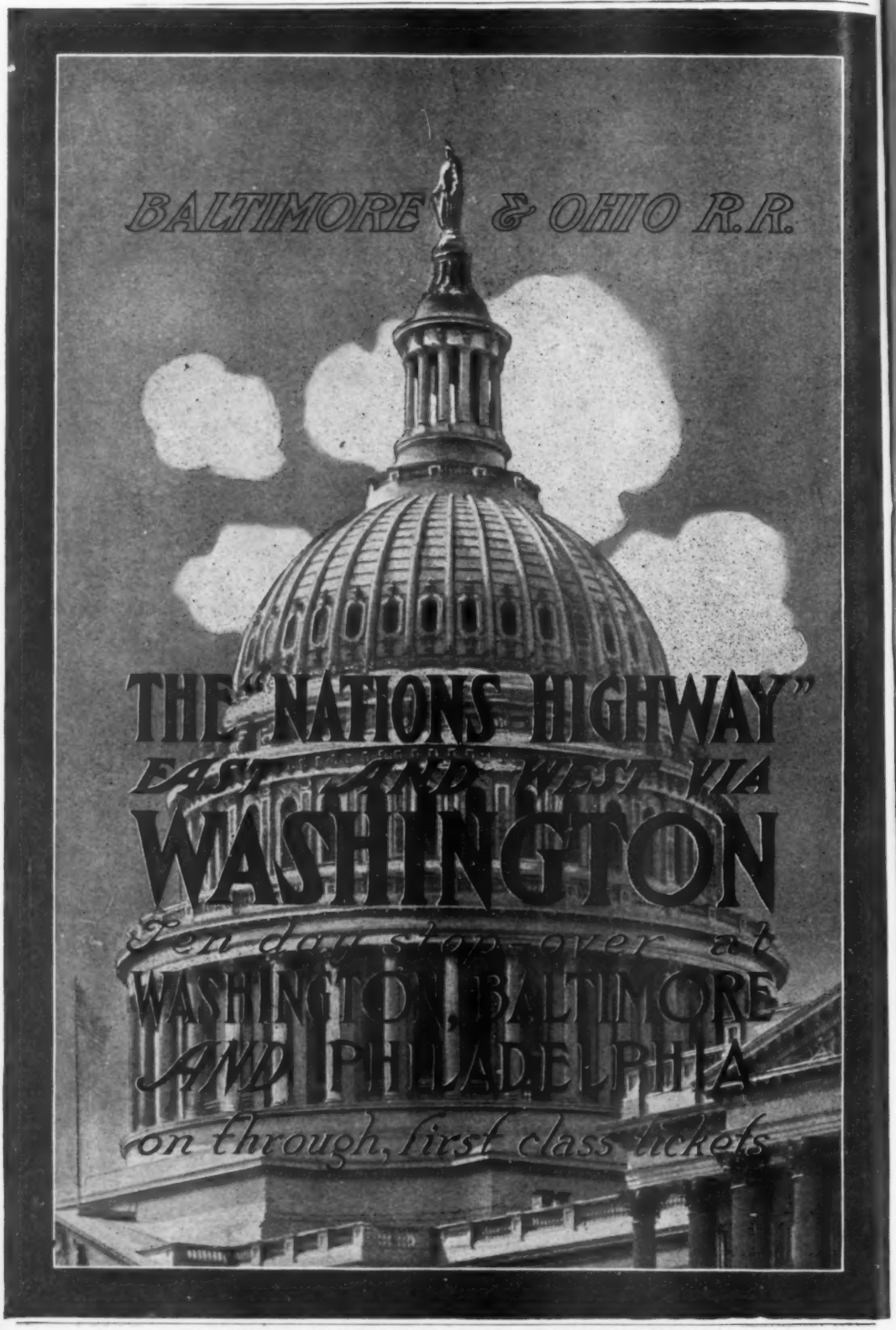
Red Book, Aug.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An unbroken line of coffee and rubber trees extending from New York City to San Francisco and on out into the Pacific Ocean 219 miles on the way to Honolulu.

That would be the astounding result if you undertook to replant in one straight row the coffee and rubber trees growing upon the great "Lumija Plantation."

Not only that, but you would have to add miles upon miles of vanilla vines, pine apples, bananas, oranges, etc., if you included the total planting upon this wonderful tropical estate.

Owned by over 1600 American men and women. Six years of time consumed in its development and operation, costing over eight hundred thousand dollars.

Dividends aggregating 45 per cent have already been paid, but that is not a marker to the results in sight. A gold bond of $100,000.00 in possession of the Chicago, Title & Trust Co., guarantees everything.

The annual production of coffee will, at maturity, alone reach a million and a half to three million pounds, while the three and a half square miles of rubber groves will yield approximately some three million pounds of crude rubber each year, worth to-day $1.00 per pound.

A portion of the enormous coffee planting, containing one million and seventy-four thousand coffee trees, is in full blossom, so is the vanilla, and the pine apple crop will run into the hundred of thousands this year.

The resultant profits from this vast commercial plantation will soon be stupendous, increasing annually for a generation or so.

There is a ground floor chance to share these profits with us—let us tell you about it.

Insurance Reasons

The original membership contracts contained an insurance, or refund clause, in case of the death of any member of the Association. 51 deaths are responsible for the present opportunity of getting in on a par with the first members—cash or an installment plan of $5.00 per month per share if you wish.

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IT PAYS! IT PAYS!

EXCLAIMS THE ADVERTISER

OF COURSE IT PAYS

GOOD ADVERTISING ALWAYS PAYS

EFFECTIVE advertising also appeals to the Publisher. Therefore, when the Importers and Manufacturers Millinery Co. of Chicago first sent in its copy (see upper corner of this page) the publishers of The Red Book were curious to see what the results would be. To appeal to the consumer and to the dealer at the same time was the plan. How effective it was may be seen from the dozen or more replies shown herewith, out of over 460 similar replies received from the June issue of The Red Bock. **"It pays! It pays!** exclaims the advertiser. **Of course it pays — good advertising always pays.** Give the public value — state it in concise language and carry it out to the letter—to the syllable, and every reply means a dozen more.

The Publishers of The Red Book are proud of its "make-good" ability. Here are the dozen or more out of over 460 replies received from a page "ad" by this advertiser with over 460 "ninety-eight cent pieces" (in currency, stamps, money orders, etc.)

New Milford, Ct., June 4, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ills.
Gentlemen: I enclose you herewith 98 cents for which please send me by express paid, one of your I & M Navajo sailor hats, as per your advertisement in The Red Book. I do not find these hats at the dealers here, namely: W. G. Barton and The C. H. Booth & Bentley Co.
Yours very truly,
MRS. GEO. A. TOUSSAINT,
Grove St., New Milford, Conn.

Motley, Minn., June 13, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ills.
Gentlemen: Find enclosed 98c (P. O. O.) for which send me The Navajo Sailor. I am the milliner here, and this is a special order, so please attend to it soon.
Yours truly,
Mrs. Carrie Jacobs.

Skagway, Alaska, June 3, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ill.
Gentlemen: I enclose postal order for the sum of $1.96 for which send me two "Navajo Sailor," as advertised in The Red Book for June, 1904. Mrs. Godfrey Chealander, Skagway, Alaska, is the address of my milliner. Yours truly,
Miss Belle Everest,
P. O. Box 17. Skagway, Alaska.

Crawford, Miss., May 29, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ills.
Gentlemen: Enclosed find P. O. order for $2.95, (two dollars ninety-five cents) for which please send me three (3) Navajo Sailors like picture. Please send at once and oblige. My milliner is S. J. Koger, Brookville, Miss.
Miss Minnie Halbert,
Crawford, Miss

Philipsburg, Pa., May 28, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ills.
Gentlemen: Please send to me one of the Navajo Sailors at 98c as is advertised in The Red Book. Enclosed find one dollar for cost of hat—please send to following address. Yours very truly,
J. Hester Simler, No. 40 9th St., Philipsburg, Pa.

Skykomish, Wash., June 14, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ill.
Dear Sirs: Enclosed please find 98c for which please send me a Navajo Sailor. We have no millinery nor dealer handling millinery. Saw advertisement in The Red Book. Very truly,
[Mrs. Mary Von Neida, Skykomish, Wash., [King Co.]

Fort Bragg, Cal., June 16, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ill.
Gentlemen: Find enclosed 98c in stamps for which please send the "Navajo Sailor" as advertised in the June "Red Book." Mrs. J. Ross is our milliner. Kindly send the hat as soon as possible and oblige, Yours respectfully, May Woelffel,
Fort Bragg Grammar School, Fort Bragg, Cal.

Cheyenne, Wyo., June 18, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ills.
Gentlemen: Enclosed find 98c for which please send me one "Navajo Sailor" hat as advertised in the June Red Book. My milliner is Mrs. E. C. Rich. Yours truly,
Miss Carrie Haas, 202 Eddy St., Cheyenne, Wyo.

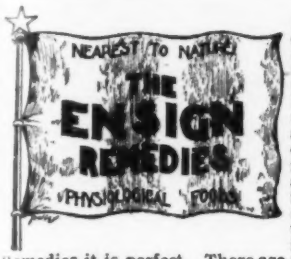
Prospect Street, St. Albans, Vt., June 20, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ills.
Gentlemen: Please find enclosed the dollar for the "Navajo Sailor" which kindly send to the printed address given. (Sailor as advertised in The Red Book) I believe express prepaid. My milliner is Miss Mary Sweenes. Very truly, Mrs. W. B. Post.

108 King St., Brooklyn, N. Y., June 20, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ills.
Gentlemen: Enclosed find 98c for which kindly send me one of your white duck Navajo Sailors as soon as possible by express prepaid. Our milliner does not keep them, whose name is Mrs. Dix, Columbia St., Bklyn. Yours very truly, Winifred Du Barry.

Trenton, Tenn., June 22, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ills.
Dear Sirs: Enclosed find ninety-eight cents ($.98) for which please send me a Navajo Sailor as advertised in the "Red Book." Milliners name is Mrs. J. G. Sidberry, of this place. Hoping to receive same soon, I am Yours truly, Miss Martha Ramsey.

Stoughton, Wis., June 21, 1904.
Importers & Manufacturers Millinery Co., Chicago, Ills.
Gentlemen: Will enclose ninety-eight cents (98c) for one of your Navajo Sailors, and hoping to receive it soon. My place to get my trimmed hats is at Hale's Millinery Department.
Yours truly, Julia Brickson.

THERE ARE 446 MORE



The ENSIGN REMEDIES are composed of the natural elements of the human body, prepared as in Nature's laboratory. They do not contain drugs, and can not produce drug or injurious effects; and yet they are the most powerful, energetic and rapid forces in Nature. When a cure is wrought by these Remedies it is perfect. There are no suppressions, no sequela, no after-effects, no driving of a disease from one part to another; but the disease is totally eliminated, and the system left just as if it had never been attacked; except as to parts which have been actually destroyed by drug or disease.

By the introduction of these Remedies into a diseased body, waste, effete and poisonous matter is forced out and the tissues rebuilt and replaced. ALL DISEASES ARE CURED! We make no exceptions, for a system which will not cure all abnormal states does not really cure any. We have a list of forty diseases, embracing the most common and ordinary forms: as colds, fevers, inflamations, malaria, bronchitis, la grippe, croup, catarrh, tonsilitis, neuralgia, nervous diseases, spasmodic ailments, dyspepsia, constipation. hemorrhoids; liver, kidney, and bladder complaints, rheumatism, women's diseases, etc., etc., which we sell at 25c per vial. All others are $1.00 per vial.

W. S. ENSIGN, Phys. Ch.

Remedies are in small granules, dry. A vial contains about sixty doses and can be carried in a vest pocket or lady's purse. General diseases cost but 25c. Advice free. Our three booklets: "General Diseases," "Private Diseases," "Women's Diseases," free. A postal gets them. Special booklet on Varicocele just out.

Address ENSIGN REMEDIES CO., Battle Creek, Mich.
A SEPARATE REMEDY FOR EACH DISEASE.

MODENE

IN COMPOUNDING, an incomplete mixture was accidentally spilled on the back of the hand, and on washing afterward it was discovered that the hair was completely removed. We named the new discovery MODENE. It is absolutely harmless, but works sure results. Apply for a few minutes and the hair disappears as if by magic. It Cannot Fail. If the growth be light, one application will remove it; the heavy growth, such as the beard or growth on moles, may require two or more applications, and without slightest injury or unpleasant feeling when applied or ever afterward.

Modene supersedes electrolysis.

Used by people of refinement, and recommended by all who have tested its merits

Modene sent by mail, in safety mailing cases (securely sealed), on receipt of $1.00 per bottle. Send money by letter, with your full address written plainly. Postage stamps taken.

LOCAL AND GENERAL AGENTS WANTED

MODENE MANUFACTURING CO.
DEPT 125, CINCINNATI, OHIO
Every bottle guaranteed.

We Offer $1,000 for Failure or the Slightest Injury.

For Your Vacation Trip

The weather man says we are sure to have a hot summer. To get away from the heat and discomfort of the city, why not go to the northern lake resorts? It is none too early to plan your vacation now. The new books published by the

Chicago, Milwaukee & St. Paul Railway

will be of great assistance when arranging your trip.

"Lake Lore," by Forrest Crissey, describes the beautiful lake country of Wisconsin, Michigan, Minnesota, northern Illinois and Iowa.

"Summer Homes" tells about the hotels located on or near the lakes, giving rates by day or week, distance from railroad station and round trip fare from Chicago—sent for six cents postage.

F. A. MILLER,
General Passenger Agent,

CHICAGO.

Under Canvas in Colorado

The simplest food tastes good when one lives in the open air.

Hundreds of people are finding this out. They are putting their knowledge to practical use by spending a month or more under canvas in Colorado. No saner holiday can be planned.

The climate is ideal; rain falls but seldom, and the conditions as far as surroundings, scenery, etc., are concerned are all that can be desired.

Let us tell you more about Colorado— how quickly and easily it is reached if you take the Rock Island System; the hotels, the resorts, and finally, the low rates that are now in effect—$30 for the round trip from Chicago; $25 from St. Louis.

For 10 cents in stamps a copy of "Under the Turquoise Sky" will be mailed you. Eighty pages; beautifully illustrated; contains a list of Colorado's hotels and boarding houses.

JOHN SEBASTIAN, Pass'r Traffic Mgr., CHICAGO, ILL.

Rock Island System

SUPERFLUOUS HAIR

On the Face, Arms or Any Part of the Body

POSITIVELY REMOVED

by the greatest discovery known to modern Science,

Before Using.

MANDO

After Using.

Not the Slightest Injury to the Fairest Skin.

This wonderful remedy was discovered after years of careful study and experimenting by three eminent scientists—one a pathologist, one an anatomist, and one a celebrated analytical chemist.

It's the sworn enemy of all disfiguring growths of hair—banishes them altogether; acts quickly—four minutes does the work, without harm or hurt. So simple in its application a child can apply it. Price $1.00 a bottle. Absolutely the safest and most reliable depilatory known.

FREE

To those who wish to try before they buy, if you mention THE RED BOOK, a trial bottle, with booklet, will be sent to any address for 10 cents, stamps or silver. Address

MADAME JOSEPHINE LE FEVRE,

1208A Chestnut St., Philadelphia, Pa.

This preparation is sold at all department and drug stores

You may yet save your teeth,

all scratched and scarred by acid and gritty dentifrices if you will use

Sozodont

"Good for Bad Teeth
Not Bad for Good Teeth"

HALL & RUCKEL
NEW YORK

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World's Fair

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Inside Inn.

The only hotel within the grounds. 2,257 rooms with and without baths. Dining-room seats 2,500 people. Absolute fire protection. Close to State Buildings and all chief attractions. Reservations made for any date to Dec. 1. Rates $1.50 to $5.50 European, $3.00 to $7.00 American plan. Address,

Inside Inn,

World's Fair Grounds, **ST. LOUIS.**

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Too many eyes are being spoiled by eye-glasses where eye-glasses are not needed. Children are being tortured—men discomforted—women disfigured with glasses and spectacles, when a little common sense and the proper local treatment would dispense with their use.

My system of treatment does not include eye-glasses, though of course, I do not condemn their use, when properly applied. But in many cases, I can prevent their use by a judicious treatment with Itonic. I can restore red worn, sore, tired, strained, weak, eyes to their normal, natural condition. I can cure burning, itching, watery, discharging, inflamed eyes, stys, granulated eyelids.

If you will write to me, I will send you, free of charge a sympton-blank to fill out, which will enable me to prescribe exactly the proper treatment which your case requires.

Address, **DR. A. L. SIDNEY,**

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I & M Hats are the hats that charm

The Mirabeau Sailor

One of the Newest Early Fall Street Hats

98c

The Mirabeau is one of the new style French Sailors with stitched serge brim and broad felt crown, with large felt collar stitched with narrow ribbon, velvet finished, with gilt buttons. Comes in Tan, Brown, Navy Blue or Black. I & M Hats are sold only through the Millinery dealers. If you can't find I & M Hats in your town, send us the name of your milliner or dealer and 98c and we will see that you get the Mirabeau, **express paid.**

Importers & Manufacturers Millinery Company

Makers of the Famous I & M Hats

162, 164, 166, 168, 170, 172 Wabash Ave., Chicago

THEODORE ROOSEVELT

PRESIDENT CANDIDATE

"THEODORE ROOSEVELT hypnotizes obstacles, looks them in the eye, and overpowers them with honesty of purpose."—From the speech of George A. Knight of California before Republican Convention, Chicago, June 23rd, 1904

"His qualities do not need to be detailed, for no man in that exalted place since Lincoln has been better known in every household in the land."—From the nominating speech by former Governor Frank S. Black of New York at Chicago, June 23rd, 1904.

Theodore Roosevelt, President-Candidate—A Typical American

The publishers of The Red Book have been fortunate in securing a large edition of the beautiful book of this title, size 6½ x 9 inches, 413 pages, bound in green cloth, with genuine gold stamp on back. Handsome title page in colors, photogravure frontispiece portrait of the President, twenty-five full page duo-tone illustrations.

This beautiful book, which makes a valuable addition to any library, and which contains the life-story of the most prominent personality in the Republic, will be given as a premium with one year's subscription to The Red Book, plus 18 cents to cover postage charge on the premium.

The merits of The Red Book will be immediately apparent, as this advertisement will only appear in The Red Book. We believe you will agree with us in saying that The Red Book is the best illustrated Monthly Short Story Fiction Magazine published to-day.

The subscription price is $1.00 per year. By taking advantage of this special proposition at once (we purchased all there were left of the Roosevelt Books and the supply will be rapidly exhausted) you will secure a year's subscription to The Red Book, and a copy of this beautiful Roosevelt Book, postage prepaid, all for $1.18.

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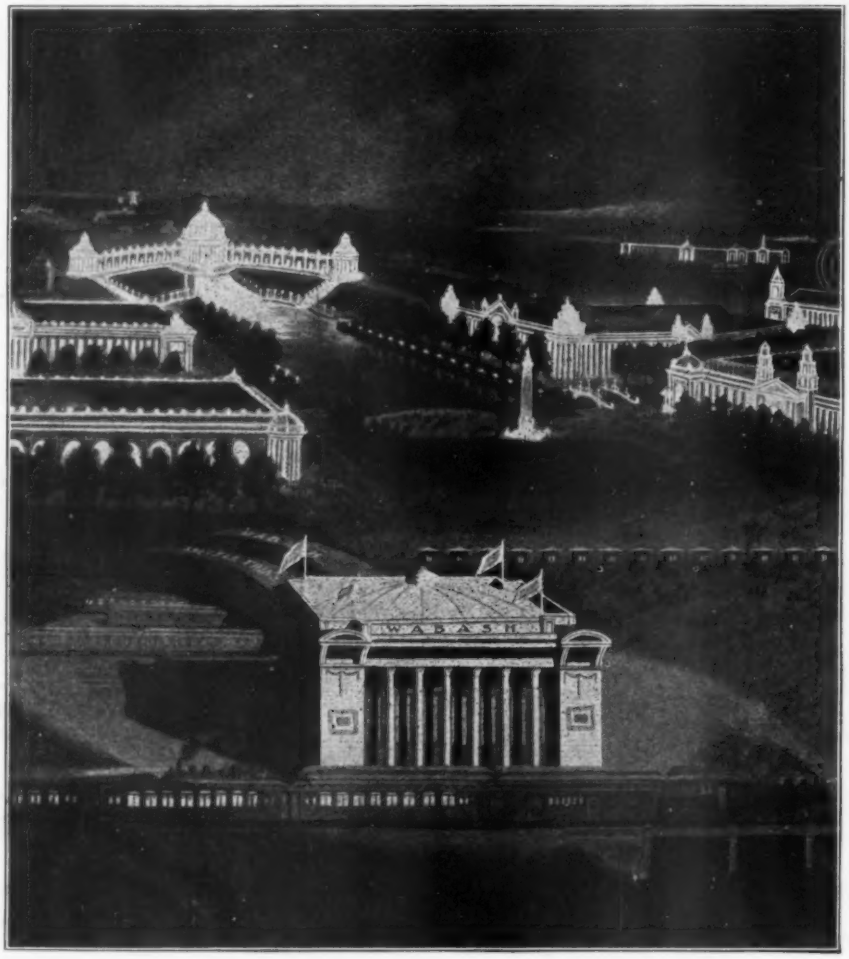
158-164 STATE ST., CHICAGO, ILL.

Gentlemen:—Enclosed I hand you $1.18 in accordance with your "Roosevelt Premium Offer," for which enter my subscription to The Red Book for 1 year beginning with the ..... issue, and send me the Roosevelt book as described in advertisement by return mail.

Name .....

Town ..... *State* .....

St. or Box No. .....



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To the Main Entrance

All Wabash trains into and out of St. Louis, East and West, run via the World's Fair and stop at the Wabash World's Fair Station right at the main entrance. Every facility is afforded for the convenience of passengers at this station—information, baggage, sleeping car and railroad tickets, etc., etc.

The entire picture formed by the main buildings—Festival Hall, the Terrace of States, the Cascades and the Pike—may be plainly seen from all Wabash trains. The night illumination surpasses anything ever attempted, making the scene a blaze of glory.

Our complete guide to the Exposition contains full information, with a splendid map of the grounds, and is beautifully illustrated. It will be sent free on request, and if you ask it, with full information about your best route and the reduced rates. Write

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Your dealer sells Bunco for 50c or you can order it direct from us for 50c, postage paid. Don't delay as it means a sensation in your community.

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An original photograph of any of the subjects below in enlarged size mounted on heavy mat board 10 x 12 inches for **30c**

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25¢ AT YOUR DRUGGIST
WE WILL SEND IT DIRECT FOR 25¢
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A scientific remedy for a specific disease, skilfully and successfully administered by medical specialists for the past 25 years.

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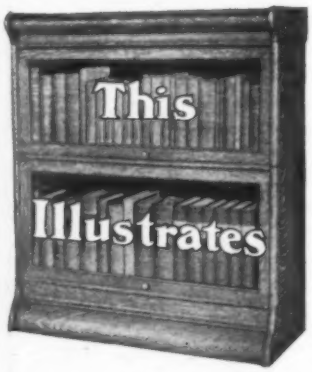

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A top, a book unit and a base constitute a complete bookcase—a beginning from which a case of any size may grow.

The Bookcase that fits any library.
Endorsed by every user.

THE perfection of sectional bookcase making has been attained in our case. To an elegance of design and the finest of workmanship is added a simple and durable door guide, which does away with any annoyance of binding and sticking doors. Every door works smoothly, easily, noiselessly from any point. Every door is air cushioned without the use of felt. The doors are easily removable from the front without disturbing the books. Each door slides back over a partition which affords a double protection to books. These are but a few of the points where our cases excel all others.

The Peninsular Sectional Bookcases are furnished in plain or quartered oak or mahogany, and in any style or finish you may desire. Our Weathered and Antwerp cases are very fine and are always carried in stock. If your dealer cannot show you our cases write direct.

Send for our Catalogue B, which illustrates and describes our entire line.

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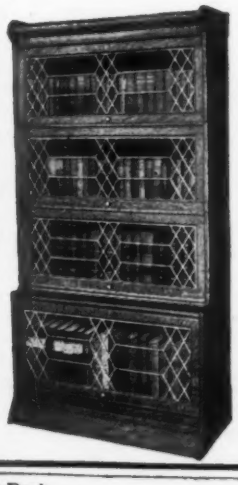
PENINSULAR BOOKCASE CO.

DETROIT, MICHIGAN, U. S. A.



The Inside Inn At St. Louis.

An Ideal Place for Visitors Right Inside the grounds — No Tiresome Journeys to or From the City — No Crowding — No Discomfort — Time and Money Saved.

No matter who you are or what you are; no matter if your purse be slender or otherwise, if you wish to see the World's Fair at St. Louis and enjoy every moment of your time, the best place to stay — indeed, the only place to stay — is The Inside Inn.

The building of this splendid hostelry has marked a new departure in world's fair accommodations, it being the first time that the administration of any exposition has taken the question of the lodging and creature comforts of its visitors under its personal supervision. This the World's Fair Management has done. The Inside Inn has been built with the same lavish hand that has marked all other constructions at St. Louis. It is three stories high, 400 feet wide, 800 feet long, contains 2,257 bedrooms and can seat 2,500 people in its dining-room at one sitting.

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The Inside Inn is run on both the European and American plans and the rates are exceedingly moderate, ranging from $1.50 to $5.50 European, and from $3.00 to $7.00 American, including daily admission in both cases. The enormous capacity of The Inside Inn assures first-class accommodations for all—no matter when or in what numbers they come—but those who prefer to secure their rooms in advance may make reservations now for any period up to December 1st. A post card addressed to The Inside Inn, Administration Bldg., World's Fair Grounds, St. Louis, will bring you an interesting booklet, giving full details and plans.

Own A Farm

$10 Down—$10 a Month

IF YOU have a few dollars or a steady income, no matter how small, it will pay you to invest part of it monthly in a farm in the Upper Peninsula of Michigan.

$10 Down—$10 a Month

will buy you 40 acres of virgin farm land. This land will produce all farm products and the finest apples, strawberries and sugar beets. Hundreds of settlers are coming to the Upper Peninsula and settling on our lands and **Land Values Are Increasing.** None of our land is more than eight miles from rail or water transportation and hundreds of beautiful farms dot the country. You can own a farm by paying from $5 to $10 per acre on the monthly payment plan and you will be sure to double your money in a few years.

Upper Peninsula

Land Values have increased since we have been advertising, and many who bought farms of us 90 days ago can sell to-day at a profit. We will ask you to read over our references carefully and then ask yourself whether we are not entitled to your confidence.

The Marquette National Bank, Marquette, Mich.; First National Bank, St. Ignace, Mich.; First National Bank, Sault Ste. Marie, Mich., Munising State Bank, Munising, Mich.; State Savings Bank, Detroit, Mich.; Cleveland-Cliffs Iron Co., Cleveland, O.; Mercantile National Bank, Cleveland; Manistique Bank, Manistique, Mich.; Newberry Bank, Newberry, Mich.; First National Bank, Escanaba, Mich.; Peoples Savings Bank, Detroit, Mich.; Colonial Trust Co., New York; Bank of Commerce, Cleveland; Illinois Trust and Savings Bank, Chicago; First National Bank, Minneapolis, Minn.

Write to-day for maps, booklets and full particulars.

UPPER PENINSULA LAND CO., Ltd.
851 First National Bank Bldg., Chicago
F. J. MERRIAM, Gen. Manager.

If you wo[illegible] have hair like mine use Crani-Tonic hair-food—
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Alice Campbell

CraniTonic The Hair Dressing Par Excellence

Used by People of Culture and Refinement Throughout the World

Makes hair grow—stops falling hair—removes and prevents dandruff.
Prevents hair becoming coarse and brittle and splitting at the ends.
Gives it lustre and that indescribable sheen that makes even the poorest head of hair beautiful.
Its application imparts a most delightful sensation to the scalp. Its odor is the perfection of daintiness and its action, though potent, is yet gentle, pleasant and agreeable.

If You have any Trouble with Your Hair or Scalp

you are recommended to explain fully the symptoms of your case, fill out the following coupon and send it, together with a few hairs pulled from the head, or a sample from the daily combings, for microscopic examination. Our physicians will make a careful diagnosis and send you ***free*** by mail a full report upon the condition of your hair, with suggestions for home treatment.

CUT OFF HERE AND MAIL TO US TO-DAY

Name in full.....
Address in full.....
Have you Dandruff?.....
Is the Dandruff oily or dry?.....
Is your hair falling out?.....
Is your scalp tight to skull?.....
Does your scalp itch?.....
Any scaly eruptions?.....

Mail Coupon and be Convinced

A Free Bottle

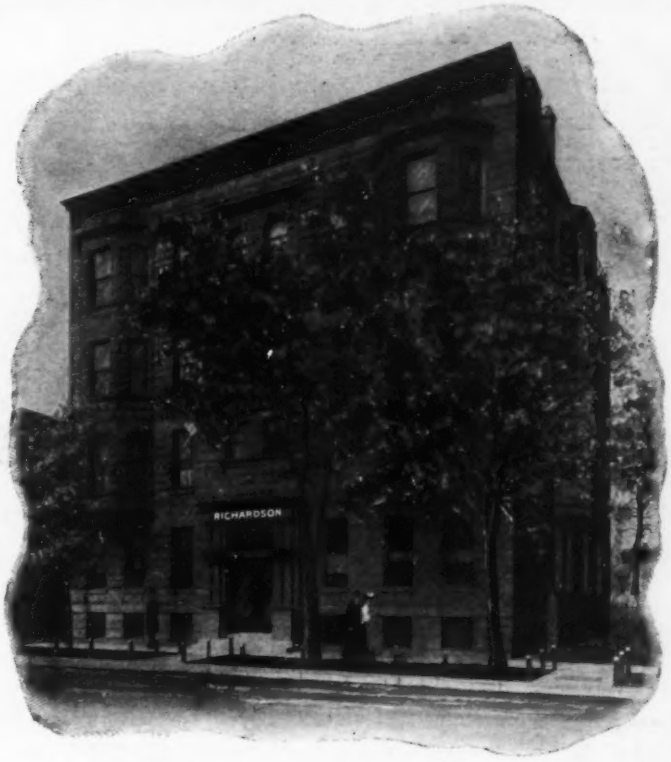
and Cake of Crani-Tonic Shampoo Soap will be sent to any part of the world to any person sending 10c. in stamps or coin to cover cost of mailing.

Crani-Tonic Hair Food is for sale by all Dealers throughout the world. 25 cents, 50 cents and $1 the bottle, or will be sent direct from our laboratories, express prepaid, on receipt of price.

CRANI-TONIC HAIR FOOD COMPANY

526 WEST BROADWAY, NEW YORK

INCORPORATED UNDER THE LAWS OF THE STATE OF NEW YORK.



THE SANITARIUM TREATMENT

For nervous diseases solves the problem for busy men. Dr. Richardson's new methods only require a man to remain for one week or 10 days in his modern *health home*.

The old treatment by patent medicines, stomach drugging and crude surgery have been replaced by the modern, mild and rapidly curative methods that resulted from Dr. Richardson's original investigations. The discovery of Toxines (poisons) in nerve cells explained the prevalence of Neurasthenia or nervous break-down. Weakened nerves, tired brains—lack of vim and vigor—are due to the presence of self-generated poisons in stagnated blood.

Government statistical reports show that one man in ten suffers from a special stagnated condition of the blood.

These vital facts have all been explained and fully discussed in a new book just published by Dr. Richardson. It is interesting to every man, but especially so to the one who has been taking a lot of medicine or using local appliances that have been disappointing in the promised cure. In writing for the new book ask for Revised Edition XXII. Any gentleman who writes Dr. Richardson a description of his trouble (whatever it may be) will receive explanatory professional answer.

When in Chicago do not miss the opportunity to visit Dr. Richardson and his model sanitarium. Visitors are always welcome.

Write, or telephone Central 3484 for special appointment. Directions how to reach the Sanitarium will be furnished upon request. Delmer D. Richardson, M. D., 123 Michigan Avenue, Chicago.

DR. RICHARDSON

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WRITE us for directions for knitting up-to-date articles. These directions will include almost anything you wish, among them the sweater shown in the picture. Let us know what you desire to knit and we will help you. It will cost you nothing.

BEAR BRAND yarns are known to be the best—brilliant and even in color, soft, elastic, and of assured durability. To do good work you must have good tools. To produce good knitting BEAR BRAND yarns are necessary. If you cannot get them at your dealer's, write to us and we'll tell you where you can get them.

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preserves and restores its freshness and charm, making it pure and smooth. It prevents and cures sunburn or other discomforts caused by heat and dust, cooling and healing the tender, inflamed skin. Substitutes may be dangerous. Genuine Lablache has signature of Ben Levy in red on label of box. *Accept no other.* Flesh, white, pink, cream tints. 50c. a box. Druggists or by mail.

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The most wonderful remedy in the world for the speedy cure of Rheumatism and Blood Diseases.

After searching for years Chief Clerk A. R. Heckman (Rogers Park Station), Chicago Postoffice, says:

"One bottle of Krupp's "Sal-Lac" cured me of a most stubborn case of rheumatism I had for several years. It relieved me of pain and now I can sleep nights and stand at my desk all day without interruption of my work, and I advise every sufferer to try it at once."
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The above is a sample of many expressions received from grateful persons who have used "SAL-LAC."

We guarantee to cure Rheumatism, Kidney and Bladder Troubles with "Sal-Lac" or your money cheerfully refunded.

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Trial bottle can be obtained at our office, 4800 N. Clark St., FREE, or mailed to any part of the United States on receipt of 25 cents to cover mailing expenses.

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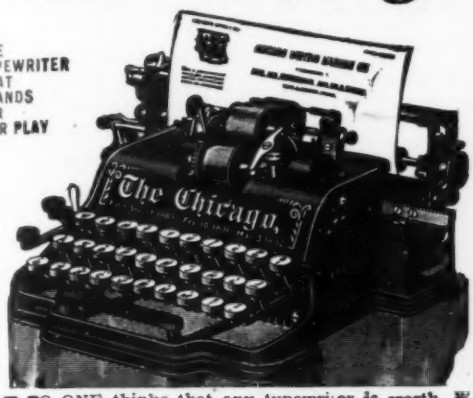

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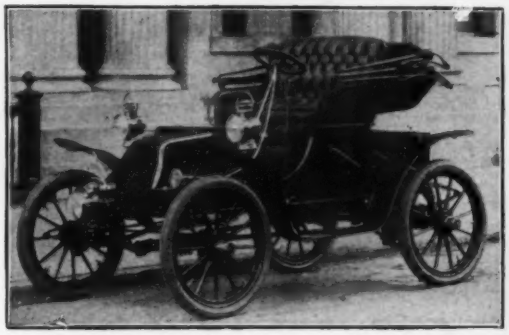

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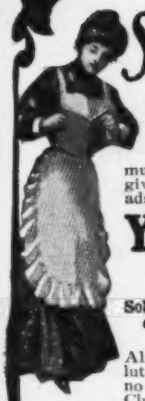

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Sold and endorsed by 30,000 retailers. Used in 200,000 homes in England and America.

Always fresh and delicate—absolutely pure—there is positively no "store taste" about Yacht Club Salad Dressing. It is like the best home-made mayonnaise, creamy in consistency, and imparts the most appetizing relish to salads, cold meats, fish, vegetables, hash, etc. You should have "Table Helps for Housewife and Hostess" and your grocer should have Yacht Club Salad Dressing. Write today.

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I will send you my latest book (illustrated above) free.

I will diagnose your eye trouble free.

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My book is the result of years of study of eye diseases.

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My ability is vouched for by thousands of patients I have cured; my responsibility and integrity by the publishers of this paper.

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I can cure you if you have any sight remaining.

I have restored sight to thousands in all parts of the world.

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I have done all this with mild, harmless medicines, which are my own discoveries, and known to no one but me.

I want the name of every person in the world who has any form of eye trouble.

I can tell you exactly what is the matter with you if you will answer the questions I shall ask, and tell you whether you need treatment, or whether all you need is some simple home remedy and proper care.

My book and advice will not cost you anything nor in any way obligate you, and may be the means of saving your sight. Address

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The HAYNER WHISKEY which has been used at the Russian Embassy has given universal satisfaction. It is an admirable household whiskey.

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THE ONLY WHISKEY WITH A NATIONAL REPUTATION FOR HIGHEST QUALITY AND PERFECT PURITY.

Government statistics show that the famous Miami Valley produces better grain and has purer water than any other section of this country. It is Nature's garden. Right in the heart of this favored spot is our distillery. We have at our very door the two essentials for producing the finest whiskey in the world--the best grain and the purest water. Add to these one of the most completely equipped distilleries ever operated and an experience of 38 years in distilling whiskey and you have a combination that is unequaled anywhere. That's why **HAYNER WHISKEY** is the best for medicinal and other uses. That's why we have over half a million satisfied customers. That's why YOU should try it. Don't forget that it goes direct from our own distillery to you, with all its original strength, richness and flavor, carries a **UNITED STATES REGISTERED DISTILLER'S GUARANTEE of PURITY and AGE** and saves the dealers' enormous profits. Your money back if you're not satisfied.

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More people use Liquozone now than use medicine. Yet thousands still use drugs to cure germ troubles—to do what drugs can't do. If you are one of them, won't you let us buy a bottle of Liquozone and give it to you to try.

We Paid $100,000

For the American rights to Liquozone, because it kills germs in the body without killing the tissues, too. There is nothing else known which will do that. Any drug that kills germs is a poison, and it cannot be taken internally. Medicine cannot destroy the cause of a germ trouble.

Liquozone is so certain that we publish on every bottle an offer of $1,000 for a disease germ that it cannot kill. The reason is that germs are vegetables, and Liquozone—like an excess of oxygen gas—is deadly to vegetal matter. Liquozone invariably destroys the germs of disease, wherever they are; yet to the human body it is the most helpful thing in the world.

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The value of Liquozone lies in the fact that it does what oxygen does. Oxygen is the nerve food, the blood food, the scavenger of the blood. It is the very source of vitality, the most essential element of life. There would be no weak nerves, no impure blood, no inside germs if we could get into the blood an excess of oxygen. But oxygen is a gas, and unstable. An excess cannot be held in the blood.

In the making of Liquozone, we get the virtues of 1,250 cubic inches of the gas into one cubic inch of liquid. The gas is derived in large part from the best oxygen producers. The process of making takes 14 days. The result is a wonderful product, stable and concentrated, holding all the virtues of the gas. It goes into the blood, to go wherever the blood goes. No germ can escape it and none can resist it. The results are inevitable.

But Liquozone is more than a germicide. Oxygen is Nature's greatest tonic, and Liquozone is a vitalizer with which no other known product can compare. It not only destroys the cause of a germ trouble, but it quickly repairs all the damage which the germs have done. It gives to every organ just the help that it needs.

Germ Diseases.

These are the known germ diseases. All that medicine can do for these troubles is to help Nature overcome the germs, and such results are indirect and uncertain. Liquozone kills the germs, wherever they are, and the results are inevitable. By destroying the cause of the trouble, it invariably ends the disease, and forever.

Asthma	Hay Fever—Influenza
Abscess—Anemia	Kidney Diseases
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Bright's Disease	Malaria—Neuralgia
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Coughs—Colds	Piles—Pneumonia
Consumption	Pleurisy—Quinsy
Colic—Croup	Rheumatism
Constipation	Skin Diseases
Catarrh—Cancer	Scrofula
Dysentery—Diarrhea	Stomach Troubles
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All diseases that begin with fever—all inflammation—all catarrh—all contagious diseases—all the results of impure or poisoned blood.

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50c. Bottle Free.

If you need Liquozone, and have never tried it, please send us this coupon. We will then mail you an order on your local druggist for a full size bottle, and we will pay your druggist ourselves for it. This is our free gift, made to convince you; to show you what Liquozone is, and what it can do. In justice to yourself, please accept it to-day, for it places you under no obligation whatever.

Liquozone costs 50c. and $1.

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My disease is.....

I have never tried Liquozone, but if you will supply me a 50c. bottle free I will take it.

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Give full address—write plainly.

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One-sixth of it is pure glycerin. All the oils are pure vegetable, treated with antiseptics. Has the perfume of natural flowers; transparent.

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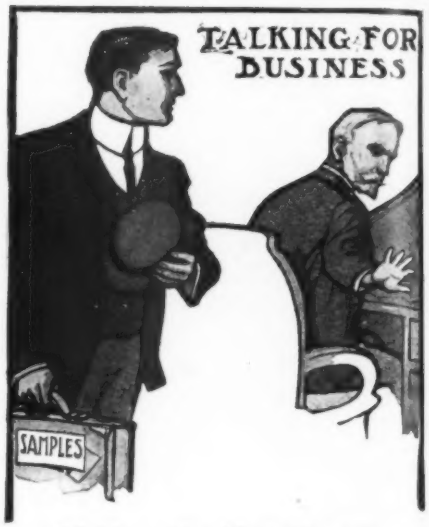

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The Ability to Approach Men
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Coffee Heart

Life Insurance Companies now recognize the Disease.

THE "DIETETIC AND HYGIENIC GAZETTE," a famous medical authority, says: "Medical examiners for some of the Life Insurance Companies have added the term 'Coffee Heart' to their regular classification of the functional derangements of that organ. Coffee shortens the 'long beat' of the heart. 'Coffee topers,' they say, are plentiful and as much tied to their cups as the whiskey toper.

"The effect of coffee upon the heart is more lasting and consequently worse than that of liquor."

A well known physician specialist of Ladoga, Indiana tells how he treats such cases. He has had many.

"I will mention just one case in my practice—Mrs. H., age 54, very fleshy, family history good, had been for more than three years a constant sufferer from headache, heart trouble, and smothering spells, accompanied by nervousness. Had to lie down when attacked by these spells. She was treating all the time but got worse.

"I soon found out that her trouble was 'Coffee heart' and cured her quickly in this way: I forbade her coffee and put her on POSTUM CEREAL COFFEE instead—that was all the treatment.

"She reported in five weeks and had not had a bad spell, and felt sound and well once more, headache, heart trouble, smothering spells and nervousness all gone.

"That was five years ago and she is still a picture of perfect health and happiness."

Try well boiled POSTUM 10 days in place of ordinary coffee and see the coffee ails fall away as if by magic.

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FOR THE TEETH

is a heavy cleansing cream. A natural solvent for the juices and solids that injure the teeth and mar their beauty. It prevents all ferment, is an antidote for bacteria and will keep fresh and sweet in all climates.

Refreshing and grateful to the taste.

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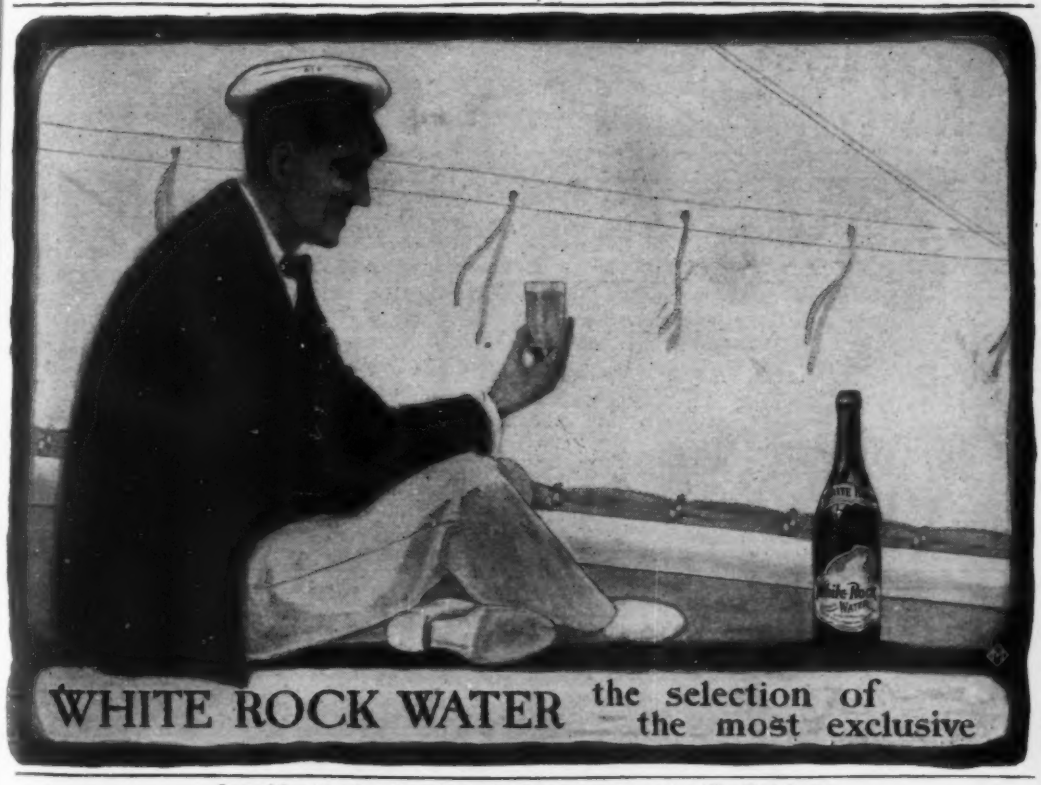

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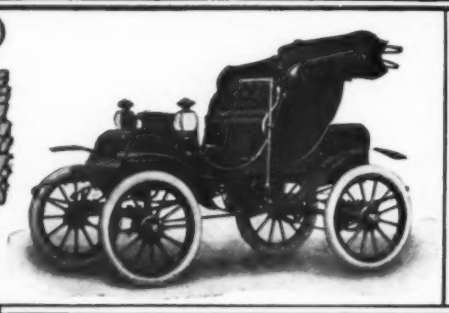

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The Kimball Piano Player may be instantly attached to any piano.

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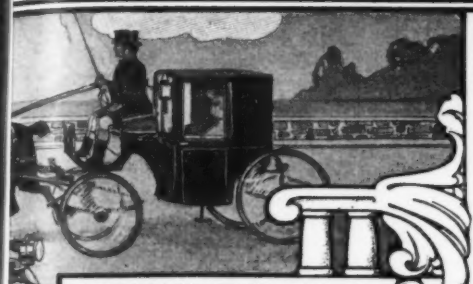

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WITH the first hint of Fall weather comes the necessity of replenishing your stable equipment. The STUDEBAKER principle of producing a complete line of vehicles, together with appropriate harness, robes, blankets and accessories, makes it an easy matter to replace equipage which has outlived the best period of usefulness. STUDEBAKER FALL MODELS, which are now on sale throughout the country, include an extensive variety of popular types. STUDEBAKER STYLE is standard in the vehicle world, while quality and workmanship are best expressed by the word "flawless." Early orders will be filled promptly

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Patented

"In selecting a bookcase look first to the doors."

The Doors open outward and downward, so designed that they cannot stick; (2) when open the doors form strong, rigid shelves, upon which books may be laid handy for reference; (3) when books are removed the doors shut automatically; (4) hung one inch below the shelves, the doors work independently, being in no way affected by the heavy weight of books on the shelves.

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An ideal place to spend a September vacation.

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An outfit will convince you that our method COSTS LESS MONEY AND SAVES MORE TIME than any other; It is rapidly taking the place of Card Indexes, Bound Books, and other out-of-date systems. Upon receipt of $2.00 we will ship, PREPAID, direct from factory, the following outfit:

Our Improved Flat Opening Loose Leaf Binder—Covered with Imported Buckram, size 5¾ in. high, 8½ in. wide, 3 in. thick; filled with 400 Linen Bond Sheets and Indexes.

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It is a type lever or type bar machine. It has visible writing in its truest form. It has unlimited speed. It has an anti-ribbon inking mechanism. It is a heavy manifolder.

A high-grade writing machine sold for $40.00. Active agents desired in territory not allotted. Call and inspect, or write for Catalogue.

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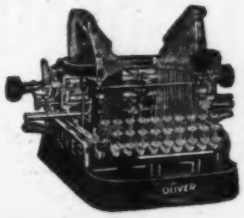
We Want Agents for the OLIVER Typewriter

—the standard visible writer—

in cities and towns where we are not at present represented. An agency for this progressive and up-to-date typewriter carries with it a dignified and profitable position for high class men. We aid our agents to achieve success and extend their field as their development warrants. **We seek to make it worth while for good men to remain with us permanently.**

Previous experience neither essential nor objectionable. The Oliver agency can be carried on in connection with other business in some localities.

If you are the kind of man we are seeking, we will enter into details by correspondence on receipt of your inquiry.



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One-half Carat
Fine Perfect Stones
$65.00

TERMS:
$10.00 down
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WE WILL send any one of the above rings to any honest person, for inspection, express prepaid. Don't hesitate to order at once. All we require from you as security is a simple conditional sale agreement as per terms above indicated. You may safely send first payment in advance, or if you prefer we will forward ring C. O. D. $10.00; balance to be paid at the rate of $6.00 per month. *WE SELL WATCHES THE SAME WAY.*

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Our individual responsibility is $250,000.00. Established 1882.

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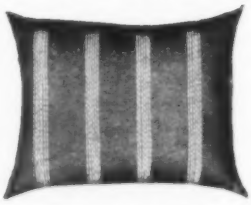
Emmerich Feather Pillows



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A properly made and filled **GOOSE DOWN PILLOW,** full size, weight four lbs. In a feather-proof, German linen covering.

$6.50 THE PAIR

A truly luxurious pillow made exclusively of the down of the Goose, thoroughly cleansed and purified, free from all dirt, vermin, germs and impurities. Will always remain sweet and pure. Every genuine "PRIDE OF CHICAGO" Pillow has attached a **C. E. & Co.** Trade-Mark Tag guaranteeing pillow satisfaction or a new pillow. At your dealer or sent direct from factory, on receipt of price $6.50, per pair.

FREE { A handsome cushion cover complete. A beautiful picture ready for framing.

Write for our booklet,
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Tells what you ought to know about pillows and how to secure a $1.50 cushion cover or a beautiful picture **Free.**

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Makers of Fine Feather Pillows.
ESTABLISHED 1858.

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are responsible for dry, scrawny and variable colored hair. Many people have a goodly supply of hair, and it would be beautiful were it not that dandruff had destroyed its life and made it lustreless. Everyone's head should be shampooed once a week with some non-injurious and health-giving wash.

Seven Sutherland Sisters' Scalp Cleaner

does not rot and bleach the hair, like soda, ammonia, etc. Aid the scalp cleaner with the **"Hair Grower."** They contain nothing but what is good for the hair and scalp. **Sold by druggists.**

"It's the Hair - not the Hat"
That makes a woman attractive

THEY WON'T BITE: IT PREVENTS 'EM.

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BETTER THAN ARMOR-PLATE

TO RUB ON EXPOSED PARTS
A BOON FOR ALL SUMMER OUTINGS
TO CAMPERS FISHERS HUNTERS

Wherever the pests abound, carry a tube of Mosquito-Proof in your vest-pocket and be safe. For low shoes—rub a little on the ankle before putting on the stocking.

PLEASANT, HARMLESS, and Will Not STAIN the SKIN.
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VEST-POCKET SIZE
15c A TUBE
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SPORTSMAN SIZE
Containing 4 times the quantity
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Send us the name of your local druggist and we will send either size prepaid on receipt of price.

Your money promptly refunded without question if you ask for it within ten days. No one ever asks.

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MADE IN OVER 100 STYLES

Here are a few in popular cottons.
Medium light weight — Fall wear.

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Made also in Lisle, Worsted, Merino, and Linen.

All Shawknit socks have three threads in heels and toes, thus insuring great durability. Colors are guaranteed absolutely fast.

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19 S-9 Snowblack — solid color throughout.

Styles

19 S-W. Snowblack uppers with undyed Egyptian soles, designed for comfort and dressy appearance.

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25c. per pair. $1.50 for half dozen in attractive box, sent express or postpaid anywhere in the United States upon receipt of price.

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Because it relieves midsummer misery, and does what no other toilet preparation will do. It positively **DESTROYS THE ODOR OF PERSPIRATION**, keeps you cool, and gives an unequalled sense of personal Cleanliness and Comfort. Occasionally dusted on your under garments it will prevent all bodily odors. SPIRO POWDER also relieves chafing and prickly heat, and cools tired, tender, burning feet. Its effect is immediate and lasting. Nothing else will **destroy the Odor of Perspiration.** SPIRO POWDER is guaranteed to do this. Please try it.

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If your DRUGGIST hasn't Spiro Powder on hand, send his name to us and we will mail you FREE sample package containing enough to prove our claims; also a beautiful Souvenir post card of Niagara Falls and a copy of our booklet "USE OF SPIRO." This booklet should be read by everybody.

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Beethoven, Mendelssohn, Handel, Mozart, Bach, Wagner, Chopin, Rubinstein, Listz, Schumann—ten great masters of music.

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Plays 82 notes of the piano, or 17 more notes than any other piano player, and 82 notes *better* than any other piano player.

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Manufacturers

399-405 West Madison St., Chicago, Ill.

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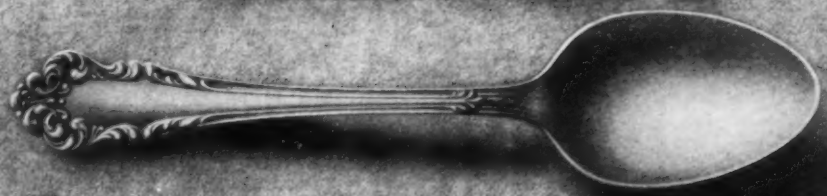

Is sought for its "*style*" and durability

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ONEIDA, N.Y.

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A photograph of the above subject 16 x 20 inches, in black, sent to any address on receipt of 25 cents, coin or stamps. Clip out the coupon and send to

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Send me..... copies of the photograph "Trout Time in the Pere Marquette Country."

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Laxzet Rain Coats—made without rubber, non-absorbent—ventilated, yet water-proof.

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in the clothing you buy for wet weather. It's a trifle of trouble resulting to your benefit. Stamped in every garment that is worth wearing and every garment bearing it, is tested and found right. Therefore for your own sake look for INDIAN HILL when buying. INDIAN HILL wet weather clothing for man, woman or child; macintosh, hunting coat, pedestrian skirt, or

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rain coat, can be had of your dealer. If he will not obtain it for you WRITE for OUR BOOKLET OF STYLES. Then we make to your measure, ship from our factory and guarantee satisfaction. Write to-day.

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THE above rings portray the most suitable style with a **Blue-White Diamond Weighing ½ Carat.** These Diamonds are carefully selected from a new lot of goods just finished in our lapidaries, and are especially brilliant and of fine color. We will deliver your choice free of any expense to you on payment of $10.00 and your promise to remit to us monthly $5.00 for eight consecutive months. If the Diamond does not more than fully satisfy you return it at our expense. There is no question about your credit if you are honest and disposed to do as you agree to do. No security, interest, or guarantee required. No publicity; everything pleasant and confidential. **The Lyon Method** of **Confidential Charge Accounts** has eliminated every disagreeable feature. **A Guarantee Certificate** given with every Diamond and an Agreement to take the Diamond back at any time in exchange for larger gems, allowing you full credit for the price paid. The fact that we import Diamonds in the rough state and cut and polish them in our lapidaries enables us to supply the finest gems at a saving of 15 to 25 per cent. All express charges prepaid. Write for Authority on Diamonds, Lyon Blue Book and Catalogue, Edition 16, sent **FREE.**

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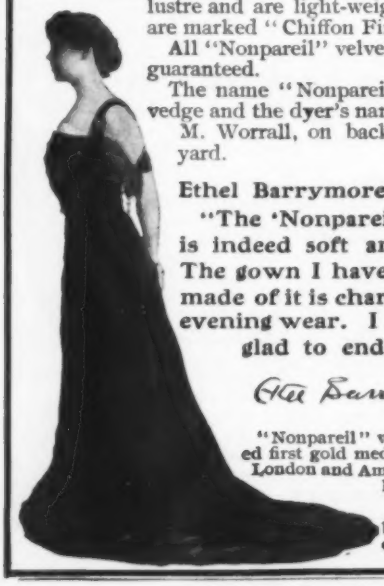
65-67-69 Nassau St., New York.

"Nonpareil" VELVET

The new chiffon qualities have a most beautiful lustre and are light-weight. They are marked "Chiffon Finish."

All "Nonpareil" velvets are fully guaranteed.

The name "Nonpareil" on selvedge and the dyer's name, J. & J. M. Worrall, on back of every yard.



Ethel Barrymore writes:

"The 'Nonpareil' Velvet is indeed soft and silky. The gown I have just had made of it is charming for evening wear. I am very glad to endorse it."

Ethel Barrymore

"Nonpareil" velvet awarded first gold medal at Paris, London and Amsterdam Exhibitions.

Colors and black at first class stores.

WINTER CLOTHING OFFER.

FREE SAMPLE AND TRIAL PROPOSITION.

If you would have any use for a heavy or medium weight all wool **Suit, Overcoat or Ulster,** then **DON'T BUY ELSEWHERE** at any price, under any circumstances, until you cut this advertisement out and mail it to us. You will then receive **by return mail free, postpaid, the Grandest Clothing Offer ever heard of.** You will get **FREE a** big book of cloth samples of Men's Clothing, **FREE an** extra quality cloth tape measure (yard measure), **FREE a** book of Latest Fashions, descriptions and illustrations of all kinds of clothing for men. We will explain why we can sell at prices so much lower than were ever before known, a mere fraction of what others charge. We will explain our simple rules so you can take your own measure and how we guarantee a perfect fit. You will get **our Free Trial Offer, our Pay After Received Proposition.** With the free outfit goes a special sample order blank for ordering, return envelopes, etc. You can get a **whole Suit,** an **extra pair of Pants** and an **Overcoat** under our offer for about **ONE-HALF** what some Chicago tailors would charge for **one single pair of pants.** The offer you will get will astonish and please you. Prices on the best clothes made reduced to next to nothing compared with what you have been paying. **DON'T BUY CLOTHES** until you cut this ad. out and send to us, and see what you get by return mail, **FREE, POSTPAID.** Address,

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Are you troubled with Asthma? If so, send to Williams & Cole, Eden Valley, Minn., for free book on how to cure sAthma by local application on throat, chest and spine.

Flexo Men's **Garters**

Fit perfectly, hug the limb comfortably without binding, never let go of the hose, never tear them, last longest, look neatest, are best garters

Manufactured by A. STEIN & CO., 252 Fifth Ave., Chicago

For sale by all dealers or direct 25c per pair.
In heavy beautiful silk cable webbing 50c per pair.

The Reliance Shoe (UNION MADE)

$6.00 SHOES FOR $3.50

The sole of a RELIANCE shoe is made of Rock Oak Bark tanned leather, tough and durable, and costs us as much as the sole of any $6.00 shoe on the market. Every piece of leather in every RELIANCE shoe is up to the same high standard. The workmanship is the product of the most skilled shoe makers.

RELIANCE shoes are designed on original models in exclusive styles, handsomely finished. In wear and shape-retaining qualities, foot comfort and style, (for dress or every day wear), we guarantee the RELIANCE shoe at $3.50 to be equal to any $6.00 shoe made. They come direct

FROM FACTORY TO FEET.

We give the profit to you instead of to the dealer. Note two strong points in this shoe—the narrow shank properly supports the weight and prevents the foot from crowding into the fore part of the shoe, causing pain and discomfort—the graceful curve of the heel prevents slipping up and down.

We can fit you perfectly. We operate a matchless mail order system. Our catalogue tells you more about the RELIANCE shoe than any shoe dealer will tell you about the shoe you are buying in his store. After you have examined the shoes, you may return them if you wish and we will refund your money. Postage or express prepaid, 25 cents extra.

FREE A RELIANCE Shoe Horn will be sent free with a RELIANCE Shoe Catalogue and Measurement Blank if you will send us your name and address.

RELIANCE SHOE COMPANY, Box 124, Friendship, N. Y.

"The Way of the World"
To the
World's Fair.
Big Four Route
To
St. Louis.

Daylight Entrance via the Merchants' Bridge—giving the passenger a fine panoramic view of the Mississippi River, Levee District and great Warehouse District of St. Louis.

Ask nearest Big Four Agent for information or
WARREN J. LYNCH,
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A Free Trial Bottle of

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sent on receipt of 10c. to pay postage. Positively relieves and cures Oak or Ivy Poisoning, Sunburn, Prickly Heat, Hives, and immediately takes the sting out of Mosquito Bites. A marvelous remedy for burns, and will positively prevent blood poisoning from cuts or abrasions.

Sold by leading druggists.

None genuine without my signature.

Prof. Charles Marchand

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Send for free Booklet on "How to treat diseases," containing hundreds of testimonials of wonderful cures.

FREE PHILIPSBORN'S Fall and Winter STYLE BOOK

We offer in our mail order business the identical goods in the same advanced **exclusive styles necessary to maintain our leadership in our retail stores** in New York, Chicago, Baltimore, Washington, Cleveland and Denver. We know the demands of the critical dressers of these centers and supply them. Our mail order customers reap the benefit.

We are the largest producers of Women's ready-to-wear outer garments in America, and we wish to demonstrate their all-round superiority and moderate price to a still larger circle, therefore make these two unequaled offers:

WAIST **98c** PREPAID

SKIRT **$3.95** PREPAID

Ladies' **black brilliantine** waist; pleated and tucked front; tab collar; sleeve pleated to match; oxidized buttons; sizes 32 to 44. **98c.**

Walking skirt of black, blue or brown etamine cheviot; cut in 13 gores; all seams pleated at top and set off with buttons; kilted at bottom; connected with cording; flare bottom; inside seams all bound. **$3.95.**

We will send either waist or skirt prepaid. Try the garment on, examine it carefully; if it does not prove absolutely satisfactory, return it at once at our expense and **check for the full purchase price will be sent you.** You run no risk whatever. Send bust measure, when ordering waist; waist measure and length of skirt with skirt order. Samples of material sent upon request.

Write today for our beautiful style book, No. **805**, illustrating and describing our magnificent offerings in suits, skirts, waists, jackets, etc.

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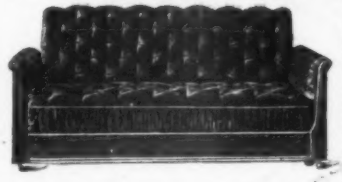

A luxurious, portable sofa bed, each containing 20 lbs. of hair and 100 springs, with large drawer for bedding. Bed size, 54 x 76 inches. Returnable if not satisfactory. Ten styles, from $32 to $175. Full information in free catalogue. Sold by all first-class furniture houses.

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CURES ALL SKIN DISEASES AND CANCER

NO matter what skin disease you have it can be successfully treated by the FINSEN Light Treatment. Endorsed and endowed by the rulers of four great nations. No operation, medicine or pain. WRITE today describing your case and get our 80-page book which describes the treatment fully. It is **FREE.**

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The Indianapolis Combination Table

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3 TABLES IN 1

A beautiful Library or Dining Table. A High Class Billiard and Pool Table. Best Materials, beautifully finished, slate beds, regularly equipped. Ask for payment plan and elegant catalog.

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Middle-aged women with clear, youthful complexions are often seen among those accustomed to use this dainty

Toilet Necessity

It restores a faded complexion, preserves a beautiful one, and produces a smooth, healthful, velvety skin. Its delicate perfume is from flowers and plants which possess antiseptic properties. Substitutes may be harmful. The genuine Lablache has signature of Ben Levy in red on label of box. *Accept no other.* Flesh, white, pink, cream tints. 50c. a box. Druggists or by mail.

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The Only Hotel Inside the Gates.

World's Fair,

St. Louis.

Cool, clean, quiet. Over 2,000 Rooms—with and without Bath. Dining-room seats 2,500. Splendid service. Rates include daily admission. Save time, money and trouble by living right inside the grounds. Rates $1.50 to $5.50 European, $3.00 to $7.00 American plan. Reservations may be made any time up to December 1.

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INSIDE INN, *World's Fair Grounds,* **ST. LOUIS.**

$19.90 BIG PARLOR ORGAN.

FOR $19.90 we furnish this big handsome solid golden oak Parlor Organ, stands 6 feet high, 4 feet long and 2 feet wide, latest style for 1904-5, guaranteed the equal of organs sold by others for nearly double the price. Shown by a large picture and fully described in **OUR BIG FREE ORGAN CATALOGUE, SENT TO ANYONE FOR THE ASKING.** **AT $25.95** to $51.95 we sell other beautiful ORGANS, all made in our own organ factory and sold direct to you at only a little above actual manufacturing cost, at **MUCH LOWER PRICES THAN ANY DEALER CAN BUY.** **WHY** we can build and sell the best ORGANS in the United States for so much less money than all other manufacturers and dealers, is all explained in our new free Organ Catalogue. **OUR NO MONEY WITH ORDER PLAN, FREE TRIAL offer. OUR TWENTY-FIVE YEARS BINDING GUARANTEE, all fully explained in the BIG FREE ORGAN CATALOGUE, SENT ON REQUEST.**

HAVE YOU ANY USE FOR AN ORGAN? If not, have you a friend who could use an organ if the price was low enough, the offer liberal enough, the greatest chance ever known? If so, cut this ad out and send to us, and the catalogue, our several propositions, and our new and most astonishingly liberal offer ever made, will all go to you **FREE** by return mail, postpaid. **Write for our Free Organ Catalogue at once.** Address,

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TO PROVE that Daus' "Tip-Top" is the best and simplest device for making **100 copies** from pen-written and **50 copies** from typewritten original, we will ship complete duplicator, cap size, **without deposit,** on **ten (10) days' trial.**

Price $7.50 less trade discount of 33⅓%, or **$5 net**

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Red Clover a Wonderful Discovery.

Red Clover has always been regarded as excellent food for cattle, but has never until recently been looked on as in any way valuable for the human race. It has been discovered, however, that it possesses, when properly prepared, marvelous curative properties and is the greatest blood purifier known to medical science. By keeping the bowels in a relaxed condition, it cures constipation permanently. It removes from the system all poisons and impurities which cause malignant blood-diseases, and thus cures rheumatism, cancer, blood poison, salt rheum, facial eruptions and all other blood diseases. Send your name and address to-day to D. Needham's Sons, 123 Lakeside Bldg., Chicago, and receive free booklet giving full information.

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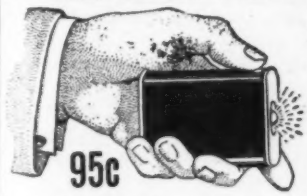

Special 95c

THIS VEST POCKET ELECTRIC SEARCHLIGHT

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VARICOCELE. Under my treatment this insidious disease rapidly disappears. Pain ceases almost instantly. The stagnant blood is driven from the dilated veins and all soreness and swelling subsides. Every indication of Varicocele vanishes and in its stead comes the pleasure of perfect health. Many ailments are reflex, originating from other diseases. For instance, innumerable blood and nervous diseases result from poisonous taints in the system. Varicocele and Hydrocele, if neglected, will undermine physical strength, depress the mental faculties, derange the nervous system, and ultimately produce complicated results. In treating diseases of men I always cure the effect as well as the cause. I desire that every person afflicted with these or allied diseases write me, so I can explain my method of cure, which is safe and permanent. My consultation will cost you nothing, and my charges for a perfect cure will be reasonable and not more than you will be willing to pay for the benefits conferred.

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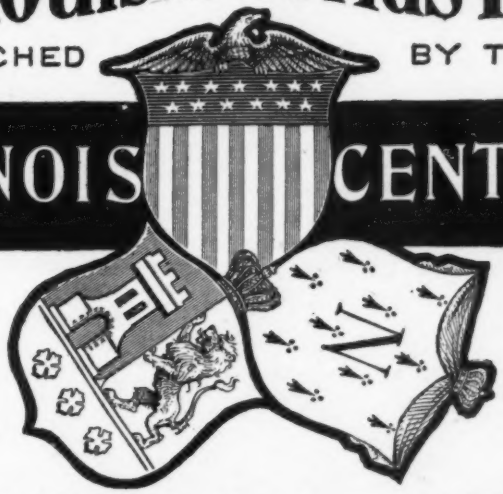

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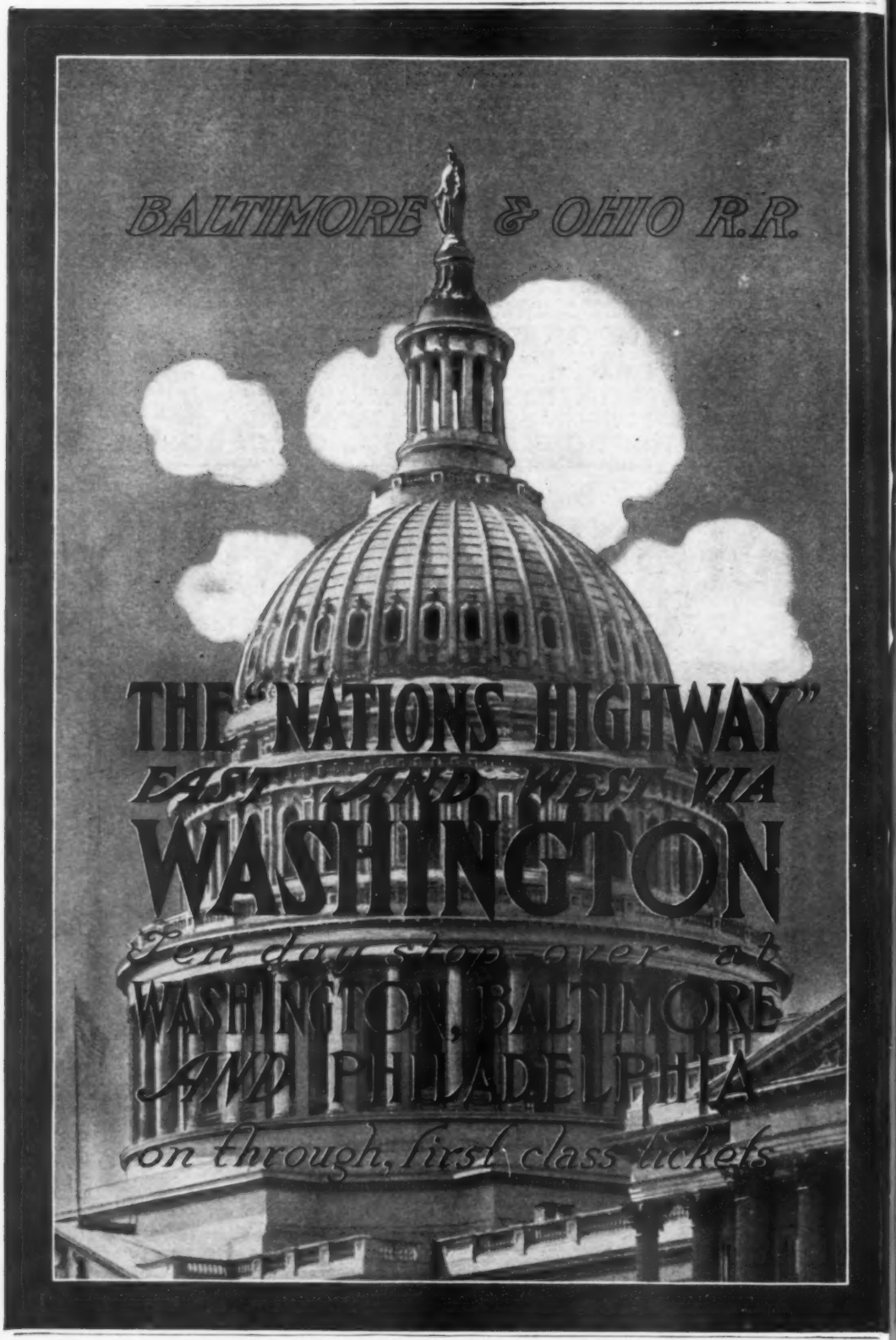
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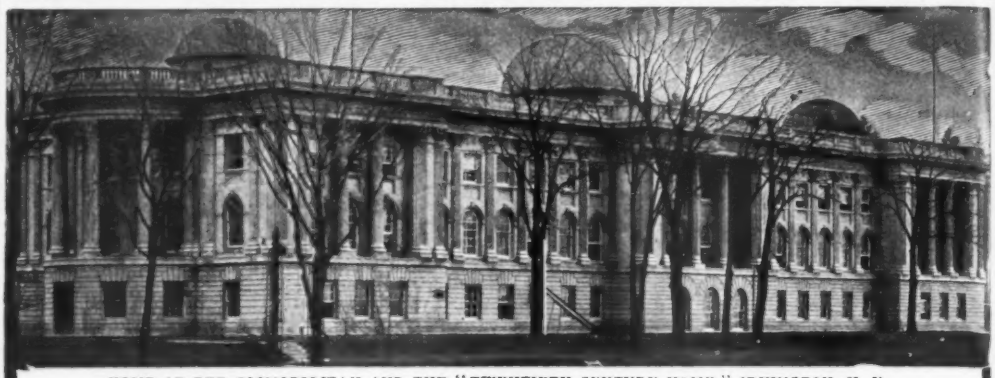

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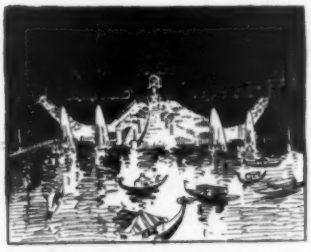

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All Music is locked up in your piano. The

CHASE & BAKER PIANO PLAYER

is the key that unlocks it. You may have studied for years, but you cannot play so many things so well as the Chase & Baker. Besides, why drudge when you can have music without the slavery of practice?

Two hundred and seventy-five dollars cash or on the easy-payment plan.

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The pleasure is all yours—the work is the piano-player's.

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If your work seems drudgery—if you feel like a man in a yoke, you have not found your proper place in the world. To be successful your work must be congenial—work that you can put your heart into.

We can help you qualify, in your spare time, for promotion, or a more profitable occupation, or to commence work at a better salary than if you started without training.

We do this through our system of training by mail. Our courses are inexpensive—**from $10 up.** Text books are furnished free. The booklet

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gives a thousand and one examples of how our training has enabled our students to qualify for advancement, and for good salaried positions. This booklet will be sent free to all who fill in and mail to us **this coupon.**

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Please send me your booklet, "1001 Stories of Success," and explain how I can qualify for the position before which I have marked X

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REMEMBER THE TASTE

Names are sometimes hard to remember, but the ***Taste*** of Cailler's Genuine Swiss Milk Chocolate is impossible to forget. It "tastes like more," and that is why we are willing to give you the first taste—a generous taste—entirely ***free of cost.***

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and we'll mail you a dainty package that will make you a Cailler man, or woman, or child, for life. Cailler's eating chocolate, in cakes, and Cailler's drinking chocolate, in powdered form, are sold by all first-class dealers. No chocolate in the world is so rich, so pure, or so delicious, as Cailler's—pure chocolate and pure Swiss milk is the reason. Write to-day for the free sample of eating chocolate, and taste for yourself.

J. H. FREYMANN, ***General Agent for the United States,*** **861 BROADWAY, N. Y.**

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Only 1.95.

Write to us at once enclosing 25 cents, and we will ship to your nearest express office, **Express prepaid,** this BEAUTIFUL PATTERN HAT, just like the cut. Entirely hand made of **Imported Materials.**

Examine it carefully, try it on and see how becoming it is, note the quality of the materials, and if you find the hat richer, more stylish and better than you can buy of your home milliner for $5.00, pay the express agent $1.95 and own a hat that will win the admiration of your friends.

The shape of this **Beautiful Pattern Hat** is one of the newest; the rim formed in graceful curves; the crown, the now so popular egg shape. The under facing is covered with strips of **Imported Mohair Felt** pinked in novel design. Set off at the edge with wide band of fine **Velvetta.** The Oval shaped crown is covered with our very finest quality of **Velvetta** and edged with **Imported Bright Jet Edging.** The space between the upper rim and crown is filled in with plaitings and shirrings of **Beautiful Lustrous Japanese Silk;** a most pleasing effect. At the side are placed two **Very Fine, Genuine Imported Black Ostrich Plumes,** giving the hat that rich, stylish appearance so much desired. You can order it in Black, Brown, Navy Blue, Gray, Tan color or Red, the **Genuine Ostrich Plumes** in all cases being Black.

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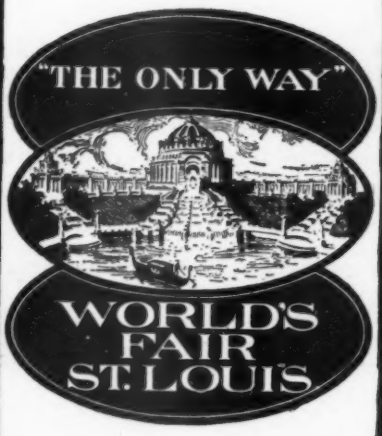

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General Passenger Agent, Chicago, Ill.

Let Me Train Your Boy for Business.

IF YOU HAVE A BOY I have something to say to you. You are to a large extent responsible for his future. He is depending upon you for a mental equipment that will enable him to win out when he enters business life. That equipment must include the ability to calculate.

"The public school system is enough to drive a man wild," said a prominent business man to me the other day. "My boy is twelve years old, nearly as tall as I am, and he's learniug to sew! That same boy can do all kinds of fearful stunts with equilateral triangles and cube roots, but he can't add a column of figures to save his neck. He's busy now writing a critical essay on Shylock, and if I were to ask him right quick, 'How much is seven and four?' he would most likely say 'ten.'"

When your boy leaves school for business, his employer won't give a rap whether he can recite Homer's Iliad, or tell in what year some Roman emperor reigned. But he **will** want him to be able to add up a bill of goods correctly, or be able to figure out the interest on a 60-day note. This is the kind of knowledge on which his salary will be based and his advancement depend.

THE COMMERCIAL CORRESPONDENCE SCHOOLS of ROCHESTER, N. Y., is the only school in the United States that makes a specialty of commercial subjects alone. One of our courses is RAPID CALCULATION. We teach a method by which anyone, young or old, can handle figures with an almost intuitive accuracy. We can teach your boy to read figures as he now reads words. We can show him how to add, subtract, multiply, or divide figures in his head.

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This course in RAPID CALCULATION is sent by mail. Your boy can study it at home. It will enable him to do his school work in one-third of the time usually devoted to it, by teaching him to calculate rapidly and accurately. Further, he will be acquiring a facility in handling figures that will be of untold benefit to him when he leaves school for business life. It will mean quick advancement for him at the start. **This knowledge will be worth more to him than anything he can learn in school or college in five years.**

Is it not your duty to see that your boy is equipped with this necessary training in the handling of figures? Let me send you a copy of our free booklet, "RAPID CALCULATION." Write me to-day.

THE Commercial Correspondence Schools, of Rochester, N. Y., teaches also **Bookkeeping, Business Arithmetic, Shorthand** and **Typewriting, Penmanship, English** and **Letter-Writing, Commercial Law,** and **Banking.** If you are interested in any of these subjects write me and I shall be glad to send you, free, all particulars concerning any course.

ROBERT J. SHOEMAKER
Vice-President & General Manager
148L Commercial Building, Rochester, N. Y.

Tear off this Corner and Mail it To-day

To ROBERT J. SHOEMAKER, Vice-Pres. & Gen. Mgr.,
148 L., Commercial Building, Rochester, N. Y
Please send me your free booklet, "Rapid Calculation." I am also interested in those subjects I have marked with an "X"

____	Bookkeeping	____	Penmanship
____	Business Arithmetic	____	English and Letter-Writing
____	Shorthand	____	Commercial Law
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(Write Your Name and Address in Margin Below)

Every Woman Admires a Tall Man

If you are short, you will appreciate the unpleasant and humiliating position of the little man in the above illustration. But you are probably unaware that it is no longer necessary to be short and uncomfortable.

The Cartilage Company, of Rochester, N. Y., is the owner of a method whereby anyone can add from two to three inches to his stature. It is called the "Cartilage System" because it is based upon a scientific and physiological method of expanding the cartilage, all of which is clearly and fully explained in a booklet entitled **"How to Grow Tall,"** which is yours for the asking.

The Cartilage system builds up the entire body harmoniously. It not only increases the height, but its use means better health, more nerve force, increased bodily development and longer life. Its use necessitates no drugs, no internal treating, no operation, no hard work, no big expense. Your height can be increased, no matter what your age or sex may be, and this can be done at home without the knowledge of others. This new and original method of increasing one's height has received the enthusiastic endorsement of physicians and instructors in physical culture. If you would like to add to your height, so as to be able to see in a crowd, walk without embarassment with those who are tall, and enjoy the other advantages of proper height, you should write at once for a copy of our free booklet **"How to Grow Tall."** It tells you how to accomplish these results quickly, surely, and permanently. Nothing is left unexplained. After you read it, your only wonder will be, "Why did not some one think of it before?" Write to-day—

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Hourly commencing at 9 a. m., through Lincoln Park to Sheridan Road, via Lake Shore Drive and Dearborn Ave. Round Trip Tickets, $1.00. Time, 1¼ hours.

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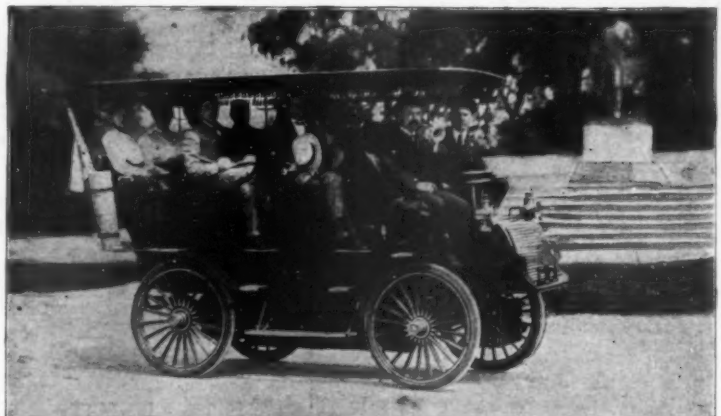
Cars carrying from 2 to 10 persons for charter by the hour. Clubs and Conventions a specialty



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EVERY ONE who ever visited Chicago knows of its "hustle" and "push" of its business enterprise and its large commercial interests. These things can be seen in the down town district and from the street cars. But there is another Chicago, beautiful to look upon and pleasant to remember. Miles and miles of smooth boulevards, interrupted at intervals by beautiful and extensive parks, are lined with magnificent institutions of learning, imposing public buildings, and palatial residences. Our regular tours carry you over these boulevards and our guides point out the hundreds of places of interest as the swift and comfortable cars carry you from one end of the city to the other. The cost is merely nominal. Before visiting Chicago, write for our list of routes and rates.

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The HAYNER WHISKEY which has been used at the Russian Embassy has given universal satisfaction. It is an admirable household whiskey.

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THE ONLY WHISKEY WITH A NATIONAL REPUTATION FOR HIGHEST QUALITY AND PERFECT PURITY.

Government statistics show that the famous Miami Valley produces better grain and has purer water than any other section of this country. It is Nature's garden. Right in the heart of this favored spot is our distillery. We have at our very door the two essentials for producing the finest whiskey in the world--the best grain and the purest water. Add to these one of the most completely equipped distilleries ever operated and an experience of 38 years in distilling whiskey and you have a combination that is unequaled anywhere. That's why **HAYNER WHISKEY** is the best for medicinal and other uses. That's why we have over half a million satisfied customers. That's why YOU should try it. Don't forget that it goes direct from our own distillery to you, with all its original strength, richness and flavor, carries a **UNITED STATES REGISTERED DISTILLER'S GUARANTEE of PURITY and AGE** and saves the dealers' enormous profits. Your money back if you're not satisfied.

HAYNER WHISKEY

4 FULL QUARTS $3.20

EXPRESS CHARGES PAID BY US.

OUR OFFER We will send you **FOUR FULL QUART BOTTLES of HAYNER SEVEN-YEAR-OLD RYE for $3.20.** and we will pay the express charges. Try it and if you don't find it all right and as good as you ever used or can buy from anybody else at any price, then send it back at our expense and your $3.20 will be returned to you by next mail. Just think that offer over. How could it be fairer? If you are not perfectly satisfied you are not out a cent. We ship in a plain sealed case, no marks to show what's inside.

Orders for Ariz., Cal., Col., Idaho, Mont., Nev., N. Mex., Ore., Utah., Wash., or Wyo. must be on the basis of **4 QUARTS for $4.00** by **EXPRESS PREPAID** or **20 Quarts for $16.00** by **FREIGHT PREPAID.**

ESTABLISHED 1866. **THE HAYNER DISTILLING COMPANY,** **DISTILLERY TROY, OHIO.**

DAYTON, OHIO. ST. LOUIS, MO., ST. PAUL, MINN., ATLANTA, GA.,

AUG 15 1906

We paid $100,000 for Liquozone; and we paid $500,000 more to buy a million bottles and give them to a million sick.

We paid $100,000 for the American rights to Liquozone. And we have spent $500,000 in the past four months to buy a million bottles and give them to a million sick ones. Don't you realize that this product must be of wonderful worth to humanity? Won't you see what it means to you?

Acts Like Oxygen.

Liquozone is not made by compounding drugs, nor is there any alcohol in it. Its virtues are derived solely from gas—largely oxygen gas—by a process which requires immense apparatus and 14 days' time. Each cubic inch of Liquozone represents the virtues of 1,250 cubic inches of the gas. The process by which these virtues are concentrated into liquid, stable form, has been the constant subject of scientific and chemical research for more than 20 years.

The result is a product which does what oxygen does. Oxygen is the nerve food, the blood food, the scavenger of the blood. It is the very source of vitality, the most essential element of life. But oxygen is a gas and unstable; while Liquozone is fixed and concentrated. It gets an excess of oxygen virtues into the blood, to go wherever the blood goes. The result is a vitalizing tonic with which no other known product can compare.

Kills Inside Germs.

But the great value of Liquozone lies in the fact that it kills germs in the body without killing the tissues, too. There is nothing else known which will do that. Any drug that kills germs is a poison, and it cannot be taken internally. For that reason, medicine is practically helpless in any germ disease.

Liquozone is so certain that we publish on every bottle an offer of $1,000 for a disease germ that it cannot kill. The reason is that germs are vegetables; and an excess of oxygen—the very life of an animal—is deadly to vegetal matter. Liquozone is certain destruction to germs, yet to the human body it is the most helpful thing in the in the world. There is no other way to end the cause of any germ disease.

Germ Diseases.

These are the known germ diseases. All that medicine can do for these troubles is to help Nature overcome the germs, and such results are indirect and uncertain. Liquozone kills the germs, wherever they are, and the results are inevitable. By destroying the cause of the trouble, it invariably ends the disease, and forever.

Asthma	Hay Fever—Influenza
Abscess—Anemia	Kidney Diseases
Bronchitis	La Grippe
Blood Poison	Liver Troubles
Bright's Disease	Malaria—Neuralgia
Bowel Troubles	Many Heart Troubles
Coughs—Colds	Piles—Pneumonia
Consumption	Pleurisy—Quinsy
Colic—Croup	Rheumatism
Constipation	Skin Diseases
Catarrh—Cancer	Scrofula
Dysentery—Diarrhea	Stomach Troubles
Dandruff—Dropsy	Throat Troubles
Dyspepsia	Tuberculosis
Eczema—Erysipelas	Tumors—Ulcers
Fevers—Gall Stones	Varicocele
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All diseases that begin with fever—all inflammation—all catarrh—all contagious diseases—all the results of impure or poisoned blood.

In nervous debility Liquozone acts as a vitalizer, accomplishing what no drugs can do.

50c. Bottle Free.

If you need Liquozone, and have never tried it, please send us this coupon. We will then mail you an order on your local druggist for a full size bottle, and we will pay your druggist ourselves for it. This is our free gift, made to convince you; to show you what Liquozone is, and what it can do. In justice to yourself, please accept it to-day, for it places you under no obligation whatever.

Liquozone costs 50c. and $1.

CUT OUT THIS COUPON

for this offer may not appear again. Fill out the blanks and mail it to the Liquid Ozone Co., 458-460 Wabash Ave., Chicago.

My disease is.....

I have never tried Liquozone, but if you will supply me a 50c. bottle free I will take it.

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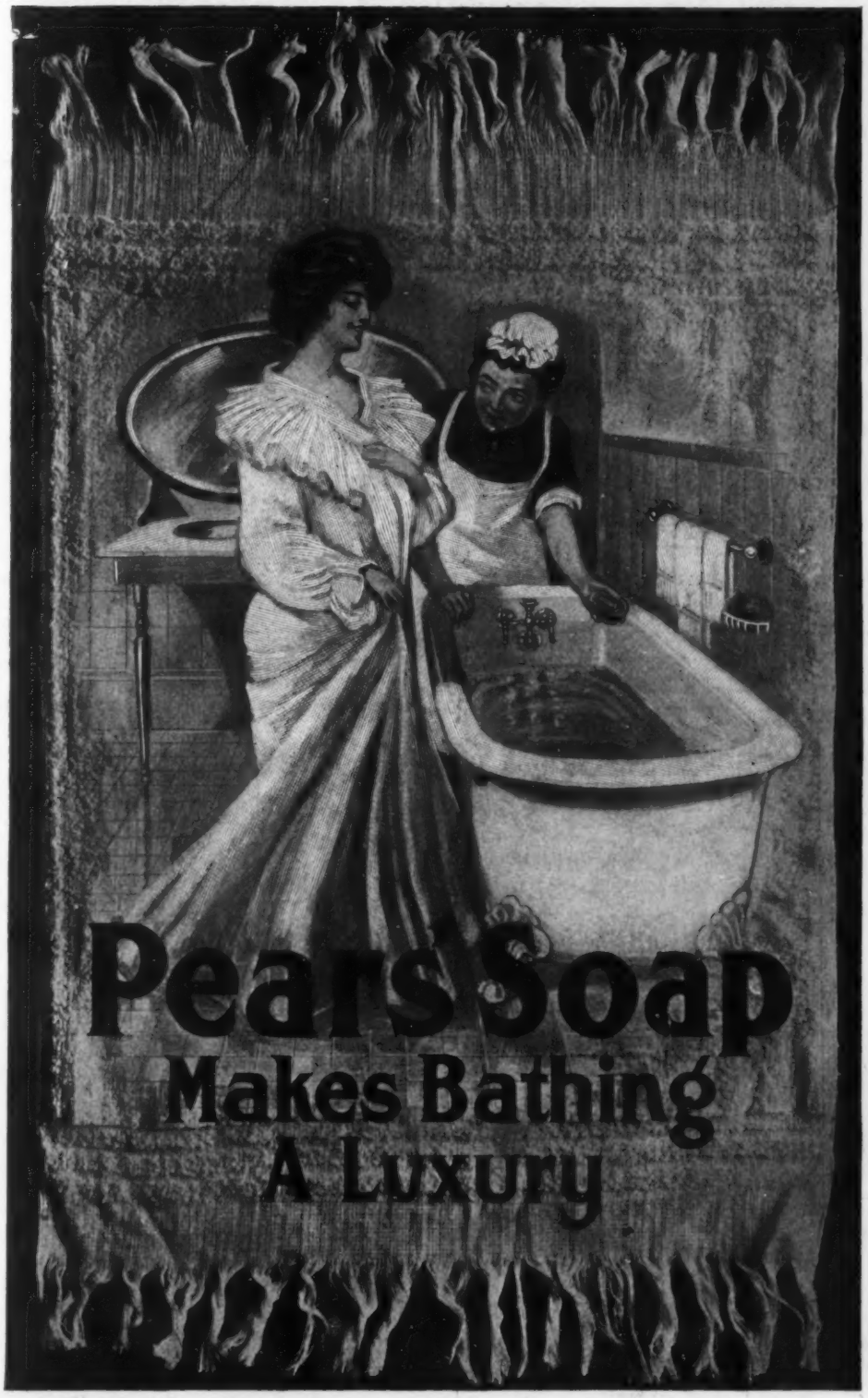
M1F .....

Give full address—write plainly.

Any physician or hospital not yet using Liquozone will be gladly supplied for a test.



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"All rights secured."

Hall's Vegetable Sicilian Hair Renewer. A high-class preparation in every way. Always restores color to gray hair, all the dark, rich color it used to have. The hair grows rapidly, stops coming out, and dandruff disappears. If your druggist cannot supply you, send $1.00 to R. P. Hall & Co., Nashua, N. H.

"Nonpareil" VELVET

The new chiffon qualities have a most beautiful lustre and are light-weight. They are marked "Chiffon Finish."

All "Nonpareil" velvets are fully guaranteed.

The name "Nonpareil" on selvedge and the dyer's name, J. & J. M. Worrall, on back of every yard.

Miss Blanche Walsh writes:

"The 'Nonpareil' Velvet is all that is claimed for it. Soft, lustrous, and makes a beautiful costume.

"In my opinion it is the velvet par excellence."

Blanche Walsh

"Nonpareil" velvet awarded first gold medal at Paris, London and Amsterdam Exhibitions.

Colors and black at first class stores.

The Romadka Ready Access Trunk

RAISING cover lifts both trays and gives instant access to entire contents. Packs and unpacks easier than any other and is the

Only Sanitary Trunk in Existence

Air circulates freely through every part when standing open in hotel or guest-room. Simple, positive, perfect. Roughest travel cannot get it out of order. No loss of space, no extra weight; looks same as any other trunk and *costs no more.*

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Write for handsome free booklet

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The factory that for sixty years has set the world's standard in traveling equipment

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TEN DAYS

The Art of Being Certain

The successful man don't guess—he KNOWS because he takes the trouble to FIND OUT.

When he is a bit "out of fix" he says "Something is wrong with my food."

Then he proceeds to KNOW by leaving off greasy meats, pasty sticky and starchy half cooked wheat and oats, white bread and pastry, and adopting a plain, nourishing diet.

Many men who really KNOW use a little cooked fruit, a dish of ready cooked, pre-digested GRAPE-NUTS and cream, two soft eggs and a cup of hot POSTUM FOOD COFFEE, nothing more. The result is CERTAIN in quick relief from trouble and a return to health.

"There's a Reason."

Get the wonderful little book "The Road to Wellville" in each package of

GRAPE-NUTS.

There is Beauty in every Jar.

TO THE WOMEN OF AMERICA

Ask us and we will mail without charge a liberal sample of Milkweed Cream and a book on beauty. Mention the name of your druggist and we will also send an individual tooth brush holder, free.

Milkweed Cream

Has been on the market and on the toilet tables of some of America's most beautiful women for ten years. It is not an experiment.

Continued use will give brilliancy to the complexion and the glow of health to the skin. Milkweed Cream gets at the very root of all skin imperfections and removes facial blemishes by feeding the impoverished skin through the pores. It is not greasy.

Improves Bad Complexions
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Milkweed Cream nourishes the skin and tissues and gives plump rounded cheeks and firm healthy flesh.

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Bang the hammer of a loaded Iver Johnson against the table; throw the revolver around as carelessly as you would a handkerchief; handle it as roughly as you may, and there can be positively no discharge—don't do this with *any other make of revolver* if you value your life.

You can't fire it unless you pull the Trigger

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are the *only* revolvers absolutely safe from accidental discharge—*as safe in the home as the kitchen stove.* The reason lies in the fact that the hammer *never* touches the firing pin, and the firing pin never comes in contact with the cartridge except when the trigger is pulled *all the way back.*

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IVER JOHNSON SAFETY AUTOMATIC

Price: Hammer, $5.00; Hammerless, $6.00

Iver Johnsons are sold by dealers the world over, or direct from us if your dealer won't supply you.

IVER JOHNSON'S ARMS AND CYCLE WORKS, FITCHBURG, MASS.

The LENOX HOTEL
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High-Grade Modern Construction Fire-proof throughout. European plan. Rates $1.50 per day and upward. Room reservations can be telegraphed at our expense . . .

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The German Tyrolean Alps, with their snowclad peaks, mountain streams, villages, fountains and peasant homes, are by all odds the dominating feature among the World's Fair amusement concessions. The Alps restaurant is in charge of America's two most noted caterers, Mr. Aug. Luechow, of New York City, and Mr. Tony Faust, of St. Louis.

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as well as at all other first-class places.

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Have you a little "FAIRY" in your home?

Half the pleasure of your bath depends upon the soap.

FAIRY SOAP

is white and pure, lathers freely and agrees with the tenderest skin. It is always floating within easy reach and is made in "that handy oval shape."

5 cents is the price of a cake, daintily packed in a separate carton.

THE N. K. FAIRBANK COMPANY, Chicago

THE CECILIAN
THE PERFECT PIANO PLAYER

ALWAYS ON TOP

You can attach the **Cecilian Piano Player** to any piano and with it play any music you wish, in a better and more satisfying manner and with less fussing with complicated levers, etc., than you can with any other piano player.

The operation of the Cecilian is perfectly simple and yet its musical performance is artistic in every sense of the word. It is under your absolute control all the time. You can play any music just as it should be played, bring out all the effects you desire, put all the expression you please into it and do it without such excessive effort that you forget to enjoy the music.

The perfection of the Cecilian is in its simplicity and its easy operation. It makes your piano a source of positive enjoyment to every member of your family for they all can play it.

The price is $250.00, but you can buy on easy monthly payments if you wish.

Booklet and full information sent on request.

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Causes of Loss of Hair

Dr. Sabouraud, the eminent French Dermatologist, says that 98 per cent of hair losses are the results of microbes and the neglect of dandruff. The antiseptic action of

Seven Sutherland Sisters'

preparations kills microbes and removes dandruff. Their constant use for a period will, by acting directly on the hair bulbs, furnish nourishment, vitality and growing power to the impoverished roots and air shafts, resulting in complete restoration. **Sold by druggists.**

"It's the Hair-not the Hat"

That makes a woman attractive

THE GENUINE

Sweet and pungent, it is the essence of refinement. An indispensable toilet accessory.

Manufactured by

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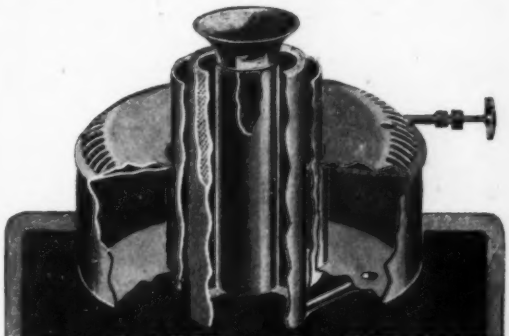
Send 30c. in stamps for 2 oz. sample bottle.



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Much Comfort at little cost.

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The Safety Burner

as shown above, and used exclusively in all

Aluminum Oil Heaters

Over 500,000 of these stoves are now in daily use, and we will send you one express prepaid for

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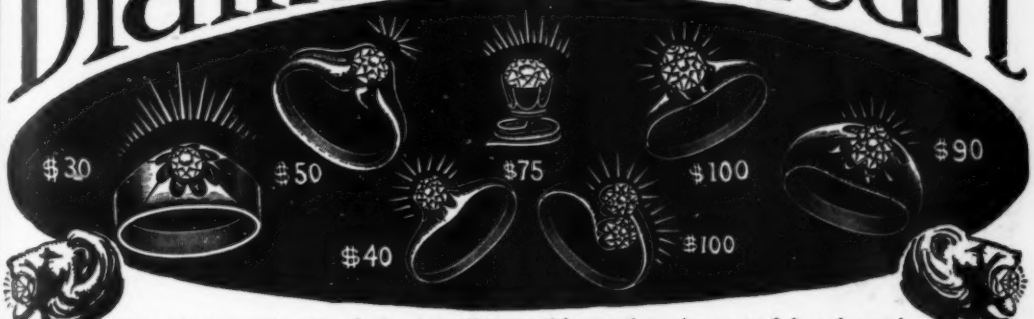

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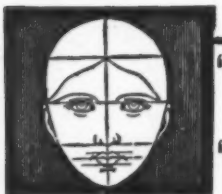

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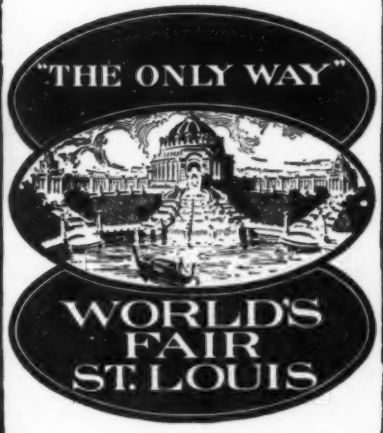

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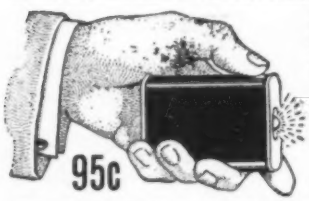

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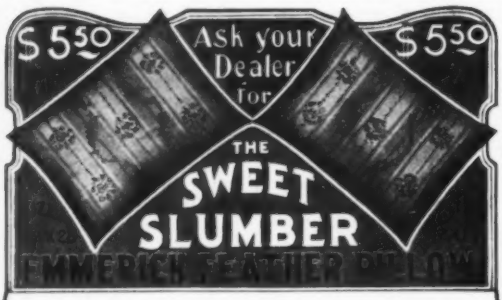

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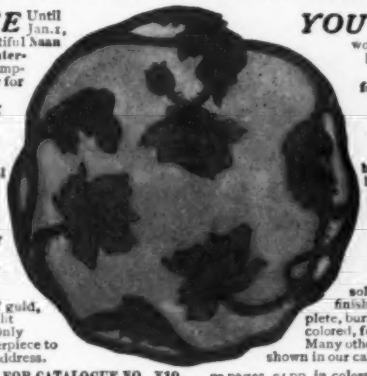

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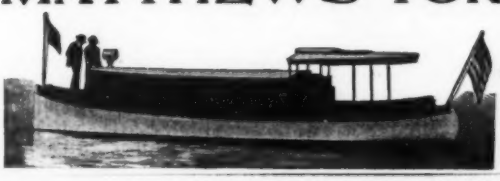

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Men suffering from weakened nerve force, constant depression, gloomy forebodings, fast becoming unfitted for active business life, fail to attribute their deplorable state to the proper cause. They know they have Varicocele as they have suffered some discomfort on account of it, particularly while standing. But the evil effects due to Varicocele are so gradual that they neglect it until the entire system is undermined and they are forced to realize that something must be done to prevent them from breaking down completely. To such sufferers I say, don't fall into the hands of Quacks—don't submit to the knife—don't pay enormous sums to so-called specialists. After an exhaustive study of pelvic and nervous diseases extending through my entire medical life, I became convinced some years ago that Varicocele was the foundation of almost all nervous breakdowns among men. I then bent every energy toward the discovery of a cure for this disease, and two years ago succeeded in perfecting and patenting a simple mechanical device, with which I have since cured thousands of cases. I guarantee this device to cure any case of Varicocele without inconvenience or loss of time from business.

I will send sealed my treatise on the cause, effect and cure of Varicocele, to any sufferer FREE OF CHARGE, or my device in a plain sealed package, prepaid, upon receipt of $2.00

MARK M. KERR, M. D.
360 Park Building, Cincinnati, Ohio

SEPTEMBER

Broadway Magazine

will contain many interesting features. Among them :

RUSSELL SAGE AS A PHILANTHROPHIST

A new and unique point of view. The article is illustrated by a series of new photographs taken especially for this magazine on Mr. Sage's eighty-eighth birthday.

MRS. HETTY GREEN AT CLOSE RANGE

A spicy pen-sketch of this curious and famous woman by one who has had an opportunity of studying her eccentricities. The article is illustrated by hitherto unpublished photographs of Mrs. Green and her daughter Sylvia (the latter the richest heiress in America) taken at their modest Hoboken apartment.

OPIUM DENS IN NEW YORK

Mrs. E. W. WHITTEMORE, the founder of the Door of Hope, and a wealthy society woman who has devoted her life and fortune to charitable objects, graphically describes her rescue work among the young girls in the opium dens of the Chinese quarters. The article is illustrated by photographs hitherto unpublished of the dens of iniquity.

MR. CARL E. SCHULTZE (Bunny)

The famous comic artist, the creator of "Foxy Grandpa," contributes an article on The American Sense of the Ridiculous, with a number of original sketches, including a portrait of himself.

MISS JANE OAKER, THE MILLIONAIRE ACTRESS

And society girl, speaks of the advantages of unlimited wealth in mounting the ladder of histrionic fame.

These are but a few of the interesting and handsomely illustrated articles that will appear in the September "Broadway." Be sure and get a copy.

The price has been reduced to 10 cents

"Out of Whack"

From Pain, Fatigue,
"Blues" Brain Fag,
"Common Ills of Life?"

Orangeine

(POWDERS)

Give Sure and Permanent Benefit

No Alcoholic No Narcotic No Drug Effect.

Full composition of Orangeine published in every package.

Promptly and accurately reach COLDS, HEADACHE, "GRIP," INDIGESTION, NEURALGIA, DYSPEPSIA and "Every Day Ills." Assures your best effort for your duties and engagements.

Echoes from Experience

Orangeine has never bought or sought an endorsement. Its present wide distribution and human usefulness simply reflect a vast array of quick pain relief, prompt correction of ailment, gradual cure and reconstruction from extreme and chronic debility, as illustrated by the following:

Mr. A. A. Hills, Sultana, Cal., writes: "Orangeine is invaluable. It is certainly the best remedy for Headache and Billiousness that I have ever found and through its use, my father in his 80th year, feels better and looks better than for years past."

Rev. W. C. Black, Natchez, Miss., writes: "During my long use of Orangeine, I have fonnd it the best remedy for Neuralgia I have ever tried and I have used many. It relieves a cold, especially during its incipient stages, more speedily than any remedy I have known and is excellent for Diarrhoea. As a relief for fatigue, either physical or mental, i s superb."

Mr. Wm. M. Hughes, Newport, R. I., writes: "Continued use of Orangeine both personally and among my family and friends, strengthens my belief in the remedy and I consider it as one of the necessities of life to have Orangeine Powders always in the house."

Mr. J. E. Miller, Covington, Ohio, writes: "Orangeine is our only doctor for self and family. We find it a sure cure for indigestion, colds, and the only remedy for children. **It does not allow them to get sick."**

Mrs. F. W. Lowe, Seattle, Wash., writes: "As a preventive and curative, Orangeine is marvellous. It checks incipient colds, corrects digestive ills and cures pain of any kind."

Mrs. J. L. Mitchell, Noblesville, Ind., writes: "For a family there is nothing better than Orangeine. One powder always relieves my headaches, unless especially severe and then it takes two or three. It dispels that tired, languid feeling, and, oh! I cannot tell how good they are."

Mr. A. H. Buckley, Local Sales Agent American Can Co., Philadelphia, says: "Orangeine Powders are the best investment I ever made."

Mr. A. C. Smith, President Suffolk Hospital and Dispensary, Boston, writes: "I can personally testify to the great remedial worth of Orangeine in my case of chronic indigestion."

Mr. H. M. Hoke, Secretary to the Attorney General, Harrisburg, says: "I have just cured an aggravating attack of Grip, pains in the bones, high fever, etc., by using Orangeine as directed."

Mr. Laroy S. Scott, Newport, Vt., writes: "I need very little Orangeine now, as its use has entirely cured the distracting headaches which I used to have every week."

Mrs. Emma R. Moies, Washington, D. C., writes: "Orangeine acts promptly and effectually. I have no more headaches, and colds vanish before it."

Maj. J. A. Olmsted, Supt. Iowa State Normal School Cedar Falls, Iowa, writes: "Orangeine has completely cured for me a long standing, most severe case of nervous dyspepsia."

Miss Mary B. C. Brown, Principal of the Pennsylvania Oral School for the Deaf, Scranton, Pa., says: "I cannot say too much in praise of Orangeine. It has kept me well through a year of the greatest strain I have ever been under. In this institution it has worked wonders for a great variety of people with a great variety of ailments."

Miss A. A. Phillips, 66 Powers Street, Brooklyn, writes: "I always keep Orangeine in my desk at school, and through its frequent application to the sick I am called both 'doctor' and 'magician.'"

Miss Margaret E. McIntyre, Cleveland, Ohio, writes: "I simply cannot be without Orangeine Powders, as they often literally 'save the day' for me."

Mr. Joseph Elverson, Publisher "Golden Days," Philadelphia, writes: "Enclosed find $15.00 for Orangeine. All the members of my family use these powders, and I meet every day sufferers from little ills who appeal to my sympathies and to whom I am constantly giving Orangeine."

Miss F. M. Sortielly, a well-known trained nurse of Brooklyn, says: "I find many opportunities to recommend Orangeine Powders, and they always help most wonderfully."

Mr. J. A. Bandel, 933 N. Mount St., Baltimore, Md., says: "I have taken everything to relieve acute indigestion, which often seized me with terrible symptoms. The first powder of Orangeine which I took relieved at once, and has since kept me free."

Mrs. William Holmes, Leslie, Mich., writes: "Please send me $2.00 worth of Orangeine. I have used a good many Orangeine Powders and do not know how I ever got along without them."

NOTE—Orangeine is now sold by all progressive druggists in 10c packages (2 powders); 25c (6 powders); 50c (15 powders); "Family Package" $1.00 contains 35 powders—or mailed anywhere by

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The Art Section of THE RED BOOK contains each month 18 studies of beautiful women.

A limited number of these portraits not in gen- of the subjects and highly treasured by those who

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Miss Maxine Elliott (Oct.)

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A NEW AND POSITIVE CURE for Asthma has been found, at last, in the **KOLA PLANT**, a rare botanic product of West African origin. Since its discovery a short time ago, **THIS NEW REMEDY HAS COME INTO ALMOST UNIVERSAL USE** in the hospitals of Europe and America. This is the best proof of the greatness of its powers. **PERSONS THOUGHT TO BE INCURABLE** including men, women and children, are restored daily to perfect health by the use of Himalya.

Thousands of Letters attesting its wonderful cures of Asthma have been written to the importers. Space, however, will permit us to quote only a few of them. These follow:

Dr. J. R. Duncan, the oldest physician of Crawfordsville, Ind. writes: I feel it my duty to tell all I can of the great virtue of Himalya. **Dr. W. H. Vail**, a prominent physician of St. Louis, Mo., writes that he tried Himalya on several different cases of Asthma with satisfactory results in every case. Mr. E. B. Hume, 1345 Arch Street, Philadelphia, Pa., a widely known traveler, writes that Himalya cured him when physicians and everything else failed. Mrs. W. E. Murgittroyd, East Chatham, N. Y., writes that she could get no relief from Asthma until she used Himalya. Mr. Alfred C. Lewis, editor of the Farmers' Magazine, Washington, D. C., was also cured, although he could not lie down for fear of choking, and was always worse during Hay-fever season. Mr. Frederick F. Wyatt, the noted Evangelist of Abilene, Texas, writes Jan. 31st, that Himalya permanently cured him of Hay Fever and Asthma and strongly recommends it to sufferers.

REMEMBER IT COSTS YOU NOTHING. If you suffer from Asthma in any form, do not despair, but write at once to the **KOLA IMPORTING CO., No. 1162 Broadway, New York City, N. Y.**, who, in order to prove the powers of this wonderful new botanic discovery, will send you **ONE TRIAL CASE, BY MAIL, ENTIRELY FREE.**

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The True Bust Developer Perfecta Remedy — Mrs. Henry Symes and Harriet Hubbard Ayer, world's foremost authorities on health and beauty, in every case recommended **Mary Lewis** as the only person having the true developer.

It is **harmless** and a wonderful **Tonic.** The result is **permanent** and it **absolutely develops** the bust to the real ideal and beautiful proportions, fills out **hollows** in neck and **makes flabby breasts firm.**

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Send 10c. for sample of Face Soap or Strawberry Cream. Stamp for **FREE** circulars with astounding testimonials, and **FREE** shipping offer. **MARY LEWIS**, famous pupil of Harriet Hubbard Ayer, **349 East 17th St., New York City.**

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CURE OF CONSUMPTION

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By inhalation, injection and tablets. The tablets alone will cure the first stage of Pulmonary consumption, the tablets and inhalation used together will cure the second stage, and the third stage and other forms of the disease such as gland, joint and bone tuberculosis are cured by the tablets, inhalation and injection.

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By Arresting the Action of the Tuberculous Germs and driving them from the system—Stopping the Cough, Fever, Night Sweats and Expectoration—Increasing the Appetite, Nutrition, Weight and Vitality—Soothing and Healing the Affected organs.

The remedies entering into the composition of this treatment Dr. Walker has used in his practice for fourteen years with notable success, as hundreds who have been cured will gladly bear witness.

Names and addresses of those cured, among them being members of the families of bankers, professional men and public officials, will be furnished on application.

This treatment is a true specific for consumption, and stops the progress of the disease by an antiseptic effect on the germs which renders them inert and sluggish and they leave the organs on which they have been feeding. With the bacilli inactive and cast out of the system, improvement is certain to follow and a cure result, unless too much tissue has been destroyed before the treatment is commenced.

FREE

A $5 jar of the tablets will be sent free to a limited number of poor people who will furnish a physician's certificate giving a descriptive diagnosis of case and also certifying that the patient is unable to pay.

Trial jar containing 50 tablets sent for 25 cents to cover cost.

Dr. Walker's Antiseptic Treatment is a powerful tissue builder and invigorator, and no one can use it without realizing its soothing, healing, strengthening and health restoring effects.

GLAND, JOINT AND BONE TUBERCULOSIS is rapidly and permanently cured by Dr. Walker's treatment without the use of the knife. Many arms and legs after being operated on without curative effect, have been saved and restored to a good state of health and usefulness. Any person afflicted with any local form of tuberculosis and contemplating undergoing an operation is requested to communicate with Dr. Walker before doing so.

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YOUR MONEY BACK IF IT FAILS

Use it now and you will never have a gray hair on your head should you live a hundred years. An excellent hair dressing for young and old, making the hair soft and glossy, keeping the scalp clean and healthy. For sale at all druggists or send $1.00 to

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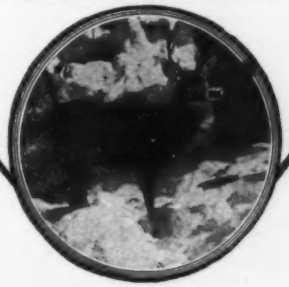

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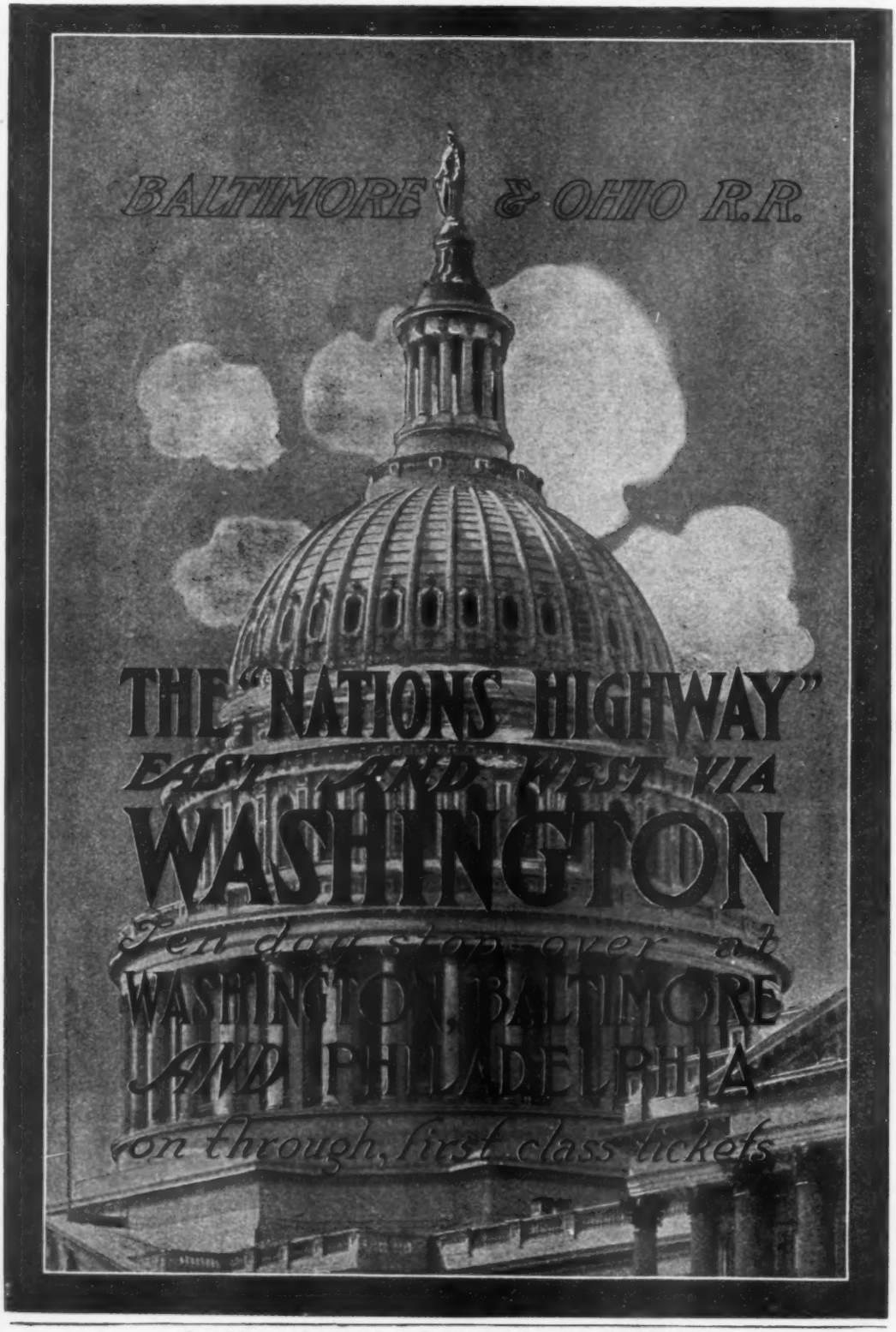
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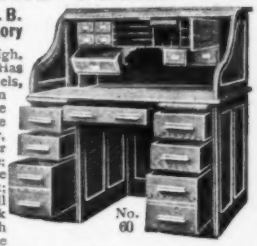

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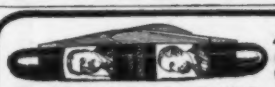

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We do Half your Washing Free of Cost

YOU must pay the washer-woman fifteen cents and hour.

It is hard earned money at that. If you do your own washing, or have the servant do it, this steaming, back-breaking, hand-chapping, cold-catching, temper-destroying work will cost you more than 15 cents an hour in the end.

It takes eight hours hard labor to do the average family wash.

Eight hours, at 15 cents, cost you $1.20 per week for washing.

This means $66.40 per year, without reckoning fuel for fires, or wear on clothes.

We will save you half of that—or No Pay.

We will send you our "1900" Washing Machine on a full month's free trial.

It runs on ball-bearings like a bicycle, and it works with motor-springs.

These motor-springs do most of the hard work.

You can sit in a rocking chair and make them do the washing—think of that!

We don't want a cent of your money, nor a note, nor a contract, when we ship you the Washer on trial. We even pay all the freight out of our own pockets, so that you may test the machine as much as you like before you agree to buy it.

Use it a full month at our expense. If you don't find it does better washing, in half the time—send it back to the railway station, with our address on it—that's all.

We will then pay the freight back, too, without a murmur.

But, if the month's test convinces you that our "1900" Washer actually does 8 hours washing in 4 hours time—does it twice as easy—far better, without wearing the clothes, breaking a button, or tearing a thread of lace, then you must write and tell us so.

* * * *

From that time on you must pay us, every week, part of what our machine saves you, say 50 cents per week till the washer is paid for.

Each "1900" Washer lasts at least five years, yet a very few months, at 50 cents a week, makes it entirely your own, out of what it saves you on each washing.

Every year our Washer will save you about $23.00 that you would have had to spend for labor of your own, or the labor of others.

In five years each machine saves its owner about $165.00. Yet the "1900" Washer won't cost you a cent, under our plan, because we let it pay for itself. You need not take our word for that. We let you prove all we say, at our expense, before you decide to buy it on these terms.

Could we risk the freight both ways, with thousands of people, if we did not know our "1900" Washer would do all we claim for it?

It costs you only the two cent stamp on a letter to us, to bring this quick and easy Washer to your door, on a month's trial.

That month's free use of it will save you about $2.00. You thus risk nothing but the postage stamp to prove our claims and we practically pay you $2.00 to try it.

This offer may be withdrawn at any time if it crowds our factory.

Therefore WRITE TODAY, while the offer is open, and while you think of it. A post card will do.

Address me personally for this offer, viz.:

R. F. Bieber, Gen'l Mgr. of the "1900" Washer Company, 231 Henry St., Binghamton, N. Y.

DR. SCOTT'S ELECTRIC HAIR BRUSH

Made from selected bristles — no wires to injure the hair or scalp

This photograph, from life, is of a young woman who has used my brush for some time. From the condition of her hair I think you will agree with me that her time was not wasted. The brush was used night and morning in place of an ordinary brush.

When a brush has proven its worth, been selling to the general public for twenty-six years and has given satisfaction in every case, I think it is but fair to assume some credit.

I guarantee it to stop **falling hair** and **dandruff** as well as relieve all **scalp irritations.**

Its regular use will greatly improve and stimulate the general growth of the hair. Relieves nervous headache and neuralgia. Each brush packed in a neat box with compass for testing power.

$1.00 postpaid to any address

If after thirty days' trial you are not convinced of its merits, your money will be cheerfully refunded. Send for my booklet on other electrical specialties—it's free.

Dr. Geo. A. Scott, 870 Broadway, New York City

A SAFE INVESTMENT

That Will Pay 20 Per Cent

WHISKEY CERTIFICATES GOOD AS GOVERNMENT BONDS

Property Value Increases With Age. Under Government Control and Insured Against Loss

Shawhan is the only high grade whiskey distilled West of the Mississippi, and has been made by the same house for over 120 years. Its sales extend into every State of the Union. The Shawhan is doing the largest mail order business of any bonafide distillery in the Country.

THERE IS NO SURPLUS SHAWHAN WHISKEY IN EXISTENCE

Owners of Shawhan whiskey in bond have always realized 20 per cent per annum on their investment. Until Dec. 1st next, a limited amount of the 1904 Shawhan whiskey is offered for sale in the form of warehouse certificates. On Sept. 1st, one summer, equal to a year's age was added to this whiskey, and the price advanced 20 per cent. Shawhan Distillery rules are that the price on their bonded whiskies is advanced March 1st and Sept. 1st of each year. It is an investment easily handled and on which your money can always be realized.

SEND $3.20 FOR SAMPLE 4 QUARTS

Shawhan Rye or Bourbon, express prepaid. Satisfaction guaranteed or your money back. For full particulars, write The Shawhan Distillery Co., 602 Baird Building, Kansas City, Mo.

REGISTERED DISTILLERY NO. 8

Tooth Insurance

is a possibility, having been made so by

Dentacura

A tooth paste commended by

Three Thousand Dentists.

Let 25c (the cost of a tube) represent the premium.

The policy is an Endowment without options as you will receive these three returns.

1st Teeth preserved.
2nd Bacteria destroyed.
3rd Breath sweetened.

25¢ AT YOUR DRUGGIST
WE WILL SEND IT DIRECT FOR 25¢
IF YOUR DEALER WILL NOT SUPPLY IT.

Dentacura Co.
7 ALLING ST.
NEWARK, N.J.

Latest Suits or Overcoats $12

Fine All-Wool Made-to-Measure Garments

Suit Case Free

A large variety of the handsomest and newest weaves, colorings and patterns to select from. Made up as you choose from this year's fashion plates by expert tailors. **Style, Quality, Fit and Wear** woven fashioned and sewn into every garment.

Our Woolens The term "all wool" conveys no idea of the value of cloth. To have value for wear in men's suits the wool fibre must be of long staple, and be made into cloth having solidity, resisting power, tenacity and elasticity. This is the sort we use, as we get it direct from the mills where we know how it is made and of what character of wool. Any wool fibre that is "long enough to have two ends" can be used for woolen cloth, but it doesn't need an expert to know that such material has small wearing quality and no shape-holding character in the finished garment.

Our Worsteds These are the highest quality long staple wool fibres, the finished garment possessing lustre, softness of handle and fineness of texture. The threads in the fancy worsteds are composed of two and three fold twists, and in durability and color holding qualities our garments are superior to any offered at anywhere near our prices in made to measure garments.

Overcoatings The materials of which our overcoats are made are of the same high grade wool as our Woolen and Worsted Suitings. The characteristics are density and body without excessive weight. The object being to combine warmth with style and comfort. Our measure blank will enable you to take your own measurement accurately, and a perfect fit is guaranteed. We are manufacturers, importers and custom tailors, and guarantee our $12.00 suits and overcoats to be equal in wear to the best you can obtain from your local dealer for Twenty Dollars, while in style and fit our garments are incomparably superior to any but the product of high-priced city tailors.

FREE Suit Case

In order to establish customers throughout the United States we are giving on the first order received from any one person a handsome suit case, which we use to ship the suit or overcoat. The suit case that goes with each order is most presentable, and would cost in your local store from $3 to $5. **A trial is all we ask.** You run no risk in ordering from us, as we guarantee absolutely a perfect fit. We do not ask you to pay for the goods before seeing them. We send them by Express C. O. D., with the privilege of examination at Express Office, and if the suit is not satisfactory in fabric, finish or fit, you need not accept it; it will be returned to us at our expense. The suit shown in the picture is our No. 217, and is a sensible, becoming suit to most gentlemen. The price is $12.00. It is entirely new, out of the ordinary and very stylish. Samples of cloth that make up nicely in this style are shown in our new catalogue, which contains styles and samples varying in price from $12.00 to $20.00. Our catalogue and

Samples of Cloth Free

will be sent you the very day your request for same reaches us. Remember, we have no agents, no branch stores, and no connection with any other clothing concern. Our business has been established 40 years. Write today for samples. Address

Meyer Livingston Sons, Dept. 92, South Bend, Ind.

Reference: Citizens Nat'l Bank, South Bend, Ind.

Send for a FREE BOX

of the New Vapor Cure for

CONSUMPTION.

Medicines do not cure consumption. Medicines cannot cure as good physicians know—hence it is so much dreaded as being incurable. The reason is that the medicine is taken into the stomach, while the disease is **inside the lungs.** To cure it the seat of the disease must be directly reached, the collected mucous (dead matter) loosened and removed, the germs killed and the irritated raw lungs and pulmonary tubes cleansed and healed up. To get this curative power direct to the weakened lungs—this cleansing, healing, life-giving power of Nature contained in certain atmospheric gases concentrated in some mountain and forest localities—doctors order their sinking patients (beyond hope from their medical skill) to the curative mountain air of certain Western States, there to simply breathe the peculiar cleansing, healing, vitalizing gases in the dry mountain air—there to prolong their lives and where many revive and recover their lost health. The purifying, invigorating atmospheric gases cleanse the lungs and heal the wounds made by the germs, and fill the lungs with vitality.

Strange as it seems, our chemist by a peculiar accident discovered the chemical construction of these curative gases and has learned how to concentrate them in dry chemical form—thus greatly increasing their power and their effect. Draw these gases into the lungs and the dead matter is at once loosened and raised off, the germs are killed and the patient cured.

Our "**CONDOR INHALATION CURE**" cured many bad cases of consumption here at Phoenix, Ariz., last winter who could get no relief otherwise. Out of many hundreds of cases treated not one failure have we met yet. Besides we find the "Condor" treatment has wonderful effect in curing **Bronchitis, Catarrh, Colds, Chronic Coughs** and such diseases of the pulmonary organs. The results with the "Condor" treatment are so remarkably successful that we will prove its value to you at our own expense, and will send to any one who needs it. Describe your case carefully and write at once for letters from those cured and a free box by return mail, postpaid.

WILCOX-HELMER-GORTNER CO., 813 Bryson Blk, Los Angeles, Cal.

Don't Be So Thin

To prove that any Lady can

Get a Superb Figure

with well-developed bust, beautiful neck, pretty arms, and shapely legs, we will send prepaid, a trial treatment of **Dr. Whitney's Nerve and Flesh Builder,** absolutely free. This remarkable remedy develops new flesh, and fills out all hollow places, not by false stimulating, but by reaching the cause of the trouble. It also builds up the whole physical system, creates new energy, strengthens the nerves, restores the appearance of youth and makes the figure perfect. It will positively enlarge the bust from two to six inches, and improve the complexion. Write to-day for our **Free Treatment,** and handsome booklet, "Beauty, the Figure and Health."

C. L. JONES CO., 75 M, Realty B'g., Elmira, N. Y.

Madame Caroline the eminent Complexion Specialist advertised a permanent Wrinkle Remover and general Face Beautifier 15 years ago for the first time. She has been selling it that long, and if there are not as many old looking ladies seen on the streets now as in former years, you must lay it to her wonderful **NE PLUS ULTRA FACE BEAUTIFIER.** After her, others advertised a Wrinkle Remover. But as yet no other remedy has been found to remove wrinkles. So many ladies have been deceived and they cannot believe it until they call at Mme. Caroline's Parlors and examine her own youthful face in her 67th year without a wrinkle. She is always taken for 45 or 50. Only her hands, which were never treated, look all of her age, and they are her most truthful testimonials. If ladies compare them with her smooth face, they understand what the Ne Plus Ultra can accomplish. It also removes freckles, tan, blackheads, liverspots; fills out sunken cheeks, making firm flesh, wherever it is applied, under the chin, near the eyes, wherever loose flesh annoys you. Mme. Caroline is also sole agent for the Royal Windsor Gray Hair Restorer made in France. It is applied to the gray roots only filling them with new vitality. Therefore all colors are successfully restored in only a few weeks. Sealed circulars and price lists sent on application by Madame Caroline, Dermatologist, 221 6th Ave., New York City.

Bird Center Etiquette

(A Card Game)

The Artistic Hit of a Decade

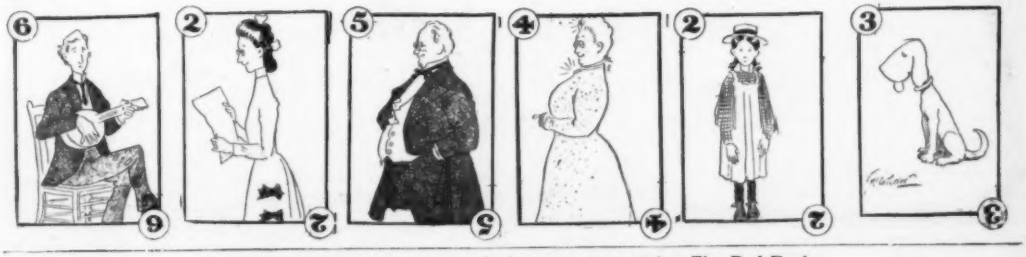
A Volcano of Excitement and Laughter!

Bird Center Etiquette is printed in colors on ivory enameled card board from original drawings by the greatest cartoonist of them all—McCutcheon. As a fun maker at informal parties every pack is worth its weight in gold — any number can play it.

Learned in a Minute

Ask your dealer "Right Now" or send us 50c for a prepaid pack.

HOME GAME CO., Wolff Bldg., Chicago



Krell-French Piano

Made by men whose lives have been given up to their chosen work. Experts gathered from all parts of the country to operate the finest piano machinery known. This combined with the best material is the reason the Krell-French Piano has, in so short a time, obtained a reputation for superiority.

The Krell-French Piano has that rich, full, perfect tone so much admired in pianos but seldom realized.

The action is delightful, even and responsive. We warrant our pianos for six years because we know they will stand the test.

Prices range from $350 to $500. Above illustration is our Style "Y." Easy payments if desired.

Sent FREE. Illustrated, descriptive catalogue. Ask also for our *Special Introductory Offer.* It will surely interest you.

Krell-French Piano Co.

15th, 16th, 17th Sts. & I Ave. NEW CASTLE, IND.

"The finest equipped piano manufactory in the U. S."

Shaving in the Dark

This would be a hazardous experiment with an open razor. It is perfectly safe with a **Gillette.** You couldn't cut yourself if you tried, and you couldn't fail to get a good shave. That's the only kind possible. The

Gillette Safety Razor

has made shaving a delight. It has freed thousands of men from the barber shop habit—the long waits and the danger from infection. If you have never used a **Gillette** you have no idea how much pleasure there is in a quick, clean shave, in one's own home, at one's own convenience.

Always Ready to Shave Many men are deterred from shaving themselves by the trouble it takes to keep an ordinary razor in condition to shave. As a matter of fact, very few men know enough about a razor blade to keep it in proper condition. And there are few more unpleasant experiences than shaving, or being shaved, with a dull razor. With the **Gillette** you are ready to shave.

No Stropping or Honing

With it are supplied twelve double-edged blades, thin as paper, so tempered and glass hardened by our new process that it requires diamond dust to grind them. Each blade will shave from ten to thirty times before losing its edge, and when all used until dull return them to us and we will give you six new blades in exchange. Blades and case shipped direct from factory, sealed, showing they are absolutely new. Twelve additional blades at nominal cost.

30 Days Free Trial You don't need to try the **Gillette** on faith. You can try it long enough to fully satisfy yourself whether you want it or not. If after using it thirty days you decide you don't want to keep it, there is no harm done. Just send back the razor and get your money by return mail. We know if you ever commence shaving with a **Gillette** you'll never quit. If your dealer doesn't sell them, tell us about it. We publish a little booklet that tells all about the **Gillette.** It's **FREE** if you ask for it.

See our Exhibit, Main Aisle, Manufactures Building (Hardware Arcade), St. Louis Exposition.

The Gillette Sales Co. (Sales Agents and Mfrs. of Hardware Specialties), 1610 **Manhattan Building, Chicago.**

References—Continental National Bank of Chicago and Chicago Nat'l Bank, Dun's or Bradstreet's.

PETER'S

THE ORIGINAL SWISS MILK

CHOCOLATE

"Irresistibly Delicious."

Invented by D. Peter, of Vevey, Switzerland, 37 years ago. Time has but strengthened its superiority over all imitators.

Nourishing and does not create thirst. Wonderfully smooth and dainty.

UNIVERSALLY USED

When Camping Out.
On the Long Day's Shoot.
For the Patient Angler.
For Yachting Parties.
On the Golf Links.
At Teas and Receptions.
For After-Dinner Bonbons.
As a Wholesome Sweet for Children.
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Free Sample and illustrated booklet, "An Ascent of Mont Blanc," upon request.

LAMONT, CORLISS & CO.
Sole Importers,
Dept. "12," 78 Hudson St., NEW YORK.

EXPERIENCE and constant effort to improve it, have resulted in making it the ***perfect flawless beverage*** that it is,

—118 years of forging ahead.

Evans Ale

ITS all-around superiority is not a matter of luck, but the logical result of ***best materials, scientific brewing, careful bottling*** and ***years of progressive experiment***

Any Dealer Anywhere.

C. H. EVANS & SON, Established 1786
Brewery and Bottling Works, Hudson, N. Y.

Keeps You Looking Young

ALWAYS restores youthful color to gray or faded hair. Stops hair falling. Positively removes dandruff. A high-class dressing, keeping hair soft, glossy, luxuriant. Does not soil skin or linen.

This great hair food, aided by Skinhealth Treatment with Harfina Soap, at once cleanses, soothes and heals the scalp, stops itching, supplies energy to hair roots and promotes fine hair growth of youthful color and beauty on a healthy scalp when all else fails

Satisfy yourself by sending now for

SAMPLE BOTTLE FREE

Enclose 5 cents postage and we will send you free Hairhealth, Skinhealth Treatment, with Harfina Soap, and Illustrated Books, 32 pages, "How To Have Beautiful Hair and Complexion."

PHILO HAY CO., 30 I Congress St., Newark, N. J.
Large 50-cent bottles Hairhealth. Druggists
Ask for Hay's Hairhealth. Refuse substitutes

7% GUARANTEED **10% EARNED**

We Want You As a Partner

In Our Enormous Mail Order Business, Which We Have Reorganized on the Co-operative Plan.

Our business is a legitimate, old-established

General Merchandise Business

It is conducted entirely *by mail* by means of a

1350 - PAGE CATALOGUE

weighing nearly 4 pounds and containing over 100,000 descriptions, illustrations and prices of every conceivable kind of merchandise.

The Profits of the Mail-Order Business Are Immense.

One Chicago firm, now doing a yearly business of nearly **30 Million Dollars,** makes a profit, each and every year, of

Ten Times the Original Investment

with which they started business less than 9 years ago.

The English Co-operative Societies did a business of $430,000,000 last year, and, on an investment of $130,000,000, made profits for their shareholders of over $50,000,000, which was equivalent to

40% On the Capital Invested

Our business, established nineteen years ago, combines the mail-order and co-operative plans and the wonderful earning features of BOTH.

Reorganized under this plan just a year ago, we have already secured thousands of shareholders in this and foreign countries, and were able to pay them in cash

Dividend No. 1—Feb. 1st, 1904, 10% per annum
Dividend No. 2—Aug. 1st, 1904, 10% per annum

(over and above amounts carried to surplus account), **although but 7 per cent. was guaranteed and promised.**

In our September allotment we offer for sale, at par,

15,000 SHARES AT $10 EACH

(Not more than 100 shares allowed to one individual.)

I confidently believe an investment in First National Co-operative shares is the best and safest you can possibly make, and if you will write to me personally I will send you my 132-page book, which explains my reasons for this belief. I will also prepay the charges on the book. Don't delay; write me at once. You will find my book intensely interesting, whether you wish to invest or not.

Pres. and Gen'l Mgr.

WRITE FOR OUR 132-PAGE PROSPECTUS

A mine of interesting information about "The Mail-Order Business," "Co-operative Societies," and complete det ils of our wonderful plan, endorsed by bankers, lawyers, clergymen, manufacturers, business men and the public press. You are under no obligation whatsoever if you

WRITE FOR THE 132-PAGE PROSPECTUS

ESTABLISHED 1885 **INCORPORATED 1889** **RE-CHARTERED 1903**

CASH BUYERS UNION

FIRST NATIONAL CO-OPERATIVE SOCIETY

CAPITAL $5,000,000

158-168 WEST VAN BUREN STREET, Dept. 1018K, CHICAGO, ILL., U.S.A.

REFERENCES: Metropolitan Trust and Savings Bank, Chicago, Registrars; Messrs. Lord & Thomas, Advertising Agency; any Mercantile Agency; any railroad or express company; the publishers of this or any other newspaper or magazine; any bank or reputable business house in Chicago; 1,000,000 satisfied customers in every country on the globe.

CUT OUT THIS COUPON

and mail to us at once and we will send you the 132-page book FREE, postpaid, together with an interesting

Special Proposition Valid for Next 30 Days Only.

Cut Off Coupon on this Line and Send it to Us for Free "Book of Information."

Name.....

Post-office.....State.....

Gentlemen.—Please send me your complete 132-page "Book of Information," and all literature pertaining to the profit-sharing stock of your company. Also Special 30-Day Proposition. It is understood that the above will be sent free of all **charge** and that I will be under no obligation whatsoever.

1018K

I have a *Trimpi* Frame, you can have one if you insist.

Write Today For Booklet

FREE An interesting illustrated booklet, "The Life of the Umbrella," including photo "First man to carry umbrella" will be sent on request.

The "*Trimpi*" Steel Frame Defies the Wind and the Weather

Only STEEL Frame on the Market

Look for the Name "*Trimpi*" on the frame

The life of an umbrella depends on the strength of the framework. No matter if the covering is the finest, costliest silk or the stoutest cotton, **if the ribs are not properly constructed of Best Material, the disasters portrayed above may be anticipated.**

If you would have an umbrella that will stand repeated recoverings, see that your next framework is a

"*Trimpi*"

It is made of best crucible steel, properly tempered, carefully coated to prevent corrosion. A hardened rod which will not bend or break, put together with phosphor bronze wire. Automatic bulb runner. This frame is guaranteed and is used by all reputable Umbrella Manufacturers.

Look for the trade-mark *Trimpi* on your next purchase.

If you are unable to buy one from your dealer, send us his name and we will see you are supplied. Manufactured by

NEWARK RIVET WORKS, 277 Lafayette Street, NEWARK, N. J.

TONNEAU $2,550 **LIGHT TOURING CAR $1,450**

HAYNES AUTOMOBILES

Tonneau, $2,550.

TWO PROOFS OF RELIABILITY.

Some makers get up special trials on their own conditions and *if* they succeed advertise the accomplishment. Others wait for official trials, enter stock cars and advertise the decision of the judges.

Which kind of "proof" convinces you? The Haynes cars offer the latter kind. They have *always won*—over twenty times, with stock cars. No one else has made so good a record.

Therefore we ask you to credit the Haynes with that maximum reliability which guarantees the best design, quality and workmanship. We have a few cars for *Immediate Delivery*.

More Proof. In the St. Louis Tour the Haynes went through from New York on time, without trouble.

Catalogue Free.

HAYNES-APPERSON COMPANY, Kokomo, Ind., U. S. A.

The Oldest Makers of Motor Cars in America. Members of the A. L. A. M.

Chicago Branch: 1420 Michigan Ave. New York Branch: 1713-15 Broadway.

BOSTON, ... Geo. M. Brown, 43 Columbus Avenue
LOS ANGELES, ... J. A. Roestel
BUFFALO, ... Buffalo Auto. Exchange, 401 Franklin Street
TOLEDO, OHIO, ... Toledo Motor Car Co.
PHILADELPHIA, ... Rose Auto. Co., 202 No. Broad Street
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A Wonderful Help

FOR BUSY PEOPLE

Memindex

POCKET CARD SYSTEM

Simple and practical

Handier, more useful than any memo. book or other card index. A fresh card comes to the front every day, in the elegant leather vest pocket case, which carries dates for 2 or 4 weeks ahead.

Today's card always at the front. No leaves to turn. Any card is found instantly by its tab. Cards for the year make a valuable card index for desk use. A brain saver. Nothing else answers its purpose.

All outfits have cards for 12 mos. ahead.	SMALL	LARGE
Real Seal Leather Case, Quar. Oak Tray	$3.00	$4.00
Russia Leather Case, Plain Oak Tray	2.50	3.25
Cow Seal Leather Case, Ash Tray	2.00	2.75
Sunday cards, 35c, 50c. Dated cards, per year	1.00	1.25

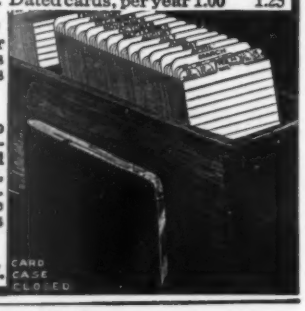
Forget No More

This automatic tickler helps you to do things at right time. Saves time and money.

HELPS YOU

To plan your work, to work your plan, to accomplish more, to find memos. when wanted, to keep out of trouble. Order now and save express. Thousands in use. Booklet free.

HOWARD L. WILSON
43 State St. ROCHESTER, N.Y.



GARLAND STOVES AND RANGES

"The World's Best"

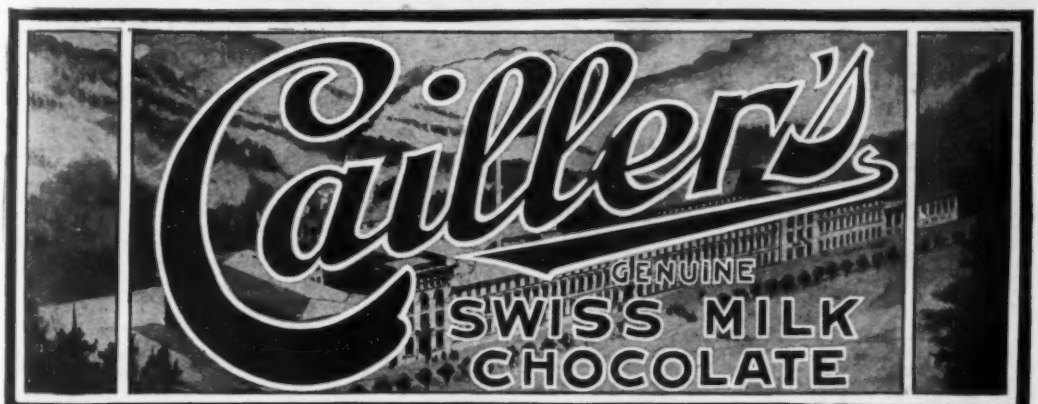
The **"Garland"** is pre-eminent in every point of material, workmanship, strength, beauty, service, convenience, economy of fuel. But one quality, and that the best. Sold by first class dealers everywhere.

The "Garland" Gas Range Has No Equal.

Manufactured only by **The Michigan Stove Company** Detroit Chicago

Largest Makers of Stoves and Ranges in the World.

Send seven 2-cent stamps for pack of beautiful bridge-whist **"Garland"** Playing Cards.



WE WANT YOU

To try samples of Cailler's Genuine Swiss Milk Chocolate for eating and drinking and to become a customer of the nearest dealer who sells it.

We will make you the one if we can get you to do the other. Cailler's Chocolate is more wholesome, more nutritious, richer in cream—every way more delicious—than any other Chocolate obtainable.

Cailler's factory, located at Broc, Switzerland, is the greatest in the world. It is in the heart of the finest Swiss pasturage district, the milk obtained from which, and the fact that it is used unskimmed, is what gives to Cailler's its distinctive and inimitable taste.

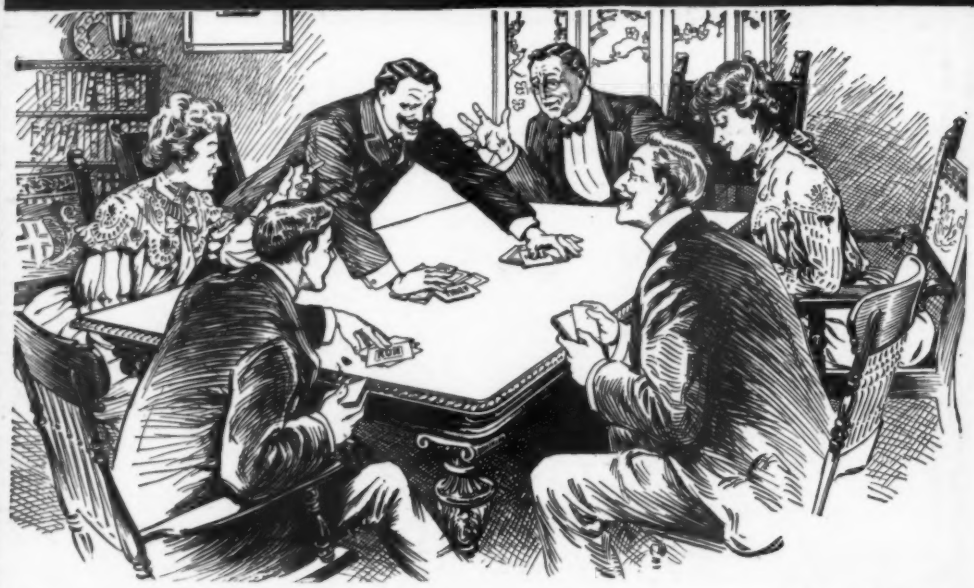
Will you try some? Just say, "Free sample, please," to

J. H. FREYMANN,

General Agent for the United States, 861 Broadway, New York.

The GAME Sherlock Holmes

REGISTERED TRADE MARK



The New Game "Sherlock Holmes" is FUN!

The gentleman in the picture has just made a "sweep." Only one of the players has saved his playing pile.

The new craze is full of excitement, laughter, life and high spirits.
Ask your Dealer for the new game, Sherlock Holmes. Price 50 cents.

PARKER BROTHERS, (Inc.), Salem, Mass., U. S. A.

FLATIRON BUILDING, NEW YORK

Sole Makers of PIT, Squire, BID, Ping-Pong, Pillow Dex, etc.

Type VI "Pope-Toledo" TOURING CAR

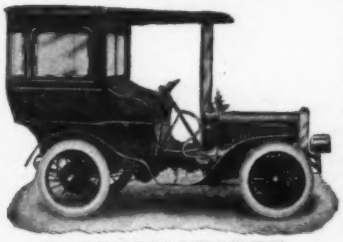
The above picture shows the new Type VI 24 H. P. Pope-Toledo Touring Car in action. Price fully equipped $3,500. September deliveries. Buy now and enjoy the fine fall riding.

In every endurance, speed, or hill climbing event of any importance Pope-Toledo Touring Cars have proven themselves the peer of all, irrespective of weight, price or power.

At the Buffalo races August 12th and 13th regular stock model, carrying four passengers, won over all competitors making five miles in 6:40 on a circular track. At Cleveland the next week the regular stock car made five miles with passengers in 5:44.

At the Cleveland meet our regular 24 H. P. car stripped made a mile in 1:07$\frac{2}{5}$.

At the Minneapolis races during the week of August 15th our regular stock car won over all competitors and at Detroit August 26th and 27th Pope-Toledo regular stock models again defeated all competitors. In the great endurance run New York to St. Louis our regular 24 H. P. stock car went through without changing water, without repairs of any kind, and was first to reach all controls.


POPE-TOLEDO LIMOUSINE

We have compiled a little booklet containing details of all the events from the time of the endurance contest last November up to the present in which Pope-Toledo cars have excelled and which we will be pleased to send you with catalogue and name of our agent in your city on request.

POPE MOTOR CAR COMPANY, 3078 Central Ave., Toledo, Ohio.

Members Association of Licensed Automobile Manufacturers.

My Dollar against Your Doubt

Without expense, or deposit, or promise to pay, I offer to give any sick one a full dollar's worth of Dr. Shoop's Restorative.

Not a mere sample—a regular standard dollar bottle from your druggist's shelf.

There are no "ifs" or "ands." The dollar bottle is free.

This is not philanthropy. Simply that I know how Dr. Shoop's Restorative acts on the inmost nerves — the power nerves — the nerves that control the vital organs. Simply that the passing years have furnished such abundant proof of its value that I am willing to spend a dollar on you — or any other sick one — a hundred thousand dollars if need be, — that you and others may learn beyond doubt — or distrust — or dispute — the power of

Dr. Shoop's Restorative

If the worries of business have left their scars on your good health; if careless habits have made you a wreck; if your nerve, your courage is waning; if you lack vim, vigor, vitality; if you are beginning to wear out; if your heart, your liver, your stomach, your kindeys, misbehave — this private prescription of a physician of thirty years standing will strengthen the ailing nerves — strengthen them harmlessly, quickly, surely, till your trouble disappears.

Inside Nerves!

Only one out of every 98 has perfect health. Of the 97 sick ones, some are bed-ridden, some are half-sick, and some are only dull and listless. But most of the sickness comes from a common cause. The nerves are weak. Not the nerves you ordinarily think about —not the nerves that govern your movements and your thoughts. But the nerves that, unguided and unknown, night and day, keep your heart in motion—control your digestive apparatus—regulate your liver—operate your kidneys. These are the nerves that wear out and break down.

It does no good to treat the ailing organ—the irregular heart—the disordered liver—the rebellious stomach—the deranged kidneys. They are not to blame. But go back to the nerves that control them. There you will find the seat of the trouble.

There is nothing new about this—nothing any physician would dispute. But it remained for Dr. Shoop to apply this knowledge —to put it to practical use. Dr. Shoop's Restorative is the result of a quarter century of endeavor along this very line. It does not dose the organ or deaden the pain—but it does go at once to the nerve—the inside nerve—the power nerve—and builds it up, and strengthens it, and makes it well.

Don't you see that THIS IS NEW in medicine. That this is NOT the mere patchwork of a stimulant—the mere soothing of a narcotic? Don't you see that it goes right to the root of the trouble and eradicates the cause?

But I do not ask you to take a single statement of mine—I do not ask you to believe a word I say until you have tried my medicine in your own home at my expense absolutely. Could I offer you a full dollar's worth free if there were any misrepresentation? Could I let you go to your druggist—whom you know—and pick out any bottle he has on his shelves if my medicine were not UNIFORMLY helpful? Would I do this if I were not straightforward in my every claim? Could I AFFORD to do it if I were not reasonably SURE that my medicine will help you?

Simply Write Me.

But you must write ME for the free dollar bottle order. All druggists do not grant the test. I will then direct you to one that does. He will pass it down to you from his stock as freely as though your dollar laid before him. Write for the order to-day. The offer may not remain open. I will send you the book you ask for beside. It is free. It will help you to understand your case. What more can I do to convince you of my interest—of my sincerity,

Simply state which book you want and address Dr. Shoop. Box 1203, Racine, Wis.

Book 1 on Dyspepsia.
Book 2 on the Heart.
Book 3 on the Kidneys.
Book 4 for Women.
Book 5 for Men
Book 6 on Rheumatism.

Mild cases, not chronic, are often cured with one or two bottles. For sale at forty thousand drug stores.

SENATOR MARTIN SAYS:

United States Senate, Washington, D. C.

I have used HAYNER WHISKEY for medicinal purposes in my family and have found it very satisfactory. I believe it to be a number one medicinal whiskey.

Thomas S. Martin
U. S. Senator from Virginia.

THE ONLY WHISKEY WITH A NATIONAL REPUTATION FOR HIGHEST QUALITY AND PERFECT PURITY.

Government statistics show that the famous Miami Valley produces better grain and has purer water than any other section of this country. It is Nature's garden. Right in the heart of this favored spot is our distillery. We have at our very door the two essentials for producing the finest whiskey in the world--the best grain and the purest water. Add to these one of the most completely equipped distilleries ever operated and an experience of 38 years in distilling whiskey and you have a combination that is unequaled anywhere. That's why **HAYNER WHISKEY** is the best for medicinal and other uses. That's why we have over half a million satisfied customers. That's why YOU should try it. Don't forget that it goes direct from our own distillery to you, with all its original strength, richness and flavor, carries a **UNITED STATES REGISTERED DISTILLER'S GUARANTEE of PURITY and AGE** and saves the dealers' enormous profits. Your money back if you're not satisfied.

HAYNER WHISKEY

4 FULL QUARTS $3.20

EXPRESS CHARGES PAID BY US.

OUR OFFER We will send you **FOUR FULL QUART BOTTLES of HAYNER SEVEN-YEAR-OLD RYE for $3.20.** and we will pay the express charges Try it and if you don't find it all right and as good as you ever used or can buy from anybody else at any price, then send it back at our expense and your $3.20 will be returned to you by next mail. Just think that offer over. How could it be fairer? If you are not perfectly satisfied you are not out a cent. We ship in a plain sealed case, no marks to show what's inside.

Orders for Ariz., Cal., Col., Idaho, Mont., Nev., N. Mex., Ore., Utah, Wash., or Wyo., must be on the basis of **4 QUARTS for $4.00** by **EXPRESS PREPAID** or **20 Quarts for $16.00** by **FREIGHT PREPAID.**

ESTABLISHED 1866. **THE HAYNER DISTILLING COMPANY,** **DISTILLERY TROY, OHIO.**

DAYTON, OHIO. ST. LOUIS, MO., ST. PAUL, MINN., ATLANTA, GA.,

1,800,000 People

Have Asked Us to Buy Them a 50c. Bottle of Liquozone.

We offer to buy the first bottle of Liquozone, and give it free to each sick one who asks it. And we have spent over one million dollars to announce and fulfill this offer. Our object has been to let Liquozone itself show what it can do. A test is better than testimonials, better than argument. In one year 1,800,000 people have accepted this offer. They have told others what Liquozone does, and the others told others. The result is that millions now use it. It is more widely employed than any medicine ever was—more widely prescribed by the better physicians. And your own neighbors—wherever you are—can tell you of people whom Liquozone has cured.

Not Medicine.

Liquozone is not made by compounding drugs, nor is there alcohol in it. Its virtues are derived solely from gas—largely oxygen gas—by a process requiring immense apparatus and 14 days' time. This process has, for more than 20 years, been the constant subject of scientific and chemical research.

The result is a liquid that does what oxygen does. It is a nerve food and blood food—the most helpful thing in the world to you. Its effects are exhilarating, vitalizing, purifying. Yet it is a germicide so certain that we publish on every bottle an offer of $1,000 for a disease germ that it cannot kill. The reason is that germs are vegetables; and Liquozone—like an excess of oxygen—is deadly to vegetal matter.

CUT OUT THIS COUPON

for this offer may not appear again. Fill out the blanks and mail it to the Liquid Ozone Co., 458-460 Wabash Ave., Chicago.

My disease is.....

I have never tried Liquozone, but if you will supply me a 50c. bottle free I will take it.

.....

.....

M1 .....

Give full address—write plainly.

Any physician or hospital not yet using Liquozone will be gladly supplied for a test.

There lies the great value of Liquozone. It is the only way known to kill germs in the body without killing the tissues, too. Any drug that kills germs is a poison, and it cannot be taken internally. Medicine is almost helpless in any germ disease. It is this fact that gives Liquozone its worth to humanity. And that worth is so great that, after testing the product for two years, through physicians and hospitals, we paid $100,000 for the American rights.

Germ Diseases.

These are the known germ diseases. All that medicine can do for these troubles is to help Nature overcome the germs, and such results are indirect and uncertain. Liquozone attacks the germs, wherever they are. And when the germs which cause a disease are destroyed, the disease must end, and forever. That is inevitable.

Asthma	Hay Fever—Influenza
Abscess—Anemia	Kidney Diseases
Bronchitis	La Grippe
Blood Poison	Liver Troubles
Bright's Disease	Malaria—Neuralgia
Bowel Troubles	Many Heart Troubles
Coughs—Colds	Piles—Pneumonia
Consumption	Pleurisy—Quinsy
Colic—Croup	Rheumatism
Constipation	Skin Diseases
Catarrh—Cancer	Scrofula
Dysentery—Diarrhea	Stomach Troubles
Dandruff—Dropsy	Throat Troubles
Dyspepsia	Tuberculosis
Eczema—Erysipelas	Tumors—Ulcers
Fevers—Gall Stones	Varicocele
Goitre—Gout	Women's Diseases

All diseases that begin with fever—all inflammation—all catarrh—all contagious diseases—all the results of impure or poisoned blood.

In nervous debility Liquozone acts as a vitalizer, accomplishing what no drugs can do.

50c. Bottle Free.

If you need Liquozone, and have never tried it, please send us this coupon. We will then mail you an order on a local druggist for a full size bottle, and we will pay the druggist ourselves for it. This is our free gift, made to convince you; to show you what Liquozone is, and what it can do. In justice to yourself, please accept it to-day, for it places you under no obligation whatever.

Liquozone costs 50c and $1.

A BEAUTY BUILDER

WHITE SKIN AND BEAUTIFUL SHOULDERS.

Fresh, fair, youthful, with Plump, Hard Flesh. Clear and Brilliant Complexion may be had by all who use that pure, delicate, snow white unguent,—

Cerate.

"A Beauty Builder and Skin Beautifier."

ng the tissues it cleanses the pores, thus skin, and combines in **one article** at **one** exion beautifier with a skin and bust food. m it heals red and harsh skin; as a mas- out the shoulders, restores beauty curves, kles, and gives a youthful appearance.

Price 50 Cents.

on receipt of price. Send for free booklet, "A Beauty Builder," illustrated with photos from life. It gives full directions for the use of Riker's Violet Cerate in massaging the face, neck and bust, removing wrinkles and beautifying the skin.

RIKER'S DRUG STORE, Sixth Avenue and 23rd St., New York.
Agencies in Principal Cities.

ED. PINAUD'S

EAU DE QUININE
HAIR TONIC

Is the best HAIR RESTORER known. It is also a positive DANDRUFF CURE, as well as a most excellent HAIR DRESSING; the sweet and refined odor which it leaves in the hair makes it a toilet luxury.

4 oz. bottle 50c. SOLD EVERYWHERE. 8 oz. bottle $1.00

ED. PINAUD'S
LATEST EXQUISITE VIOLET PERFUME.
BRISE EMBAUMEE VIOLETTE.
One drop diffuses the fragrance of a bed of hot-house violets.
1 oz. bottle $2.00 2 oz. bottle $4.00
ED. PINAUD'S AMERICAN OFFICES, Ed. Pinaud Building, **NEW YORK**

MENNEN'S
BORATED TALCUM
TOILET POWDER

A Positive Relief for

Prickly Heat, Chafing and Sunburn

and all afflictions of the skin. Delightful after shaving. Removes all odor of perspiration. SAMPLE FREE.

GERHARD MENNEN CO.
NEWARK, N. J.

Something New. **Mennen's Violet Talcum** Something Exquisite.

Throw Away Your GLASSES

Hundreds have, so can you.

DON'T wait till your sight is nearly gone; throw them away **NOW** by using

Eyelin

(A soothing ointment used externally on the eyelids.) **Cures** weak, blurred, strained and inflamed eyes; near and far sight; eye-pains and headaches; **astigmatism** and other defects; films and **cataracts**; wasting of optic nerves and muscles, and "throws away" glasses even in the aged. *Marvelous in eye troubles of infants and children.*

We have hundreds of testimonials like these: Mrs. Anna Fiele, 99 Macalester Pl., Chicago: "I am 72 years old. For some years past I could not read or sew even with spectacles, but since using one box of EYELIN I enjoy reading and sewing without glasses." Mr. Frank Barth, 989 31st St., Chicago: With two boxes of EYELIN, recommended by my physician, I cured myself of total blindness in one eye and sympathetic inflammation of the other." Mrs. F. Tardi, 69 Concord St., Lawrence, Mass: "I was blind from cataracts, and with half a box of EYELIN I restored my sight in 4 weeks."

Our Proposition: Send **$1** for our treatment and a full-size package of **EYELIN**, enough to cure most cases. Your money back if not beneficial. Write for free booklet, advice and testimonials. Address

THE EYELIN CO.,
1405 Washington Boul., Chicago, Ill.

PRESS OF STEARNS BROTHERS & CO., CHICAGO

ESKAY'S FOOD

Assures a Healthy, Happy Childhood

Makes Weak Babies Strong Sick Babies Well

Mrs. Bertha Baumann of Westfield, N. J., writes us: "Karl was very ill with grippe and nothing nourished him. Eskay's Food helped him at once and brought him to perfect health. He is splendidly developed and as hard as a rock. Our doctor swears by Eskay's Food."

IT IS A NOTABLE FACT

that babies fed upon ESKAY'S FOOD teethe without trouble or a whimper, withstand the perils of the warmest Summer and readily recover from the more serious ailments.

Another letter from Mrs. Wm. Krogmann, 229 S. Kenilworth Ave., Oak Park, Ill., says: "I only wish I could tell every mother how wonderfully Eskay's Food helped my boys. They have never been sick a day since I placed them on Eskay's Food, and at eight months weigh 21 and 20½ lbs. respectively." This is a sample extract from a letter similar to thousands of others received by us.

Every mother should have our book, "How to Care for the Baby." Sent free with sample of Eskay's Food.

SMITH, KLINE & FRENCH CO. 440 Arch St., Philadelphia, Pa.

BABY'S TOILET

A baby's skin—the most delicate texture in all this world, and the most easily injured. How soft, and pure, and white it is on a well-kept child. Not all the silken fabrics of the East can delight a mother half so much as that most perfect of all fabrics—her baby's skin.

So sensitive is it that a mistake in the baby's bath, an alkali soap, for instance, is fatal to its health and beauty. Almost instantly rash, blotches, and worse blemishes will appear. The safest soap to use is

RESINOL SOAP

Mild and kindly in effect, it immediately restores the skin to its original sweetness and purity. It promptly cures milk crust, scald head, itching, chafing, incipient eczema and other childish ailments of the skin.

Resinol Soap keeps the skin in a thoroughly healthy condition, cleansing, lubricating and nourishing it.

It makes the mother's complexion nearly as smooth and brilliant as the baby's skin. It prevents blackheads, pimples chapped hands, fetor, dandruff, and other skin troubles. It does this because it contains the same medicinal properties as are found in the world-famous Resinol Ointment.

Sold by druggists everywhere. Samples are free.

RESINOL CHEMICAL COMPANY

BALTIMORE, MD.
U. S. A.

Great Britain Branch:
97 New Oxford St., London, W.C.

COLGATE'S VIOLET TALC

AN IDEAL TOILET POWDER This powder is perfumed with sufficient delicacy and skill to prove acceptable to women of refinement. It has a delicious violet odor, delicate and fleeting, with just a suggestion remaining. It adheres well to the skin, to which it imparts a delightful freshness and softness.

A PERFECT INFANT POWDER

This is the safest and best powder for the delicate skin of infants. It is prepared from the formula of an eminent physician and is used in the leading New York and London Hospitals.

WITH EXERCISE AND BATHING After a bath this powder gives the finishing touch of coolness and comfort. It soothes the skin and keeps with you the good effects of the bath. Use freely before walking or more violent exercise, and you will save yourself much chafing and discomfort from which almost every one suffers in warm weather.

Write for our Booklet "Comfort and Luxury for a Modern Home."

Established 1806. LE JL '08 **COLGATE & CO.,** **55 John St., New York.**

PRESS OF STEARNS BROTHERS & CO., CHICAGO

THE HEALTH THAT COMES WITH
ESKAY'S FOOD
IS LASTING HEALTH
BABES FED UPON IT GROW INTO STRONG AND STURDY CHILDREN

An Eskay's Food Boy
AT SIXTEEN MONTHS AND THREE YEARS

The above three pictures show Carl Vogt, son of George C. Vogt, of Rochester, N. Y. First (in the center) at 16 months old, when he weighed 27 lbs., and the other two pictures, at the sides, represent him at three years of age. He was raised from birth on Eskay's Food and never knew a day's illness, and was the third child in Mr. Vogt's family raised on Eskay's. His picture at three years shows the continuous development which comes to children properly nourished in infancy.

Eskay's Food modifies cow's milk by breaking the tough, cheesy masses into digestible, soft curds just as in mother's milk. When it is added to milk it assures perfect nourishment. It makes bone and muscle and turns sickly ill-nourished babies into strong and vigorous children who do not know what sickness is.

Every mother should have our book, "How to Care for the Baby." We send it free with generous samples of Eskay's Food for trial.

SMITH, KLINE & FRENCH CO.

440 Arch Street. **Philadelphia**

The Best Protection

for her complexion is not a veil. Of course, she sometimes wears the charming mesh as a screen against sun and wind, or to half conceal her pretty face, but the complexion protector that she most relies on is Resinol Soap—a pure medicinal soap that produces and preserves a smooth and healthy skin-texture. That

RESINOL SOAP

is a complexion beautifier and preserver has been proved in the experience of many happy women. The strong alkali of the ordinary soap absorbs all the natural oils from the cuticle, leaving it shriveled and pallid. Resinol lubricates, nourishes and feeds the true skin, clearing the complexion and leaving it soft and velvety.

Having the same medicinal properties as the world-famous Resinol Ointment, Resinol Soap removes roughness, blotches, blackheads, pimples, face eruptions, fetor, etc.

In the baby's bath, it prevents and cures milk crust, scald head, rash, chafing and incipient eczema, and keeps the child's skin sweet, soft and healthy.

Sold everywhere; samples mailed free.

RESINOL CHEMICAL COMPANY, Baltimore, Md., U. S. A.

Great Britain Branch: 97 New Oxford St., London, W. C.

PRESS OF STEARNS BROTH

COLGATE'S VIOLET TALC

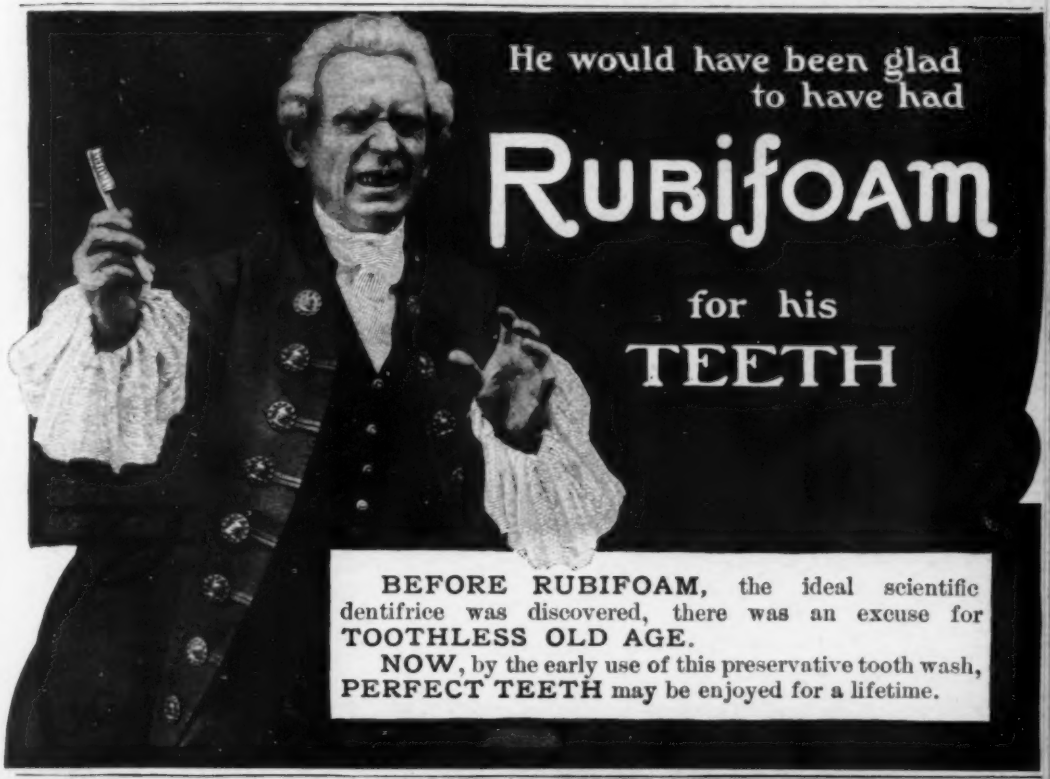
UNEQUALED FOR SUNBURN Nothing can surpass the restorative powers of Colgate's Violet Talc after exposure to the sun. Its antiseptic qualities sooth and cool the burned skin, overcoming all tendency to blister and peel. As a preventive to prickly heat, chafing, and all sorts of skin irritations, it stands unrivaled. Its free use before exercising immeasureably adds to the pleasure of summer recreations.

AFTER THE BATH Colgate's Voilet Talc dries and cools the skin, keeping with you the good effects of the bath. It is equally appreciated by the hardy athlete, and the tender baby.

WHEN YOUR SHOES FEEL TIGHT try bathing the feet in warm water, after which use Colgate's Violet Talc freely.

Write for our Booklet, "Comfort and Luxury for a Modern Home."

Established 1806. COLGATE & CO. 55 John St., N. Y.



Duplicate It

Duplicate It, only social game for the **scientific--conscientious** player--who likes to win the game **himself** instead of having chance win **for** him. **Fair as checkers--no tax on the memory**--ideal for the man who wants intelligent fun. **Free from all the objections to other playing cards.** "Duplicate It" is "It" played in duplicate with 2 packs of "It" cards. The Duplicate It Case keeps each hand intact and later passes the hands from each pack one player to the left as often as there are players, so that each player finally plays **with** same cards and **against** same cards as each other player. The winner simply uses the opportunities which the loser **could** have used but **didn't.** It develops judgment by the habit of analyzing each move, knowing that **judgment wins--not chance.**

only

Duplicate Set--2 packs of "It" cards and 2 Duplicate Cases, **$1**

"It" The most delightful combination of skill, judgment, probability ever put in a Social Home Game. Endless **new** combinations--**new fun** every time you play. Scientific, yet so jolly, so easily learned, so free from arbitrary rules that--no matter what you want a game for "It" is it. Absolutely **unique.** You choose your own playing hand and--but we can't explain "It" in a short ad. It's **different--all new,** all **good.** It's "It"--stays it. 50c. prepaid. Money back if you want it. Sample card and full particulars **free.**

"Nix" our new **Building game**--a big hit with the hostess. Scientific, yet its chief feature is so suggestive, that **Nix is easy.** Little details, Table Piles, Reserve, etc. are so nearly like another popular building game that most people **play at sight.** Those who have introduced new games at social gatherings will appreciate the **great advantage** of a new game, the "little things" of which are already known to players, so they can begin playing at once and give all their attention to main point of game. Easy or scientific, as you like. Full of snap--fun--go--new combinations. 76 Enameled Cards. Price, 50c.

Social

Spl. Offer To introduce our new games we've made a Duplicate It pack for 3 players with enough extra cards so full number can also play Nix and "It." These **3** would cost **$2** if bought singly. We'll sell a limited number of these (**3 games**) packs in handsome leatherette Duplicate Case **for 50c**

game

Home Amusements Co.,
Suite 123, 233 Warren Av. Chicago

FOR SALE BY ALL DEALERS OR SENT PREPAID

The GAME Sherlock Holmes

REGISTERED TRADE MARK

LAUGHABLE EXCITING

Entirely New.

LEARNED IN TWO MINUTES

FUN FOR INFORMAL PARTIES.

THE BRIGHTEST CARD GAME EVER DEVISED.

From 3 to 8 can play; all play at once.

NOT A DULL MINUTE FROM START TO FINISH.

Ask your dealer for the new game **Sherlock Holmes or send 50c. to us for pack**

PARKER BROTHERS INC.

SALEM, MASS., U.S.A. and Flatiron Bldg. NEW YORK.

SOLE MAKERS of SHERLOCK HOLMES GAME. PIT. BID. etc

PRESS OF STEARNS BROTHERS & CO., CHICAGO

Waterman's Ideal Fountain Pen at the Louisiana Purchase Exposition

Cor. 7th & C. Sts.
Varied Industries Bldg.

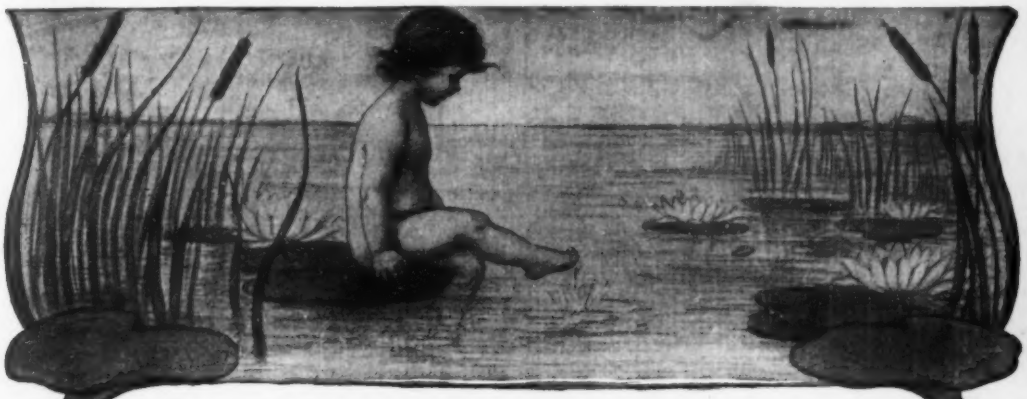
[illegible] Louis embodies the [illegible] between all the great [illegible]
[illegible] they speak [illegible]

Waterman's Ideal Fountain Pen Speaks Every Tongue.

[illegible] and [illegible] as well as internal [illegible] better [illegible] Exposition.

L. E. Waterman Company.

[illegible] 173 Broadway, New York, N. Y.



BABY'S TOILET

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So sensitive is it that a mistake in the baby's bath, an alkali soap, for instance, is fatal to its health and beauty. Almost instantly rash, blotches, and worse blemishes will appear. The safest soap to use is

RESINOL SOAP

Mild and kindly in effect, it immediately restores the skin to its original sweetness and purity. It promptly cures milk crust, scald head, itching, chafing, incipient eczema and other childish ailments of the skin.

Resinol Soap keeps the skin in a thoroughly healthy condition, cleansing, lubricating and nourishing it.

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Sold by druggists everywhere. Samples are free.

RESINOL CHEMICAL COMPANY

BALTIMORE, MD.
U. S. A.

Great Britain Branch:
97 New Oxford St., London, W.C

COLGATE'S
SOAPS AND PERFUMES

COMFORT AND LUXURY FOR THE MODERN HOME

For almost a century we have been engaged in the manufacture of Soaps and Perfumes. In thousands of families Colgate & Co. is a Household Word, and yet, as well as we are known, it may surprise you to learn how many different articles we make for use in a modern home. From attic to cellar there is hardly a room in the house in which some product of Colgate & Co. cannot be used for a refreshing, cleansing and comforting purpose.

Bath Soap, Pine Tar Soap — for the Bath Room
Toilet Soap, Shaving Soap, Dental Powder — for the Dressing-room
Violet Talc for the Nursery
Perfumes, Sachet Powders — for the Boudoir
Toilet Waters for the Sick Room
Silver Soap for the Pantry
Flavoring Extracts for the Kitchen
Laundry Soap for the Laundry

G. P. O., Feb., '05.

COLGATE'S WAY
Different Soaps for Different Purposes

Have a variety of soaps in your home. There is both comfort and economy in it, and it is as desirable as having several dresses or suits in your wardrobe for different occasions. No one soap can be the best for the stable, a gentleman's shave, the laundry, and my lady's toilet. Colgate & Co. have prepared special soaps for special purposes. This is our way of meeting the varied requirements of a modern home, and we ask, does it not appeal to your good judgment?

Write for our free Booklet, "Comfort and Luxury for a Modern Home"

COLGATE & CO.

Established 1806 — 55 John Street, New York

Makers of Fine Soaps and Perfumes

19

JUL '08